

# Michael T Hannan

## List of Publications by Year in descending order

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64  
papers

22,304  
citations

81900

39  
h-index

138484

58  
g-index

66  
all docs

66  
docs citations

66  
times ranked

7306  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Population Ecology of Organizations. <i>American Journal of Sociology</i> , 1977, 82, 929-964.	0.5	5,778
2	Structural Inertia and Organizational Change. <i>American Sociological Review</i> , 1984, 49, 149.	5.2	4,920
3	The Liability of Newness: Age Dependence in Organizational Death Rates. <i>American Sociological Review</i> , 1983, 48, 692.	5.2	1,235
4	A Time to Grow and a Time to Die: Growth and Mortality of Credit Unions in New York City, 1914-1990. <i>American Journal of Sociology</i> , 1994, 100, 381-421.	0.5	556
5	Networks, Knowledge, and Niches: Competition in the Worldwide Semiconductor Industry, 1984-1991. <i>American Journal of Sociology</i> , 1996, 102, 659-689.	0.5	510
6	Identities, Genres, and Organizational Forms. <i>Organization Science</i> , 2005, 16, 474-490.	4.5	437
7	Niche Width and the Dynamics of Organizational Populations. <i>American Journal of Sociology</i> , 1983, 88, 1116-1145.	0.5	416
8	Multiple Category Memberships in Markets: An Integrative Theory and Two Empirical Tests. <i>American Sociological Review</i> , 2009, 74, 150-169.	5.2	380
9	Building the Iron Cage: Determinants of Managerial Intensity in the Early Years of Organizations. <i>American Sociological Review</i> , 1999, 64, 527.	5.2	369
10	The Ecology of Organizational Founding: American Labor Unions, 1836-1985. <i>American Journal of Sociology</i> , 1987, 92, 910-943.	0.5	299
11	Density Delay in the Evolution of Organizational Populations: A Model and Five Empirical Tests. <i>Administrative Science Quarterly</i> , 1989, 34, 411.	6.9	298
12	Dynamic Analysis of Event Histories. <i>American Journal of Sociology</i> , 1979, 84, 820-854.	0.5	279
13	Organizational Evolution in a Multinational Context: Entries of Automobile Manufacturers in Belgium, Britain, France, Germany, and Italy. <i>American Sociological Review</i> , 1995, 60, 509.	5.2	266
14	The Ecology of Organizational Mortality: American Labor Unions, 1836-1985. <i>American Journal of Sociology</i> , 1988, 94, 25-52.	0.5	258
15	Rethinking Age Dependence in Organizational Mortality: Logical Formalizations. <i>American Journal of Sociology</i> , 1998, 104, 126-164.	0.5	249
16	Organizational Blueprints for Success in High-Tech Start-Ups: Lessons from the Stanford Project on Emerging Companies. <i>California Management Review</i> , 2002, 44, 8-36.	6.3	234
17	Logics of Organization Theory. , 2012, , .		208
18	Partiality of Memberships in Categories and Audiences. <i>Annual Review of Sociology</i> , 2010, 36, 159-181.	6.1	183

#	ARTICLE	IF	CITATIONS
19	Categorical contrast and audience appeal: niche width and critical success in winemaking. <i>Industrial and Corporate Change</i> , 2010, 19, 1397-1425.	2.8	157
20	Ecologies of Organizations: Diversity and Identity. <i>Journal of Economic Perspectives</i> , 2005, 19, 51-70.	5.9	152
21	Category Reinterpretation and Defection: Modernism and Tradition in Italian Winemaking. <i>Organization Science</i> , 2011, 22, 1449-1463.	4.5	147
22	Where do organizational forms come from?. <i>Sociological Forum</i> , 1985, 1, 50-72.	1.0	141
23	The Organizational Niche. <i>Sociological Theory</i> , 2003, 21, 309-340.	3.2	140
24	Organizational Mortality in European and American Automobile Industries Part I: Revisiting the Effects of Age and Size. <i>European Sociological Review</i> , 1998, 14, 279-302.	2.3	132
25	Cascading Organizational Change. <i>Organization Science</i> , 2003, 14, 463-482.	4.5	126
26	Income and Marital Events: Evidence from an Income-Maintenance Experiment. <i>American Journal of Sociology</i> , 1977, 82, 1186-1211.	0.5	125
27	What Does It Mean to Span Cultural Boundaries? Variety and Atypicality in Cultural Consumption. <i>American Sociological Review</i> , 2016, 81, 215-241.	5.2	122
28	The consequences of category spanning depend on contrast. <i>Research in the Sociology of Organizations</i> , 2010, , 175-201.	0.8	121
29	In the Company of Women. <i>Work and Occupations</i> , 2007, 34, 35-66.	4.4	104
30	Inertia, Density and the Structure of Organizational Populations: Entries in European Automobile Industries, 1886-1981. <i>Organization Studies</i> , 1997, 18, 193-228.	5.3	90
31	Dynamics of Formal Political Structure: An Event-History Analysis. <i>American Sociological Review</i> , 1981, 46, 19.	5.2	84
32	The Fog of Change: Opacity and Asperity in Organizations. <i>Administrative Science Quarterly</i> , 2003, 48, 399.	6.9	82
33	Founding Conditions, Learning, and Organizational Life Chances: Age Dependence Revisited. <i>Administrative Science Quarterly</i> , 2011, 56, 95-126.	6.9	81
34	Income and Independence Effects on Marital Dissolution: Results from the Seattle and Denver Income-Maintenance Experiments. <i>American Journal of Sociology</i> , 1978, 84, 611-633.	0.5	69
35	Setting the Record Straight on Organizational Ecology: Rebuttal to Young. <i>American Journal of Sociology</i> , 1989, 95, 425-439.	0.5	62
36	Oppositional Identities and Resource Partitioning: Distillery Ownership in Scotch Whisky, 1826â€“2009. <i>Organization Science</i> , 2014, 25, 1272-1286.	4.5	62

