

Russell E Johnson

List of Publications by Year in descending order

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Version: 2024-02-01

100
papers

9,361
citations

34016

52
h-index

45213

90
g-index

104
all docs

104
docs citations

104
times ranked

5500
citing authors

#	ARTICLE	IF	CITATIONS
1	Beginning the workday yet already depleted? Consequences of late-night smartphone use and sleep. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 124, 11-23.	1.4	487
2	Regulatory focus and work-related outcomes: A review and meta-analysis.. <i>Psychological Bulletin</i> , 2012, 138, 998-1034.	5.5	465
3	Core Self-Evaluations. <i>Journal of Management</i> , 2012, 38, 81-128.	6.3	455
4	Assessing the impact of common method variance on higher order multidimensional constructs.. <i>Journal of Applied Psychology</i> , 2011, 96, 744-761.	4.2	324
5	Relationships of role stressors with organizational citizenship behavior: A meta-analysis.. <i>Journal of Applied Psychology</i> , 2011, 96, 619-632.	4.2	313
6	Motivated to Acquire? The Impact of CEO Regulatory Focus on Firm Acquisitions. <i>Academy of Management Journal</i> , 2015, 58, 1261-1282.	4.3	260
7	When ethical leader behavior breaks bad: How ethical leader behavior can turn abusive via ego depletion and moral licensing.. <i>Journal of Applied Psychology</i> , 2016, 101, 815-830.	4.2	255
8	Motivation related to work: A century of progress.. <i>Journal of Applied Psychology</i> , 2017, 102, 338-355.	4.2	245
9	When organizational justice and the self-concept meet: Consequences for the organization and its members. <i>Organizational Behavior and Human Decision Processes</i> , 2006, 99, 175-201.	1.4	215
10	A suggestion to improve a day keeps your depletion away: Examining promotive and prohibitive voice behaviors within a regulatory focus and ego depletion framework.. <i>Journal of Applied Psychology</i> , 2015, 100, 1381-1397.	4.2	215
11	COMMITMENT AND MOTIVATION AT WORK: THE RELEVANCE OF EMPLOYEE IDENTITY AND REGULATORY FOCUS.. <i>Academy of Management Review</i> , 2010, 35, 226-245.	7.4	209
12	Leader identity as an antecedent of the frequency and consistency of transformational, consideration, and abusive leadership behaviors.. <i>Journal of Applied Psychology</i> , 2012, 97, 1262-1272.	4.2	207
13	The good and bad of being fair: Effects of procedural and interpersonal justice behaviors on regulatory resources.. <i>Journal of Applied Psychology</i> , 2014, 99, 635-650.	4.2	194
14	Who strikes back? A daily investigation of when and why incivility begets incivility.. <i>Journal of Applied Psychology</i> , 2016, 101, 1620-1634.	4.2	192
15	Shared leadership: A state-of-the-art review and future research agenda. <i>Journal of Organizational Behavior</i> , 2018, 39, 834-852.	2.9	192
16	Moving from cognition to behavior: What the research says.. <i>Psychological Bulletin</i> , 2006, 132, 381-415.	5.5	172
17	Let's Make a Deal. <i>Journal of Management</i> , 2013, 39, 709-742.	6.3	171
18	Commitment and Motivation at Work: the Relevance of Employee Identity and Regulatory Focus. <i>Academy of Management Review</i> , 2010, 35, 226-245.	7.4	169

