

Ran Spiegler

List of Publications by Year in descending order

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Version: 2024-02-01

43
papers

1,525
citations

623734

14
h-index

414414

32
g-index

44
all docs

44
docs citations

44
times ranked

616
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic interpretations. <i>Journal of Economic Theory</i> , 2021, 192, 105192.	1.1	5
2	Persuasion with endogenous misspecified beliefs. <i>European Economic Review</i> , 2021, 134, 103712.	2.3	1
3	Modeling players with random "data access". <i>Journal of Economic Theory</i> , 2021, 198, 105374.	1.1	2
4	Cheating with Models. <i>American Economic Review Insights</i> , 2021, 3, 417-434.	3.2	1
5	Can Agents with Causal Misperceptions be Systematically Fooled?. <i>Journal of the European Economic Association</i> , 2020, 18, 583-617.	3.5	9
6	Incentive-compatible advertising on nonretail platforms. <i>RAND Journal of Economics</i> , 2020, 51, 323-345.	2.3	5
7	Behavioral Implications of Causal Misperceptions. <i>Annual Review of Economics</i> , 2020, 12, 81-106.	5.5	19
8	A simple model of a money-management market with rational and extrapolative investors. <i>European Economic Review</i> , 2020, 127, 103488.	2.3	1
9	A Model of Competing Narratives. <i>American Economic Review</i> , 2020, 110, 3786-3816.	8.5	51
10	The Model Selection Curse. <i>American Economic Review Insights</i> , 2019, 1, 127-140.	3.2	9
11	Behavioral Economics and the Atheoretical Style. <i>American Economic Journal: Microeconomics</i> , 2019, 11, 173-194.	1.2	10
12	Managing intrinsic motivation in a long-run relationship. <i>Economics Letters</i> , 2018, 165, 6-9.	1.9	3
13	Buridanic competition. <i>Games and Economic Behavior</i> , 2018, 107, 298-315.	0.8	10
14	Choice Complexity and Market Competition. <i>Annual Review of Economics</i> , 2016, 8, 1-25.	5.5	38
15	Search Design and Broad Matching. <i>American Economic Review</i> , 2016, 106, 563-586.	8.5	15
16	Bayesian Networks and Boundedly Rational Expectations *. <i>Quarterly Journal of Economics</i> , 2016, 131, 1243-1290.	8.6	66
17	On the Equilibrium Effects of Nudging. <i>Journal of Legal Studies</i> , 2015, 44, 389-416.	0.4	44
18	Beyond "Ellison's Matrix". <i>New Directions in Behavioral Industrial Organization. Review of Industrial Organization</i> , 2015, 47, 259-272.	0.7	9

#	ARTICLE	IF	CITATIONS
19	X-games. <i>Games and Economic Behavior</i> , 2015, 89, 93-100.	0.8	9
20	Reference Dependence and Labor Market Fluctuations. <i>NBER Macroeconomics Annual</i> , 2014, 28, 159-200.	3.8	13
21	Manipulating market sentiment. <i>Economics Letters</i> , 2014, 122, 370-373.	1.9	6
22	Competitive Framing. <i>American Economic Journal: Microeconomics</i> , 2014, 6, 35-58.	1.2	63
23	Placebo Reforms. <i>American Economic Review</i> , 2013, 103, 1490-1506.	8.5	15
24	Price Competition Under Limited Comparability. <i>Quarterly Journal of Economics</i> , 2012, 127, 97-135.	8.6	151
25	Consumer bounded rationality and rigidity/flexibility retail price patterns. <i>Economics Letters</i> , 2012, 116, 335-338.	1.9	4
26	Monopoly pricing when consumers are antagonized by unexpected price increases: a "cover version" of the Heidhues-Kászegi-Rabin model. <i>Economic Theory</i> , 2012, 51, 695-711.	0.9	33
27	On the strategic use of attention grabbers. <i>Theoretical Economics</i> , 2011, 6, 127-155.	0.8	47
28	A Simple Model of Search Engine Pricing. <i>Economic Journal</i> , 2011, 121, F329-F339.	3.6	76
29	"BUT CAN'T WE GET THE SAME THING WITH A STANDARD MODEL?" RATIONALIZING BOUNDED-RATIONALITY MODELS. <i>Economics and Philosophy</i> , 2011, 27, 23-43.	0.3	9
30	Consideration Sets and Competitive Marketing. <i>Review of Economic Studies</i> , 2011, 78, 235-262.	5.4	159
31	Bargaining over bets. <i>Games and Economic Behavior</i> , 2009, 66, 78-97.	0.8	7
32	Optimal speculative trade among large traders. <i>Review of Economic Design</i> , 2008, 12, 45-74.	0.3	3
33	Money Pumps in the Market. <i>Journal of the European Economic Association</i> , 2008, 6, 237-253.	3.5	12
34	A Mechanism-Design Approach to Speculative Trade. <i>Econometrica</i> , 2007, 75, 875-884.	4.2	28
35	Contracting with Diversely Naive Agents. <i>Review of Economic Studies</i> , 2006, 73, 689-714.	5.4	226
36	The Market for Quacks. <i>Review of Economic Studies</i> , 2006, 73, 1113-1131.	5.4	114

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37	Argumentation in Multi-issue Debates. <i>Social Choice and Welfare</i> , 2006, 26, 385-402.	0.8	4
38	Testing threats in repeated games. <i>Journal of Economic Theory</i> , 2005, 121, 214-235.	1.1	7
39	Simplicity of beliefs and delay tactics in a concession game. <i>Games and Economic Behavior</i> , 2004, 47, 200-220.	0.8	10
40	Equilibrium in Justifiable Strategies: A Model of Reason-based Choice in Extensive-form Games. <i>Review of Economic Studies</i> , 2002, 69, 691-706.	5.4	15
41	Inferring a linear ordering over a power set. <i>Theory and Decision</i> , 2001, 51, 31-49.	1.0	1
42	Extracting Interaction-Created Surplus. <i>Games and Economic Behavior</i> , 2000, 30, 142-162.	0.8	20
43	Comments on "Behavioral" Decision Theory. , 0, , 289-302.		0