

Jone L Pearce

List of Publications by Year in descending order

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Version: 2024-02-01

40
papers

3,660
citations

331670

21
h-index

330143

37
g-index

40
all docs

40
docs citations

40
times ranked

2723
citing authors

#	ARTICLE	IF	CITATIONS
1	Straining for Shared Meaning in Organization Science: Problems of Trust and Distrust. <i>Academy of Management Review</i> , 1998, 23, 405-421.	11.7	492
2	Guanxi: Connections As Substitutes for Formal Institutional Support. <i>Academy of Management Journal</i> , 1996, 39, 1641-1658.	6.3	489
3	Alternative Approaches to the Employee-Organization Relationship: Does Investment in Employees Pay Off?. <i>Academy of Management Journal</i> , 1997, 40, 1089-1121.	6.3	419
4	Task interdependence and extrarole behavior: A test of the mediating effects of felt responsibility.. <i>Journal of Applied Psychology</i> , 1991, 76, 838-844.	5.3	406
5	Managing the Unknowable. <i>Administrative Science Quarterly</i> , 2015, 60, 634-670.	6.9	291
6	Employee responses to formal performance appraisal feedback.. <i>Journal of Applied Psychology</i> , 1986, 71, 211-218.	5.3	204
7	The Concept of "Coalition" in Organization Theory and Research. <i>Academy of Management Review</i> , 1985, 10, 256.	11.7	144
8	Insufficient Bureaucracy: Trust and Commitment in Particularistic Organizations. <i>Organization Science</i> , 2000, 11, 148-162.	4.5	143
9	Expectations of organizational mobility, workplace social inclusion, and employee job performance. <i>Journal of Organizational Behavior</i> , 2004, 25, 81-98.	4.7	118
10	The Concept of "Coalition" in Organization Theory and Research. <i>Academy of Management Review</i> , 1985, 10, 256-268.	11.7	107
11	Job attitude and motivation differences between volunteers and employees from comparable organizations.. <i>Journal of Applied Psychology</i> , 1983, 68, 646-652.	5.3	102
12	Toward an Organizational Behavior of Contract Laborers: Their Psychological Involvement and Effects on Employee Co-Workers.. <i>Academy of Management Journal</i> , 1993, 36, 1082-1096.	6.3	100
13	Person-based reward systems: A theory of organizational reward practices in reform-communist organizations. <i>Journal of Organizational Behavior</i> , 1994, 15, 261-282.	4.7	83
14	Differential perceptions of employers' inducements: implications for psychological contracts. <i>Journal of Organizational Behavior</i> , 1998, 19, 769-782.	4.7	73
15	Governments, reciprocal exchange and trust among business associates. <i>Journal of International Business Studies</i> , 2005, 36, 104-118.	7.3	70
16	From socialism to capitalism; the effects of Hungarian human resources practices. <i>Academy of Management Perspectives</i> , 1991, 5, 75-88.	6.8	50
17	Rating Performance or Contesting Status: Evidence Against the Homophily Explanation for Supervisor Demographic Skew in Performance Ratings. <i>Organization Science</i> , 2012, 23, 373-385.	4.5	38
18	How we can Learn How Governments Matter to Management and Organization. <i>Journal of Management Inquiry</i> , 2001, 10, 103-112.	3.9	37

#	ARTICLE	IF	CITATIONS
19	Procedural Justice as Modernism: Placing Industrial/Organisational Psychology in Context. Applied Psychology, 1998, 47, 371-396.	7.1	34
20	Eyes Wide Open: Perceived Exploitation and Its Consequences. Academy of Management Journal, 2019, 62, 1989-2018.	6.3	33
21	Apathy or Self Interest? The Volunteer's Avoidance of Leadership Roles. Nonprofit and Voluntary Sector Quarterly, 1980, 9, 85-94.	0.2	30
22	Cronyism and Nepotism Are Bad for Everyone: The Research Evidence. Industrial and Organizational Psychology, 2015, 8, 41-44.	0.6	27
23	Organizational Scholarship and the Eradication of Global Poverty. Academy of Management Journal, 2005, 48, 970-972.	6.3	23
24	11â€fThe Effects of Governments on Management and Organization. Academy of Management Annals, 2009, 3, 503-541.	9.6	23
25	A Contradictory Norms View of Employer-Employee Exchange. Journal of Management, 1985, 11, 19-30.	9.3	22
26	11â€fThe Effects of Governments on Management and Organization. Academy of Management Annals, 2009, 3, 503-541.	9.6	17
27	Leading and Following Volunteers: Implications for a Changing Society. Journal of Applied Behavioral Science, The, 1982, 18, 385-394.	3.3	15
28	The Influence of Values on Management Practices. International Studies of Management and Organization, 1993, 23, 35-52.	0.6	13
29	Managers' Context: How Government Capability Affects Managers. British Journal of Management, 2011, 22, 500-516.	5.0	12
30	Toward an Understanding of What Actionable Research Is. Academy of Management Learning and Education, 2012, 11, 300-301.	2.5	11
31	Revolutionizing Bureaucracies: Managing Change in Hungarian Stateâ€owned Enterprises. Journal of Organizational Change Management, 1993, 6, 53-64.	2.7	10
32	Leadership and the pursuit of status: Effects of globalization and economic transformation. Advances in Global Leadership, 0, , 153-178.	1.0	7
33	Comparing Volunteers and Employees in a Test of Etzioni's Compliance Typology. Nonprofit and Voluntary Sector Quarterly, 1983, 12, 22-30.	0.2	5
34	Palace politics: Resource allocation in radically innovative firms. Journal of High Technology Management Research, 1990, 1, 193-205.	4.9	5
35	Distinguished Scholars Invited Essay: Are Secret Proceedings Why Longer Tenured Employees Trust Their Organizations Least?. Journal of Leadership and Organizational Studies, 2017, 24, 437-449.	4.0	3
36	Organizational behavior unchained: commentary on giving peace a chance. Journal of Organizational Behavior, 2007, 28, 1097-1100.	4.7	2

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37	NEO-TRADITIONALISM AND ORGANIZATIONAL BEHAVIOR.. Proceedings - Academy of Management, 1996, 1996, 284-287.	0.1	1
38	Organizational behavior unchained: commentary on giving peace a chance. Journal of Organizational Behavior, 2007, 28, 811-814.	4.7	1
39	WHY TRUST? WHY DISTRUST?. Research in Multi-Level Issues, 0, , 149-157.	0.5	0
40	The Logic of OrganizationThe Logic of Organization, by Kuhn Alfred Beam Robert D.. San Francisco: Jossey-Bass, 1982, 495 pp., \$22.95.. Academy of Management Review, 1983, 8, 698-699.	11.7	0