

Melissa E Graebner

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1130657/publications.pdf>

Version: 2024-02-01

25
papers

13,373
citations

858243

12
h-index

1113639

15
g-index

25
all docs

25
docs citations

25
times ranked

10372
citing authors

#	ARTICLE	IF	CITATIONS
1	Theory Building From Cases: Opportunities And Challenges. <i>Academy of Management Journal</i> , 2007, 50, 25-32.	4.3	10,322
2	Grand Challenges and Inductive Methods: Rigor without Rigor Mortis. <i>Academy of Management Journal</i> , 2016, 59, 1113-1123.	4.3	623
3	The Seller's Side of the Story: Acquisition as Courtship and Governance as Syndicate in Entrepreneurial Firms. <i>Administrative Science Quarterly</i> , 2004, 49, 366-403.	4.8	442
4	Momentum and serendipity: how acquired leaders create value in the integration of technology firms. <i>Strategic Management Journal</i> , 2004, 25, 751-777.	4.7	423
5	Qualitative data: Cooking without a recipe. <i>Strategic Organization</i> , 2012, 10, 276-284.	3.1	309
6	What do they know? The effects of outside director acquisition experience on firm acquisition performance. <i>Strategic Management Journal</i> , 2008, 29, 1155-1177.	4.7	292
7	The Process of Postmerger Integration: A Review and Agenda for Future Research. <i>Academy of Management Annals</i> , 2017, 11, 1-32.	5.8	272
8	Caveat Venditor: Trust Asymmetries in Acquisitions of Entrepreneurial Firms. <i>Academy of Management Journal</i> , 2009, 52, 435-472.	4.3	260
9	A Matter of Appearances: How Corporate Leaders Manage the Impressions of Financial Analysts about the Conduct of Their Boards. <i>Academy of Management Journal</i> , 2010, 53, 15-44.	4.3	224
10	Success and Failure in Technology Acquisitions: Lessons for Buyers and Sellers.. <i>Academy of Management Perspectives</i> , 2010, 24, 73-92.	4.3	78
11	Success and Failure in Technology Acquisitions: Lessons for Buyers and Sellers. <i>Academy of Management Perspectives</i> , 2010, 24, 73-92.	4.3	44
12	Single Cases. , 2017, , 92-112.		33
13	Unrequited: Asymmetry in interorganizational trust. <i>Strategic Organization</i> , 2020, 18, 362-374.	3.1	20
14	Entrepreneurial responses to crisis. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 537-548.	2.6	14
15	Entering a Golden Age of Sustained Superiority: Entrepreneurial Creation or Discovery?. <i>Organization Science</i> , 2020, 31, 1432-1451.	3.0	13
16	Can stories shape strategy? Narrative-structured information and strategic decision making. <i>Proceedings - Academy of Management</i> , 2013, 2013, 10851.	0.0	2
17	Eisenhardt, Kathleen M.. , 2016, , 1-3.		2
18	Schumpeterian Fade: Has It Become Harder For Newer Firms To Join The Elite?. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12010.	0.0	0

#	ARTICLE	IF	CITATIONS
19	Big Names and Fragmented Experiences: Deductive and Inductive Sensemaking. Proceedings - Academy of Management, 2014, 2014, 17736.	0.0	0
20	Blurred Lines: Familial and Entrepreneurial Logics in a Family Technology Venture. Proceedings - Academy of Management, 2014, 2014, 14684.	0.0	0
21	The Contingent Effect of Knowledge Codification and Articulation on Post-Acquisition Performance. Proceedings - Academy of Management, 2014, 2014, 16110.	0.0	0
22	Behind the Pearly Gates: Process Dynamics within Angel Groups. Proceedings - Academy of Management, 2016, 2016, 18159.	0.0	0
23	Eisenhardt, Kathleen M., 2018, , 487-488.		0
24	Fluid Coordination Processes in Angel Investor Networks. Proceedings - Academy of Management, 2019, 2019, 18558.	0.0	0
25	Paving the Road to M&A Success: Antecedents, Processes, and Outcomes of Post- Merger Integration. Proceedings - Academy of Management, 2019, 2019, 17121.	0.0	0