

B Douglas Bernheim

List of Publications by Year in descending order

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Version: 2024-02-01

40
papers

7,639
citations

394286

19
h-index

454834

30
g-index

47
all docs

47
docs citations

47
times ranked

3364
citing authors

#	ARTICLE	IF	CITATIONS
1	Robustness of Rank Independence in Risky Choice. AEA Papers and Proceedings American Economic Association, 2022, 112, 415-420.	0.7	5
2	A General Solution to the Problem of Setting Optimal Default Options. AEA Papers and Proceedings American Economic Association, 2022, 112, 131-135.	0.7	1
3	A Theory of Chosen Preferences. American Economic Review, 2021, 111, 720-754.	4.0	50
4	What Motivates Paternalism? An Experimental Study. American Economic Review, 2021, 111, 787-830.	4.0	29
5	In defense of behavioral welfare economics. Journal of Economic Methodology, 2021, 28, 385-400.	0.6	15
6	When Fair Isn't Fair: Understanding Choice Reversals Involving Social Preferences. Journal of Political Economy, 2020, 128, 1673-1711.	3.3	23
7	On the Empirical Validity of Cumulative Prospect Theory: Experimental Evidence of Rank-Independent Probability Weighting. Econometrica, 2020, 88, 1363-1409.	2.6	42
8	A theory of decisive leadership. Games and Economic Behavior, 2020, 121, 146-168.	0.4	6
9	A Theory of Chosen Preferences. SSRN Electronic Journal, 2019, , .	0.4	3
10	Behavioral Public Economics. Handbook of Behavioral Economics, 2018, , 381-516.	3.7	35
11	Behavioural Public Economics. , 2018, , 882-887.		0
12	Price Cutting and Business Stealing in Imperfect Cartels. American Economic Review, 2017, 107, 387-424.	4.0	13
13	Costless Signaling with Costly Signals. SSRN Electronic Journal, 2017, , .	0.4	0
14	The Good, the Bad, and the Ugly: A Unified Approach to Behavioral Welfare Economics. Journal of Benefit-Cost Analysis, 2016, 7, 12-68.	0.6	128
15	Do Consumers Exploit Commitment Opportunities? Evidence from Natural Experiments Involving Liquor Consumption. American Economic Journal: Economic Policy, 2016, 8, 41-69.	1.5	15
16	The Welfare Economics of Default Options in 401(k) Plans. American Economic Review, 2015, 105, 2798-2837.	4.0	155
17	Neural Activity Reveals Preferences without Choices. American Economic Journal: Microeconomics, 2014, 6, 1-36.	0.7	104
18	100 Years of the <i>American Economic Review</i>: The Top 20 Articles. American Economic Review, 2011, 101, 1-8.	4.0	129

#	ARTICLE	IF	CITATIONS
19	behavioural public economics. , 2010, , 51-58.		3
20	The Psychology and Neurobiology of Judgment and Decision Making. , 2009, , 113-125.		12
21	On the Potential of Neuroeconomics: A Critical (but Hopeful) Appraisal. American Economic Journal: Microeconomics, 2009, 1, 1-41.	0.7	71
22	Beyond Revealed Preference: Choice-Theoretic Foundations for Behavioral Welfare Economics. Quarterly Journal of Economics, 2009, 124, 51-104.	3.9	508
23	Behavioral Welfare Economics. Journal of the European Economic Association, 2009, 7, 267-319.	1.9	130
24	Social Image and the 50-50 Norm: A Theoretical and Experimental Analysis of Audience Effects. Econometrica, 2009, 77, 1607-1636.	2.6	761
25	Behavioural Public Economics. , 2008, , 1-6.		0
26	Toward Choice-Theoretic Foundations for Behavioral Welfare Economics. American Economic Review, 2007, 97, 464-470.	4.0	134
27	Toward Choice-Theoretic Foundations for Behavioral Welfare Economics. SSRN Electronic Journal, 2007, , .	0.4	10
28	The Power of the Last Word in Legislative Policy Making. Econometrica, 2006, 74, 1161-1190.	2.6	65
29	Addiction and Cue-Triggered Decision Processes. American Economic Review, 2004, 94, 1558-1590.	4.0	591
30	Taxation and Saving**I am grateful to the National Science Foundation (Grant Number SBR95-11321) for financial support. During the course of this project, I have benefitted from discussions with numerous friends and colleagues, and my intellectual debts are too numerous to list. However, I am especially grateful to Alan Auerbach, William Gale, and Kenneth Judd. I am also indebted to Sita Nataraj for catching a number of errors, and for suggesting a variety of expositional improvements.. Handbook of Public Economics, 2002, 3, 1173-1249.	2.6	27
31	What Accounts for the Variation in Retirement Wealth Among U.S. Households?. American Economic Review, 2001, 91, 832-857.	4.0	573
32	A Theory of Conformity. Journal of Political Economy, 1994, 102, 841-877.	3.3	1,405
33	How Strong Are Bequest Motives? Evidence Based on Estimates of the Demand for Life Insurance and Annuities. Journal of Political Economy, 1991, 99, 899-927.	3.3	387
34	Ricardian Equivalence: An Evaluation of Theory and Evidence. NBER Macroeconomics Annual, 1987, 2, 263-304.	2.5	183
35	Menu Auctions, Resource Allocation, and Economic Influence. Quarterly Journal of Economics, 1986, 101, 1.	3.9	901
36	The Strategic Bequest Motive. Journal of Political Economy, 1985, 93, 1045-1076.	3.3	919

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37	Financial Education, Financial Competence, and Consumer Welfare. SSRN Electronic Journal, 0, , .	0.4	14
38	When Fair Isn't Fair: Sophisticated Time Inconsistency in Social Preferences. SSRN Electronic Journal, 0, , .	0.4	8
39	A Theory of Decisive Leadership. SSRN Electronic Journal, 0, , .	0.4	2
40	Exclusive Dealing. SSRN Electronic Journal, 0, , .	0.4	1