## Heski Bar-Isaac

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11051101/publications.pdf

Version: 2024-02-01

687363 888059 1,138 23 13 17 citations h-index g-index papers 23 23 23 545 times ranked citing authors docs citations all docs

#	Article	IF	CITATIONS
1	Ratings quality over the business cycle. Journal of Financial Economics, 2013, 108, 62-78.	9.0	254
2	Search, Design, and Market Structure. American Economic Review, 2012, 102, 1140-1160.	8.5	138
3	Seller Reputation. Foundations and Trends in Microeconomics, 2008, 4, 273-351.	0.5	137
4	How to Organize Crime < sup > 1 < /sup > . Review of Economic Studies, 2008, 75, 1039-1067.	5.4	93
5	Reputation and Survival: Learning in a Dynamic Signalling Model. Review of Economic Studies, 2003, 70, 231-251.	5.4	92
6	Credit Ratings Accuracy and Analyst Incentives. American Economic Review, 2011, 101, 120-124.	8.5	73
7	Something to prove: reputation in teams. RAND Journal of Economics, 2007, 38, 495-511.	2.3	69
8	<scp>Information Gathering and Marketing</scp> . Journal of Economics and Management Strategy, 2010, 19, 375-401.	0.8	55
9	Ratings Quality Over the Business Cycle. SSRN Electronic Journal, 2010, , .	0.4	46
10	Imperfect competition and reputational commitment. Economics Letters, 2005, 89, 167-173.	1.9	40
11	Information Gathering Externalities for a Multiâ€Attribute Good. Journal of Industrial Economics, 2012, 60, 162-185.	1.3	40
12	What is a good reputation? Career concerns with heterogeneous audiences. International Journal of Industrial Organization, 2014, 34, 44-50.	1.2	24
13	(Good and Bad) Reputation for a Servant of Two Masters. American Economic Journal: Microeconomics, 2014, 6, 293-325.	1.2	23
14	Information Gathering and Marketing. SSRN Electronic Journal, 0, , .	0.4	11
15	Motivating Employees through Career Paths. Journal of Labor Economics, 2022, 40, 95-131.	2.8	10
16	<scp>Recruitment, Training, and Career Concerns</scp> . Journal of Economics and Management Strategy, 2008, 17, 839-864.	0.8	7
17	Interrogation Methods and Terror Networks. , 2009, , 271-290.		7
18	Search, Design and Market Structure. SSRN Electronic Journal, 0, , .	0.4	6

#	Article	IF	CITATIONS
19	Adverse selection, efficiency and the structure of information. Economic Theory, 2021, 72, 579-614.	0.9	6
20	Costly Search and Design. SSRN Electronic Journal, 0, , .	0.4	3
21	Reputation With Opportunities for Coasting. Journal of the European Economic Association, 2021, 19, 200-236.	3.5	2
22	Interrogation Methods and Terror Networks. SSRN Electronic Journal, 0, , .	0.4	2
23	Teaching to the Top and Searching for Superstars. SSRN Electronic Journal, 0, , .	0.4	0