

# Joel Watson

## List of Publications by Year in descending order

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29  
papers

1,948  
citations

430874

18  
h-index

552781

26  
g-index

31  
all docs

31  
docs citations

31  
times ranked

782  
citing authors

#	ARTICLE	IF	CITATIONS
1	Starting small in project choice: A discrete-time setting with a continuum of types. <i>Journal of Economic Theory</i> , 2022, 204, 105490.	1.1	1
2	Conservation Agreements: Relational Contracts with Endogenous Monitoring. <i>Journal of Law, Economics, and Organization</i> , 2021, 37, 1-40.	1.5	4
3	Theoretical Foundations of Relational Incentive Contracts. <i>Annual Review of Economics</i> , 2021, 13, 631-659.	5.5	2
4	On the outside-option principle with one-sided options. <i>Economics Letters</i> , 2020, 191, 109110.	1.9	0
5	Statistical evidence and the problem of robust litigation. <i>RAND Journal of Economics</i> , 2019, 50, 974-1003.	2.3	5
6	The Renegotiation-Proofness Principle and Costly Renegotiation. <i>Games</i> , 2013, 4, 347-366.	0.6	9
7	Contract and Game Theory: Basic Concepts for Settings with Finite Horizons. <i>Games</i> , 2013, 4, 457-496.	0.6	17
8	Conceptualizing Contractual Interpretation. <i>Journal of Legal Studies</i> , 2013, 42, 1-34.	0.4	10
9	A Theory of Disagreement in Repeated Games With Bargaining. <i>Econometrica</i> , 2013, 81, 2303-2350.	4.2	35
10	Contract, renegotiation, and holdup: Results on the technology of trade and investment. <i>Theoretical Economics</i> , 2012, 7, 283-322.	0.8	17
11	Recurrent trade agreements and the value of external enforcement. <i>Journal of International Economics</i> , 2008, 74, 475-499.	3.0	46
12	Hard evidence and mechanism design. <i>Games and Economic Behavior</i> , 2007, 58, 75-93.	0.8	68
13	Contract, Mechanism Design, and Technological Detail. <i>Econometrica</i> , 2007, 75, 55-81.	4.2	54
14	The Law and Economics of Costly Contracting. <i>Journal of Law, Economics, and Organization</i> , 2004, 20, 2-31.	1.5	64
15	Network Intermediaries in International Trade. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 69-93.	0.8	91
16	Evidence disclosure and verifiability. <i>Journal of Economic Theory</i> , 2004, 118, 1-31.	1.1	83
17	Liquidity flows and fragility of business enterprises. <i>Journal of Monetary Economics</i> , 2003, 50, 1215-1241.	3.4	66
18	Starting small in an unfamiliar environment. <i>International Journal of Industrial Organization</i> , 2003, 21, 1021-1042.	1.2	213

#	ARTICLE	IF	CITATIONS
19	Bilateral Trade and Opportunism in a Matching Market. B E Journal of Theoretical Economics, 2002, 1, .	0.2	19
20	Starting Small and Commitment. Games and Economic Behavior, 2002, 38, 176-199.	0.8	92
21	Job Destruction and Propagation of Shocks. American Economic Review, 2000, 90, 482-498.	8.5	543
22	Job destruction and the experiences of displaced workers. Journal of Monetary Economics, 2000, 52, 87-128.	0.4	31
23	Starting Small and Renegotiation. Journal of Economic Theory, 1999, 85, 52-90.	1.1	147
24	Conditional Dominance, Rationalizability, and Game Forms. Journal of Economic Theory, 1998, 83, 161-195.	1.1	77
25	Alternating-Offer Bargaining with Two-Sided Incomplete Information. Review of Economic Studies, 1998, 65, 573-594.	5.4	57
26	Contractual Fragility, Job Destruction, and Business Cycles. Quarterly Journal of Economics, 1997, 112, 873-911.	8.6	96
27	Multiple-issue bargaining and axiomatic solutions. International Journal of Game Theory, 1997, 26, 501-524.	0.5	32
28	Information Transmission When the Informed Party Is Confused. Games and Economic Behavior, 1996, 12, 143-161.	0.8	42
29	Relational Contracting, Negotiation, and External Enforcement. SSRN Electronic Journal, 0, , .	0.4	3