Robert Hogan

List of Publications by Year in descending order

72 papers	12,199 citations	100601 38 h-index	116156 66 g-index
78 all docs	78 docs citations	78 times ranked	7535 citing authors

#	Article	IF	Citations
1	Personality theory and the nature of human nature. Personality and Individual Differences, 2020, 152, 109561.	1.6	30
2	Socioanalytic Perspective. , 2020, , 5128-5132.		2
3	Socioanalytic Perspective. , 2017, , 1-5.		4
4	New Talent Signals: Shiny New Objects or a Brave New World?. Industrial and Organizational Psychology, 2016, 9, 621-640.	0.5	112
5	Leader Advancement Motive, Political Skill, Leader Behavior, and Effectiveness: A Moderated Mediation Extension of Socioanalytic Theory. Human Performance, 2014, 27, 373-392.	1.4	32
6	Evaluating Global Leadership: Does Culture Matter?. Advances in Global Leadership, 2014, , 45-65.	0.8	6
7	Reactions to the thermodynamics of leadership.. Consulting Psychology Journal, 2014, 66, 293-295.	0.6	0
8	Evaluating Global Leadership: Does Culture Matter?. Advances in Global Leadership, 2014, 8, 45-65.	0.8	1
9	Employability and Career Success: Bridging the Gap Between Theory and Reality. Industrial and Organizational Psychology, 2013, 6, 3-16.	0.5	172
10	Personality and Leadership. , 2012, , .		10
11	How to (and how not to) assess the integrity of managers.. Consulting Psychology Journal, 2010, 62, 216-234.	0.6	50
12	Personality, Leadership, and Globalization: Linking Personality to Global Organizational Effectiveness. Advances in Global Leadership, 2009, , 11-34.	0.8	14
13	Leadership and the fate of organizations.. American Psychologist, 2008, 63, 96-110.	3.8	351
14	Leadership, followership, and evolution: Some lessons from the past.. American Psychologist, 2008, 63, 182-196.	3.8	698
15	Personality measurement, faking, and employment selection.. Journal of Applied Psychology, 2007, 92, 1270-1285.	4.2	228
16	Chapter 10 The Dark Side of Discretion: Leader Personality and Organizational Decline. Monographs in Leadership and Management, 2007, , 173-193.	0.2	23
17	The toxic triangle: Destructive leaders, susceptible followers, and conducive environments. Leadership Quarterly, 2007, 18, 176-194.	3.6	726
18	The international personality item pool and the future of public-domain personality measures. Journal of Research in Personality, 2006, 40, 84-96.	0.9	2,213

#	ARTICLE	IF	CITATIONS
19	Who Wants to be a Psychologist?. Journal of Personality Assessment, 2006, 86, 119-130.	1.3	3
20	What we know about Leadership. Review of General Psychology, 2005, 9, 169-180.	2.1	659
21	In Defense of Personality Measurement: New Wine for Old Whiners. Human Performance, 2005, 18, 331-341.	1.4	134
22	Educating the Modern Manager. Academy of Management Learning and Education, 2003, 2, 74-84.	1.6	141
23	Assessing Leadership: A View from the Dark Side. International Journal of Selection and Assessment, 2001, 9, 40-51.	1.7	468
24	A Socioanalytic Perspective on Job Performance. Human Performance, 1998, 11, 129-144.	1.4	171
25	A Socioanalytic Perspective on Job Performance. Human Performance, 1998, 11, 129-144.	1.4	101
26	For love or money? Character dynamics in consultation.. Consulting Psychology Journal, 1997, 49, 256-267.	0.6	9
27	Personality measurement and employment decisions: Questions and answers.. American Psychologist, 1996, 51, 469-477.	3.8	429
28	Intellectual, Ideological, and Political Obstacles to the Advancement of Organizational Science. Journal of Applied Behavioral Science, The, 1996, 32, 378-389.	2.0	7
29	What we know about leadership: Effectiveness and personality.. American Psychologist, 1994, 49, 493-504.	3.8	900
30	Can Deviants Be Morally Educated?. The Social Studies, 1993, 84, 271-275.	0.4	0
31	Validation of a sales representative selection inventory. Journal of Business and Psychology, 1992, 7, 161-171.	2.5	25
32	Validation of a personality measure of managerial performance. Journal of Business and Psychology, 1992, 7, 225-237.	2.5	19
33	Drug culture expertise and substance use. Journal of Youth and Adolescence, 1992, 21, 625-637.	1.9	11
34	Narcissistic self-esteem management.. Journal of Personality and Social Psychology, 1991, 60, 911-918.	2.6	232
35	Narcissism, Self-Esteem, and Defensive Self-Enhancement. Journal of Personality, 1991, 59, 19-38.	1.8	271
36	Why do adolescents use drugs? Age, sex, and user differences. Journal of Youth and Adolescence, 1991, 20, 475-492.	1.9	73

