

# Thomas B Lawrence

## List of Publications by Year in descending order

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55  
papers

10,907  
citations

136950

32  
h-index

276875

41  
g-index

57  
all docs

57  
docs citations

57  
times ranked

5560  
citing authors

#	ARTICLE	IF	CITATIONS
1	Institutions and Institutional Work. , 2006, , 215-254.		1,665
2	Discourse and Institutions. Academy of Management Review, 2004, 29, 635-652.	11.7	1,049
3	Institutional Work in the Transformation of an Organizational Field: The Interplay of Boundary Work and Practice Work. Administrative Science Quarterly, 2010, 55, 189-221.	6.9	763
4	Triggers And Enablers Of Sensegiving In Organizations. Academy of Management Journal, 2007, 50, 57-84.	6.3	479
5	Discourse and Collaboration: The Role of Conversations and Collective Identity. Academy of Management Review, 2005, 30, 58-77.	11.7	470
6	Resources, Knowledge and Influence: The Organizational Effects of Interorganizational Collaboration*. Journal of Management Studies, 2003, 40, 321-347.	8.3	438
7	Institutional Work: Current Research, New Directions and Overlooked Issues. Organization Studies, 2013, 34, 1023-1033.	5.3	393
8	Territoriality in Organizations. Academy of Management Review, 2005, 30, 577-594.	11.7	363
9	Interorganizational Collaboration and the Dynamics of Institutional Fields. Journal of Management Studies, 2000, 37, no.	8.3	353
10	Institutional work and the paradox of embedded agency. , 2009, , 31-58.		340
11	The Temporal Dynamics of Institutionalization. Academy of Management Review, 2001, 26, 624-644.	11.7	327
12	From Moby Dick to Free Willy: Macro-Cultural Discourse and Institutional Entrepreneurship in Emerging Institutional Fields. Organization, 2004, 11, 689-711.	4.8	310
13	Institutional Strategy. Journal of Management, 1999, 25, 161-187.	9.3	308
14	The Politics of Organizational Learning: Integrating Power into the 4I Framework. Academy of Management Review, 2005, 30, 180-191.	11.7	281
15	Ain't Misbehavin: Workplace Deviance as Organizational Resistance. Journal of Management, 2007, 33, 378-394.	9.3	255
16	Introduction: theorizing and studying institutional work. , 2009, , 1-28.		224
17	Sensemaking and emotion in organizations. Organizational Psychology Review, 2013, 3, 222-247.	4.3	194
18	Power, Institutions and Organizations. , 2008, , 170-197.		190

#	ARTICLE	IF	CITATIONS
19	Institutional strategy. <i>Journal of Management</i> , 1999, 25, 161-187.	9.3	178
20	Institutional Effects of Interorganizational Collaboration: The Emergence of Proto-Institutions. <i>Academy of Management Journal</i> , 2002, 45, 281-290.	6.3	156
21	Place and Institutional Work. <i>Administrative Science Quarterly</i> , 2015, 60, 371-410.	6.9	155
22	Orchestral Manoeuvres in the Dark: Understanding Failure in Organizational Strategizing*. <i>Journal of Management Studies</i> , 2003, 40, 109-139.	8.3	149
23	The Impact of Virtual Embeddedness on New Venture Survival: Overcoming the Liabilities of Newness. <i>Entrepreneurship Theory and Practice</i> , 2007, 31, 139-159.	10.2	139
24	The turn to work in organization and management theory: Some implications for strategic organization. <i>Strategic Organization</i> , 2012, 10, 223-230.	5.0	108
25	Doing which work? A practice approach to institutional pluralism. , 2009, , 284-316.		105
26	Institutional Entrepreneurship in Emerging Fields: HIV/AIDS Treatment Advocacy in Canada. <i>Academy of Management Journal</i> , 2004, 47, 657-679.	6.3	103
27	Institutional maintenance as narrative acts. , 2009, , 205-235.		101
28	Leadership as institutional work: a bridge to the other side. , 2009, , 59-91.		100
29	Inequality, Institutions and Organizations. <i>Organization Studies</i> , 2018, 39, 1131-1152.	5.3	95
30	Watching Whale Watching. <i>Journal of Applied Behavioral Science</i> , The, 1999, 35, 479-502.	3.3	94
31	Understanding Widespread Misconduct in Organizations: An Institutional Theory of Moral Collapse. <i>Business Ethics Quarterly</i> , 2011, 21, 379-407.	1.5	88
32	Swimming with sharks: creating strategic change through multi-sector collaboration. <i>International Journal of Strategic Change Management</i> , 2006, 1, 96.	0.7	77
33	Episodic and Systemic Power in the Transformation of Professional Service Firms. <i>Journal of Management Studies</i> , 2012, 49, 102-143.	8.3	72
34	Building the iron cage: institutional creation work in the context of competing proto-institutions. , 2009, , 143-177.		70
35	Being there: the acceptance and marginalization of part-time professional employees. <i>Journal of Organizational Behavior</i> , 2003, 24, 923-943.	4.7	68
36	Bringing change into the lives of the poor: entrepreneurship outside traditional boundaries. , 2009, , 92-119.		64

