

Mark W Dirsmith

List of Publications by Year in descending order

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Version: 2024-02-01

50
papers

3,603
citations

236925

25
h-index

214800

47
g-index

50
all docs

50
docs citations

50
times ranked

1362
citing authors

#	ARTICLE	IF	CITATIONS
1	The Calculated and the Avowed: Techniques of Discipline and Struggles Over Identity in Big Six Public Accounting Firms. <i>Administrative Science Quarterly</i> , 1998, 43, 293.	6.9	629
2	An Institutional Perspective on the Rise, Social Transformation, and Fall of a University Budget Category. <i>Administrative Science Quarterly</i> , 1988, 33, 562.	6.9	451
3	An institutional theory perspective on the DRG framework, case-mix accounting systems and health-care organizations. <i>Accounting, Organizations and Society</i> , 1993, 18, 65-80.	2.8	251
4	The use of budgetary symbols in the political arena: An historically informed field study. <i>Accounting, Organizations and Society</i> , 1988, 13, 1-24.	2.8	206
5	Informal communications, nonformal communications and mentoring in public accounting firms. <i>Accounting, Organizations and Society</i> , 1985, 10, 149-169.	2.8	194
6	Structure and agency in an institutionalized setting: The application and social transformation of control in the Big Six. <i>Accounting, Organizations and Society</i> , 1997, 22, 1-27.	2.8	175
7	Budgeting as a means for control and loose coupling. <i>Accounting, Organizations and Society</i> , 1983, 8, 323-340.	2.8	170
8	Jurisdictional disputes over professional work: the institutionalization of the global knowledge expert. <i>Accounting, Organizations and Society</i> , 2003, 28, 323-355.	2.8	157
9	The budgetary process of power and politics. <i>Accounting, Organizations and Society</i> , 1986, 11, 193-214.	2.8	155
10	Coordination and Control in a Government Agency: Contingency and Institutional Theory Perspectives on GAO Audits. <i>Administrative Science Quarterly</i> , 1994, 39, 264.	6.9	140
11	Dialectic tension, double reflexivity and the everyday accounting researcher: On using qualitative methods. <i>Accounting, Organizations and Society</i> , 1990, 15, 543-573.	2.8	97
12	The Coupling of the Symbolic and the Technical in an Institutionalized Context: The Negotiated Order of the GAO's Audit Reporting Process. <i>American Sociological Review</i> , 1999, 64, 506.	5.2	86
13	Early regulatory actions by the SEC: An institutional theory perspective on the dramaturgy of political exchanges. <i>Accounting, Organizations and Society</i> , 1996, 21, 317-338.	2.8	82
14	The social construction, challenge and transformation of a budgetary regime: The endogenization of welfare regulation by institutional entrepreneurs. <i>Accounting, Organizations and Society</i> , 2013, 38, 333-364.	2.8	74
15	Monetized medicine: from the physical to the fiscal. <i>Accounting, Organizations and Society</i> , 2005, 30, 249-278.	2.8	73
16	Materiality judgments and audit firm culture: Social-behavioral and political perspectives. <i>Accounting, Organizations and Society</i> , 1994, 19, 355-380.	2.8	71
17	Inherent risk assessment and audit firm technology: A contrast in world theories. <i>Accounting, Organizations and Society</i> , 1991, 16, 61-90.	2.8	52
18	On Being Professional in the 21st Century: An Empirically Informed Essay. <i>Auditing</i> , 2015, 34, 167-200.	1.9	42

