

Richard Schmalensee

List of Publications by Year in descending order

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58
papers

5,639
citations

126907

33
h-index

189892

50
g-index

63
all docs

63
docs citations

63
times ranked

2609
citing authors

#	ARTICLE	IF	CITATIONS
1	Entry Deterrence in the Ready-to-Eat Breakfast Cereal Industry. <i>The Bell Journal of Economics</i> , 1978, 9, 305.	1.1	706
2	World Carbon Dioxide Emissions: 1950â€“2050. <i>Review of Economics and Statistics</i> , 1998, 80, 15-27.	4.3	516
3	Chapter 16 Inter-industry studies of structure and performance. <i>Handbook of Industrial Organization</i> , 1989, 2, 951-1009.	0.3	386
4	A Model of Advertising and Product Quality. <i>Journal of Political Economy</i> , 1978, 86, 485-503.	4.5	377
5	An Interim Evaluation of Sulfur Dioxide Emissions Trading. <i>Journal of Economic Perspectives</i> , 1998, 12, 53-68.	5.9	370
6	The SO ₂ Allowance Trading System: The Ironic History of a Grand Policy Experiment. <i>Journal of Economic Perspectives</i> , 2013, 27, 103-122.	5.9	311
7	The Political Economy of Market-Based Environmental Policy: the U.S. Acid Rain Program. <i>Journal of Law and Economics</i> , 1998, 41, 37-84.	1.4	183
8	Payment Systems and Interchange Fees. <i>Journal of Industrial Economics</i> , 2002, 50, 103-122.	1.3	182
9	Advertising and Entry Deterrence: An Exploratory Model. <i>Journal of Political Economy</i> , 1983, 91, 636-653.	4.5	162
10	Household Gasoline Demand in the United States. <i>Econometrica</i> , 1999, 67, 645-662.	4.2	137
11	COMMON STOCK VOLATILITY EXPECTATIONS IMPLIED BY OPTION PREMIA. <i>Journal of Finance</i> , 1978, 33, 129-147.	5.1	132
12	Industrial Economics: An Overview. <i>Economic Journal</i> , 1988, 98, 643.	3.6	132
13	An Experimental Study of Expectation Formation. <i>Econometrica</i> , 1976, 44, 17.	4.2	130
14	The design of environmental markets: What have we learned from experience with cap and trade?. <i>Oxford Review of Economic Policy</i> , 2017, 33, 572-588.	1.9	124
15	Economies of Scale and Barriers to Entry. <i>Journal of Political Economy</i> , 1981, 89, 1228-1238.	4.5	121
16	Lessons Learned from Three Decades of Experience with Cap and Trade. <i>Review of Environmental Economics and Policy</i> , 2017, 11, 59-79.	7.0	115
17	Using the H-Index of Concentration with Published Data. <i>Review of Economics and Statistics</i> , 1977, 59, 186.	4.3	112
18	A Note on the Theory of Vertical Integration. <i>Journal of Political Economy</i> , 1973, 81, 442-449.	4.5	106

