

# Tatiana Kostova

## List of Publications by Year in descending order

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41  
papers

13,273  
citations

117625

34  
h-index

289244

40  
g-index

42  
all docs

42  
docs citations

42  
times ranked

6238  
citing authors

#	ARTICLE	IF	CITATIONS
1	Organizational Legitimacy Under Conditions of Complexity: The Case of the Multinational Enterprise. <i>Academy of Management Review</i> , 1999, 24, 64-81.	11.7	2,015
2	Transnational Transfer of Strategic Organizational Practices: A Contextual Perspective. <i>Academy of Management Review</i> , 1999, 24, 308-324.	11.7	1,435
3	The State of Psychological Ownership: Integrating and Extending a Century of Research. <i>Review of General Psychology</i> , 2003, 7, 84-107.	3.2	1,175
4	Toward a Theory of Psychological Ownership in Organizations. <i>Academy of Management Review</i> , 2001, 26, 298-310.	11.7	1,153
5	Institutional Theory in the Study of Multinational Corporations: A Critique and New Directions. <i>Academy of Management Review</i> , 2008, 33, 994-1006.	11.7	1,141
6	Organizational Legitimacy under Conditions of Complexity: The Case of the Multinational Enterprise. <i>Academy of Management Review</i> , 1999, 24, 64.	11.7	775
7	Transnational Transfer of Strategic Organizational Practices: A Contextual Perspective. <i>Academy of Management Review</i> , 1999, 24, 308.	11.7	591
8	Adoption of an Organizational Practice by Subsidiaries of Multinational Corporations: Institutional and Relational Effects. <i>Academy of Management Journal</i> , 2002, 45, 215-233.	6.3	496
9	Social Capital in Multinational Corporations and a Micro-Macro Model of its Formation. <i>Academy of Management Review</i> , 2003, 28, 297-317.	11.7	482
10	Escaping the iron cage: Liabilities of origin and CSR reporting of emerging market multinational enterprises. <i>Journal of International Business Studies</i> , 2017, 48, 386-408.	7.3	333
11	COUNTRY INSTITUTIONAL PROFILES: CONCEPT AND MEASUREMENT.. <i>Proceedings - Academy of Management</i> , 1997, 1997, 180-184.	0.1	324
12	Psychological Ownership: An Empirical Examination of its Consequences. <i>Group and Organization Management</i> , 1995, 20, 210-226.	4.4	284
13	An overview of Hofstede-inspired country-level culture research in international business since 2006. <i>Journal of International Business Studies</i> , 2017, 48, 30-47.	7.3	258
14	Walking the walk or talking the talk? Corporate social responsibility decoupling in emerging market multinationals. <i>Journal of International Business Studies</i> , 2019, 50, 153-171.	7.3	255
15	Unpacking the Institutional Complexity in Adoption of CSR Practices in Multinational Enterprises. <i>Journal of Management Studies</i> , 2016, 53, 28-54.	8.3	247
16	Cultural Distance and Firm Internationalization: A Meta-Analytical Review and Theoretical Implications. <i>Journal of Management</i> , 2018, 44, 89-130.	9.3	247
17	Collectivism, propensity to trust and self-esteem as predictors of organizational citizenship in a non-work setting. <i>Journal of Organizational Behavior</i> , 2000, 21, 3-23.	4.7	234
18	The construct of institutional distance through the lens of different institutional perspectives: Review, analysis, and recommendations. <i>Journal of International Business Studies</i> , 2020, 51, 467-497.	7.3	191

#	ARTICLE	IF	CITATIONS
19	Headquartersâ€™ subsidiary relationships in MNCs: Fifty years of evolving research. <i>Journal of World Business</i> , 2016, 51, 176-184.	7.7	186
20	Organizational coping with institutional upheaval in transition economies. <i>Journal of World Business</i> , 2003, 38, 314-330.	7.7	179
21	A model of dual organizational identification in the context of the multinational enterprise. <i>Journal of Organizational Behavior</i> , 2007, 28, 327-350.	4.7	135
22	Utilizing the broader agency perspective for studying headquartersâ€™ subsidiary relations in multinational companies. <i>Journal of International Business Studies</i> , 2015, 46, 104-113.	7.3	135
23	The Use of the Multinational Corporation as a Research Context. <i>Journal of Management</i> , 2003, 29, 883-902.	9.3	118
24	Roles of subsidiary managers in multinational corporations: The effect of dual organizational identification. <i>Management International Review</i> , 2007, 47, 595-620.	3.3	100
25	Social Capital in Multinational Corporations and a Micro-Macro Model of Its Formation. <i>Academy of Management Review</i> , 2003, 28, 297.	11.7	98
26	Understanding Agency Problems in Headquarters-Subsidiary Relationships in Multinational Corporations: A Contextualized Model. <i>Journal of Management</i> , 2018, 44, 2611-2637.	9.3	96
27	Widening the lens: Rethinking distance, diversity, and foreignness in international business research through positive organizational scholarship. <i>Journal of International Business Studies</i> , 2016, 47, 621-630.	7.3	86
28	Multiculturalism from a cognitive perspective: Patterns and implications. <i>Journal of International Business Studies</i> , 2014, 45, 169-190.	7.3	81
29	Political ideologies and the internationalization of family-controlled firms. <i>Journal of World Business</i> , 2017, 52, 474-488.	7.7	57
30	Meyer and Pengâ€™s 2005 article as a foundation for an expanded and refined international business research agenda: Context, organizations, and theories. <i>Journal of International Business Studies</i> , 2016, 47, 23-32.	7.3	54
31	Impact of informal institutions on the prevalence, strategy, and performance of family firms: A meta-analysis. <i>Journal of International Business Studies</i> , 2022, 53, 1153-1177.	7.3	51
32	The impact of institutions on the competitive advantage of publicly listed family firms in emerging markets. <i>Global Strategy Journal</i> , 2019, 9, 243-274.	7.4	50
33	From the Editors: Conducting high impact international business research: The role of theory. <i>Journal of International Business Studies</i> , 2012, 43, 537-543.	7.3	49
34	An experimental study of the acceptance of a foreign newcomer into a workgroup. <i>Journal of International Management</i> , 2007, 13, 513-537.	4.2	47
35	The impact of market based institutional reforms on firm strategy and performance: Review and extension. <i>Journal of World Business</i> , 2020, 55, 101073.	7.7	36
36	The Use of the Multinational Corporation as a Research Context. <i>Journal of Management</i> , 2003, 29, 883-902.	9.3	33

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37	Exploring cultural misfit: Causes and consequences. <i>International Business Review</i> , 2011, 20, 15-26.	4.8	21
38	Integrating Diversity into Distance Research for Added Rigor, Parsimony, and Relevance. <i>Journal of Management Studies</i> , 2021, 58, 1669-1689.	8.3	9
39	Board independence and firm internationalization: a meta-analysis. <i>Multinational Business Review</i> , 2022, 30, 499-525.	2.5	4
40	Antecedents of psychological attachment in multinational enterprises. <i>Multinational Business Review</i> , 2019, 28, 87-107.	2.5	3
41	Utilizing the Chinese Diaspora by Russian Firms: Capabilities and Legitimacy Implications. <i>Management and Organization Review</i> , 0, , 1-32.	2.1	1