## **Alexander Todorov**

List of Publications by Year in descending order

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26630 17105 16,211 135 56 122 citations g-index h-index papers 140 140 140 8069 docs citations times ranked citing authors all docs

| #  | Article  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Task Modulation of Single-Neuron Activity in the Human Amygdala and Hippocampus. ENeuro, 2022, 9, ENEURO.0398-21.2021.   | 1.9  | 4         |
| 2  | Deep models of superficial face judgments. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, e2115228119.  | 7.1  | 24        |
| 3  | A neuronal social trait space for first impressions in the human amygdala and hippocampus.<br>Molecular Psychiatry, 2022, 27, 3501-3509.   | 7.9  | 7         |
| 4  | Pain and satisfaction: healthcare providers' facial appearance matters. Psychological Research, 2021, 85, 1706-1712.   | 1.7  | 7         |
| 5  | The structure and perceptual basis of social judgments from faces. Advances in Experimental Social Psychology, 2021, 63, 189-245.  | 3.3  | 25        |
| 6  | Did you see it? Robust individual differences in the speed with which meaningful visual stimuli break suppression. Cognition, 2021, 211, 104638.   | 2.2  | 5         |
| 7  | Quantifying idiosyncratic and shared contributions to judgment. Behavior Research Methods, 2020, 52, 1428-1444.  | 4.0  | 24        |
| 8  | Economic status cues from clothes affect perceived competence from faces. Nature Human Behaviour, 2020, 4, 287-293.  | 12.0 | 37        |
| 9  | A Flexible Neural Representation of Faces in the Human Brain. Cerebral Cortex Communications, 2020, 1, tgaa055.  | 1.6  | 9         |
| 10 | Learning the affective value of people: More than affect-based mechanisms. Acta Psychologica, 2020, 203, 103011.   | 1.5  | 9         |
| 11 | Violence Exposure Is Associated With Atypical Appraisal of Threat Among Women: An EEG Study. Frontiers in Psychology, 2020, 11, 576852.  | 2.1  | 3         |
| 12 | Gender biases in impressions from faces: Empirical studies and computational models Journal of Experimental Psychology: General, 2020, 149, 323-342.   | 2.1  | 44        |
| 13 | The eye wants what the heart wants: Female face preferences are related to partner personality preferences Journal of Experimental Psychology: Human Perception and Performance, 2020, 46, 1328-1343.  | 0.9  | 9         |
| 14 | Person information facilitates memory for face identity. Psychological Research, 2019, 83, 1817-1824.  | 1.7  | 8         |
| 15 | Contributions of shape and reflectance information to social judgments from faces. Vision Research, 2019, 165, 131-142.  | 1.4  | 10        |
| 16 | Revealing Hidden Gender Biases in Competence Impressions of Faces. Psychological Science, 2019, 30, 65-79.   | 3.3  | 53        |
| 17 | Loud and unclear: Intense real-life vocalizations during affective situations are perceptually ambiguous and contextually malleable Journal of Experimental Psychology: General, 2019, 148, 1842-1848. | 2.1  | 25        |
| 18 | Differences in Emotion Recognition From Body and Face Cues Between Deaf and Hearing Individuals. Multisensory Research, 2019, 32, 499-519.   | 1.1  | 9         |

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|----|--|------|-----------|
| 19 | Republican Voters Prefer Candidates Who Have Conservative‣ooking Faces: New Evidence From Exit Polls. Political Psychology, 2018, 39, 1157-1171.                                 | 3.6  | 26        |
| 20 | Stimulus generalization as a mechanism for learning to trust. Proceedings of the National Academy of Sciences of the United States of America, 2018, 115, E1690-E1697.           | 7.1  | 77        |