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19	When lending a hand depletes the will: The daily costs and benefits of helping.. Journal of Applied Psychology, 2016, 101, 1097-1110.	4.2	165
20	APPROACH OR AVOIDANCE (OR BOTH?): INTEGRATING CORE SELF-EVALUATIONS WITHIN AN APPROACH/AVOIDANCE FRAMEWORK. Personnel Psychology, 2011, 64, 137-161.	2.2	162
21	Getting to the core of core self-evaluation: a review and recommendations. Journal of Organizational Behavior, 2008, 29, 391-413.	2.9	158
22	Perceptions of the organizational context and psychological contract breach: Assessing competing perspectives. Organizational Behavior and Human Decision Processes, 2009, 108, 202-217.	1.4	142
23	Getting Explicit About the Implicit. Organizational Research Methods, 2012, 15, 553-601.	5.6	140
24	The Short-lived Benefits of Abusive Supervisory Behavior for Actors: An Investigation of Recovery and Work Engagement. Academy of Management Journal, 2018, 61, 1951-1975.	4.3	135
25	Benefits of transformational behaviors for leaders: A daily investigation of leader behaviors and need fulfillment.. Journal of Applied Psychology, 2016, 101, 237-251.	4.2	130
26	Recommendations for improving the construct clarity of higher-order multidimensional constructs. Human Resource Management Review, 2012, 22, 62-72.	3.3	126
27	A New Perspective on Method Variance: A Measure-Centric Approach. Journal of Management, 2019, 45, 855-880.	6.3	124
28	Helping others or helping oneself? An episodic examination of the behavioral consequences of helping at work. Personnel Psychology, 2018, 71, 85-107.	2.2	123
29	It is to continuance as it is to affective: the relevance of the self-concept for organizational commitment. Journal of Organizational Behavior, 2006, 27, 549-570.	2.9	118
30	When is success not satisfying? Integrating regulatory focus and approach/avoidance motivation theories to explain the relation between core self-evaluation and job satisfaction.. Journal of Applied Psychology, 2013, 98, 342-353.	4.2	113
31	Identity negotiation at work. Research in Organizational Behavior, 2009, 29, 81-109.	0.9	112
32	Why and when do motives matter? An integrative model of motives, role cognitions, and social support as predictors of OCB. Organizational Behavior and Human Decision Processes, 2013, 121, 231-245.	1.4	111
33	Changing the focus of locus (of control): A targeted review of the locus of control literature and agenda for future research. Journal of Organizational Behavior, 2018, 39, 820-833.	2.9	111
34	To Aggregate or Not to Aggregate: Steps for Developing and Validating Higher-Order Multidimensional Constructs. Journal of Business and Psychology, 2011, 26, 241-248.	2.5	110
35	Introduction to Special Topic Forum: Advancing and Expanding Work-Life Theory from Multiple Perspectives. Academy of Management Review, 2019, 44, 54-71.	7.4	109
36	Implicit effects of justice on self-identity.. Journal of Applied Psychology, 2010, 95, 681-695.	4.2	103

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37	A Social Mindfulness Approach to Understanding Experienced Customer Mistreatment: A Within-person Field Experiment. <i>Academy of Management Journal</i> , 2018, 61, 994-1020.	4.3	97
38	Significant work events and counterproductive work behavior: The role of fairness, emotions, and emotion regulation. <i>Journal of Organizational Behavior</i> , 2014, 35, 920-944.	2.9	96
39	Cleansing my abuse: A reparative response model of perpetrating abusive supervisor behavior.. <i>Journal of Applied Psychology</i> , 2018, 103, 1039-1056.	4.2	85
40	Boxed in by your inbox: Implications of daily e-mail demands for managers'™ leadership behaviors.. <i>Journal of Applied Psychology</i> , 2019, 104, 19-33.	4.2	84
41	Visualizing the landscape and evolution of leadership research. <i>Leadership Quarterly</i> , 2019, 30, 215-232.	3.6	83
42	Resetting the Clock on Dynamic Leader Behaviors: A Conceptual Integration and Agenda for Future Research. <i>Academy of Management Annals</i> , 2019, 13, 479-508.	5.8	77
43	Empirical analysis of shared leadership promotion and team creativity: An adaptive leadership perspective. <i>Journal of Organizational Behavior</i> , 2020, 41, 405-423.	2.9	73
44	Measuring Implicit Traits in Organizational Research: Development of an Indirect Measure of Employee Implicit Self-Concept. <i>Organizational Research Methods</i> , 2011, 14, 530-547.	5.6	68
45	Fuzzy Profiles. <i>Organizational Research Methods</i> , 2018, 21, 877-904.	5.6	68
46	When opposites do (and do not) attract: Interplay of leader and follower self-identities and its consequences for leader-member exchange. <i>Leadership Quarterly</i> , 2012, 23, 488-501.	3.6	67
47	Regulatory focus trickle-down: How leader regulatory focus and behavior shape follower regulatory focus. <i>Organizational Behavior and Human Decision Processes</i> , 2017, 140, 29-45.	1.4	65
48	WE (SOMETIMES) KNOW NOT HOW WE FEEL: PREDICTING JOB PERFORMANCE WITH AN IMPLICIT MEASURE OF TRAIT AFFECTIVITY. <i>Personnel Psychology</i> , 2010, 63, 197-219.	2.2	64
49	Emotional strain and organizational citizenship behaviours: A meta-analysis and review. <i>Work and Stress</i> , 2007, 21, 312-332.	2.8	61
50	Nature of the Interactions among Organizational Commitments: Complementary, Competitive or Synergistic? [*] . <i>British Journal of Management</i> , 2009, 20, 431-447.	3.3	59
51	My Coworkers are Treated More Fairly than Me! A Self-Regulatory Perspective on Justice Social Comparisons. <i>Academy of Management Journal</i> , 2020, 63, 857-880.	4.3	59
52	Not all leader-member exchanges are created equal: Importance of leader relational identity. <i>Leadership Quarterly</i> , 2010, 21, 796-808.	3.6	58
53	Perceptions of Organizational Politics and Employee Citizenship Behaviors: Conscientiousness and Self-monitoring as Moderators. <i>Journal of Business and Psychology</i> , 2012, 27, 395-406.	2.5	56
54	Serving You Depletes Me? A Leader-Centric Examination of Servant Leadership Behaviors. <i>Journal of Management</i> , 2021, 47, 1185-1218.	6.3	55