#	ARTICLE	IF	CITATIONS
19	The management of legitimacy and politics in public sector administration. <i>Journal of Accounting and Public Policy</i> , 1991, 10, 135-156.	2.0	40
20	The preservation and use of public resources: Transforming the immoral into the merely factual. <i>Accounting, Organizations and Society</i> , 1995, 20, 147-173.	2.8	37
21	The social constitution of regulation: The endogenization of insider trading laws. <i>Accounting, Organizations and Society</i> , 2012, 37, 461-481.	2.8	36
22	Early debt extinguishment transactions and auditor materiality judgments: A bounded rationality perspective. <i>Accounting, Organizations and Society</i> , 1992, 17, 709-739.	2.8	34
23	The effects of audit technology on auditor efficiency: Auditing and the timeliness of client earnings announcements. <i>Accounting, Organizations and Society</i> , 1988, 13, 487-508.	2.8	33
24	Traditional and emergent theories of budgeting: An empirical analysis. <i>Journal of Accounting and Public Policy</i> , 1985, 4, 277-300.	2.0	30
25	Strategy, external communication and environmental context. <i>Strategic Management Journal</i> , 1983, 4, 137-151.	7.3	29
26	Of paradigms and metaphors in auditing thought*. <i>Contemporary Accounting Research</i> , 1985, 2, 46-68.	3.0	24
27	Institutional Pressures and Symbolic Displays in a GAO Context. <i>Organization Studies</i> , 2000, 21, 515-537.	5.3	23
28	THE USE OF ACCOUNTING INFORMATION IN GOVERNMENTAL REGULATION AND PUBLIC ADMINISTRATION: THE IMPACT OF JOHN R. COMMONS AND EARLY INSTITUTIONAL ECONOMISTS. <i>Accounting Historians Journal</i> , 1995, 22, 1-33.	0.9	23
29	MBO, political rationality and information inductance. <i>Accounting, Organizations and Society</i> , 1979, 4, 39-52.	2.8	19
30	Planning and control in the U.S. Federal Government: A critical analysis of PPB, MBO and ZBB. <i>Strategic Management Journal</i> , 1980, 1, 303-329.	7.3	18
31	Strategy, Technology, and Social Processes With in Professional Cultures: A Negotiated Order, Ethnographic Perspective. <i>Symbolic Interaction</i> , 1995, 18, 381-412.	1.1	18
32	Discussion of "social environments and organizational accounting". <i>Accounting, Organizations and Society</i> , 1986, 11, 357-367.	2.8	16
33	Control and inherent risk assessments in client engagements: An examination of their interdependencies. <i>Journal of Accounting and Public Policy</i> , 1995, 14, 63-83.	2.0	16
34	The pattern of PPB rejection: Something about organizations, something about PPB. <i>Accounting, Organizations and Society</i> , 1978, 3, 215-225.	2.8	15
35	MBO and Goal Directedness In a Hospital Context. <i>Academy of Management Review</i> , 1981, 6, 409-418.	11.7	15
36	Zero-Base Budgeting As a Management Technique And Political Strategy. <i>Academy of Management Review</i> , 1979, 4, 555-565.	11.7	13

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37	Economic consequences: The relationship between financial reporting and strategic planning, management and operating control decisions*. Contemporary Accounting Research, 1987, 3, 408-429.	3.0	12
38	On the Eclipse of Professionalism in Accounting: An Essay*. , 2009, , 367-395.		8
39	A Strategic Deconstruction of John R. Commons's Regulatory Discourse. Journal of Economic Issues, 1997, 31, 1-28.	0.8	7
40	Accounting in and for US Governments and Non-profit Organizations: a Review of Research and a Call to Further Inquiry. Handbooks of Management Accounting Research, 2009, 3, 1299-1322.	0.3	6
41	The effect of external reporting on managerial decision making: Some antecedent conditions. Accounting, Organizations and Society, 1982, 7, 319-336.	2.8	5
42	The inter-play of power and meta-power in the social construction of "entrepreneurial" professional services firms: A processual ordering perspective. Studies in Symbolic Interaction, 2009, , 347-387.	0.3	4
43	The Mesodomain of Welfare Reform: Renegotiating the Order of Economic Inequality. Studies in Symbolic Interaction, 2012, , 3-49.	0.3	4
44	The socio-political constitution of expert systems and global knowledge expertise within Big 5(4) public accounting firms. International Journal of Technology, Policy and Management, 2005, 5, 361.	0.3	3
45	A Thematic Deconstruction of Formalist and Expertise Voices in Big Five (Four) Public Accounting Firms. Critical Inquiry in Language Studies, 2005, 2, 13-34.	2.9	3
46	Building tents for nursing services through budgeting negotiation skills. Nursing Administration Quarterly, 1984, 8, 1-11.	1.5	2
47	Independent auditor perceptions of client strategic planning processes: A conceptual and empirical investigation. Journal of Accounting and Public Policy, 1991, 10, 267-296.	2.0	2
48	The Adoption of Looser, Locally Administered Forms of MBO. Health Care Management Review, 1981, 6, 33-40.	1.4	2
49	The Processual Ordering of Mental Health Care: The Dramaturgical Styles of Contending Political Factions. Studies in Symbolic Interaction, 0, , 117-151.	0.3	1
50	Flying High on Deconstruction and Reasonable Value. Journal of Economic Issues, 1998, 32, 1130-1134.	0.8	0