| 21 | Behavioral and Neural Adaptation in Approach Behavior. Journal of Cognitive Neuroscience, 2018, 30, 885-897.   | 2.3  | 5         |
| 22 | The determinants of consciousness of human faces. Nature Human Behaviour, 2018, 2, 194-199.  | 12.0 | 30        |
| 23 | Flexible updating of beliefs in order to forgive. Nature Human Behaviour, 2018, 2, 722-723.  | 12.0 | 0         |
| 24 | Robust effects of affective person learning on evaluation of faces Journal of Personality and Social Psychology, 2018, 114, 516-528.   | 2.8  | 13        |
| 25 | For Your Local Eyes Only: Culture-Specific Face Typicality Influences Perceptions of Trustworthiness. Perception, 2017, 46, 914-928.   | 1.2  | 45        |
| 26 | I care, even after the first impression: Facial appearance-based evaluations in healthcare context. Social Science and Medicine, 2017, 182, 68-72.                               | 3.8  | 17        |
| 27 | The biasing effects of appearances go beyond physical attractiveness and mating motives. Behavioral and Brain Sciences, 2017, 40, e38.   | 0.7  | 14        |
| 28 | Statistical learning shapes face evaluation. Nature Human Behaviour, 2017, 1, .  | 12.0 | 80        |
| 29 | Modelling perceptions of criminality and remorse from faces using a data-driven computational approach. Cognition and Emotion, 2017, 31, 1431-1443.                              | 2.0  | 18        |
| 30 | The shape of novel objects contributes to shared impressions. Journal of Vision, 2017, 17, 14.   | 0.3  | 3         |
| 31 | Interfering with activity in the dorsomedial prefrontal cortex via TMS affects social impressions updating. Cognitive, Affective and Behavioral Neuroscience, 2016, 16, 626-634. | 2.0  | 23        |
| 32 | Neural dissociations between meaningful and mere inconsistency in impression updating. Social Cognitive and Affective Neuroscience, 2016, 11, 1489-1500.                         | 3.0  | 30        |
| 33 | Data-driven approaches in the investigation of social perception. Philosophical Transactions of the Royal Society B: Biological Sciences, 2016, 371, 20150367.                   | 4.0  | 67        |
| 34 | Physical Strength as a Cue to Dominance. Personality and Social Psychology Bulletin, 2016, 42, 1603-1616.  | 3.0  | 20        |
| 35 | The Dorsomedial Prefrontal Cortex Plays a Causal Role in Integrating Social Impressions from Faces and Verbal Descriptions. Cerebral Cortex, 2016, 26, 156-165.                  | 2.9  | 81        |
| 36 | What can the study of first impressions tell us about attitudinal ambivalence and paranoia in schizophrenia?. Psychiatry Research, 2016, 238, 86-92.                             | 3.3  | 5         |

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|----|---|------|-----------|
| 37 | Contributions of facial expressions and body language to the rapid perception of dynamic emotions. Cognition and Emotion, 2016, 30, 939-952.  | 2.0  | 76        |
| 38 | Thrill of victory or agony of defeat? Perceivers fail to utilize information in facial movements Emotion, 2015, 15, 791-797.  | 1.8  | 23        |
| 39 | The development of raceâ€based perceptual categorization: skin color dominates early category judgments. Developmental Science, 2015, 18, 469-483.  | 2.4  | 62        |
| 40 | Effects of Gender and Personality on First Impression. PLoS ONE, 2015, 10, e0135529.  | 2.5  | 43        |
| 41 | The Look that Binds: Partner-Directed Altruistic Motivation and Biased Perception in Married Couples. Journal of Nonverbal Behavior, 2015, 39, 165-179.                                   | 1.0  | 0         |
| 42 | What Is Typical Is Good. Psychological Science, 2015, 26, 39-47.  | 3.3  | 135       |