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55	Why and for whom does the pressure to help hurt others? Affective and cognitive mechanisms linking helping pressure to workplace deviance. <i>Personnel Psychology</i> , 2020, 73, 333-362.	2.2	54
56	The Multidimensional Nature of Continuance Commitment: Commitment Owing to Economic Exchanges Versus Lack of Employment Alternatives. <i>Journal of Business and Psychology</i> , 2011, 26, 269-284.	2.5	49
57	Don't Get It Misconstrued: Executive Construal-Level Shifts and Flexibility in the Upper Echelons. <i>Academy of Management Review</i> , 2019, 44, 871-895.	7.4	49
58	Getting to the core of locus of control: Is it an evaluation of the self or the environment?. <i>Journal of Applied Psychology</i> , 2015, 100, 1568-1578.	4.2	48
59	Moving Beyond Discrepancies: The Importance of Velocity as a Predictor of Satisfaction and Motivation. <i>Human Performance</i> , 2009, 23, 58-80.	1.4	44
60	Relationships Between Organizational Commitment and Its Antecedents: Employee Self-Concept Matters. <i>Journal of Applied Social Psychology</i> , 2008, 38, 513-541.	1.3	43
61	Seeing the Big Picture: A Within-Person Examination of Leader Construal Level and Vision Communication. <i>Journal of Management</i> , 2019, 45, 2666-2684.	6.3	43
62	Mind your own break! The interactive effect of workday respite activities and mindfulness on employee outcomes via affective linkages. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 159, 64-77.	1.4	43
63	Relations of Interpersonal Unfairness with Counterproductive Work Behavior: The Moderating Role of Employee Self-Identity. <i>Journal of Business and Psychology</i> , 2013, 28, 189-202.	2.5	39
64	Use of implicit measures for organizational research: An empirical example.. <i>Canadian Journal of Behavioural Science</i> , 2009, 41, 202-212.	0.5	38
65	The importance of velocity, or why speed may matter more than distance. <i>Organizational Psychology Review</i> , 2013, 3, 62-85.	3.0	37
66	Physiological mechanisms that underlie the effects of interactional unfairness on deviant behavior: The role of cortisol activity.. <i>Journal of Applied Psychology</i> , 2014, 99, 310-321.	4.2	36
67	Appeal of organizational values is in the eye of the beholder: The moderating role of employee identity. <i>Journal of Occupational and Organizational Psychology</i> , 2009, 82, 915-933.	2.6	35
68	Fairness heuristics and substitutability effects: Inferring the fairness of outcomes, procedures, and interpersonal treatment when employees lack clear information.. <i>Journal of Applied Psychology</i> , 2015, 100, 749-766.	4.2	35
69	Considering self-interests and symbolism together: How instrumental and value-expressive motives interact to influence supervisors' justice behavior. <i>Personnel Psychology</i> , 2018, 71, 225-253.	2.2	33
70	Incivility and employee performance, citizenship, and counterproductive behaviors: Implications of the social context.. <i>Journal of Occupational Health Psychology</i> , 2019, 24, 213-227.	2.3	32
71	The indirect relations of workplace incivility with emotional exhaustion and supportive behaviors via self-blame: The moderating roles of observed incivility and trait emotional control. <i>Journal of Organizational Behavior</i> , 2019, 40, 931-946.	2.9	26
72	The relationship between learning goal orientation, goal setting, and performance: a longitudinal study. <i>Journal of Applied Social Psychology</i> , 2013, 43, 1668-1675.	1.3	24

