

Zur Shapira

List of Publications by Year in descending order

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Version: 2024-02-01

52
papers

5,446
citations

257450

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302126

39
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55
docs citations

55
times ranked

3167
citing authors

#	ARTICLE	IF	CITATIONS
1	Entry into new foreign markets: Performance feedback and opportunity costs. <i>Journal of World Business</i> , 2021, 56, 101258.	7.7	13
2	After the Storm Has Passed: Translating Crisis Experience into Useful Knowledge. <i>Organization Science</i> , 2020, 31, 1037-1051.	4.5	26
3	A Special "Provocations and Provocateurs" Section Honoring Jim March. <i>Journal of Management Inquiry</i> , 2020, 29, 119-127.	3.9	4
4	Hierarchical Sensing and Strategic Decision-Making. <i>Advances in Strategic Management</i> , 2018, , 123-138.	0.1	1
5	Heuristics and Biases and Strategic Decision-Making. , 2018, , 668-671.		0
6	Prospect Theory and Strategic Decision-Making. , 2018, , 1365-1369.		0
7	Risk and Uncertainty. , 2018, , 1479-1485.		1
8	Risk-Taking. , 2018, , 1488-1493.		0
9	How Commitment to Craftsmanship Leads to Unique Value: Steinway & Sons™ Differentiation Strategy. <i>Strategy Science</i> , 2017, 2, 13-38.	2.9	43
10	Entering new markets: The effect of performance feedback near aspiration and well below and above it. <i>Strategic Management Journal</i> , 2017, 38, 1416-1434.	7.3	157
11	Risk and Uncertainty. , 2017, , 1-7.		11
12	Prospect Theory and Strategic Decision-Making. , 2016, , 1-5.		0
13	Heuristics and Biases and Strategic Decision-Making. , 2016, , 1-4.		0
14	Trade-offs in a Tempest: Stakeholder Influence on Hurricane Evacuation Decisions. <i>Organization Science</i> , 2014, 25, 1009-1025.	4.5	40
15	Confounding changes in averages with marginal effects: How anchoring can destroy economic value in strategic investment assessments. <i>Strategic Management Journal</i> , 2014, 35, 1414-1426.	7.3	19
16	Value Creation and Knowledge Loss: The Case of Cremonese Stringed Instruments. <i>Organization Science</i> , 2013, 24, 813-830.	4.5	62
17	Aspects of Garbage Can Processes: Temporal Order and the Role of Expediting. <i>Research in the Sociology of Organizations</i> , 2012, , 165-188.	0.8	0
18	The Liability of Leading: Battling Aspiration and Survival Goals in the Jeopardy! Tournament of Champions. <i>Organization Science</i> , 2012, 23, 1100-1113.	4.5	63

