Indu Ramachandran

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Resource orchestration and dynamic managerial capabilities: focusing on sales managers as effective resource orchestrators. Journal of Personal Selling and Sales Management, 2019, 39, 23-41.	2.8	32
2	Enabling and leveraging ambidexterity: influence of strategic orientations and knowledge stock. Journal of Knowledge Management, 2019, 23, 1136-1156.	5.1	24
3	Mirroring the Boss: Ethical Leadership, Emulation Intentions, and Salesperson Performance. Journal of Business Ethics, 2019, 159, 897-912.	6.0	35
4	Triggering absorptive capacity in organizations: CEO succession as a knowledge enabler. Journal of Knowledge Management, 2018, 22, 1844-1864.	5.1	15
5	Tacit Knowledge, Psychology of. , 2015, , 4-8.		Ο
6	Understanding Work and Knowledge Management from a Knowledge-in-Practice Perspective. Academy of Management Review, 2013, 38, 597-620.	11.7	95
7	Integrating knowledge and knowing: A framework for understanding knowledge-in-practice. Human Resource Management Review, 2012, 22, 86-99.	4.8	32