

Hart E Posen

List of Publications by Year in descending order

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Version: 2024-02-01

28
papers

1,586
citations

623734

14
h-index

752698

20
g-index

28
all docs

28
docs citations

28
times ranked

1057
citing authors

#	ARTICLE	IF	CITATIONS
1	Programs of Experimentation and Pivoting for (Overconfident) Entrepreneurs. <i>Academy of Management Review</i> , 2024, 49, 80-106.	11.7	5
2	When Does the Pre-entry Experience of New Entrants Improve Their Performance? A Meta-Analytical Investigation of Critical Moderators. <i>Organization Science</i> , 2023, 34, 613-636.	4.5	6
3	Aspirations, Beliefs and a New Idea: Building on March's Other Model of Performance Feedback. <i>Academy of Management Review</i> , 2023, 48, 749-771.	11.7	4
4	The Problems and Promise of Entrepreneurial Partnerships: Decision-Making, Overconfidence, and Learning in Founding Teams. <i>Academy of Management Review</i> , 2022, 47, 489-520.	11.7	11
5	The Aggregation of Learning Trade-off. <i>Organization Science</i> , 2022, 33, 1094-1115.	4.5	14
6	A contingency perspective on imitation strategies: When is benchmarking ineffective?. <i>Strategic Management Journal</i> , 2020, 41, 198-221.	7.3	17
7	Toward a behavioral theory of real options: Noisy signals, bias, and learning. <i>Strategic Management Journal</i> , 2018, 39, 1112-1138.	7.3	54
8	Renewing Research on Problemistic Search: A Review and Research Agenda. <i>Academy of Management Annals</i> , 2018, 12, 208-251.	9.6	240
9	Revisiting the imitation assumption: Why imitation may increase, rather than decrease, performance heterogeneity. <i>Strategic Management Journal</i> , 2018, 39, 1350-1369.	7.3	59
10	The Impact of Learning and Overconfidence on Entrepreneurial Entry and Exit. <i>Organization Science</i> , 2018, 29, 989-1009.	4.5	56
11	Resource Allocation in Strategic Factor Markets: A Realistic Real Options Approach to Generating Competitive Advantage. <i>Journal of Management</i> , 2017, 43, 2588-2608.	9.3	41
12	Adaptive capacity to technological change: A microfoundational approach. <i>Strategic Management Journal</i> , 2017, 38, 1212-1231.	7.3	69
13	Learning-By-Participating in Decision-Making: Broadening Participation, Narrowing Feedback. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	0
14	The power of imperfect imitation. <i>Strategic Management Journal</i> , 2013, 34, 149-164.	7.3	109
15	An Advantage of Newness: Vicarious Learning Despite Limited Absorptive Capacity. <i>Organization Science</i> , 2013, 24, 1701-1716.	4.5	100
16	Chasing a Moving Target: Exploitation and Exploration in Dynamic Environments. <i>Management Science</i> , 2012, 58, 587-601.	4.1	233
17	An Advantage of Newness: Learning by Entrants and Incumbents in US Commercial Banking. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	2
18	Spillover Asymmetry and Why It Matters. <i>Management Science</i> , 2009, 55, 373-388.	4.1	76

#	ARTICLE	IF	CITATIONS
19	Firm R&D Behavior and Evolving Technology in Established Industries. <i>Organization Science</i> , 2009, 20, 352-367.	4.5	62
20	Myopia of Selection: Does Organizational Adaptation Limit the Efficacy of Population Selection?. <i>Administrative Science Quarterly</i> , 2007, 52, 586-620.	6.9	135
21	Is failure good?. <i>Strategic Management Journal</i> , 2005, 26, 617-641.	7.3	153
22	On the Strategic Accumulation of Intangible Assets. <i>Organization Science</i> , 2003, 14, 192-207.	4.5	129
23	A Behavioral Theory of Real Options. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
24	The Impact of Learning and Overconfidence on Entrepreneurial Entry and Exit. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
25	Learning-by-Participating: The Dynamics of Information Aggregation in Organizations. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
26	How Can Imitation Increase Inter-Firm Heterogeneity?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
27	Fortune Favors Fools: How Confidence Can Compensate for Competence in Learning. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
28	Pivot Rules for (Overconfident) Entrepreneurs. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1