

Paul B Ellickson

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10685814/publications.pdf>

Version: 2024-02-01

23
papers

1,059
citations

623734

14
h-index

794594

19
g-index

23
all docs

23
docs citations

23
times ranked

457
citing authors

#	ARTICLE	IF	CITATIONS
1	Supermarket Pricing Strategies. <i>Marketing Science</i> , 2008, 27, 811-828.	4.1	174
2	Does Sutton apply to supermarkets?. <i>RAND Journal of Economics</i> , 2007, 38, 43-59.	2.3	150
3	Practical Methods for Estimation of Dynamic Discrete Choice Models. <i>Annual Review of Economics</i> , 2011, 3, 363-394.	5.5	107
4	Wal-Mart and the geography of grocery retailing. <i>Journal of Urban Economics</i> , 2013, 75, 1-14.	4.4	97
5	Quality competition in retailing: A structural analysis. <i>International Journal of Industrial Organization</i> , 2006, 24, 521-540.	1.2	71
6	Estimating network economies in retail chains: a revealed preference approach. <i>RAND Journal of Economics</i> , 2013, 44, 169-193.	2.3	66
7	Estimation of Dynamic Discrete Choice Models in Continuous Time with an Application to Retail Competition. <i>Review of Economic Studies</i> , 2016, 83, 889-931.	5.4	63
8	Repositioning Dynamics and Pricing Strategy. <i>Journal of Marketing Research</i> , 2012, 49, 750-772.	4.8	57
9	Adolescence and the Path to Maturity in Global Retail. <i>Journal of Economic Perspectives</i> , 2015, 29, 113-134.	5.9	51
10	SUPERMARKETS AS A NATURAL OLIGOPOLY. <i>Economic Inquiry</i> , 2013, 51, 1142-1154.	1.8	41
11	Structural Workshop Paper "Estimating Discrete Games. <i>Marketing Science</i> , 2011, 30, 997-1010.	4.1	40
12	Enriching interactions: Incorporating outcome data into static discrete games. <i>Quantitative Marketing and Economics</i> , 2012, 10, 1-26.	1.5	36
13	The Competitive Effects of Entry: Evidence from Supercenter Expansion. <i>American Economic Journal: Applied Economics</i> , 2020, 12, 175-206.	2.9	28
14	Measuring competition in spatial retail. <i>RAND Journal of Economics</i> , 2020, 51, 189-232.	2.3	23
15	The Evolution of the Supermarket Industry: From A&P to Wal-Mart. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	14
16	The evolution of the supermarket industry: from A & P to Walmart. , 2016, , .		11
17	Multiplicity of equilibria and information structures in empirical games: challenges and prospects. <i>Marketing Letters</i> , 2015, 26, 115-125.	2.9	8
18	Repositioning Dynamics and Pricing Strategy. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	7

#	ARTICLE	IF	CITATIONS
19	Estimation of Dynamic Discrete Choice Models in Continuous Time. SSRN Electronic Journal, 2010, , .	0.4	6
20	The Competitive Effects of Entry: Evidence from Supercenter Expansion. SSRN Electronic Journal, 2016, , .	0.4	3
21	Density Versus Differentiation: The Impact of Wal-Mart on the Grocery Industry. SSRN Electronic Journal, 2011, , .	0.4	2
22	Market Structure and Performance. , 2015, , 549-554.		2
23	Measuring Competition in Spatial Retail. SSRN Electronic Journal, 0, , .	0.4	2