

Michael A Hitt

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10667507/publications.pdf>

Version: 2024-02-01

239
papers

46,277
citations

2440

100
h-index

2351

205
g-index

260
all docs

260
docs citations

260
times ranked

18202
citing authors

#	ARTICLE	IF	CITATIONS
1	Take it from the Top: How Intensity of TMT Joint Problem Solving and Levels of Interdependence Influence Quality of Strategy Implementation Coordination and Firm Performance. <i>Journal of Management Studies</i> , 2023, 60, 400-427.	6.0	3
2	Indigenous Theory Uses, Abuses, and Future. <i>Journal of Management Studies</i> , 2022, 59, 1057-1073.	6.0	54
3	Leveraging resources for innovation: The role of synchronization. <i>Journal of Product Innovation Management</i> , 2022, 39, 160-176.	5.2	21
4	Experiments in Strategy Research: A Critical Review and Future Research Opportunities. <i>Journal of Management</i> , 2022, 48, 77-113.	6.3	23
5	Special issue on: Professionalizing the family business and business-owning family: Challenging our beliefs and moving the needle. <i>Journal of Family Business Strategy</i> , 2022, 13, 100486.	3.7	1
6	Extending the boundaries of strategic leadership research. <i>Leadership Quarterly</i> , 2022, 33, 101617.	3.6	12
7	Institutions, industries and entrepreneurial versus advantage-based strategies: how complex, nested environments affect strategic choice. <i>Journal of Management and Governance</i> , 2021, 25, 147-188.	2.4	20
8	A Capability-Based View of Boards: A New Conceptual Framework for Board Governance. <i>Academy of Management Perspectives</i> , 2021, 35, 123-141.	4.3	27
9	Strategic Management Theory in a Post-Pandemic and Non-Ergodic World. <i>Journal of Management Studies</i> , 2021, 58, 259-264.	6.0	70
10	Country institutional environments and international strategy: A review and analysis of the research. <i>Journal of International Management</i> , 2021, 27, 100811.	2.4	35
11	Knowledge Synthesis for Scientific Management: Practical Integration for Complexity Versus Scientific Fragmentation for Simplicity. <i>Journal of Management Inquiry</i> , 2021, 30, 177-192.	2.5	13
12	Building cross-disciplinary bridges in leadership: Integrating top executive personality and leadership theory and research. <i>Leadership Quarterly</i> , 2021, 32, 101490.	3.6	18
13	Special issue on: Professionalizing the family business and business-owning family: Challenging our beliefs and moving the needle. <i>Journal of Family Business Strategy</i> , 2021, 12, 100424.	3.7	0
14	Entrepreneurial behavior and firm performance: The mediating role of business model novelty. <i>R and D Management</i> , 2021, 51, 551-567.	3.0	15
15	The (COVID-19) pandemic and the new world (dis)order. <i>Journal of World Business</i> , 2021, 56, 101210.	4.6	58
16	Special issue on Professionalizing the family Business and business-owning family: Challenging our beliefs and moving the needle. <i>Journal of Family Business Strategy</i> , 2021, 12, 100454.	3.7	1
17	Institutions and entrepreneurship in a non-ergodic world. <i>Global Strategy Journal</i> , 2021, 11, 523-547.	4.4	13
18	The international expansion of family firms: The moderating role of internal financial slack and external capital availability. <i>Asia Pacific Journal of Management</i> , 2020, 37, 127-153.	2.9	17

