

# Mary F Sully De Luque

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1150293/publications.pdf>

Version: 2024-02-01

35  
papers

3,010  
citations

471509

17  
h-index

580821

25  
g-index

40  
all docs

40  
docs citations

40  
times ranked

2232  
citing authors

| #  | ARTICLE                                                                                                                                                                                                | IF   | CITATIONS |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------|
| 1  | Conceptualizing and measuring cultures and their consequences: a comparative review of GLOBE's and Hofstede's approaches. <i>Journal of International Business Studies</i> , 2006, 37, 897-914.        | 7.3  | 620       |
| 2  | In the Eye of the Beholder: Cross Cultural Lessons in Leadership from Project GLOBE. <i>Academy of Management Perspectives</i> , 2006, 20, 67-90.                                                      | 6.8  | 598       |
| 3  | Cultural and leadership predictors of corporate social responsibility values of top management: a GLOBE study of 15 countries. <i>Journal of International Business Studies</i> , 2006, 37, 823-837.   | 7.3  | 569       |
| 4  | Unrequited Profit: How Stakeholder and Economic Values Relate to Subordinates' Perceptions of Leadership and Firm Performance. <i>Administrative Science Quarterly</i> , 2008, 53, 626-654.            | 6.9  | 264       |
| 5  | Antecedents of Responsible Leader Behavior: A Research Synthesis, Conceptual Framework, and Agenda for Future Research. <i>Academy of Management Perspectives</i> , 2014, 28, 235-254.                 | 6.8  | 169       |
| 6  | The Impact of Culture on Feedback-Seeking Behavior: An Integrated Model and Propositions. <i>Academy of Management Review</i> , 2000, 25, 829-849.                                                     | 11.7 | 156       |
| 7  | Insights from Project GLOBE. <i>International Journal of Advertising</i> , 2010, 29, 111-139.                                                                                                          | 6.7  | 90        |
| 8  | The Impact of Culture on Feedback-Seeking Behavior: An Integrated Model and Propositions. <i>Academy of Management Review</i> , 2000, 25, 829.                                                         | 11.7 | 80        |
| 9  | Developing Women Leaders through Entrepreneurship Education and Training. <i>Academy of Management Perspectives</i> , 2015, 29, 250-270.                                                               | 6.8  | 70        |
| 10 | The upside of cultural differences. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 2-12.                                                                                                   | 1.7  | 48        |
| 11 | Two roads to effectiveness: <scp>CEO</scp> feedback seeking, vision articulation, and firm performance. <i>Journal of Organizational Behavior</i> , 2018, 39, 82-95.                                   | 4.7  | 48        |
| 12 | Proactivity with image in mind: How employee and manager characteristics affect evaluations of proactive behaviours. <i>Journal of Occupational and Organizational Psychology</i> , 2010, 83, 347-369. | 4.5  | 45        |
| 13 | Women's participation in entrepreneurial and political leadership: The importance of culturally endorsed implicit leadership theories. <i>Leadership</i> , 2015, 11, 36-56.                            | 1.8  | 26        |
| 14 | El Jefe: Differences in expected leadership behaviors across Latin American countries. <i>Journal of World Business</i> , 2015, 50, 584-597.                                                           | 7.7  | 22        |
| 15 | A Failure of Scholarship: Response to George Graen's Critique of GLOBE. <i>Academy of Management Perspectives</i> , 2006, 20, 102-114.                                                                 | 6.8  | 22        |
| 16 | Developing an understanding of the human resource (HR) complexities in Pakistan with a GLOBE cultural lens. <i>Journal of Management and Organization</i> , 2020, 26, 483-501.                         | 3.0  | 20        |
| 17 | What Can We Really Learn About Management Practices Across Firms and Countries?. <i>Academy of Management Perspectives</i> , 2012, 26, 34-40.                                                          | 6.8  | 19        |
| 18 | The complexity of managing human resources in Peru. <i>International Journal of Human Resource Management</i> , 2005, 16, 2237-2253.                                                                   | 5.3  | 18        |

| #  | ARTICLE                                                                                                                                                                       | IF  | CITATIONS |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 19 | Implicit Motives, Leadership, and Follower Outcomes. <i>Journal of Leadership and Organizational Studies</i> , 2013, 20, 7-24.                                                | 4.0 | 15        |
| 20 | Motives for Helping: Exploring Cultural Influences on Extra-Role Behavior. <i>Multinational Business Review</i> , 2009, 17, 99-119.                                           | 2.5 | 14        |
| 21 | Servant leadership across the globe: Assessing universal and culturally contingent relevance in organizational contexts. <i>Journal of World Business</i> , 2022, 57, 101268. | 7.7 | 14        |
| 22 | Executives'™ Stakeholder Values in the Prediction of Work Process Change. <i>Journal of Management Studies</i> , 2018, 55, 1423-1451.                                         | 8.3 | 9         |
| 23 | The role of leadership and engagement in call center performance: answering the call in Peru. <i>Leadership and Organization Development Journal</i> , 2020, 42, 265-288.     | 3.0 | 3         |
| 24 | Beyond the Strategies of Feedback Seeking: A Review and Initial Conceptualization of Feedback-Seeking Styles. , 2019, , 113-139.                                              |     | 2         |
| 25 | Cross-Cultural Training in Industrial and Organizational Psychology. , 2015, , 334-341.                                                                                       |     | 1         |
| 26 | Contextual Feedback Seeking: Conditional Effects of Individual Power Distance & Feedback Orientation. <i>Proceedings - Academy of Management</i> , 2020, 2020, 13962.         | 0.1 | 1         |
| 27 | Peer Feedback-Seeking: Importance of Feedback Environment Referents and Individual Cultural Values. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12273.           | 0.1 | 1         |
| 28 | Perceived Other-Regarding Behaviors of Founder and Agent CEOs. <i>Proceedings - Academy of Management</i> , 2012, 2012, 14344.                                                | 0.1 | 0         |
| 29 | Understanding Leader-Member Exchange in International Contexts. <i>Proceedings - Academy of Management</i> , 2016, 2016, 12945.                                               | 0.1 | 0         |
| 30 | Meaningful Mentoring to Develop High Quality Leadership Research. <i>Proceedings - Academy of Management</i> , 2016, 2016, 10604.                                             | 0.1 | 0         |
| 31 | Staying on track: The buffering effect of culture on leadership strength and derailment potential. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10223.            | 0.1 | 0         |
| 32 | Employee Reactions to the Feedback Environment. , 2019, , 175-194.                                                                                                            |     | 0         |
| 33 | Cultural Distance in International Trade: Contributor or Impediment?. <i>Proceedings - Academy of Management</i> , 2019, 2019, 16438.                                         | 0.1 | 0         |
| 34 | Feedback Environment Reactions: Linking Feedback Environment to Outcomes in a Cross-Cultural Sample. <i>Proceedings - Academy of Management</i> , 2020, 2020, 14010.          | 0.1 | 0         |
| 35 | Responsible Leadership and Governance in a Global Context: Insights from the GLOBE Study. , 2005, ,                                                                           |     | 0         |