#	ARTICLE	IF	CITATIONS
37	Age-Related Structural Inertia: A Distance-Based Approach. <i>Organization Science</i> , 2015, 26, 756-773.	4.5	62
38	The evolution of inertia. <i>Industrial and Corporate Change</i> , 2004, 13, 213-242.	2.8	61
39	Theory Building and Cheap Talk About Legitimation: Reply to Baum and Powell. <i>American Sociological Review</i> , 1995, 60, 539.	5.2	56
40	Category Signaling and Reputation. <i>Organization Science</i> , 2015, 26, 584-600.	4.5	50
41	On Using Institutional Theory in Studying Organizational Populations. <i>American Sociological Review</i> , 1989, 54, 545.	5.2	44
42	Typecasting, Legitimation, and Form Emergence: A Formal Theory. <i>Sociological Theory</i> , 2011, 29, 97-123.	3.2	43
43	Organizational Obsolescence, Drifting Tastes, and Age Dependence in Organizational Life Chances. <i>Organization Science</i> , 2015, 26, 550-570.	4.5	36
44	A Reassessment of the Effect of Income Maintenance on Marital Dissolution in the Seattle-Denver Experiment. <i>American Journal of Sociology</i> , 1990, 95, 1270-1298.	0.5	35
45	Emergence of Market Orders: Audience Interaction and Vanguard Influence. <i>Organization Studies</i> , 2014, 35, 765-790.	5.3	34
46	Organizational Mortality in European and American Automobile Industries Part II: Coupled Clocks. <i>European Sociological Review</i> , 1998, 14, 303-313.	2.3	31
47	Back to Inertia: Theoretical Implications of Alternative Styles of Logical Formalization. <i>Sociological Theory</i> , 2000, 18, 195-215.	3.2	31
48	4. Reasoning with Partial Knowledge. <i>Sociological Methodology</i> , 2002, 32, 133-181.	2.4	31
49	Theoretical and Methodological Issues in Analysis of Density-Dependent Legitimation in Organizational Evolution. <i>Sociological Methodology</i> , 1991, 21, 1.	2.4	22
50	The ecology of organizational size distributions: A microsimulation approach. <i>Journal of Mathematical Sociology</i> , 1990, 15, 67-89.	1.2	21
51	On the Interpretation of Density Dependence in Rates of Organizational Mortality: A Reply to Petersen and Koput. <i>American Sociological Review</i> , 1991, 56, 410.	5.2	16
52	Autocorrelation and Density Dependence in Organizational Founding Rates. <i>Sociological Methods and Research</i> , 1991, 20, 218-241.	6.8	10
53	Comment: On Logical Formalization of Theories from Organizational Ecology. <i>Sociological Methodology</i> , 1997, 27, 145-149.	2.4	10
54	MULTISTATE DEMOGRAPHY AND EVENT HISTORY ANALYSIS. , 1984, , 39-88.		9

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55	Erwerbsverlauf und die Entwicklung der Arbeitseinkommen bei MÄnnern. Zeitschrift Fur Soziologie, 1988, 17, 407-423.	0.7	8
56	The Population Ecology of Restaurants Revisited: Reply to Herriott. American Journal of Sociology, 1987, 92, 1214-1220.	0.5	7
57	Is Organizational Ecology at an Impasse?. Contemporary Sociology, 1992, 21, 751.	0.0	6
58	Modalities in Sociological Arguments. Journal of Mathematical Sociology, 2010, 34, 201-238.	1.2	6
59	Organizational Ecology. , 2015, , 358-363.		5
60	The Price for Market Embeddedness is Declining Adaptive Capabilities: Model, Measurement and Illustration. British Journal of Management, 2021, 32, 892-910.	5.0	3
61	Income and Psychological Distress. , 1980, , 183-205.		3
62	Organizational Ecology.. Administrative Science Quarterly, 1990, 35, 416.	6.9	1
63	Marital Dissolution and Remarriage. , 1980, , 163-181.		1
64	Dynamic Analysis of Qualitative Variables: Applications to Organizational Demography. , 1985, , 629-661.		0