#	ARTICLE	IF	CITATIONS
19	The Influence of Formal and Informal Institutional Voids on Entrepreneurship. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 504-526.	7.1	152
20	Market response to divestiture announcements: A screening theory perspective. <i>Strategic Organization</i> , 2020, 18, 547-572.	3.1	13
21	The ownership structure contingency in the sequential international entry mode decision process: Family owners and institutional investors in family-dominant versus family-influenced firms. <i>Journal of International Business Studies</i> , 2020, 51, 151-171.	4.6	37
22	Managing Technological, Sociopolitical, and Institutional Change in the New Normal. <i>Journal of Management Studies</i> , 2020, 57, 411-437.	6.0	116
23	International diversification of family-dominant firms: Integrating socioemotional wealth and behavioral theory of the firm. <i>Journal of World Business</i> , 2020, 55, 101071.	4.6	36
24	A missing link in family firms'™ internationalization research: Family structures. <i>Journal of International Business Studies</i> , 2019, 50, 809-825.	4.6	71
25	Transforming a traditional research organization through public entrepreneurship. <i>Business Horizons</i> , 2019, 62, 437-449.	3.4	9
26	The moderating influence of national culture on female and male entrepreneurs'™ social network size and new venture growth. <i>Cross Cultural and Strategic Management</i> , 2019, 26, 490-521.	1.0	18
27	The role of MNEs'™ internationalization patterns in their regional integration of FDI locations. <i>Journal of World Business</i> , 2018, 53, 896-910.	4.6	23
28	Asset Orchestration. , 2018, , 67-68.		0
29	Firm Resources, Governmental Power, and Privatization. <i>Journal of Management</i> , 2017, 43, 998-1024.	6.3	24
30	Rivals'™ reactions to mergers and acquisitions. <i>Strategic Organization</i> , 2017, 15, 40-66.	3.1	38
31	A Service Perspective for Human Capital Resources: A Critical Base for Strategy Implementation. <i>Academy of Management Perspectives</i> , 2017, 31, 137-158.	4.3	63
32	Strategic Entrepreneurship and SEJ: Development and Current Progress. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 200-210.	2.6	28
33	Resource Orchestration for Innovation: Structuring and Bundling Resources in Growth- and Maturity-Stage Firms. <i>Long Range Planning</i> , 2017, 50, 472-486.	2.9	101
34	Why is Family Firms'™ Internationalization Unique? A Meta'™ Analysis. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 801-831.	7.1	210
35	Competitive Dynamics Research. , 2017, , 309-354.		22
36	The Resource-based View. , 2017, , 123-182.		79

#	ARTICLE	IF	CITATIONS
37	When More Is Not Enough. <i>Journal of Management</i> , 2017, 43, 555-584.	6.3	64
38	Implementing Strategy. , 2017, , 605-629.		12
39	Emerging Issues in Strategy Process Research. , 2017, , 1-32.		10
40	Towards a Positive Interpretation of Transaction Cost Theory. , 2017, , 203-223.		1
41	Diversification Strategy Research at a Crossroads. , 2017, , 355-376.		0
42	Restructuring Strategies of Diversified Business Groups. , 2017, , 429-460.		2
43	On Strategic Judgment. , 2017, , 489-518.		0
44	Organizational Structure. , 2017, , 519-541.		0
45	Business and Public Policy. , 2017, , 585-603.		0
46	The Renaissance of State-Owned Multinationals. <i>Thunderbird International Business Review</i> , 2016, 58, 117-129.	0.9	39
47	Home Country Institutions and the Internationalization-Performance Relationship. <i>Journal of Management</i> , 2016, 42, 1075-1110.	6.3	176
48	International Strategy and Institutional Environments. <i>Cross Cultural and Strategic Management</i> , 2016, 23, .	1.0	39
49	The Effects of Location and MNC Attributes on MNCs' Establishment of Foreign R&D Centers: Evidence from China. <i>Long Range Planning</i> , 2016, 49, 594-613.	2.9	28
50	The Imperative for Strategy Implementation. , 2016, , .		4
51	The Future of Strategy Implementation. , 2016, , .		2
52	Publishing in the top journals: the secrets for success. , 2016, , .		0
53	How does regional institutional complexity affect MNE internationalization?. <i>Journal of International Business Studies</i> , 2016, 47, 697-722.	4.6	78
54	A current view of resource based theory in operations management: A response to Bromiley and Rau. <i>Journal of Operations Management</i> , 2016, 41, 107-109.	3.3	62

