

Isabelle Brocas

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11095471/publications.pdf>

Version: 2024-02-01

49
papers

903
citations

759233

12
h-index

580821

25
g-index

49
all docs

49
docs citations

49
times ranked

467
citing authors

#	ARTICLE	IF	CITATIONS
1	The Brain as a Hierarchical Organization. <i>American Economic Review</i> , 2008, 98, 1312-1346.	8.5	142
2	Influence through ignorance. <i>RAND Journal of Economics</i> , 2007, 38, 931-947.	2.3	115
3	Imperfect Choice or Imperfect Attention? Understanding Strategic Thinking in Private Information Games. <i>Review of Economic Studies</i> , 2014, 81, 944-970.	5.4	108
4	Dual-process theories of decision-making: A selective survey. <i>Journal of Economic Psychology</i> , 2014, 41, 45-54.	2.2	74
5	Rush and Procrastination Under Hyperbolic Discounting and Interdependent Activities. <i>Journal of Risk and Uncertainty</i> , 2001, 22, 141-164.	1.5	33
6	Theories of the Mind. <i>American Economic Review</i> , 2008, 98, 175-180.	8.5	32
7	The value of information when preferences are dynamically inconsistent. <i>European Economic Review</i> , 2000, 44, 1104-1115.	2.3	30
8	Entrepreneurial Boldness and Excessive Investment. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 321-350.	0.8	30
9	Information processing and decision-making: Evidence from the brain sciences and implications for economics. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 292-310.	2.0	20
10	From perception to action: An economic model of brain processes. <i>Games and Economic Behavior</i> , 2012, 75, 81-103.	0.8	19
11	Information gatekeepers: theory and experimental evidence. <i>Economic Theory</i> , 2012, 51, 649-676.	0.9	19
12	Introduction to special issue "Understanding Cognition and Decision Making by Children." Studying decision-making in children: Challenges and opportunities. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 777-783.	2.0	18
13	Regulation under Asymmetric Information in Water Utilities. <i>American Economic Review</i> , 2006, 96, 62-66.	8.5	17
14	The development of consistent decision-making across economic domains. <i>Games and Economic Behavior</i> , 2019, 116, 217-240.	0.8	15
15	Risk Aversion in a Dynamic Asset Allocation Experiment. <i>Journal of Financial and Quantitative Analysis</i> , 2019, 54, 2209-2232.	3.5	15
16	The Brain as a Hierarchical Organization. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	14
17	The path to equilibrium in sequential and simultaneous games: A mousetracking study. <i>Journal of Economic Theory</i> , 2018, 178, 246-274.	1.1	14
18	Optimal Regulation of Cooperative R&D Under Incomplete Information. <i>Journal of Industrial Economics</i> , 2004, 52, 81-120.	1.3	12

#	ARTICLE	IF	CITATIONS
19	Optimal allocation mechanisms with type-dependent negative externalities. <i>Theory and Decision</i> , 2013, 75, 359-387.	1.0	12
20	Self-awareness of biases in time perception. <i>Journal of Economic Behavior and Organization</i> , 2018, 148, 1-19.	2.0	12
21	Heuristic to Bayesian: The evolution of reasoning from childhood to adulthood. <i>Journal of Economic Behavior and Organization</i> , 2019, 159, 305-322.	2.0	12
22	A neuroeconomic theory of (dis) honesty. <i>Journal of Economic Psychology</i> , 2019, 71, 4-12.	2.2	12
23	Steps of Reasoning in Children and Adolescents. <i>Journal of Political Economy</i> , 2021, 129, 2067-2111.	4.5	12
24	Endogenous entry in auctions with negative externalities. <i>Theory and Decision</i> , 2003, 54, 125-149.	1.0	11
25	A theory of haste. <i>Journal of Economic Behavior and Organization</i> , 2005, 56, 1-23.	2.0	11
26	The determinants of strategic thinking in preschool children. <i>PLoS ONE</i> , 2018, 13, e0195456.	2.5	10
27	The evolution of choice and learning in the two-person beauty contest game from kindergarten to adulthood. <i>Games and Economic Behavior</i> , 2020, 120, 132-143.	0.8	10
28	How long is a minute?. <i>Games and Economic Behavior</i> , 2018, 111, 305-322.	0.8	8
29	Iterative dominance in young children: Experimental evidence in simple two-person games. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 623-637.	2.0	8
30	<scp>Information Acquisition and Choice Under Uncertainty</scp>. <i>Journal of Economics and Management Strategy</i> , 2009, 18, 423-455.	0.8	6
31	Second-price common value auctions with uncertainty, private and public information: Experimental evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 67, 28-40.	1.2	6
32	The nature of information and its effect on bidding behavior: Laboratory evidence in a first price common value auction. <i>Journal of Economic Behavior and Organization</i> , 2015, 109, 26-40.	2.0	5
33	Stress Induces Contextual Blindness in Lotteries and Coordination Games. <i>Frontiers in Behavioral Neuroscience</i> , 2017, 11, 236.	2.0	5
34	A Neuroeconomic Theory of Mental Time Travel. <i>Frontiers in Neuroscience</i> , 2018, 12, 658.	2.8	5
35	Consistency in simple vs. complex choices by younger and older adults. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 580-601.	2.0	4
36	Self-serving, altruistic and spiteful lying in the schoolyard. <i>Journal of Economic Behavior and Organization</i> , 2021, 187, 159-175.	2.0	4

#	ARTICLE	IF	CITATIONS
37	The development of randomization and deceptive behavior in mixed strategy games. Quantitative Economics, 2022, 13, 825-862.	1.4	4
38	Optimal choice of characteristics for a nonexcludable good. RAND Journal of Economics, 2008, 39, 283-304.	2.3	3
39	Countervailing incentives in allocation mechanisms with type-dependent externalities. Journal of Mathematical Economics, 2014, 50, 22-33.	0.8	3
40	A neuroeconomic theory of memory retrieval. Journal of Economic Behavior and Organization, 2016, 130, 198-205.	2.0	3
41	Dynamic inconsistency and choice. Theory and Decision, 2011, 71, 343-364.	1.0	2
42	The development of social strategic ignorance and other regarding behavior from childhood to adulthood. Journal of Behavioral and Experimental Economics, 2020, 85, 101524.	1.2	2
43	Shaming as an incentive mechanism against stealing: Behavioral and physiological evidence. Journal of Public Economics, 2021, 194, 104351.	4.3	2
44	Selling an asset to a competitor. European Economic Review, 2013, 57, 39-62.	2.3	1
45	Skewness Seeking in a Dynamic Portfolio Choice Experiment. SSRN Electronic Journal, 0, , .	0.4	1
46	Value computation and modulation: A neuroeconomic theory of self-control as constrained optimization. Journal of Economic Theory, 2021, 198, 105366.	1.1	1
47	Adverse selection and contingent reasoning in preadolescents and teenagers. Games and Economic Behavior, 2022, 133, 331-351.	0.8	1
48	Young children use commodities as an indirect medium of exchange. Games and Economic Behavior, 2021, 125, 48-61.	0.8	0
49	What Does It Mean to Choose Rationally?. Frontiers for Young Minds, 0, 7, .	0.8	0