

Arthur P Brief

List of Publications by Year in descending order

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77
papers

10,275
citations

81900

39
h-index

85541

71
g-index

79
all docs

79
docs citations

79
times ranked

4864
citing authors

#	ARTICLE	IF	CITATIONS
1	Prosocial Organizational Behaviors. <i>Academy of Management Review</i> , 1986, 11, 710-725.	11.7	1,322
2	Organizational Behavior: Affect in the Workplace. <i>Annual Review of Psychology</i> , 2002, 53, 279-307.	17.7	1,261
3	Feeling good-doing good: A conceptual analysis of the mood at work-organizational spontaneity relationship.. <i>Psychological Bulletin</i> , 1992, 112, 310-329.	6.1	1,184
4	Should negative affectivity remain an unmeasured variable in the study of job stress?. <i>Journal of Applied Psychology</i> , 1988, 73, 193-198.	5.3	620
5	Role Conflict and Role Ambiguity: Integration of the Literature and Directions for Future Research. <i>Human Relations</i> , 1981, 34, 43-71.	5.4	529
6	The role of negative affectivity in understanding relations between self-reports of stressors and strains: A comment on the applied psychology literature.. <i>Journal of Applied Psychology</i> , 1993, 78, 402-412.	5.3	391
7	Subtle Yet Significant: The Existence and Impact of Everyday Racial Discrimination in the Workplace. <i>Human Relations</i> , 2003, 56, 1299-1324.	5.4	365
8	Integrating bottom-up and top-down theories of subjective well-being: The case of health.. <i>Journal of Personality and Social Psychology</i> , 1993, 64, 646-653.	2.8	321
9	Role conflict and ambiguity: A scale analysis. <i>Organizational Behavior and Human Performance</i> , 1977, 20, 111-128.	1.4	285
10	Just Doing Business: Modern Racism and Obedience to Authority as Explanations for Employment Discrimination. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 81, 72-97.	2.5	283
11	Cookies, Disposition, and Job Attitudes: The Effects of Positive Mood-Inducing Events and Negative Affectivity on Job Satisfaction in a Field Experiment. <i>Organizational Behavior and Human Decision Processes</i> , 1995, 62, 55-62.	2.5	234
12	Job Attitude Organization: An Exploratory Study ¹ . <i>Journal of Applied Social Psychology</i> , 1989, 19, 717-727.	2.0	183
13	Self-efficacy expectations and coping with career-related events. <i>Journal of Vocational Behavior</i> , 1987, 31, 91-108.	3.4	161
14	Correlates of role indices.. <i>Journal of Applied Psychology</i> , 1976, 61, 468-472.	5.3	157
15	Employee reactions to job characteristics: A constructive replication.. <i>Journal of Applied Psychology</i> , 1975, 60, 182-186.	5.3	149
16	Measuring affect at work: Confirmatory analyses of competing mood structures with conceptual linkage to cortical regulatory systems.. <i>Journal of Personality and Social Psychology</i> , 1989, 57, 1091-1102.	2.8	147
17	Releasing the Beast: A Study of Compliance with Orders to Use Race as a Selection Criterion. <i>Journal of Social Issues</i> , 1995, 51, 177-193.	3.3	144
18	Community Matters: Realistic Group Conflict Theory and the Impact of Diversity. <i>Academy of Management Journal</i> , 2005, 48, 830-844.	6.3	135