#	ARTICLE	IF	CITATIONS
55	Shared Governance: Institutional Investors as a Counterbalance to the State in State Owned Multinationals. <i>Journal of International Management</i> , 2016, 22, 115-130.	2.4	21
56	The influence of resource bundling on the speed of strategic change: Moderating effects of relational capital. <i>Asia Pacific Journal of Management</i> , 2016, 33, 435-467.	2.9	27
57	Resource based theory in operations management research. <i>Journal of Operations Management</i> , 2016, 41, 77-94.	3.3	314
58	International strategy: From local to global and beyond. <i>Journal of World Business</i> , 2016, 51, 58-73.	4.6	142
59	The Transformation of China: Effects of the Institutional Environment on Business Actions. <i>Long Range Planning</i> , 2016, 49, 589-593.	2.9	30
60	Asset Orchestration. , 2016, , 1-3.		0
61	All Things Great and Small: Organizational Size, Boundaries of the Firm, and a Changing Environment. <i>Academy of Management Annals</i> , 2015, 9, 715-802.	5.8	138
62	The Dark Side of Leadership: Towards a Mid-Range Theory of Hubris and Greed in Entrepreneurial Contexts. <i>Journal of Management Studies</i> , 2015, 52, 479-505.	6.0	133
63	Tipping Point. <i>Journal of Leadership and Organizational Studies</i> , 2015, 22, 265-279.	2.1	64
64	Family Ties in Entrepreneurs' Social Networks and New Venture Growth. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 313-344.	7.1	192
65	All Things Great and Small: Organizational Size, Boundaries of the Firm, and a Changing Environment. <i>Academy of Management Annals</i> , 2015, 9, 715-802.	5.8	127
66	The Effects of Cross-border and Cross-industry Mergers and Acquisitions on Home-region and Global Multinational Enterprises. <i>British Journal of Management</i> , 2014, 25, S116.	3.3	33
67	The three faces of China: Strategic alliance partner selection in three ethnic Chinese economies. <i>Journal of World Business</i> , 2014, 49, 572-585.	4.6	94
68	Do regions matter? An integrated institutional and semiglobalization perspective on the internationalization of <sc>MNEs</sc>. <i>Strategic Management Journal</i> , 2013, 34, 910-934.	4.7	149
69	The Interrelationships Among Informal Institutions, Formal Institutions, and Inward Foreign Direct Investment. <i>Journal of Management</i> , 2013, 39, 531-566.	6.3	362
70	Institutional Polycentrism, Entrepreneurs' Social Networks, and New Venture Growth. <i>Academy of Management Journal</i> , 2013, 56, 1024-1049.	4.3	346
71	Institutional Polycentrism, Entrepreneurss Social Networks, and New Venture Growth. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	5
72	Entry Mode and Institutional Learning: A Polycentric Perspective. <i>Advances in International Management</i> , 2012, , 149-178.	0.3	4

#	ARTICLE	IF	CITATIONS
73	Governance in Multilateral R&D Alliances. <i>Organization Science</i> , 2012, 23, 1191-1210.	3.0	102
74	Contingency Hypotheses in Strategic Management Research. <i>Journal of Management</i> , 2012, 38, 278-313.	6.3	155
75	Internationalization of Family-Controlled Firms: A Study of the Effects of External Involvement in Governance. <i>Entrepreneurship Theory and Practice</i> , 2012, 36, 1115-1143.	7.1	237
76	The Impact of Rule of Law on Market Value Creation for Local Alliance Partners in BRIC Countries. <i>Journal of International Management</i> , 2012, 18, 305-321.	2.4	25
77	Why Can't a Family Business Be More Like a Nonfamily Business?. <i>Family Business Review</i> , 2012, 25, 58-86.	4.5	472
78	The vicarious wisdom of crowds: toward a behavioral perspective on investor reactions to acquisition announcements. <i>Strategic Management Journal</i> , 2012, 33, 1247-1268.	4.7	124
79	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society. <i>Academy of Management Perspectives</i> , 2011, 25, 57-75.	4.3	114
80	RELEVANCE OF STRATEGIC MANAGEMENT THEORY AND RESEARCH FOR SUPPLY CHAIN MANAGEMENT. <i>Journal of Supply Chain Management</i> , 2011, 47, 9-13.	7.2	108
81	Where is the opportunity without the customer? An integration of marketing activities, the entrepreneurship process, and institutional theory. <i>Journal of the Academy of Marketing Science</i> , 2011, 39, 537-554.	7.2	168
82	Resource Orchestration to Create Competitive Advantage. <i>Journal of Management</i> , 2011, 37, 1390-1412.	6.3	1,066
83	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society.. <i>Academy of Management Perspectives</i> , 2011, 25, 57-75.	4.3	302
84	Complementary technologies, knowledge relatedness, and invention outcomes in high technology mergers and acquisitions. <i>Strategic Management Journal</i> , 2010, 31, 602-628.	4.7	236
85	The Yin. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 2010, , 243-276.	1.5	12
86	Introduction to volume 4, issue 2. <i>Strategic Entrepreneurship Journal</i> , 2010, 4, 105-105.	2.6	0
87	The dynamic interplay of capability strengths and weaknesses: investigating the bases of temporary competitive advantage. <i>Strategic Management Journal</i> , 2010, 31, 1386-1409.	4.7	195
88	Marching to the Beat of Different Drummers: The Influence of Institutional Owners on Competitive Actions. <i>Academy of Management Journal</i> , 2010, 53, 723-742.	4.3	217
89	GREED, HUBRIS AND BOARD POWER: EFFECTS ON FIRM OUTCOMES.. <i>Proceedings - Academy of Management</i> , 2010, 2010, 1-6.	0.0	3
90	Strategic leadership for the 21st century. <i>Business Horizons</i> , 2010, 53, 437-444.	3.4	66