| 43 | Response to Bonnefon et al.: Limited â€ <sup>*</sup> kernels of truth' in facial inferences. Trends in Cognitive Sciences, 2015, 19, 422-423.   | 7.8  | 28        |
| 44 | The Robustness of Learning about the Trustworthiness of Other People. Social Cognition, 2015, 33, 368-386.  | 0.9  | 35        |
| 45 | Implicit emotion perception in schizophrenia. Journal of Psychiatric Research, 2015, 71, 112-119.   | 3.1  | 16        |
| 46 | Social Attributions from Faces: Determinants, Consequences, Accuracy, and Functional Significance. Annual Review of Psychology, 2015, 66, 519-545.  | 17.7 | 675       |
| 47 | Memory for faces: the effect of facial appearance and the context in which the face is encountered. Psychological Research, 2015, 79, 308-317.  | 1.7  | 26        |
| 48 | Automated Prediction of Preferences Using Facial Expressions. PLoS ONE, 2014, 9, e87434.  | 2.5  | 10        |
| 49 | How Do You Say â€~Hello'? Personality Impressions from Brief Novel Voices. PLoS ONE, 2014, 9, e90779.   | 2.5  | 205       |
| 50 | Personality at Face Value: Facial Appearance Predicts Self and Other Personality Judgments among Strangers and Spouses. Journal of Nonverbal Behavior, 2014, 38, 259-277.                 | 1.0  | 25        |
| 51 | Social attributions from faces bias human choices. Trends in Cognitive Sciences, 2014, 18, 566-570.   | 7.8  | 212       |
| 52 | Misleading First Impressions. Psychological Science, 2014, 25, 1404-1417.   | 3.3  | 130       |
| 53 | When physical similarity matters: Mechanisms underlying affective learning generalization to the evaluation of novel faces. Journal of Experimental Social Psychology, 2013, 49, 661-669. | 2.2  | 48        |
| 54 | Representations of individuals in ventral temporal cortex defined by faces and biographies. Neuropsychologia, 2013, 51, 2100-2108.  | 1.6  | 41        |

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|----|--|------|-----------|
| 55 | Competence ratings in US predict presidential election outcomes in Bulgaria. Journal of Experimental Social Psychology, 2013, 49, 771-775.           | 2.2  | 52        |
| 56 | Social judgments from faces. Current Opinion in Neurobiology, 2013, 23, 373-380.   | 4.2  | 77        |
| 57 | Validation of data-driven computational models of social perception of faces Emotion, 2013, 13, 724-738.   | 1.8  | 169       |
| 58 | Robust Selectivity for Faces in the Human Amygdala in the Absence of Expressions. Journal of Cognitive Neuroscience, 2013, 25, 2086-2106.            | 2.3  | 46        |
| 59 | The social evaluation of faces: a meta-analysis of functional neuroimaging studies. Social Cognitive and Affective Neuroscience, 2013, 8, 285-299.   | 3.0  | 149       |
| 60 | Diagnostic Value Underlies Asymmetric Updating of Impressions in the Morality and Ability Domains. Journal of Neuroscience, 2013, 33, 19406-19415.   | 3.6  | 82        |
| 61 | The neural dynamics of updating person impressions. Social Cognitive and Affective Neuroscience, 2013, 8, 623-631.                                   | 3.0  | 120       |
| 62 | Criminal stereotypes in the courtroom: Facial tattoos affect guilt and punishment differently Psychology, Public Policy, and Law, 2013, 19, 466-478. | 1.2  | 49        |
| 63 | The Cognitive and Neural Basis of Impression Formation. , 2013, , .  |      | 1         |
| 64 | Holistic person processing: Faces with bodies tell the whole story Journal of Personality and Social Psychology, 2012, 103, 20-37.                   | 2.8  | 135       |
| 65 | Unconscious evaluation of faces on social dimensions Journal of Experimental Psychology: General, 2012, 141, 715-727.                                | 2.1  | 87        |
| 66 | Republicans Prefer Republican-Looking Leaders. Social Psychological and Personality Science, 2012, 3, 605-613.                                       | 3.9  | 82        |