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37	Personality and Status. , 1991, , 137-154.		55
38	Noncognitive Predictors of Performance During Explosive Ordnance Disposal Training. Military Psychology, 1989, 1, 117-133.	0.7	18
39	How to measure employee reliability.. Journal of Applied Psychology, 1989, 74, 273-279.	4.2	225
40	The meaning of personality test scores.. American Psychologist, 1988, 43, 621-626.	3.8	145
41	A Socioanalytic Interpretation of the Public and the Private Selves. , 1986, , 179-188.		8
42	Personality correlates of adjustment in isolated work groups. Journal of Research in Personality, 1984, 18, 491-496.	0.9	33
43	How to measure service orientation.. Journal of Applied Psychology, 1984, 69, 167-173.	4.2	375
44	Disentangling Type A behavior: The roles of ambition, insensitivity, and anxiety. Journal of Research in Personality, 1983, 17, 186-197.	0.9	42
45	Sense, nonsense, and the use of personality measures. Journal of Research in Personality, 1983, 17, 451-456.	0.9	9
46	The insufficiencies of methodological inadequacy. Behavioral and Brain Sciences, 1982, 5, 216-216.	0.4	53
47	Moral judgment, personality, and attitudes toward authority.. Journal of Personality and Social Psychology, 1981, 40, 370-373.	2.6	25
48	Ego control and criminal behavior.. Journal of Personality and Social Psychology, 1981, 41, 179-184.	2.6	20
49	Moral judgments and self-presentations. Journal of Research in Personality, 1981, 15, 57-63.	0.9	38
50	Retributive Justice. Critical Issues in Social Justice, 1981, , 125-143.	0.2	99
51	A role theoretical interpretation of personality scale item responses. Journal of Personality, 1978, 46, 778-785.	1.8	57
52	A socioanalytic theory of moral development. New Directions for Child and Adolescent Development, 1978, 1978, 1-18.	1.3	30
53	Traits, tests, and personality research.. American Psychologist, 1977, 32, 255-264.	3.8	78
54	Chapter 6 Dialectical Aspects of Moral Development. Contributions To Human Development, 1976, 2, 53-59.	0.7	0

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55	Personality dynamics of heroin use.. Journal of Abnormal Psychology, 1975, 84, 87-89.	2.0	25
56	Theoretical egocentrism and the problem of compliance.. American Psychologist, 1975, 30, 533-540.	3.8	98
57	The structure of moral character and the explanation of moral action. Journal of Youth and Adolescence, 1975, 4, 1-15.	1.9	5
58	Personological Correlates of Police Effectiveness. Journal of Psychology: Interdisciplinary and Applied, 1975, 91, 289-295.	0.9	27
59	Personality correlates of superior academic achievement.. Journal of Counseling Psychology, 1974, 21, 144-149.	1.4	23
60	The theory and measurement of empathy.. Journal of Counseling Psychology, 1973, 20, 280-284.	1.4	91
61	Moral conduct and moral character: A psychological perspective.. Psychological Bulletin, 1973, 79, 217-232.	5.5	251
62	Social Speech and Social Interaction: Egocentrism Revisited. Child Development, 1973, 44, 562.	1.7	126
63	Moral judgment and perceptions of injustice.. Journal of Personality and Social Psychology, 1972, 23, 409-413.	2.6	28
64	A measure of moral values.. Journal of Consulting and Clinical Psychology, 1972, 39, 210-214.	1.6	35
65	Sources of conformity in unsocialized college students.. Journal of Abnormal Psychology, 1972, 80, 49-51.	2.0	35
66	Infant Obedience and Maternal Behavior: The Origins of Socialization Reconsidered. Child Development, 1971, 42, 1057.	1.7	231
67	PERSONALITY CHARACTERISTICS OF HIGHLY RATED POLICEMEN. Personnel Psychology, 1971, 24, 679-686.	2.2	45
68	A dimension of moral judgment.. Journal of Consulting and Clinical Psychology, 1970, 35, 205-212.	1.6	108
69	Determinants of Interpersonal Attraction: A Clarification. Psychological Reports, 1970, 26, 235-238.	0.9	17
70	Personality correlates of undergraduate marijuana use.. Journal of Consulting and Clinical Psychology, 1970, 35, 58-63.	1.6	123
71	Development of an empathy scale.. Journal of Consulting and Clinical Psychology, 1969, 33, 307-316.	1.6	1,066
72	Socioanalytic Theory. , 0, , .		1