#	ARTICLE	IF	CITATIONS
91	From the SEJ editors. <i>Strategic Entrepreneurship Journal</i> , 2009, 3, 1-1.	2.6	2
92	Contingencies within dynamic managerial capabilities: interdependent effects of resource investment and deployment on firm performance. <i>Strategic Management Journal</i> , 2009, 30, 1375-1394.	4.7	401
93	Architecture of Entrepreneurial Learning: Exploring the Link among Heuristics, Knowledge, and Action. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 167-192.	7.1	268
94	Beyond risk mitigation: Enhancing corporate innovation with scenario planning. <i>Business Horizons</i> , 2009, 52, 441-450.	3.4	41
95	Mergers and acquisitions: Overcoming pitfalls, building synergy, and creating value. <i>Business Horizons</i> , 2009, 52, 523-529.	3.4	76
96	Learning by doing: Cross-border mergers and acquisitions. <i>Journal of Business Research</i> , 2009, 62, 1329-1334.	5.8	162
97	The Role of Family Influence in Firms' Strategic Responses to Threat of Imitation. <i>Entrepreneurship Theory and Practice</i> , 2008, 32, 979-998.	7.1	270
98	Firm strategies in a changing global competitive landscape. <i>Business Horizons</i> , 2008, 51, 363-369.	3.4	16
99	Insider trading and the valuation of international strategic alliances in emerging stock markets. <i>Journal of International Business Studies</i> , 2008, 39, 102-117.	4.6	37
100	Resource Management In Dyadic Competitive Rivalry: The Effects of Resource Bundling and Deployment. <i>Academy of Management Journal</i> , 2008, 51, 919-935.	4.3	338
101	Friends, Acquaintances, or Strangers? Partner Selection in R&D Alliances. <i>Academy of Management Journal</i> , 2008, 51, 315-334.	4.3	339
102	Managing Firm Resources in Dynamic Environments to Create Value: Looking Inside the Black Box. <i>Academy of Management Review</i> , 2007, 32, 273-292.	7.4	2,287
103	R&D intensity and international joint venture performance in an emerging market: moderating effects of market focus and ownership structure. <i>Journal of International Business Studies</i> , 2007, 38, 944-960.	4.6	178
104	Building Theoretical and Empirical Bridges Across Levels: Multilevel Research in Management. <i>Academy of Management Journal</i> , 2007, 50, 1385-1399.	4.3	798
105	International entrepreneurship in emerging economies: the role of social capital, knowledge development and entrepreneurial actions. <i>International Journal of Technology Management</i> , 2007, 38, 11.	0.2	25
106	Expatriates and corporate-level international strategy: governing with the knowledge contract. <i>Management Decision</i> , 2007, 45, 564-581.	2.2	34
107	The strategic evolution of large US law firms. <i>Business Horizons</i> , 2007, 50, 17-28.	3.4	14
108	Business ethics, strategic decision making, and firm performance. <i>Business Horizons</i> , 2007, 50, 353-357.	3.4	24