| 67 | Reverse Correlating Social Face Perception. Social Psychological and Personality Science, 2012, 3, 562-571.  | 3.9  | 166       |
| 68 | The Least Likely Act. Social Psychological and Personality Science, 2012, 3, 760-766.  | 3.9  | 8         |
| 69 | Body Cues, Not Facial Expressions, Discriminate Between Intense Positive and Negative Emotions.<br>Science, 2012, 338, 1225-1229.                    | 12.6 | 598       |
| 70 | Accuracy of Inferring Self- and Other-Preferences from Spontaneous Facial Expressions. Journal of Nonverbal Behavior, 2012, 36, 227-233.             | 1.0  | 12        |
| 71 | Normal face-based judgements of social characteristics despite severely impaired holistic face processing. Visual Cognition, 2012, 20, 865-882.      | 1.6  | 11        |
| 72 | The role of the amygdala in face perception and evaluation. Motivation and Emotion, 2012, 36, 16-26.   | 1.3  | 61        |

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|----|--|-----|-----------|
| 73 | The Role of Facial Regions in Evaluating Social Dimensions. Lecture Notes in Computer Science, 2012, , 210-219.  | 1.3 | 2         |
| 74 | Modeling Social Perception of Faces [Social Sciences]. IEEE Signal Processing Magazine, 2011, 28, 117-122.   | 5.6 | 112       |
| 75 | A Statistical Model of Facial Attractiveness. Psychological Science, 2011, 22, 1183-1190.  | 3.3 | 104       |
| 76 | Automatic Prediction of Facial Trait Judgments: Appearance vs. Structural Models. PLoS ONE, 2011, 6, e23323.   | 2.5 | 33        |
| 77 | Dataâ€driven Methods for Modeling Social Perception. Social and Personality Psychology Compass, 2011, 5, 775-791.  | 3.7 | 61        |
| 78 | Reprint of: The amygdala and FFA track both social and non-social face dimensions. Neuropsychologia, 2011, 49, 630-639.  | 1.6 | 3         |
| 79 | A policy maker's dilemma: Preventing terrorism or preventing blame. Organizational Behavior and Human Decision Processes, 2011, 115, 25-34.                                    | 2.5 | 29        |
| 80 | Task-invariant Brain Responses to the Social Value of Faces. Journal of Cognitive Neuroscience, 2011, 23, 2766-2781.   | 2.3 | 53        |
| 81 | Brain systems for assessing the affective value of faces. Philosophical Transactions of the Royal Society B: Biological Sciences, 2011, 366, 1660-1670.                        | 4.0 | 143       |
| 82 | Eye-gaze and arrow cues influence elementary sound perception. Proceedings of the Royal Society B: Biological Sciences, 2011, 278, 1997-2004.                                  | 2.6 | 8         |
| 83 | Amygdala and dorsomedial prefrontal cortex responses to appearance-based and behavior-based person impressions. Social Cognitive and Affective Neuroscience, 2011, 6, 572-581. | 3.0 | 59        |
| 84 | Evaluating Faces on Social Dimensions. , 2011, , 54-76.  |     | 35        |
| 85 | The Obligatory Nature of Holistic Processing of Faces in Social Judgments. Perception, 2010, 39, 514-532.  | 1.2 | 60        |
| 86 | Common Neural Mechanisms for the Evaluation of Facial Trustworthiness and Emotional Expressions as Revealed by Behavioral Adaptation. Perception, 2010, 39, 931-941.           | 1.2 | 55        |
| 87 | Valuing Money and Things: Why a \$20 Item Can Be Worth More and Less Than \$20. Management Science, 2010, 56, 816-830.   | 4.1 | 38        |
| 88 | Elected in 100 milliseconds: Appearance-Based Trait Inferences and Voting. Journal of Nonverbal Behavior, 2010, 34, 83-110.  | 1.0 | 455       |
| 89 | The amygdala and FFA track both social and non-social face dimensions. Neuropsychologia, 2010, 48, 3596-3605.  | 1.6 | 70        |