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19	PERSPECTIVE”How Does Religion Matter and Why? Religion and the Organizational Sciences. Organization Science, 2013, 24, 1585-1600.	4.5	130
20	What's wrong with the treadway commission report? Experimental analyses of the effects of personal values and codes of conduct on fraudulent financial reporting. Journal of Business Ethics, 1996, 15, 183-198.	6.0	124
21	Stereotype threat and feedback seeking in the workplace. Journal of Vocational Behavior, 2003, 62, 176-188.	3.4	121
22	Measurement of perceived task characteristics.. Psychological Bulletin, 1981, 90, 415-431.	6.1	104
23	The Intrinsic-Extrinsic Dichotomy: Toward Conceptual Clarity. Academy of Management Review, 1977, 2, 496-500.	11.7	100
24	Studying job stress: Are we making mountains out of molehills?. Journal of Organizational Behavior, 1987, 8, 115-126.	4.7	84
25	When birds of a feather flock together and when they do not: Status composition, social dominance orientation, and organizational attractiveness.. Journal of Applied Psychology, 2007, 92, 396-409.	5.3	83
26	Inferring the Meaning of Work From the Effects of Unemployment. Journal of Applied Social Psychology, 1995, 25, 693-711.	2.0	78
27	Some correlates of work values.. Journal of Applied Psychology, 1975, 60, 757-760.	5.3	76
28	Sex differences in preferences for job attributes revisited.. Journal of Applied Psychology, 1977, 62, 645-646.	5.3	76
29	Still Servants of Power. Journal of Management Inquiry, 2000, 9, 342-351.	3.9	76
30	Diversity initiative effectiveness: What organizations can (and cannot) expect from diversity recruitment, diversity training, and formal mentoring programs. , 2008, , 265-317.		74
31	Prejudice matters: Understanding the reactions of Whites to affirmative action programs targeted to benefit Blacks.. Journal of Applied Psychology, 2001, 86, 1120-1128.	5.3	72
32	The economic instrumentality of work: An examination of the moderating effects of financial requirements and sex on the pay-life satisfaction relationship. Journal of Vocational Behavior, 1990, 37, 357-368.	3.4	70
33	Resolving Ethical Dilemmas in Management: Experimental Investigations of Values, Accountability, and Choice. Journal of Applied Social Psychology, 1991, 21, 380-396.	2.0	68
34	Male-female differences in occupational attitudes within minority groups. Journal of Vocational Behavior, 1975, 6, 305-314.	3.4	67
35	Antecedents of Organizational Commitment Among Hospital Nurses. Sociology of Work and Occupations, 1980, 7, 210-221.	0.7	63
36	Behavioral intentions as predictors of job attitudes: The role of economic choice.. Journal of Applied Psychology, 1991, 76, 40-45.	5.3	62

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37	Negative affectivity and the reporting of stressful life events.. Health Psychology, 1990, 9, 57-68.	1.6	58
38	Anticipatory Socialization and Role Stress among Registered Nurses. Journal of Health and Social Behavior, 1979, 20, 161.	4.8	54
39	Stereotypes and prejudice create workplace discrimination. , 2008, , 13-52.		54
40	The "Self" in Work Organizations: A Conceptual Review. Academy of Management Review, 1981, 6, 75-88.	11.7	51
41	Cognitive and Organizational Structures: A Conceptual Analysis of Implicit Organizing Theories. Human Relations, 1983, 36, 1065-1089.	5.4	50
42	The Implications of Marriage Structure for Men's Workplace Attitudes, Beliefs, and Behaviors toward Women. Administrative Science Quarterly, 2014, 59, 330-365.	6.9	46
43	The "Self" in Work Organizations: A Conceptual Review. Academy of Management Review, 1981, 6, 75.	11.7	38
44	The Ethics "Fix" When Formal Systems Make a Difference. Journal of Business Ethics, 2015, 131, 791-801.	6.0	38
45	Establishing a climate for diversity: The inhibition of prejudiced reactions in the workplace. Research in Personnel and Human Resources Management, 0, , 91-129.	1.6	36
46	Does it pay to be a sexist? The relationship between modern sexism and career outcomes. Journal of Vocational Behavior, 2006, 69, 524-537.	3.4	32
47	Impact of individual differences on employee affective responses to task characteristics. Journal of Business Research, 1975, 3, 311-322.	10.2	31
48	Feeling Economically Dependent on One's Job: Its Origins and Functions With Regard to Worker Well-Being. Journal of Applied Social Psychology, 1997, 27, 1303-1315.	2.0	31
49	The Impact of Employee Sex and Performance on the Allocation of Organizational Rewards. Journal of Psychology: Interdisciplinary and Applied, 1976, 92, 25-34.	1.6	30
50	Examination of Alternative Models of Job Satisfaction. Human Relations, 1978, 31, 91-98.	5.4	27
51	LINEAR VS. NON?LINEAR MODELS OF THE FORMATION OF AFFECTIVE REACTIONS: THE CASE OF JOB ENLARGEMENT. Decision Sciences, 1976, 7, 1-9.	4.5	25
52	Vocational Decision Making Among Women: Implications for Organizational Behavior. Academy of Management Review, 1979, 4, 521-530.	11.7	25
53	An exploratory study of self-regulating activities and their effects on job performance. Journal of Organizational Behavior, 1985, 6, 197-208.	4.7	25
54	Editor's Comments: Bringing in Consumers. Academy of Management Review, 2003, 28, 187-189.	11.7	25

