

Devi R Gnyawali

List of Publications by Year in descending order

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Version: 2024-02-01

35
papers

4,705
citations

279798

23
h-index

414414

32
g-index

35
all docs

35
docs citations

35
times ranked

2516
citing authors

#	ARTICLE	IF	CITATIONS
1	Cooperative Networks and Competitive Dynamics: a Structural Embeddedness Perspective. <i>Academy of Management Review</i> , 2001, 26, 431-445.	11.7	837
2	Co-opetition between giants: Collaboration with competitors for technological innovation. <i>Research Policy</i> , 2011, 40, 650-663.	6.4	718
3	Co-opetition and Technological Innovation in Small and Medium-Sized Enterprises: A Multilevel Conceptual Model. <i>Journal of Small Business Management</i> , 2009, 47, 308-330.	4.8	589
4	Impact of Co-Opetition on Firm Competitive Behavior: An Empirical Examination. <i>Journal of Management</i> , 2006, 32, 507-530.	9.3	336
5	Walking the tight rope of coopetition: Impact of competition and cooperation intensities and balance on firm innovation performance. <i>Industrial Marketing Management</i> , 2014, 43, 210-221.	6.7	271
6	When Do Relational Resources Matter? Leveraging Portfolio Technological Resources for Breakthrough Innovation. <i>Academy of Management Journal</i> , 2011, 54, 797-810.	6.3	262
7	Sources and management of tension in co-opetition case evidence from telecommunications satellites manufacturing in Europe. <i>Industrial Marketing Management</i> , 2014, 43, 222-235.	6.7	232
8	The competitionâ€“cooperation paradox in inter-firm relationships: A conceptual framework. <i>Industrial Marketing Management</i> , 2016, 53, 7-18.	6.7	199
9	Nuances in the Interplay of Competition and Cooperation: Towards a Theory of Coopetition. <i>Journal of Management</i> , 2018, 44, 2511-2534.	9.3	171
10	Cooperative Networks and Competitive Dynamics: A Structural Embeddedness Perspective. <i>Academy of Management Review</i> , 2001, 26, 431.	11.7	129
11	Competitive Actions and Dynamics in the Digital Age: An Empirical Investigation of Social Networking Firms. <i>Information Systems Research</i> , 2010, 21, 594-613.	3.7	104
12	Foreign subsidiariesâ€™ learning from local environments: An empirical test. <i>Management International Review</i> , 2007, 47, 79-102.	3.3	100
13	Impact of coopetition in the alliance portfolio and coopetition experience on firm innovation. <i>Technology Analysis and Strategic Management</i> , 2014, 26, 893-907.	3.5	77
14	In Search of Precision in Absorptive Capacity Research: A Synthesis of the Literature and Consolidation of Findings. <i>Journal of Management</i> , 2018, 44, 2343-2374.	9.3	77
15	A Contingency Perspective on Organizational Learning: Integrating Environmental Context, Organizational Learning Processes, and Types of Learning. <i>Management Learning</i> , 2003, 34, 63-89.	2.1	76
16	Behavioral implications of absorptive capacity: The role of technological effort and technological capability in leveraging alliance network technological resources. <i>Technological Forecasting and Social Change</i> , 2015, 92, 346-358.	11.6	68
17	How Does Centrality in Coopetition Networks Matter? An Empirical Investigation in the Mobile Telephone Industry. <i>British Journal of Management</i> , 2016, 27, 143-160.	5.0	65
18	Pursuit of rigor in research: Illustration from coopetition literature. <i>Industrial Marketing Management</i> , 2016, 57, 12-22.	6.7	55

#	ARTICLE	IF	CITATIONS
19	Managerial Collective Cognitions: An Examination of Similarities and Differences of Cultural Orientations. <i>Journal of Management Studies</i> , 2009, 46, 93-126.	8.3	54
20	Complementary effects of clusters and networks on firm innovation: A conceptual model. <i>Journal of Engineering and Technology Management - JET-M</i> , 2013, 30, 1-20.	2.7	54
21	Knowledge ties among subsidiaries in MNCs: A multi-level conceptual model. <i>Journal of International Management</i> , 2009, 15, 387-400.	4.2	50
22	A strategic human resource perspective of firm competitive behavior. <i>Human Resource Management Review</i> , 2005, 15, 305-318.	4.8	30
23	Mapping managers' market orientations regarding new product success. <i>Journal of Product Innovation Management</i> , 2002, 19, 259-276.	9.5	28
24	The Impact of the CEO Pay Gap on Firm Competitive Behavior. <i>Group and Organization Management</i> , 2008, 33, 453-484.	4.4	24
25	Two's Company, Three's a Crowd? Triads in Cooperative-Competitive Networks. <i>Academy of Management Journal</i> , 2004, 47, 918-927.	6.3	21
26	ENHANCING CORPORATE VENTURE PERFORMANCE THROUGH ORGANIZATIONAL LEARNING. <i>International Journal of Organizational Analysis</i> , 1997, 5, 74-98.	0.5	15
27	CEO compensation and firm competitive behavior: Empirical evidence from the U.S. pharmaceutical industry. <i>Journal of Engineering and Technology Management - JET-M</i> , 2005, 22, 201-225.	2.7	15
28	The nature, consequences, and management of emotions in interfirm paradoxical relationships—A conceptual framework. <i>Scandinavian Journal of Management</i> , 2020, 36, 101127.	1.9	10
29	Firm competitive behavior as a determinant of CEO pay. <i>Journal of Managerial Psychology</i> , 2005, 20, 335-354.	2.2	9
30	Walking the Tightrope: Coopetition Capability Construct and Its Role in Value Creation. <i>Journal of Management</i> , 2023, 49, 2354-2386.	9.3	9
31	Developing Synergistic Knowledge in Student Groups. <i>Journal of Higher Education</i> , 2003, 74, 689-711.	2.7	7
32	DIFFERENTIATED LEARNING PROCESSES FOR ENHANCING ORGANIZATIONAL KNOWLEDGE ACROSS ENVIRONMENTAL CONTEXTS. <i>International Journal of Organizational Analysis</i> , 2005, 13, 216-243.	2.9	4
33	"Co-opetition, Capabilities, and Environments: How Do They Work Together in Shaping Firm Performance?". <i>Proceedings - Academy of Management</i> , 2016, 2016, 14181.	0.1	4
34	Cause Mapping in Strategic Management Research: Processes, Issues, and Observations. <i>Research Methodology in Strategy and Management</i> , 0, , 225-257.	0.3	3
35	A humanistic perspective of firm competitive behavior. <i>Competitiveness Review</i> , 2006, 16, 248-261.	2.6	2