| 90 | Predicting Election Outcomes from Positive and Negative Trait Assessments of Candidate Images. Political Psychology, 2010, 31, 41-58.  | 3.6 | 78        |

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|-----|---|-----|-----------|
| 91  | Distributed representations of dynamic facial expressions in the superior temporal sulcus. Journal of Vision, 2010, 10, 11-11.  | 0.3 | 141       |
| 92  | Graded representations of emotional expressions in the left superior temporal sulcus. Frontiers in Systems Neuroscience, 2010, 4, 6.                                    | 2.5 | 24        |
| 93  | Generalization of Affective Learning About Faces to Perceptually Similar Faces. Psychological Science, 2010, 21, 779-785.   | 3.3 | 82        |
| 94  | Automatic point-based facial trait judgments evaluation. , 2010, , .  |     | 4         |
| 95  | Fooled by first impressions? Reexamining the diagnostic value of appearance-based inferences. Journal of Experimental Social Psychology, 2010, 46, 315-324.             | 2.2 | 225       |
| 96  | Inferring the preferences of others from spontaneous, low-emotional facial expressions. Journal of Experimental Social Psychology, 2010, 46, 1109-1113.                 | 2.2 | 34        |
| 97  | Differential neural responses to faces physically similar to the self as a function of their valence. Neurolmage, 2010, 49, 1690-1698.                                  | 4.2 | 49        |
| 98  | Nonlinear Amygdala Response to Face Trustworthiness: Contributions of High and Low Spatial Frequency Information. Journal of Cognitive Neuroscience, 2009, 21, 519-528. | 2.3 | 120       |
| 99  | On the richness and limitations of dimensional models of social perception. Behavioral and Brain Sciences, 2009, 32, 402-403.   | 0.7 | 2         |
| 100 | Two Faces Are Better Than One: Eliminating False Trait Associations With Faces. Social Cognition, 2009, 27, 222-248.  | 0.9 | 52        |
| 101 | Shared perceptual basis of emotional expressions and trustworthiness impressions from faces Emotion, 2009, 9, 128-133.  | 1.8 | 269       |
| 102 | Structural resemblance to emotional expressions predicts evaluation of emotionally neutral faces Emotion, 2009, 9, 260-264.   | 1.8 | 238       |
| 103 | Evaluating Faces on Trustworthiness After Minimal Time Exposure. Social Cognition, 2009, 27, 813-833.   | 0.9 | 546       |
| 104 | Chapter 4 Shallow Cues With Deep Effects: Trait Judgments From Faces and Voting Decisions. , 2009, , 73-99.   |     | 37        |
| 105 | <i>Evaluating Faces on Trustworthiness</i> . Annals of the New York Academy of Sciences, 2008, 1124, 208-224.   | 3.8 | 279       |
| 106 | Reading trustworthiness in faces without recognizing faces. Cognitive Neuropsychology, 2008, 25, 395-410.   | 1.1 | 101       |
| 107 | Understanding evaluation of faces on social dimensions. Trends in Cognitive Sciences, 2008, 12, 455-460.  | 7.8 | 525       |
| 108 | Evaluating face trustworthiness: a model based approach. Social Cognitive and Affective Neuroscience, 2008, 3, 119-127.   | 3.0 | 321       |

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|-----|---|------|-----------|
| 109 | The functional basis of face evaluation. Proceedings of the National Academy of Sciences of the United States of America, 2008, 105, 11087-11092.   | 7.1  | 1,342     |
| 110 | A neural basis for the effect of candidate appearance on election outcomes. Social Cognitive and Affective Neuroscience, 2008, 3, 344-352.  | 3.0  | 61        |
| 111 | Robust learning of affective trait associations with faces when the hippocampus is damaged, but not when the amygdala and temporal pole are damaged. Social Cognitive and Affective Neuroscience, 2008, 3, 195-203. | 3.0  | 88        |
