

# Jason Dana

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11514683/publications.pdf>

Version: 2024-02-01

28  
papers

3,482  
citations

430874

18  
h-index

501196

28  
g-index

29  
all docs

29  
docs citations

29  
times ranked

2464  
citing authors

#	ARTICLE	IF	CITATIONS
1	Exploiting moral wiggle room: experiments demonstrating an illusory preference for fairness. <i>Economic Theory</i> , 2007, 33, 67-80.	0.9	1,039
2	What you don't know won't hurt me: Costly (but quiet) exit in dictator games. <i>Organizational Behavior and Human Decision Processes</i> , 2006, 100, 193-201.	2.5	519
3	A Social Science Perspective on Gifts to Physicians From Industry. <i>JAMA - Journal of the American Medical Association</i> , 2003, 290, 252.	7.4	499
4	Justified ethicality: Observing desired counterfactuals modifies ethical perceptions and behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 115, 181-190.	2.5	406
5	Transitivity of preferences.. <i>Psychological Review</i> , 2011, 118, 42-56.	3.8	223
6	When is a crowd wise?. <i>Decision</i> , 2014, 1, 79-101.	0.5	112
7	The Superiority of Simple Alternatives to Regression for Social Science Predictions. <i>Journal of Educational and Behavioral Statistics</i> , 2004, 29, 317-331.	1.7	89
8	Anti-profit beliefs: How people neglect the societal benefits of profit.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 671-696.	2.8	78
9	The pipeline project: Pre-publication independent replications of a single laboratory's research pipeline. <i>Journal of Experimental Social Psychology</i> , 2016, 66, 55-67.	2.2	74
10	Giving Versus Giving In. <i>Academy of Management Annals</i> , 2014, 8, 505-533.	9.6	65
11	Giving Versus Giving In. <i>Academy of Management Annals</i> , 2014, 8, 505-533.	9.6	64
12	Testing Transitivity of Preferences on Two-Alternative Forced Choice Data. <i>Frontiers in Psychology</i> , 2010, 1, 148.	2.1	44
13	The Composition of Optimally Wise Crowds. <i>Decision Analysis</i> , 2015, 12, 130-143.	2.1	40
14	How effective is advice from interested parties?. <i>Journal of Economic Behavior and Organization</i> , 2007, 62, 591-604.	2.0	32
15	Parsimonious testing of transitive or intransitive preferences: Reply to Birnbaum (2011).. <i>Psychological Review</i> , 2011, 118, 684-688.	3.8	29
16	Contextual biases in the interpretation of auditory evidence.. <i>Law and Human Behavior</i> , 2011, 35, 178-187.	0.7	27
17	A Constrained Linear Estimator for Multiple Regression. <i>Psychometrika</i> , 2010, 75, 521-541.	2.1	23
18	In defense of clinical judgment and mechanical prediction. <i>Journal of Behavioral Decision Making</i> , 2006, 19, 413-428.	1.7	22

#	ARTICLE	IF	CITATIONS
19	Comparing the accuracy of experimental estimates to guessing: a new perspective on replication and the "Crisis of Confidence" in psychology. <i>Behavior Research Methods</i> , 2014, 46, 1-14.	4.0	19
20	Leveling the playing field: Dishonesty in the face of threat. <i>Journal of Economic Psychology</i> , 2011, 32, 809-817.	2.2	18
21	Estimation accuracy in the psychological sciences. <i>PLoS ONE</i> , 2018, 13, e0207239.	2.5	13
22	Advice versus choice. <i>Current Opinion in Psychology</i> , 2015, 6, 173-176.	4.9	12
23	Comment on Fiorello et al. "Interpreting Intelligence Test Results for Children with Disabilities: Is Global Intelligence Relevant?" <i>Applied Neuropsychology</i> , 2007, 14, 21-25.	1.5	11
24	Data from a pre-publication independent replication initiative examining ten moral judgement effects. <i>Scientific Data</i> , 2016, 3, 160082.	5.3	6
25	Widespread misperceptions of long-term attitude change. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, e2107260119.	7.1	5
26	Rational Foundations of Fast and Frugal Heuristics: The Ecological Rationality of Strategy Selection via Improper Linear Models. <i>Minds and Machines</i> , 2016, 26, 61-86.	4.8	4
27	Mating motives are neither necessary nor sufficient to create the beauty premium. <i>Behavioral and Brain Sciences</i> , 2017, 40, e29.	0.7	1
28	Not all folk-economic beliefs are best understood through our ancestral past. <i>Behavioral and Brain Sciences</i> , 2018, 41, e163.	0.7	1