

# Udo Zander

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11556026/publications.pdf>

Version: 2024-02-01

21  
papers

18,250  
citations

567281

15  
h-index

839539

18  
g-index

22  
all docs

22  
docs citations

22  
times ranked

7241  
citing authors

#	ARTICLE	IF	CITATIONS
1	Knowledge of the Firm, Combinative Capabilities, and the Replication of Technology. <i>Organization Science</i> , 1992, 3, 383-397.	4.5	9,674
2	Knowledge of the Firm and the Evolutionary Theory of the Multinational Corporation. <i>Journal of International Business Studies</i> , 1993, 24, 625-645.	7.3	2,995
3	Knowledge and the Speed of the Transfer and Imitation of Organizational Capabilities: An Empirical Test. <i>Organization Science</i> , 1995, 6, 76-92.	4.5	2,469
4	What Firms Do? Coordination, Identity, and Learning. <i>Organization Science</i> , 1996, 7, 502-518.	4.5	2,377
5	Knowledge, Market Failure and the Multinational Enterprise: A Reply. <i>Journal of International Business Studies</i> , 1995, 26, 417-426.	7.3	166
6	The Inside Track: On the Important (But Neglected) Role of Customers in the Resource-Based View of Strategy and Firm Growth*. <i>Journal of Management Studies</i> , 2005, 42, 1519-1548.	8.3	101
7	Evaluating research: A multidisciplinary approach to assessing research practice and quality. <i>Research Policy</i> , 2016, 45, 593-603.	6.4	80
8	Managing Knowledge in the Dark: An Empirical Study of the Reliability of Capability Evaluations. <i>Management Science</i> , 2004, 50, 1491-1503.	4.1	72
9	International management of R&D: The Swedish Experience. <i>R and D Management</i> , 1988, 18, 217-226.	5.3	65
10	Opening the grey box: Social communities, knowledge and culture in acquisitions. <i>Journal of International Business Studies</i> , 2010, 41, 27-37.	7.3	64
11	Knowledge and Strategy Creation in Multinational Companies. <i>Management International Review</i> , 2011, 51, 821-850.	3.3	53
12	Intersectionality as a new perspective in international business research. <i>Scandinavian Journal of Management</i> , 2010, 26, 457-466.	1.9	37
13	Developing a Theory of the Firm for the 21st Century. <i>Academy of Management Review</i> , 2020, 45, 711-716.	11.7	33
14	What Fosters Individual-Level Absorptive Capacity in MNCs? An Extended Motivation-Ability-Opportunity Framework. <i>Management International Review</i> , 2019, 59, 93-129.	3.3	27
15	International Strategy and Knowledge Creation: The Advantage of Foreignness and Liability of Concentration. <i>British Journal of Management</i> , 2014, 25, 551-569.	5.0	21
16	Quality of Research Practice - An interdisciplinary face validity evaluation of a quality model. <i>PLoS ONE</i> , 2019, 14, e0211636.	2.5	7
17	Knowledge in international firms and networks: the Institute of International Business at the Stockholm School of Economics. <i>European Management Review</i> , 2006, 3, 199-210.	3.7	5
18	Game-theoretic capitalism, globalization, and multinational companies: An overview and a research agenda. <i>Thunderbird International Business Review</i> , 2011, 53, 279-298.	1.8	1

#	ARTICLE	IF	CITATIONS
19	“Untangling Absorptive Capacity” – The Salient Context of Projects. SSRN Electronic Journal, 0, , .	0.4	0
20	Towards an Interactionist Perspective on Absorptive Capacity: A Multi-level Investigation. Proceedings - Academy of Management, 2015, 2015, 17658.	0.1	0
21	Dispositional and Contextual Antecedents of Individual-level Absorptive Capacity. Proceedings - Academy of Management, 2015, 2015, 17533.	0.1	0