

Shawn Cole

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10807952/publications.pdf>

Version: 2024-02-01

22
papers

2,881
citations

623734

14
h-index

752698

20
g-index

23
all docs

23
docs citations

23
times ranked

1665
citing authors

#	ARTICLE	IF	CITATIONS
1	Remediating Education: Evidence from Two Randomized Experiments in India. Quarterly Journal of Economics, 2007, 122, 1235-1264.	8.6	781
2	Barriers to Household Risk Management: Evidence from India. American Economic Journal: Applied Economics, 2013, 5, 104-135.	2.9	412
3	Prices or Knowledge? What Drives Demand for Financial Services in Emerging Markets?. Journal of Finance, 2011, 66, 1933-1967.	5.1	317
4	Fixing Market Failures or Fixing Elections? Agricultural Credit in India. American Economic Journal: Applied Economics, 2009, 1, 219-250.	2.9	261
5	Do voters demand responsive governments? Evidence from Indian disaster relief. Journal of Development Economics, 2012, 97, 167-181.	4.5	214
6	Smart Money? The Effect of Education on Financial Outcomes. Review of Financial Studies, 2014, 27, 2022-2051.	6.8	210
7	How Does Risk Management Influence Production Decisions? Evidence from a Field Experiment. Review of Financial Studies, 2017, 30, 1935-1970.	6.8	126
8	Marketing Complex Financial Products in Emerging Markets: Evidence from Rainfall Insurance in India. Journal of Marketing Research, 2011, 48, S150-S162.	4.8	118
9	The ABCs of Financial Education: Experimental Evidence on Attitudes, Behavior, and Cognitive Biases. Management Science, 2019, 65, 346-369.	4.1	88
10	Dynamics of Demand for Index Insurance: Evidence from a Long-Run Field Experiment. American Economic Review, 2014, 104, 284-290.	8.5	85
11	High School Curriculum and Financial Outcomes: The Impact of Mandated Personal Finance and Mathematics Courses. Journal of Human Resources, 2016, 51, 656-698.	3.1	84
12	Unpacking the Causal Chain of Financial Literacy. Policy Research Working Papers, 2011, , .	1.4	78
13	Capitalism and Freedom: Manumissions and the Slave Market in Louisiana, 1725â€“1820. Journal of Economic History, 2005, 65, .	1.2	35
14	Overcoming Barriers to Microinsurance Adoption: Evidence from the Field. Geneva Papers on Risk and Insurance: Issues and Practice, 2015, 40, 720-740.	2.1	23
15	Field comparisons of incentive-compatible preference elicitation techniques. Journal of Economic Behavior and Organization, 2020, 172, 33-56.	2.0	10
16	Between the Corporation and the Household: Commodity Prices, Risk Management, and Agricultural Production in the United States. American Journal of Agricultural Economics, 2009, 91, 1243-1249.	4.3	8
17	Targeting weather insurance markets. Journal of Risk and Insurance, 2021, 88, 757-784.	1.6	6
18	Can Gambling Increase Savings? Empirical Evidence on Prize-Linked Savings Accounts. Management Science, 2022, 68, 3282-3308.	4.1	6

#	ARTICLE	IF	CITATIONS
19	Barriers to Household Risk Management: Evidence from India. IMF Working Papers, 2012, 12, 1.	1.1	6
20	Changing Gambling Behavior through Experiential Learning. World Bank Economic Review, 2021, 35, 745-763.	2.4	5
21	Economic Integration and Growth. IMF Economic Review, 2021, 69, 467-469.	3.5	1
22	Comparative Regulation of Market Intermediaries: Insights from the Indian Life Insurance Market. , 0, , 241-261.		1