# Mary Ann Glynn

List of Publications by Year
in descending order

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|---|---|---|---|
| 63<br>papers | 10,758<br>citations | 101543<br>36<br>h-index | 149698<br>56<br>g-index |
| 69<br>all docs | 69<br>docs citations | 69<br>times ranked | 5453<br>citing authors |

| # | Article | IF | Citations |
|---|---|---|---|
| 1 | Cultural entrepreneurship: stories, legitimacy, and the acquisition of resources. Strategic Management Journal, 2001, 22, 545-564. | 7.3 | 1,613 |
| 2 | Multilevel Theorizing about Creativity in Organizations: A Sensemaking Perspective. Academy of Management Review, 1999, 24, 286-307. | 11.7 | 788 |
| 3 | Community isomorphism and corporate social action. Academy of Management Review, 2007, 32, 925-945. | 11.7 | 748 |
| 4 | Understanding the Bond of Identification: An Investigation of its Correlates among Art Museum Members. Journal of Marketing, 1995, 59, 46-57. | 11.3 | 735 |
| 5 | How New Market Categories Emerge: Temporal Dynamics of Legitimacy, Identity, and Entrepreneurship in Satellite Radio, 1990â€"2005. Administrative Science Quarterly, 2010, 55, 439-471. | 6.9 | 651 |
| 6 | When Cymbals Become Symbols: Conflict Over Organizational Identity Within a Symphony Orchestra. Organization Science, 2000, 11, 285-298. | 4.5 | 622 |
| 7 | Innovative Genius: A Framework for Relating Individual and Organizational Intelligences to Innovation. Academy of Management Review, 1996, 21, 1081-1111. | 11.7 | 434 |
| 8 | Making Sense with Institutions: Context, Thought and Action in Karl Weickâ€™s Theory. Organization Studies, 2006, 27, 1639-1660. | 5.3 | 424 |
| 9 | Legitimating Nascent Collective Identities: Coordinating Cultural Entrepreneurship. Organization Science, 2011, 22, 449-463. | 4.5 | 372 |
| 10 | Legitimate Distinctiveness and the Entrepreneurial Identity: Influence on Investor Judgments of New Venture Plausibility.. Academy of Management Review, 2011, 36, 479-499. | 11.7 | 343 |
| 11 | From the Criticsâ€™ Corner: Logic Blending, Discursive Change and Authenticity in a Cultural Production System*. Journal of Management Studies, 2005, 42, 1031-1055. | 8.3 | 325 |
| 12 | Multilevel Theorizing about Creativity in Organizations: A Sensemaking Perspective. Academy of Management Review, 1999, 24, 286. | 11.7 | 299 |
| 13 | Legitimate Distinctiveness and The Entrepreneurial Identity: Influence on Investor Judgments of New Venture Plausibility. Academy of Management Review, 2011, 36, 479-499. | 11.7 | 293 |
| 14 | Guiding Organizational Identity Through Aged Adolescence. Journal of Management Inquiry, 2006, 15, 85-99. | 3.9 | 263 |
| 15 | The three faces of corporate renewal: Institution, revolution, and evolution. Strategic Management Journal, 1993, 14, 77-101. | 7.3 | 239 |
| 16 | The Adult Playfulness Scale: An Initial Assessment. Psychological Reports, 1992, 71, 83-103. | 1.7 | 182 |
| 17 | Beyond Constraint: How Institutions Enable Identities. , 2008, , 413-430. | | 180 |
| 18 | Categories, Identities, and Cultural Classification: Moving Beyond a Model of Categorical Constraint. Journal of Management Studies, 2013, 50, 1124-1137. | 8.3 | 170 |