#	ARTICLE	IF	CITATIONS
109	“The Fundamental Agency Problem and Its Mitigation. Academy of Management Annals, 2007, 1, 1-64.	5.8	269
110	“The Fundamental Agency Problem and Its Mitigation. Academy of Management Annals, 2007, 1, 1-64.	5.8	393
111	Introduction to Volume 1. Strategic Entrepreneurship Journal, 2007, 1, 1-6.	2.6	92
112	Entrepreneurial actions, innovation, and appropriability. Strategic Entrepreneurship Journal, 2007, 1, 349-352.	2.6	49
113	Introduction to Volume 1, Issues 3 and 4. Strategic Entrepreneurship Journal, 2007, 1, 187-188.	2.6	0
114	Creating value in the face of declining performance: firm strategies and organizational recovery. Strategic Management Journal, 2007, 28, 271-283.	4.7	246
115	Acquisition Premiums, Subsequent Workforce Reductions and Post-Acquisition Performance. Journal of Management Studies, 2007, 44, 709-732.	6.0	128
116	The Development of Organizational Social Capital: Attributes of Family Firms. Journal of Management Studies, 2007, 44, 73-95.	6.0	1,338
117	Experience of emerging market firms: The role of cognitive bias in developed market entry and survival. Management International Review, 2007, 47, 845-867.	2.1	119
118	Toward a model of strategic outsourcing. Journal of Operations Management, 2007, 25, 464-481.	3.3	473
119	International Diversification: Antecedents, Outcomes, and Moderators. Journal of Management, 2006, 32, 831-867.	6.3	509
120	Spotlight on strategic management. Business Horizons, 2006, 49, 349-352.	3.4	9
121	The make or buy growth decision: strategic entrepreneurship versus acquisitions. , 2006, , 124-146.		3
122	Market value effects of acquisitions involving internet firms: a resource-based analysis. Strategic Management Journal, 2006, 27, 899-913.	4.7	172
123	Balancing vertical integration and strategic outsourcing: effects on product portfolio, product success, and firm performance. Strategic Management Journal, 2006, 27, 1033-1056.	4.7	343
124	Culture, institutions and international strategy. Journal of International Management, 2006, 12, 222-234.	2.4	60
125	Leveraging tacit knowledge in alliances: The importance of using relational capabilities to build and leverage relational capital. Journal of Engineering and Technology Management - JET-M, 2006, 23, 147-167.	1.4	193
126	The Importance of Resources in the Internationalization of Professional Service Firms: The Good, the Bad, and The Ugly. Academy of Management Journal, 2006, 49, 1137-1157.	4.3	562