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73	Consequences of regulatory fit for leader-follower relationship quality and commitment. <i>Journal of Occupational and Organizational Psychology</i> , 2017, 90, 379-406.	2.6	24
74	When lending an ear turns into mistreatment: An episodic examination of leader mistreatment in response to venting at work. <i>Personnel Psychology</i> , 2021, 74, 175-195.	2.2	24
75	Relationships of leader reward behavior with employee behavior. <i>Leadership and Organization Development Journal</i> , 2012, 33, 646-661.	1.6	21
76	Self-Control as the Fuel for Effective Self-Regulation at Work: Antecedents, Consequences, and Boundary Conditions of Employee Self-Control. <i>Advances in Motivation Science</i> , 2018, , 87-128.	2.2	21
77	Recommended Practices for Academics to Initiate and Manage Research Partnerships With Organizations. <i>Industrial and Organizational Psychology</i> , 2018, 11, 543-581.	0.5	20
78	Examining the Unique Mediators That Underlie the Effects of Different Dimensions of Transformational Leadership. <i>Journal of Leadership and Organizational Studies</i> , 2015, 22, 175-186.	2.1	19
79	Entering an upward spiral: Investigating how and when supervisors' talking about abuse leads to subsequent abusive supervision. <i>Journal of Organizational Behavior</i> , 2021, 42, 407-428.	2.9	19
80	“Who I Am Depends on How Fairly I’m Treated”: Effects of Justice on Self-Identity and Regulatory Focus. <i>Journal of Applied Social Psychology</i> , 2010, 40, 3020-3058.	1.3	18
81	The Effects of Commitment to Multiple Foci: An Analysis of Relative Influence and Interactions. <i>Human Performance</i> , 2013, 26, 171-190.	1.4	18
82	Assessing the status of locus of control as an indicator of core self-evaluations. <i>Personality and Individual Differences</i> , 2016, 90, 155-162.	1.6	18
83	Collective aspirations: collective regulatory focus as a mediator between transformational and transactional leadership and team creativity. <i>Journal of Business and Psychology</i> , 2021, 36, 633-658.	2.5	17
84	Fairness Reactions to Selection Methods: A Romanian study. <i>International Journal of Selection and Assessment</i> , 2010, 18, 102-110.	1.7	15
85	The Interplay of Low Identification, Psychological Detachment, and Cynicism for Predicting Counterproductive Work Behaviour. <i>Applied Psychology</i> , 2020, 69, 59-92.	4.4	15
86	Collectivistic Leadership Requires a Collective Identity. <i>Industrial and Organizational Psychology</i> , 2012, 5, 432-436.	0.5	10
87	What Does it Take for Voice Opportunity to Lead to Creative Performance? Supervisor Listening as a Boundary Condition. <i>Journal of Business and Psychology</i> , 2021, 36, 1137-1150.	2.5	10
88	The PCMT model of organizational support: An integrative review and reconciliation of the organizational support literature.. <i>Journal of Applied Psychology</i> , 2022, 107, 329-345.	4.2	9
89	Opposing Affective and Cognitive Effects of Prevention Focus on Counterproductive Work Behavior. <i>Journal of Business and Psychology</i> , 2018, 33, 283-296.	2.5	8
90	Emotions naturally and laboriously expressed: Antecedents, consequences, and the role of valence. <i>Personnel Psychology</i> , 2020, 73, 587-613.	2.2	8

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91	To thine own (empowered) self be true: Aligning social hierarchy motivation and leader behavior.. Journal of Applied Psychology, 2021, 106, 1033-1048.	4.2	8
92	Be mindful in love: Exploring the interpersonal effects of spouse mindfulness on employee work and family outcomes. Applied Psychology, 2022, 71, 612-639.	4.4	6
93	Understanding Affect, Stress, and Well-being within a Self-Regulation Framework. Research in Occupational Stress and Well Being, 2013, , 1-34.	0.1	5
94	How Prevalent Are the Different Types of Organizational Justice Research?. Industrial and Organizational Psychology, 2009, 2, 196-198.	0.5	4
95	Learning Agility Requires Proper Action Identification. Industrial and Organizational Psychology, 2012, 5, 309-312.	0.5	2
96	Review and Recommended Best Practices for Measuring and Modeling Organizational Citizenship Behavior. , 2016, , .		2
97	The Role of Velocity in Occupational Stress Across the Career Span. Research in Occupational Stress and Well Being, 2021, , 67-88.	0.1	1
98	The Dynamism of Daily Justice: A Person-Environment Fit Perspective on the Situated Value of Justice. Organization Science, 0, , .	3.0	1
99	Core Self-Evaluations. , 2015, , 905-910.		0
100	Does depletion have a bright side? Self-regulation exertion heightens creative engagement. Journal of Consumer Affairs, 0, , .	1.2	0