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|---|---------|-----|-----------|
| 19 | The Many Faces of Culture: Making Sense of 30 Years of Research on Culture in Organization Studies. Academy of Management Annals, 2015, 9, 1-54. | 9.6 | 160 |
| 20 | Golfing Alone? Corporations, Elites, and Nonprofit Growth in 100 American Communities. Organization Science, 2013, 24, 39-57. | 4.5 | 121 |
| 21 | Frame flexibility: The role of cognitive and emotional framing in innovation adoption by incumbent firms. Strategic Management Journal, 2019, 40, 1013-1039. | 7.3 | 115 |
| 22 | Innovative Genius: A Framework for Relating Individual and Organizational Intelligences to Innovation. Academy of Management Review, 1996, 21, 1081. | 11.7 | 109 |
| 23 | Threat of future layoffs, self-esteem, and survivors' reactions: Evidence from the laboratory and the field. Strategic Management Journal, 1993, 14, 153-166. | 7.3 | 105 |
| 24 | Creativity and technological learning: the roles of organization architecture and crisis in large-scale projects. Journal of Engineering and Technology Management - JET-M, 2000, 17, 273-298. | 2.7 | 104 |
| 25 | Pluralism and the Problem of Variety. Academy of Management Review, 2000, 25, 726-734. | 11.7 | 104 |
| 26 | Cultural variations in strategic issue interpretation: relating cultural uncertainty avoidance to controllability in discriminating threat and opportunity. Strategic Management Journal, 2004, 25, 59-67. | 7.3 | 103 |
| 27 | Configuring the Field of Play: How Hosting the Olympic Games Impacts Civic Community. Journal of Management Studies, 2008, 45, 1117-1146. | 8.3 | 102 |
| 28 | The Many Faces of Culture: Making Sense of 30 Years of Research on Culture in Organization Studies. Academy of Management Annals, 2015, 9, 1-54. | 9.6 | 98 |
| 29 | Institutionalizing Identity: Symbolic Isomorphism and Organizational Names. Academy of Management Journal, 2002, 45, 267-280. | 6.3 | 94 |
| 30 | Pluralism and the Problem of Variety. Academy of Management Review, 2000, 25, 726. | 11.7 | 87 |
| 31 | Turnkey or Tailored? Relational Pluralism, Institutional Complexity, and the Organizational Adoption of More or Less Customized Practices. Academy of Management Journal, 2014, 57, 541-562. | 6.3 | 78 |
| 32 | Refining the Nomological Net of the Adult Playfulness Scale: Personality, Motivational, and Attitudinal Correlates for Highly Intelligent Adults. Psychological Reports, 1993, 72, 1023-1026. | 1.7 | 57 |
| 33 | The Way We Were: Legacy Organizational Identity and the Role of Leadership. Corporate Reputation Review, 2008, 11, 262-276. | 1.7 | 53 |
| 34 | Beyond *Homo Entrepreneurus*: Judgment and the Theory of Cultural Entrepreneurship. Journal of Management Studies, 2019, 56, 1214-1236. | 8.3 | 52 |
| 35 | Uncovering Mechanisms of Theory Development in an Academic Field: *Lessons from Leadership Research*. Academy of Management Annals, 2010, 4, 359-401. | 9.6 | 48 |
| 36 | Uncovering Mechanisms of Theory Development in an Academic Field: *Lessons from Leadership Research*. Academy of Management Annals, 2010, 4, 359-401. | 9.6 | 42 |