#	ARTICLE	IF	CITATIONS
127	Emerging Markets as Learning Laboratories: Learning Behaviors of Local Firms and Foreign Entrants in Different Institutional Contexts. <i>Management and Organization Review</i> , 2005, 1, 353-380.	1.8	171
128	Construct measurement in strategic management research: illusion or reality?. <i>Strategic Management Journal</i> , 2005, 26, 239-257.	4.7	283
129	Consequences of measurement problems in strategic management research: the case of Amihud and Lev. <i>Strategic Management Journal</i> , 2005, 26, 367-375.	4.7	104
130	Achieving and maintaining strategic competitiveness in the 21st century: The role of strategic leadership. <i>Academy of Management Perspectives</i> , 2005, 19, 63-77.	4.3	109
131	What Constrains or Facilitates Divestitures of Formerly Acquired Firms? The Effects of Organizational Inertia. <i>Journal of Management</i> , 2005, 31, 50-72.	6.3	162
132	Spotlight on strategic management. <i>Business Horizons</i> , 2005, 48, 371-377.	3.4	11
133	Management Theory and Research: Potential Contribution to Public Policy and Public Organizations. <i>Academy of Management Journal</i> , 2005, 48, 963-966.	4.3	26
134	The Institutional Effects on Strategic Alliance Partner Selection in Transition Economies: China vs. Russia. <i>Organization Science</i> , 2004, 15, 173-185.	3.0	549
135	Developing and Managing Strategic Alliances, Building Social Capital and Creating Value. , 2004, , 13-34.		15
136	Strategic flexibility:Organizational preparedness to reverse ineffective strategic decisions. <i>Academy of Management Perspectives</i> , 2004, 18, 44-59.	4.3	234
137	Theoretical foundations of cross-border mergers and acquisitions: A review of current research and recommendations for the future. <i>Journal of International Management</i> , 2004, 10, 307-353.	2.4	573
138	Market reactions to announcements of corporate downsizing actions and implementation strategies. <i>Strategic Management Journal</i> , 2004, 25, 1121-1129.	4.7	119
139	A Model of Strategic Entrepreneurship: The Construct and its Dimensions. <i>Journal of Management</i> , 2003, 29, 963-989.	6.3	992
140	Managing Resources: Linking Unique Resources, Management, and Wealth Creation in Family Firms. <i>Entrepreneurship Theory and Practice</i> , 2003, 27, 339-358.	7.1	1,829
141	Organizational Transformation in Transition Economies: Resourceâ€based and Organizational Learning Perspectives. <i>Journal of Management Studies</i> , 2003, 40, 257-282.	6.0	255
142	A Model of Strategic Entrepreneurship: The Construct and its Dimensions. <i>Journal of Management</i> , 2003, 29, 963-989.	6.3	288
143	The Crossâ€Border Merger and Acquisition Strategy: A Research Perspective. <i>Management Research</i> , 2003, 1, 133-144.	0.5	16
144	Institutional Ownership Differences and International Diversification: The Effects of Boards of Directors and Technological Opportunity. <i>Academy of Management Journal</i> , 2003, 46, 195-211.	4.3	117

#	ARTICLE	IF	CITATIONS
145	The Essence of Strategic Leadership: Managing Human and Social Capital. Journal of Leadership and Organizational Studies, 2002, 9, 3-14.	2.1	239
146	Alliance Management as a Source of Competitive Advantage. Journal of Management, 2002, 28, 413-446.	6.3	1,014
147	Conflicting Voices: The Effects of Institutional Ownership Heterogeneity and Internal Governance on Corporate Innovation Strategies. Academy of Management Journal, 2002, 45, 697-716.	4.3	198
148	Title is missing!. Asia Pacific Journal of Management, 2002, 19, 353-372.	2.9	308
149	Direct and Moderating Effects of Human Capital on Strategy and Performance in Professional Service Firms: A Resource-Based Perspective. Academy of Management Journal, 2001, 44, 13-28.	4.3	180
150	The Influence of Activism by Institutional Investors on R&D. Academy of Management Journal, 2001, 44, 144-157.	4.3	94
151	Strategic entrepreneurship: entrepreneurial strategies for wealth creation. Strategic Management Journal, 2001, 22, 479-491.	4.7	1,174
152	Integrating entrepreneurship and strategic management actions to create firm wealth. Academy of Management Perspectives, 2001, 15, 49-63.	4.3	414
153	Resource complementarity in business combinations: Extending the logic to organizational alliances. Journal of Management, 2001, 27, 679-690.	6.3	526
154	Introduction to Special Topic Forum Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda.. Academy of Management Review, 2000, 25, 509-524.	7.4	186
155	Technological learning, knowledge management, firm growth and performance: an introductory essay. Journal of Engineering and Technology Management - JET-M, 2000, 17, 231-246.	1.4	223
156	Strategic implications of the information age. Journal of Labor Research, 2000, 21, 419-429.	0.5	9
157	Partner Selection in Emerging and Developed Market Contexts: Resource-Based and Organizational Learning Perspectives. Academy of Management Journal, 2000, 43, 449-467.	4.3	56
158	International Expansion by New Venture Firms: International Diversity, Mode of Market Entry, Technological Learning, and Performance. Academy of Management Journal, 2000, 43, 925-950.	4.3	68
159	The new frontier: Transformation of management for the new millennium. Organizational Dynamics, 2000, 28, 7-17.	1.6	77
160	Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda. Academy of Management Review, 2000, 25, 509.	7.4	190
161	Achieving and maintaining strategic competitiveness in the 21 st century: The role of strategic leadership. Academy of Management Perspectives, 1999, 13, 43-57.	4.3	295
162	Corporate Political Strategy Formulation: A Model of Approach, Participation, and Strategy Decisions. Academy of Management Review, 1999, 24, 825.	7.4	248

