

Shawn Cole

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10807952/publications.pdf>

Version: 2024-02-01

22
papers

2,881
citations

623734

14
h-index

752698

20
g-index

23
all docs

23
docs citations

23
times ranked

1665
citing authors

#	ARTICLE	IF	CITATIONS
1	Can Gambling Increase Savings? Empirical Evidence on Prize-Linked Savings Accounts. <i>Management Science</i> , 2022, 68, 3282-3308.	4.1	6
2	Changing Gambling Behavior through Experiential Learning. <i>World Bank Economic Review</i> , 2021, 35, 745-763.	2.4	5
3	Targeting weather insurance markets. <i>Journal of Risk and Insurance</i> , 2021, 88, 757-784.	1.6	6
4	Economic Integration and Growth. <i>IMF Economic Review</i> , 2021, 69, 467-469.	3.5	1
5	Field comparisons of incentive-compatible preference elicitation techniques. <i>Journal of Economic Behavior and Organization</i> , 2020, 172, 33-56.	2.0	10
6	The ABCs of Financial Education: Experimental Evidence on Attitudes, Behavior, and Cognitive Biases. <i>Management Science</i> , 2019, 65, 346-369.	4.1	88
7	How Does Risk Management Influence Production Decisions? Evidence from a Field Experiment. <i>Review of Financial Studies</i> , 2017, 30, 1935-1970.	6.8	126
8	High School Curriculum and Financial Outcomes: The Impact of Mandated Personal Finance and Mathematics Courses. <i>Journal of Human Resources</i> , 2016, 51, 656-698.	3.1	84
9	Overcoming Barriers to Microinsurance Adoption: Evidence from the Field. <i>Geneva Papers on Risk and Insurance: Issues and Practice</i> , 2015, 40, 720-740.	2.1	23
10	Smart Money? The Effect of Education on Financial Outcomes. <i>Review of Financial Studies</i> , 2014, 27, 2022-2051.	6.8	210
11	Dynamics of Demand for Index Insurance: Evidence from a Long-Run Field Experiment. <i>American Economic Review</i> , 2014, 104, 284-290.	8.5	85
12	Barriers to Household Risk Management: Evidence from India. <i>American Economic Journal: Applied Economics</i> , 2013, 5, 104-135.	2.9	412
13	Do voters demand responsive governments? Evidence from Indian disaster relief. <i>Journal of Development Economics</i> , 2012, 97, 167-181.	4.5	214
14	Barriers to Household Risk Management: Evidence from India. <i>IMF Working Papers</i> , 2012, 12, 1.	1.1	6
15	Prices or Knowledge? What Drives Demand for Financial Services in Emerging Markets?. <i>Journal of Finance</i> , 2011, 66, 1933-1967.	5.1	317
16	Marketing Complex Financial Products in Emerging Markets: Evidence from Rainfall Insurance in India. <i>Journal of Marketing Research</i> , 2011, 48, S150-S162.	4.8	118
17	Unpacking the Causal Chain of Financial Literacy. <i>Policy Research Working Papers</i> , 2011, , .	1.4	78
18	Between the Corporation and the Household: Commodity Prices, Risk Management, and Agricultural Production in the United States. <i>American Journal of Agricultural Economics</i> , 2009, 91, 1243-1249.	4.3	8

#	ARTICLE	IF	CITATIONS
19	Fixing Market Failures or Fixing Elections? Agricultural Credit in India. American Economic Journal: Applied Economics, 2009, 1, 219-250.	2.9	261
20	Remedying Education: Evidence from Two Randomized Experiments in India. Quarterly Journal of Economics, 2007, 122, 1235-1264.	8.6	781
21	Capitalism and Freedom: Manumissions and the Slave Market in Louisiana, 1725â€“1820. Journal of Economic History, 2005, 65, .	1.2	35
22	Comparative Regulation of Market Intermediaries: Insights from the Indian Life Insurance Market. , 0, , 241-261.		1