#	ARTICLE	IF	CITATIONS
37	Organizational responses to institutional complexity stemming from emerging logics: The role of individuals. <i>Strategic Organization</i> , 2016, 14, 336-372.	5.0	58
38	Institutional work as the creative embrace of contradiction. , 2009, , 120-140.		51
39	The Role of Power in Nonprofit Innovation. <i>Nonprofit and Voluntary Sector Quarterly</i> , 2012, 41, 991-1013.	1.9	50
40	Maintaining an institution in a contested organizational field: the work of the AACSB and its constituents. , 2009, , 236-261.		47
41	Building Bridges for Refugees. <i>Journal of Applied Behavioral Science</i> , The, 1999, 35, 48-70.	3.3	40
42	Institutional "dirty" work: preserving institutions through strategic decoupling. , 2009, , 262-283.		37
43	Power, Institutions and Organizations. , 2017, , 477-506.		31
44	Virtually Embedded Ties. <i>Journal of Management</i> , 2004, 30, 647-666.	9.3	27
45	Examining Resources in an Occupational Community: Reputation in Canadian Forensic Accounting. <i>Human Relations</i> , 1998, 51, 1103-1131.	5.4	24
46	The Heterogeneity of Organizational Resilience: Exploring functional, operational and strategic resilience. <i>Organization Theory</i> , 2022, 3, 263178772210747.	4.4	20
47	Who Calls It? Actors and Accounts in the Social Construction of Organizational Moral Failure. <i>Journal of Business Ethics</i> , 2020, 165, 699-717.	6.0	18
48	Intersectionality in Intractable Dirty Work: How Mumbai Ragpickers Make Meaning of Their Work and Lives. <i>Academy of Management Journal</i> , 2022, 65, 1680-1708.	6.3	17
49	Managing Social Innovation. , 2014, , .		14
50	Organizational Body Work: Efforts to Shape Human Bodies in Organizations. <i>Academy of Management Annals</i> , 2023, 17, 37-73.	9.6	9
51	The Role of Temporality in Institutional Stabilization: A Process View. <i>Academy of Management Review</i> , 2023, 48, 639-658.	11.7	5
52	Technology, institutions, and entropy: understanding the critical and creative role of maintenance work. <i>Research in the Sociology of Organizations</i> , 2010, , 259-264.	0.8	4
53	Values-Driven Organizing. <i>Proceedings - Academy of Management</i> , 2020, 2020, 21485.	0.1	1
54	Five Strategies Of Successful Part-Time Work. <i>Leadership and Management in Engineering</i> , 2002, 2, 34-39.	0.3	0

#	ARTICLE	IF	CITATIONS
55	How Do Social Partnerships Construct Social Problems? A Social-Symbolic Work Perspective. Proceedings - Academy of Management, 2021, 2021, 16367.	0.1	0