#	ARTICLE	IF	CITATIONS
163	Theory and research in strategic management: Swings of a pendulum. <i>Journal of Management</i> , 1999, 25, 417-456.	6.3	780
164	Corporate Entrepreneurship and Cross-Functional Fertilization: Activation, Process and Disintegration of a New Product Design Team. <i>Entrepreneurship Theory and Practice</i> , 1999, 23, 145-168.	7.1	117
165	Corporate Political Strategy Formulation: A Model of Approach, Participation, and Strategy Decisions. <i>Academy of Management Review</i> , 1999, 24, 825-842.	7.4	1,097
166	Linking corporate strategy to capital structure: diversification strategy, type and source of financing. <i>Strategic Management Journal</i> , 1998, 19, 601-610.	4.7	138
167	1997 Presidential Address: Twenty-First-Century Organizations: Business Firms, Business Schools, and the Academy. <i>Academy of Management Review</i> , 1998, 23, 218.	7.4	25
168	Current and Future Research Methods in Strategic Management. <i>Organizational Research Methods</i> , 1998, 1, 6-44.	5.6	162
169	Navigating in the new competitive landscape: Building strategic flexibility and competitive advantage in the 21st century. <i>Academy of Management Perspectives</i> , 1998, 12, 22-42.	4.3	474
170	Twenty-First-Century Organizations: Business Firms, Business Schools, and the Academy. <i>Academy of Management Review</i> , 1998, 23, 218-224.	7.4	80
171	International Diversification: Effects on Innovation and Firm Performance in Product-Diversified Firms. <i>Academy of Management Journal</i> , 1997, 40, 767-798.	4.3	576
172	Selecting partners for successful international alliances: Examination of U.S. and Korean firms. <i>Journal of World Business</i> , 1997, 32, 3-16.	4.6	239
173	Competitive intelligence and tacit knowledge development in strategic alliances. <i>Competitive Intelligence Review</i> , 1997, 8, 20-27.	0.2	10
174	UNDERSTANDING THE DIFFERENCES IN KOREAN AND U.S. EXECUTIVES'™ STRATEGIC ORIENTATIONS. <i>Strategic Management Journal</i> , 1997, 18, 159-167.	4.7	140
175	UNDERSTANDING THE DIFFERENCES IN KOREAN AND U.S. EXECUTIVES'™ STRATEGIC ORIENTATIONS. , 1997, 18, 159.		5
176	Advanced Manufacturing Technology: Organizational Design and Strategic Flexibility. <i>Organization Studies</i> , 1996, 17, 501-523.	3.8	168
177	The Market for Corporate Control and Firm Innovation. <i>Academy of Management Journal</i> , 1996, 39, 1084-1119.	4.3	244
178	THE ROLE OF ACTIVISM BY INSTITUTIONAL INVESTORS IN INFLUENCING CORPORATE INNOVATION.. <i>Proceedings - Academy of Management</i> , 1996, 1996, 378-382.	0.0	0
179	Dynamic Core Competences through Meta-Learning and Strategic Context. <i>Journal of Management</i> , 1996, 22, 549-569.	6.3	494
180	Corporate Restructuring: Managing the Change Process From Within. <i>Corporate Restructuring: Managing the Change Process From Within</i> , by Donaldson Gordon. Boston: Harvard Business School Press, 1994.. <i>Academy of Management Review</i> , 1995, 20, 750-754.	7.4	0