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| 37 | WHEN GOOD NAMES GO BAD: SYMBOLIC ILLEGITIMACY IN ORGANIZATIONS. Research in the Sociology of Organizations, 0, , 147-170. | 0.8 | 41 |
| 38 | â€œHow to Do Things With Wordsâ€: Mechanisms Bridging Language and Action in Management Research. Journal of Management, 2019, 45, 7-34. | 9.3 | 41 |
| 39 | Fostering Innovation in Complex Product Development Settings: The Role of Team Member Identity and Interteam Interdependence<sup>*</sup>. Journal of Product Innovation Management, 2010, 27, 1082-1095. | 9.5 | 38 |
| 40 | Strategies of Integration in Mixed Methods Research. Organizational Research Methods, 2017, 20, 224-242. | 9.1 | 26 |
| 41 | Of Organizing and Sensemaking: From Action to Meaning and Back Again in a Halfâ€Century of Weickâ€™s Theorizing. Journal of Management Studies, 2020, 57, 1331-1354. | 8.3 | 26 |
| 42 | Organizational Actorhood and the Management of Paradox: A Visual Analysis. Organization Studies, 2018, 39, 645-664. | 5.3 | 22 |
| 43 | Charisma (Un)Bound. Journal of Applied Behavioral Science, The, 2008, 44, 71-93. | 3.3 | 17 |
| 44 | Logic Pluralism, Organizational Design, and Practice Adoption: The Structural Embeddedness of CSR Programs. Research in the Sociology of Organizations, 2013, , 175-197. | 0.8 | 17 |
| 45 | Exploring Cultural Mechanisms of Organizational Identity Construction. , 2012, , 63-88. | | 14 |
| 46 | Chord and discord: organizational crisis, institutional shifts, and the musical canon of the symphony. Poetics, 2002, 30, 63-85. | 1.3 | 13 |
| 47 | Under the Radar: Institutional Drift and Nonâ€Strategic Institutional Change. Journal of Management Studies, 2022, 59, 819-842. | 8.3 | 12 |
| 48 | Optimal Distinctiveness: On Being the Same and Different. Organization Theory, 2022, 3, 263178772210793. | 4.4 | 9 |
| 49 | Situational and Dispositional Determinants of Managers' Satisfaction. Journal of Business and Psychology, 1998, 13, 193-209. | 4.0 | 8 |
| 50 | Whatâ€™s So Institutional about Leadership? Leadership Mechanisms of Value Infusion. Research in the Sociology of Organizations, 2015, , 283-316. | 0.8 | 8 |
| 51 | Taking Hybridity for Granted: Institutionalization and Hybrid Identification. Research in the Sociology of Organizations, 2020, , 53-72. | 0.8 | 8 |
| 52 | 2018 Presidential Addressâ€"The Mission of Community and the Promise of Collective Action. Academy of Management Review, 2019, 44, 244-253. | 11.7 | 7 |
| 53 | Taking the Cultural Turn: Reading Cultural SociologyTalk of Love: How Culture Matters, by SwidlerAnn. Chicago: University of Chicago Press, 2001.How Professors Think: Inside the Curious World of Academic Judgment, by LamontMichele. Cambridge, MA: Harvard University Press, 2009.. Academy of Management Review, 2013, 38, 466-470. | 11.7 | 5 |
| 54 | The Micro-Foundations of Mattering: Domestic Traditions as Institutionalized Practices in Everyday Living. Research in the Sociology of Organizations, 2016, , 201-232. | 0.8 | 4 |

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|---|---------|-----|-----------|
| 55 | From Nutley to Paris: How the Culture of Communities Shapes Organizational Identity. Research in the Sociology of Organizations, 2011, , 215-249. | 0.8 | 3 |
| 56 | Two Decades of the Theory of Cultural Entrepreneurship: Recollection, Elaboration, and Reflection. Research in the Sociology of Organizations, 2022, 80, 241-251. | 0.8 | 3 |
| 57 | The Generative Potency of Cultural SymbolsImplications for Positive Organizational Scholarship. , 2011, , . | | 1 |
| 58 | Competitive Memory: Bringing the Strategic Past into the Present. Advances in Strategic Management, 2015, , 299-326. | 0.1 | 1 |
| 59 | Materiality and Identity. , 2016, , . | | 1 |
| 60 | Flexing the Frame: TMT Framing and the Adoption of Non-Incremental Innovations in Incumbent Firms. SSRN Electronic Journal, 2017, , . | 0.4 | 1 |
| 61 | The Generativity of Collective Identity: Identity Movements as Mechanisms for New Institutions. Research in the Sociology of Organizations, 2019, , 119-134. | 0.8 | 1 |
| 62 | Institutional Innovation. , 2015, , . | | 0 |
| 63 | Rediscovering the Macrofoundations of Institutions: Reflections on the Language of Institutional Theory. Research in the Sociology of Organizations, 2020, , 203-220. | 0.8 | 0 |