

Stuart M Schmidt

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11506939/publications.pdf>

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17
papers

2,011
citations

933447

10
h-index

1058476

14
g-index

17
all docs

17
docs citations

17
times ranked

765
citing authors

#	ARTICLE	IF	CITATIONS
1	Intraorganizational influence tactics: Explorations in getting one's way.. Journal of Applied Psychology, 1980, 65, 440-452.	5.3	1,000
2	Upward-Influence Styles: Relationship with Performance Evaluations, Salary, and Stress. Administrative Science Quarterly, 1988, 33, 528.	6.9	340
3	Conflict: Toward Conceptual Clarity. Administrative Science Quarterly, 1972, 17, 359.	6.9	210
4	Patterns of managerial influence: Shotgun managers, tacticians, and bystanders. Organizational Dynamics, 1984, 12, 58-67.	2.6	124
5	Upward Impression Management: Goals, Influence Strategies, and Consequences. Human Relations, 1995, 48, 147-167.	5.4	95
6	Managers' Pursuit of Individual and Organizational Goals. Human Relations, 1984, 37, 781-794.	5.4	73
7	The Structure of Leader Influence. Journal of Cross-Cultural Psychology, 1992, 23, 251-264.	1.6	60
8	Managerial Attitudes of Greeks: The Roles of Culture and Industrialization. Administrative Science Quarterly, 1972, 17, 265.	6.9	50
9	Superior-Subordinate Relations: Leadership and Headship. Human Relations, 1975, 28, 279-294.	5.4	27
10	Leadership tactics: enabling quality social exchange and organizational citizenship behavior. Organization Management Journal, 2011, 8, 229-241.	0.9	15
11	The Conflict Carousel: A Contingency Approach to Conflict Management. , 1982, , 37-59.		5
12	Organization Life: There Is More to Work than Working. Interfaces, 1991, 21, 48-52.	1.5	4
13	An Application of a "Political Economy" Approach To Effectiveness. Administration and Society, 1976, 7, 455-473.	2.1	3
14	Client-Oriented Evaluation of Public Agency Effectiveness. Administration and Society, 1977, 8, 403-422.	2.1	3
15	Organization Life: Initiating Change and Being Appreciated. Interfaces, 1992, 22, 109-111.	1.5	2
16	Factor Similarity of Personality Across Private and Military Samples: An Analysis of the Personality/Attitude Schedule. Journal of Psychology: Interdisciplinary and Applied, 1973, 83, 215-226.	1.6	0
17	Expatriate and Omani Workplace Relationships and Individual Performance. , 2013, , 228-250.		0