#	ARTICLE	IF	CITATIONS
19	Firm specific and macro herding by professional and amateur investors and their effects on market volatility. <i>Journal of Banking and Finance</i> , 2011, 35, 1599-1609.	2.9	116
20	“œl've Got a Theory Paper”Do You? Conceptual, Empirical, and Theoretical Contributions to Knowledge in the Organizational Sciences. <i>Organization Science</i> , 2011, 22, 1312-1321.	4.5	90
21	Entrepreneurial finance meets organizational reality: comparing investment practices and performance of corporate and independent venture capitalists. <i>Strategic Management Journal</i> , 2010, 31, 990-1017.	7.3	100
22	Experiencing the Improbable: Rare Events and Organizational Learning. <i>Organization Science</i> , 2009, 20, 835-845.	4.5	256
23	On the preference for full-coverage policies: Why do people buy too much insurance?. <i>Journal of Economic Psychology</i> , 2008, 29, 747-761.	2.2	37
24	Managerial reasoning about aspirations and expectations. <i>Journal of Economic Behavior and Organization</i> , 2008, 66, 60-73.	2.0	38
25	Performance Sampling and Bimodal Duration Dependence. <i>Journal of Mathematical Sociology</i> , 2008, 33, 38-63.	1.2	6
26	On the behavioral differences between professional and amateur investors after the weekend. <i>Journal of Banking and Finance</i> , 2007, 31, 1417-1426.	2.9	31
27	An empirical test of heuristics and biases affecting real option valuation. <i>Strategic Management Journal</i> , 2004, 25, 269-284.	7.3	111
28	Patterns of behavior of professionally managed and independent investors. <i>Journal of Banking and Finance</i> , 2001, 25, 1573-1587.	2.9	540
29	Patterns of Behavior of Professionally Managed and Independent Investors. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	61
30	Managerial Allocation of Time and Effort: The Effects of Interruptions. <i>Management Science</i> , 2001, 47, 647-662.	4.1	67
31	Judgmental Errors, Interactive Norms, and the Difficulty of Detecting Strategic Surprises. <i>Organization Science</i> , 2001, 12, 599-611.	4.5	63
32	On Mind, Environment, and Simon's Scissors of Rational Behavior. <i>Journal of Management and Governance</i> , 2001, 5, 206-212.	4.1	5
33	Governance in Organizations: A Cognitive Perspective. <i>Journal of Management and Governance</i> , 2000, 4, 53-67.	4.1	17
34	Experimental Tests of Self-Selection and Screening in Insurance Decisions. <i>Geneva Papers on Risk and Insurance Theory</i> , 1999, 24, 139-158.	0.4	20
35	The escalation of commitment: An update and appraisal. , 1996, , 191-215.		76
36	Understanding how decisions happen in organizations. , 1996, , 9-32.		44

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37	Ambiguity and risk taking in organizations. <i>Journal of Risk and Uncertainty</i> , 1993, 7, 89-94.	1.5	18
38	Variable risk preferences and the focus of attention.. <i>Psychological Review</i> , 1992, 99, 172-183.	3.8	541
39	Size and frequency of prizes as determinants of the demand for lotteries. <i>Organizational Behavior and Human Decision Processes</i> , 1992, 52, 307-318.	2.5	40
40	Decision Making: Descriptive, Normative, and Prescriptive Interactions.. <i>Administrative Science Quarterly</i> , 1990, 35, 406.	6.9	6
41	Comparing the work values of engineers with managers, production, and clerical workers: A multivariate analysis. <i>Journal of Organizational Behavior</i> , 1990, 11, 281-292.	4.7	57
42	Task choice and assigned goals as determinants of task motivation and performance. <i>Organizational Behavior and Human Decision Processes</i> , 1989, 44, 141-165.	2.5	20
43	Managerial Perspectives on Risk and Risk Taking. <i>Management Science</i> , 1987, 33, 1404-1418.	4.1	2,416
44	Preference for Job Attributes: Tradeoffs from Present Position. <i>Industrial Relations</i> , 1987, 26, 146-157.	1.6	0
45	Making trade-offs between job attributes. <i>Organizational Behavior and Human Performance</i> , 1981, 28, 331-355.	1.4	30
46	Subjective expected utility: A model of decision-making. <i>Journal of the Association for Information Science and Technology</i> , 1981, 32, 391-399.	1.0	26
47	On the use of facet analysis in organizational behavior research: Some conceptual considerations and an example. <i>Organizational Behavior and Human Performance</i> , 1979, 23, 411-428.	1.4	44
48	A facet analysis of leadership styles.. <i>Journal of Applied Psychology</i> , 1976, 61, 136-139.	5.3	28
49	Expectancy determinants of intrinsically motivated behavior.. <i>Journal of Personality and Social Psychology</i> , 1976, 34, 1235-1244.	2.8	87
50	Measuring subjective probabilities by the magnitude production method. <i>Organizational Behavior and Human Performance</i> , 1975, 14, 314-320.	1.4	5
51	Herding in Trading by Amateur and Professional Investors. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
52	heuristics and biases and strategic decision-making. , 0, , .		0