#	ARTICLE	IF	CITATIONS
19	MARKET STRUCTURE, DURABILITY, AND QUALITY: A SELECTIVE SURVEY. <i>Economic Inquiry</i> , 1979, 17, 177-196.	1.8	104
20	A Model of Promotional Competition in Oligopoly. <i>Review of Economic Studies</i> , 1976, 43, 493.	5.4	102
21	Comparing Greenhouse Gases for Policy Purposes. <i>Energy Journal</i> , 1993, 14, 245-255.	1.7	78
22	Collusion Versus Differential Efficiency: Testing Alternative Hypotheses. <i>Journal of Industrial Economics</i> , 1987, 35, 399.	1.3	76
23	Antitrust Issues in Schumpeterian Industries. <i>American Economic Review</i> , 2000, 90, 192-196.	8.5	72
24	Common Stock Volatility Expectations Implied by Option Premia. <i>Journal of Finance</i> , 1978, 33, 129.	5.1	71
25	Market Structure, Durability, and Maintenance Effort. <i>Review of Economic Studies</i> , 1974, 41, 277.	5.4	67
26	Perceptual maps and the optimal location of new products: An integrative essay. <i>International Journal of Research in Marketing</i> , 1988, 5, 225-249.	4.2	67
27	The performance of coal-burning electric generating units in the United States: 1960-1980. <i>Journal of Applied Econometrics</i> , 1987, 2, 85-109.	2.3	60
28	Sunk Costs and Antitrust Barriers to Entry. <i>American Economic Review</i> , 2004, 94, 471-475.	8.5	47
29	Brand Loyalty and Barriers to Entry. <i>Southern Economic Journal</i> , 1974, 40, 579.	2.1	45
30	The Empirical Renaissance in Industrial Economics: An Overview. <i>Journal of Industrial Economics</i> , 1987, 35, 371.	1.3	42
31	Horizontal Merger Policy: Problems and Changes. <i>Journal of Economic Perspectives</i> , 1987, 1, 41-54.	5.9	42
32	Comparative Static Properties of Regulated Airline Oligopolies. <i>The Bell Journal of Economics</i> , 1977, 8, 565.	1.1	41
33	Regulation and the Durability of Goods. <i>The Bell Journal of Economics and Management Science</i> , 1970, 1, 54.	1.1	40
34	Policy Evolution under the Clean Air Act. <i>Journal of Economic Perspectives</i> , 2019, 33, 27-50.	5.9	30
35	Another Look at Market Power. <i>Harvard Law Review</i> , 1982, 95, 1789.	0.2	28
36	Competition Policy in Russia during and after Privatization. <i>Brookings Papers on Economic Activity Microeconomics</i> , 1994, 1994, 301.	1.6	27

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37	Alternative models of bandit selection. <i>Journal of Economic Theory</i> , 1975, 10, 333-342.	1.1	24
38	Econometric diagnosis of competitive localization. <i>International Journal of Industrial Organization</i> , 1985, 3, 57-70.	1.2	24
39	Advertising and Market Structure. , 1986, , 373-398.		22
40	Is there a role for benefit-cost analysis in environmental, health, and safety regulation?. <i>Environment and Development Economics</i> , 1997, 2, 195-221.	1.5	20
41	Advertising and Profitability: Further Implications of the Null Hypothesis. <i>Journal of Industrial Economics</i> , 1976, 25, 45.	1.3	18
42	Risk and return on long-lived tangible assets. <i>Journal of Financial Economics</i> , 1981, 9, 185-205.	9.0	18
43	Estimated parameters as independent variables. <i>Journal of Econometrics</i> , 1986, 31, 275-305.	6.5	16
44	Symposium on Global Climate Change. <i>Journal of Economic Perspectives</i> , 1993, 7, 3-10.	5.9	15
45	“On a Level with Dentists?” Reflections on the Evolution of Industrial Organization. <i>Review of Industrial Organization</i> , 2012, 41, 157-179.	0.7	15
46	A Monopolist Would Still Charge More for Windows: A Comment on Werden. <i>Review of Industrial Organization</i> , 2001, 18, 263-268.	0.7	12
47	The new industrial organization and the economic analysis of modern markets. , 1983, , 253-285.		11
48	Privatization in Russia: What Should be a Firm?. <i>International Journal of the Economics of Business</i> , 1995, 2, 297-327.	1.7	7
49	The SO2 Allowance Trading System: The Ironic History of a Grand Policy Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
50	Preface to the handbook. <i>Handbook of Industrial Organization</i> , 1989, , xi-xvi.	0.3	6
51	Ways i have Worked. <i>American economist</i> , The, 1996, 40, 37-43.	0.7	2
52	A Monopolist Would Still Charge More for Windows: A Comment on Werden's Reply. <i>Review of Industrial Organization</i> , 2001, 18, 273-274.	0.7	2
53	Lessons Learned from Three Decades of Experience with Cap-and-Trade. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
54	'On a Level with Dentists?': Reflections on the Evolution of Industrial Organization. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

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55	Lessons Learned from Three Decades of Experience with Cap-and-Trade. SSRN Electronic Journal, 0, , .	0.4	0
56	Lessons Learned from Three Decades of Experience with Cap-and-Trade. SSRN Electronic Journal, 0, , .	0.4	0
57	Lessons Learned from Three Decades of Experience with Cap-and-Trade. SSRN Electronic Journal, 0, , .	0.4	0
58	Policy Evolution under the Clean Air Act. SSRN Electronic Journal, 0, , .	0.4	0