## M Audrey Korsgaard

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/10980917/publications.pdf

Version: 2024-02-01

29 papers

3,674 citations

<sup>361413</sup>
20
h-index

25 g-index

31 all docs

31 docs citations

31 times ranked 2461 citing authors

| #  | Article   | IF           | Citations |
|----|---|--------------|-----------|
| 1  | Tracking the Process of Resilience: How Emotional Stability and Experience Influence Exhaustion and Commitment Trajectories. Group and Organization Management, 2021, 46, 692-736.        | 4.4          | 18        |
| 2  | Relational Identification and Forgiveness: Facilitating Relationship Resilience. Journal of Business and Psychology, 2019, 34, 153-167.   | 4.0          | 23        |
| 3  | Conceptualising time as a level of analysis: New directions in the analysis of trust dynamics. Journal of Trust Research, 2018, 8, 142-165.   | 0.8          | 35        |
| 4  | It Isn't Always Mutual. Journal of Management, 2015, 41, 47-70.   | 9.3          | 118       |
| 5  | The dynamics of shared leadership: Building trust and enhancing performance Journal of Applied Psychology, 2014, 99, 771-783.   | 5.3          | 150       |
| 6  | Social network indices as performance predictors in a virtual organization. , 2012, , .   |              | 10        |
| 7  | Training in context: Toward a personâ€byâ€situation view of voluntary training. Human Resource<br>Development Quarterly, 2011, 22, 323-342.   | 3.3          | 4         |
| 8  | Paying you back or paying me forward: Understanding rewarded and unrewarded organizational citizenship behavior Journal of Applied Psychology, 2010, 95, 277-290.                         | 5 <b>.</b> 3 | 118       |
| 9  | The role of motivational orientations in formal and informal control. , 2010, , 222-248.  |              | 2         |
| 10 | A Closer Look at Trust Between Managers and Subordinates: Understanding the Effects of Both Trusting and Being Trusted on Subordinate Outcomes. Journal of Management, 2009, 35, 327-347. | 9.3          | 199       |
| 11 | The role of other orientation in organizational citizenship behavior. Journal of Organizational Behavior, 2008, 29, 829-841.  | 4.7          | 73        |
| 12 | The Role of Other Orientation in Reactions to Job Characteristics. Journal of Management, 2007, 33, 57-83.  | 9.3          | 38        |
| 13 | Considering situational and dispositional approaches to rational self-interest: An extension and response to De Dreu (2006) Journal of Applied Psychology, 2006, 91, 1253-1259.           | 5.3          | 46        |
| 14 | The effect of other orientation on self–supervisor rating agreement. Journal of Organizational Behavior, 2004, 25, 873-891.   | 4.7          | 35        |
| 15 | Beaten Before Begun: The Role of Procedural Justice in Planning Change. Journal of Management, 2002, 28, 497-516.   | 9.3          | 76        |
| 16 | Trust in the face of conflict: The role of managerial trustworthy behavior and organizational context Journal of Applied Psychology, 2002, 87, 312-319.                                   | 5.3          | 217       |
| 17 | The Antecedents and Consequences of Group Potency: A Longitudinal Investigation of Newly Formed Work Groups. Academy of Management Journal, 2002, 45, 352-368.                            | 6.3          | 104       |
| 18 | Perceived fairness, decision control, and commitment in international joint venture management teams. Strategic Management Journal, 2002, 23, 1141-1160.                                  | 7.3          | 124       |

| #  | Article  | IF          | CITATIONS |
|----|--|-------------|-----------|
| 19 | Managers as Initiators of Trust: An Exchange Relationship Framework for Understanding Managerial Trustworthy Behavior. Academy of Management Review, 1998, 23, 513.                    | 11.7        | 237       |
| 20 | Managers as Initiators of Trust: An Exchange Relationship Framework for Understanding Managerial Trustworthy Behavior. Academy of Management Review, 1998, 23, 513-530.                | 11.7        | 1,256     |
| 21 | What motivates fairness? The role of subordinate assertive behavior on manager's interactional fairness Journal of Applied Psychology, 1998, 83, 731-744.                              | <b>5.</b> 3 | 90        |
| 22 | Beyond helping: Do other-oriented values have broader implications in organizations?. Journal of Applied Psychology, 1997, 82, 160-177.  | 5.3         | 116       |
| 23 | Procedural Justice in Entrepreneur-Investor Relations. Academy of Management Journal, 1996, 39, 544-574.   | 6.3         | 79        |
| 24 | The impact of self-appraisals on reactions to feedback from others: the role of self-enhancement and self-consistency concerns. Journal of Organizational Behavior, 1996, 17, 301-311. | 4.7         | 24        |
| 25 | The Effect of Process Feedback and Task Complexity on Personal Goals, Information Searching, and Performance Improvement1. Journal of Applied Social Psychology, 1996, 26, 1889-1911.  | 2.0         | 17        |
| 26 | Procedural Justice in Performance Evaluation: The Role of Instrumental and Non-Instrumental Voice in Performance Appraisal Discussions. Journal of Management, 1995, 21, 657-669.      | 9.3         | 438       |
| 27 | Goal Characteristics and Satisfaction: Personal Goals as Mediators of Situational Effects on Task Satisfaction1. Journal of Applied Social Psychology, 1990, 20, 920-941.              | 2.0         | 6         |
| 28 | Talk, Trust, Succeed $\hat{a}\in$ The Impact of Communication in Virtual Groups on Trust in Leaders and on Performance. SSRN Electronic Journal, 0, , .                                | 0.4         | 1         |
| 29 | Group Identity and Attachment: Two Paths to Trust and Cooperation in Groups. SSRN Electronic Journal, 0, , .   | 0.4         | 2         |