

Melissa E Graebner

List of Publications by Year in descending order

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Version: 2024-02-01

25
papers

13,373
citations

759233
12
h-index

996975
15
g-index

25
all docs

25
docs citations

25
times ranked

9056
citing authors

#	ARTICLE	IF	CITATIONS
1	Theory Building From Cases: Opportunities And Challenges. Academy of Management Journal, 2007, 50, 25-32.	6.3	10,322
2	Grand Challenges and Inductive Methods: Rigor without Rigor Mortis. Academy of Management Journal, 2016, 59, 1113-1123.	6.3	623
3	The Seller's Side of the Story: Acquisition as Courtship and Governance as Syndicate in Entrepreneurial Firms. Administrative Science Quarterly, 2004, 49, 366-403.	6.9	442
4	Momentum and serendipity: how acquired leaders create value in the integration of technology firms. Strategic Management Journal, 2004, 25, 751-777.	7.3	423
5	Qualitative data: Cooking without a recipe. Strategic Organization, 2012, 10, 276-284.	5.0	309
6	What do they know? The effects of outside director acquisition experience on firm acquisition performance. Strategic Management Journal, 2008, 29, 1155-1177.	7.3	292
7	The Process of Postmerger Integration: A Review and Agenda for Future Research. Academy of Management Annals, 2017, 11, 1-32.	9.6	272
8	Caveat Venditor: Trust Asymmetries in Acquisitions of Entrepreneurial Firms. Academy of Management Journal, 2009, 52, 435-472.	6.3	260
9	A Matter of Appearances: How Corporate Leaders Manage the Impressions of Financial Analysts about the Conduct of Their Boards. Academy of Management Journal, 2010, 53, 15-44.	6.3	224
10	Success and Failure in Technology Acquisitions: Lessons for Buyers and Sellers.. Academy of Management Perspectives, 2010, 24, 73-92.	6.8	78
11	Success and Failure in Technology Acquisitions: Lessons for Buyers and Sellers. Academy of Management Perspectives, 2010, 24, 73-92.	6.8	44
12	Single Cases. , 2017, , 92-112.		33
13	Unrequited: Asymmetry in interorganizational trust. Strategic Organization, 2020, 18, 362-374.	5.0	20
14	Entrepreneurial responses to crisis. Strategic Entrepreneurship Journal, 2020, 14, 537-548.	4.4	14
15	Entering a Golden Age of Sustained Superiority: Entrepreneurial Creation or Discovery?. Organization Science, 2020, 31, 1432-1451.	4.5	13
16	Can stories shape strategy? Narrative-structured information and strategic decision making. Proceedings - Academy of Management, 2013, 2013, 10851.	0.1	2
17	Eisenhardt, Kathleen M.. , 2016, , 1-3.		2
18	Schumpeterian Fade: Has It Become Harder For Newer Firms To Join The Elite?. Proceedings - Academy of Management, 2021, 2021, 12010.	0.1	0

#	ARTICLE	IF	CITATIONS
19	Big Names and Fragmented Experiences: Deductive and Inductive Sensemaking. Proceedings - Academy of Management, 2014, 2014, 17736.	0.1	0
20	Blurred Lines: Familial and Entrepreneurial Logics in a Family Technology Venture. Proceedings - Academy of Management, 2014, 2014, 14684.	0.1	0
21	The Contingent Effect of Knowledge Codification and Articulation on Post-Acquisition Performance. Proceedings - Academy of Management, 2014, 2014, 16110.	0.1	0
22	Behind the Pearly Gates: Process Dynamics within Angel Groups. Proceedings - Academy of Management, 2016, 2016, 18159.	0.1	0
23	Eisenhardt, Kathleen M., 2018, , 487-488.		0
24	Fluid Coordination Processes in Angel Investor Networks. Proceedings - Academy of Management, 2019, 2019, 18558.	0.1	0
25	Paving the Road to M&A Success: Antecedents, Processes, and Outcomes of Post- Merger Integration. Proceedings - Academy of Management, 2019, 2019, 17121.	0.1	0