| 112 | The role of the amygdala in implicit evaluation of emotionally neutral faces. Social Cognitive and Affective Neuroscience, 2008, 3, 303-312.  | 3.0  | 152       |
| 113 | Implicit Trustworthiness Decisions: Automatic Coding of Face Properties in the Human Amygdala.<br>Journal of Cognitive Neuroscience, 2007, 19, 1508-1519.   | 2.3  | 429       |
| 114 | Probability as a psychological distance: Construal and preferences. Journal of Experimental Social Psychology, 2007, 43, 473-482.   | 2.2  | 176       |
| 115 | Predicting political elections from rapid and unreflective face judgments. Proceedings of the National Academy of Sciences of the United States of America, 2007, 104, 17948-17953.                                 | 7.1  | 364       |
| 116 | Spontaneous retrieval of affective person knowledge in face perception. Neuropsychologia, 2007, 45, 163-173.  | 1.6  | 178       |
| 117 | The illusion of knowledge: When more information reduces accuracy and increases confidence. Organizational Behavior and Human Decision Processes, 2007, 103, 277-290.   | 2.5  | 143       |
| 118 | First Impressions. Psychological Science, 2006, 17, 592-598.  | 3.3  | 1,773     |
| 119 | Toward socially inspired social neuroscience. Brain Research, 2006, 1079, 76-85.  | 2.2  | 63        |
| 120 | Implicit Impressions., 2006,, 362-392.  |      | 10        |
| 121 | Believe It or Not: On the Possibility of Suspending Belief. Psychological Science, 2005, 16, 566-571.   | 3.3  | 87        |
| 122 | Inferences of Competence from Faces Predict Election Outcomes. Science, 2005, 308, 1623-1626.   | 12.6 | 1,223     |
| 123 | Attributions on the brain: Neuro-imaging dispositional inferences, beyond theory of mind. NeuroImage, 2005, 28, 763-769.  | 4.2  | 134       |
| 124 | Psychologists seek the unexpected, not the negative, to provoke innovative theory construction. Behavioral and Brain Sciences, 2004, 27, 331-332.   | 0.7  | 2         |
| 125 | The Person Reference Process in Spontaneous Trait Inferences Journal of Personality and Social Psychology, 2004, 87, 482-493.   | 2.8  | 133       |
| 126 | Cognitive procedures for correcting proxy-response biases in surveys. Applied Cognitive Psychology, 2003, 17, 215-224.  | 1.6  | 10        |

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|-----|--|-----|-----------|
| 127 | The efficiency of binding spontaneous trait inferences to actors' faces. Journal of Experimental Social Psychology, 2003, 39, 549-562.                                 | 2.2 | 286       |
| 128 | Spontaneous trait inferences are bound to actors' faces: Evidence from a false recognition paradigm Journal of Personality and Social Psychology, 2002, 83, 1051-1065. | 2.8 | 231       |
| 129 | Communication effects on memory and judgment. European Journal of Social Psychology, 2002, 32, 531-546.  | 2.4 | 27        |
| 130 | The Heuristic-Systematic Model of Social Information Processing. , 2002, , 195-212.  |     | 138       |
| 131 | Spontaneous trait inferences are bound to actors' faces: evidence from a false recognition paradigm. Journal of Personality and Social Psychology, 2002, 83, 1051-65.  | 2.8 | 45        |
| 132 | Communication context, explanation, and social judgment. European Journal of Social Psychology, 2000, 30, 199-209.   | 2.4 | 9         |
| 133 | Context Effects in National Health Surveys. Public Opinion Quarterly, 2000, 64, 65-76.   | 1.6 | 17        |
| 134 | The Accessibility and Applicability of Knowledge. Public Opinion Quarterly, 2000, 64, 429-451.   | 1.6 | 15        |
| 135 | Another Look at Reasoning Experiments: Rationality, Normative Models and Conversational Factors. Journal for the Theory of Social Behaviour, 1997, 27, 387-417.        | 1.2 | 3         |