

# Ran Spiegler

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10715883/publications.pdf>

Version: 2024-02-01

43  
papers

1,525  
citations

623734

14  
h-index

414414

32  
g-index

44  
all docs

44  
docs citations

44  
times ranked

616  
citing authors

#	ARTICLE	IF	CITATIONS
1	Contracting with Diversely Naive Agents. <i>Review of Economic Studies</i> , 2006, 73, 689-714.	5.4	226
2	Consideration Sets and Competitive Marketing. <i>Review of Economic Studies</i> , 2011, 78, 235-262.	5.4	159
3	Price Competition Under Limited Comparability. <i>Quarterly Journal of Economics</i> , 2012, 127, 97-135.	8.6	151
4	The Market for Quacks. <i>Review of Economic Studies</i> , 2006, 73, 1113-1131.	5.4	114
5	A Simple Model of Search Engine Pricing. <i>Economic Journal</i> , 2011, 121, F329-F339.	3.6	76
6	Bayesian Networks and Boundedly Rational Expectations *. <i>Quarterly Journal of Economics</i> , 2016, 131, 1243-1290.	8.6	66
7	Competitive Framing. <i>American Economic Journal: Microeconomics</i> , 2014, 6, 35-58.	1.2	63
8	A Model of Competing Narratives. <i>American Economic Review</i> , 2020, 110, 3786-3816.	8.5	51
9	On the strategic use of attention grabbers. <i>Theoretical Economics</i> , 2011, 6, 127-155.	0.8	47
10	On the Equilibrium Effects of Nudging. <i>Journal of Legal Studies</i> , 2015, 44, 389-416.	0.4	44
11	Choice Complexity and Market Competition. <i>Annual Review of Economics</i> , 2016, 8, 1-25.	5.5	38
12	Monopoly pricing when consumers are antagonized by unexpected price increases: a "cover version" of the Heidhues-K"szegi-Rabin model. <i>Economic Theory</i> , 2012, 51, 695-711.	0.9	33
13	A Mechanism-Design Approach to Speculative Trade. <i>Econometrica</i> , 2007, 75, 875-884.	4.2	28
14	Extracting Interaction-Created Surplus. <i>Games and Economic Behavior</i> , 2000, 30, 142-162.	0.8	20
15	Behavioral Implications of Causal Misperceptions. <i>Annual Review of Economics</i> , 2020, 12, 81-106.	5.5	19
16	Equilibrium in Justifiable Strategies: A Model of Reason-based Choice in Extensive-form Games. <i>Review of Economic Studies</i> , 2002, 69, 691-706.	5.4	15
17	Placebo Reforms. <i>American Economic Review</i> , 2013, 103, 1490-1506.	8.5	15
18	Search Design and Broad Matching. <i>American Economic Review</i> , 2016, 106, 563-586.	8.5	15

#	ARTICLE	IF	CITATIONS
19	Reference Dependence and Labor Market Fluctuations. NBER Macroeconomics Annual, 2014, 28, 159-200.	3.8	13
20	Money Pumps in the Market. Journal of the European Economic Association, 2008, 6, 237-253.	3.5	12
21	Simplicity of beliefs and delay tactics in a concession game. Games and Economic Behavior, 2004, 47, 200-220.	0.8	10
22	Buridanic competition. Games and Economic Behavior, 2018, 107, 298-315.	0.8	10
23	Behavioral Economics and the Atheoretical Style. American Economic Journal: Microeconomics, 2019, 11, 173-194.	1.2	10
24	“BUT CAN'T WE GET THE SAME THING WITH A STANDARD MODEL?” RATIONALIZING BOUNDED-RATIONALITY MODELS. Economics and Philosophy, 2011, 27, 23-43.	0.3	9
25	Beyond “Ellison’s Matrix”: New Directions in Behavioral Industrial Organization. Review of Industrial Organization, 2015, 47, 259-272.	0.7	9
26	X-games. Games and Economic Behavior, 2015, 89, 93-100.	0.8	9
27	The Model Selection Curse. American Economic Review Insights, 2019, 1, 127-140.	3.2	9
28	Can Agents with Causal Misperceptions be Systematically Fooled?. Journal of the European Economic Association, 2020, 18, 583-617.	3.5	9
29	Testing threats in repeated games. Journal of Economic Theory, 2005, 121, 214-235.	1.1	7
30	Bargaining over bets. Games and Economic Behavior, 2009, 66, 78-97.	0.8	7
31	Manipulating market sentiment. Economics Letters, 2014, 122, 370-373.	1.9	6
32	Incentive-compatible advertising on nonretail platforms. RAND Journal of Economics, 2020, 51, 323-345.	2.3	5
33	Strategic interpretations. Journal of Economic Theory, 2021, 192, 105192.	1.1	5
34	Argumentation in Multi-issue Debates. Social Choice and Welfare, 2006, 26, 385-402.	0.8	4
35	Consumer bounded rationality and rigidity/flexibility retail price patterns. Economics Letters, 2012, 116, 335-338.	1.9	4
36	Optimal speculative trade among large traders. Review of Economic Design, 2008, 12, 45-74.	0.3	3

#	ARTICLE	IF	CITATIONS
37	Managing intrinsic motivation in a long-run relationship. <i>Economics Letters</i> , 2018, 165, 6-9.	1.9	3
38	Modeling players with random "data access". <i>Journal of Economic Theory</i> , 2021, 198, 105374.	1.1	2
39	Inferring a linear ordering over a power set. <i>Theory and Decision</i> , 2001, 51, 31-49.	1.0	1
40	A simple model of a money-management market with rational and extrapolative investors. <i>European Economic Review</i> , 2020, 127, 103488.	2.3	1
41	Persuasion with endogenous misspecified beliefs. <i>European Economic Review</i> , 2021, 134, 103712.	2.3	1
42	Cheating with Models. <i>American Economic Review Insights</i> , 2021, 3, 417-434.	3.2	1
43	Comments on "Behavioral" <i>Decision Theory</i> . , 0, , 289-302.		0