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55	Moderators of the relationships between self and superior evaluations of job performance. Journal of Occupational Psychology, 1977, 50, 129-134.	1.5	21
56	Examination of a Measure of Higher-Order Need Strength. Human Relations, 1979, 32, 705-718.	5.4	16
57	Dimensionality Of Task Design As Measured By The Job Diagnostic Survey. Academy of Management Journal, 1977, 20, 209-223.	6.3	14
58	The Workplace and Problem Drinking as Seen by Two Novices. Alcoholism: Clinical and Experimental Research, 1992, 16, 190-198.	2.4	14
59	Work Values as Moderators of Perceived Leader Behavior-Satisfaction Relationships. Sociology of Work and Occupations, 1977, 4, 99-112.	0.7	13
60	Correlates of Supervisory Style Among Policemen. Correctional Psychologist, 1976, 3, 263-271.	0.5	11
61	RELATIONSHIPS BETWEEN LEADER BEHAVIOR VARIABILITY INDICES AND SUBORDINATE RESPONSES2. Personnel Psychology, 1977, 30, 419-426.	2.8	7
62	An Analysis of Power in a Work Setting. Journal of Social Psychology, 1979, 109, 289-295.	1.5	7
63	WORK AND THE QUALITY OF LIFE*. International Journal of Psychology, 1985, 20, 199-206.	2.8	7
64	Incentive compensation as an injurious condition of work: A study of labelling. Journal of Organizational Behavior, 1989, 10, 155-167.	4.7	7
65	Job Scope-Employee Reaction Relationships: Methodological Considerations. Journal of Management, 1978, 4, 27-32.	9.3	6
66	Mow Revisited: A Brief Commentary. European Work and Organizational Psychologist, 1991, 1, 176-181.	0.1	6
67	was not that long ago: A story of gateways and pathways. , 0, , 318-340.		6
68	Introduction: Where the sweet spot is: Studying diversity in organizations. , 0, , 1-10.		6
69	Organizationally intended and unintended coping: The case of an incentive compensation plan. Journal of Occupational Psychology, 1991, 64, 193-205.	1.5	5
70	Vocational Decision Making among Women: Implications for Organizational Behavior. Academy of Management Review, 1979, 4, 521.	11.7	4
71	The Study of Work Values: A Call for a More Balanced Perspective. , 1994, , 99-124.		3
72	Some Correlates of Policemen's Attitudes toward Citizenry. Psychological Reports, 1976, 39, 543-548.	1.7	2

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73	A Study. Nursing Administration Quarterly, 1978, 2, 107-114.	1.5	2
74	Some correlates of women's Self-Image and Stereotypes of Femininity. Sex Roles, 1979, 5, 319-328.	2.4	2
75	Cognitive and Organizational Structures: An Empirical Analysis. Human Relations, 1985, 38, 723-738.	5.4	2
76	Studying Job Stress: Are We Making Mountains Out of Molehills?. Proceedings - Academy of Management, 1986, 1986, 170-174.	0.1	1
77	The Job Characteristic Inventory: An Examination. Academy of Management Journal, 1978, 21, 659-670.	6.3	0