#	ARTICLE	IF	CITATIONS
181	The new competitive landscape. <i>Strategic Management Journal</i> , 1995, 16, 7-19.	4.7	813
182	Understanding strategic intent in the global marketplace. <i>Academy of Management Perspectives</i> , 1995, 9, 12-19.	4.3	44
183	Strategic Restructuring and Outsourcing: The Effect of Mergers and Acquisitions and LBOs on Building Firm Skills and Capabilities. <i>Journal of Management</i> , 1995, 21, 835-859.	6.3	215
184	Corporate Restructuring: Managing the Change Process from within. <i>Academy of Management Review</i> , 1995, 20, 750.	7.4	0
185	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. <i>Journal of Management</i> , 1994, 20, 297-326.	6.3	399
186	Rightsizing: Building and maintaining strategic leadership and long-term competitiveness. <i>Organizational Dynamics</i> , 1994, 23, 18-32.	1.6	85
187	Human Capital and Strategic Competitiveness in the 1990s. <i>Journal of Management Development</i> , 1994, 13, 35-46.	1.1	27
188	The Effects of Acquisitions and Restructuring (Strategic Refocusing) Strategies on Innovation. , 1994, , 144-169.		13
189	A mid-range theory of interfunctional integration, its antecedents and outcomes. <i>Journal of Engineering and Technology Management - JET-M</i> , 1993, 10, 161-185.	1.4	92
190	Construct validity of an objective (entropy) categorical measure of diversification strategy. <i>Strategic Management Journal</i> , 1993, 14, 215-235.	4.7	485
191	Board of director involvement in restructuring: The effects of board versus managerial controls and characteristics. <i>Strategic Management Journal</i> , 1993, 14, 33-50.	4.7	3,610
192	Managerial Incentives and Investment in R&D in Large Multiproduct Firms. <i>Organization Science</i> , 1993, 4, 325-341.	3.0	308
193	Cooperative Versus Competitive Structures in Related and Unrelated Diversified Firms. <i>Organization Science</i> , 1992, 3, 501-521.	3.0	444
194	An Empirical Examination of the Causes of Corporate Wrongdoing in the United States. <i>Human Relations</i> , 1992, 45, 1055-1076.	3.8	90
195	Effects Of Acquisitions on R&D Inputs and Outputs. <i>Academy of Management Journal</i> , 1991, 34, 693-706.	4.3	99
196	Strategic decision models: Integrating different perspectives. <i>Strategic Management Journal</i> , 1991, 12, 327-351.	4.7	798
197	Managerial Risk Taking in Diversified Firms: An Evolutionary Perspective. <i>Organization Science</i> , 1991, 2, 296-314.	3.0	152
198	Synergies and Post-Acquisition Performance: Differences versus Similarities in Resource Allocations. <i>Journal of Management</i> , 1991, 17, 173-190.	6.3	393

#	ARTICLE	IF	CITATIONS
199	Are acquisitions a poison pill for innovation?. <i>Academy of Management Perspectives</i> , 1991, 5, 22-34.	4.3	48
200	Politics, lack of career progress, and work/home conflict: Stress and strain for working women. <i>Sex Roles</i> , 1990, 23, 169-185.	1.4	51
201	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , 1990, 33, 37-42.	0.6	2
202	Antecedents and Performance Outcomes of Diversification: A Review and Critique of Theoretical Perspectives. <i>Journal of Management</i> , 1990, 16, 461-509.	6.3	446
203	Industry Effects and Strategic Management Research. <i>Journal of Management</i> , 1990, 16, 7-27.	6.3	432
204	Men and women of the personnel profession: Some differences and similarities in their stress. <i>Stress and Health</i> , 1989, 5, 145-152.	0.7	34
205	Managerial selection decision models: Examination of configural cue processing.. <i>Journal of Applied Psychology</i> , 1989, 74, 53-61.	4.2	193
206	Strategic control systems and relative r&d investment in large multiproduct firms. <i>Strategic Management Journal</i> , 1988, 9, 605-621.	4.7	471
207	Chapter 4: The Context of Innovation: Investment in R&D and Firm Performance. , 1988, , 73-92.		2
208	A Causal Model of Linkages Among Environmental Dimensions, Macro Organizational Characteristics, and Performance. <i>Academy of Management Journal</i> , 1988, 31, 570-598.	4.3	456
209	Declining U.S. Competitiveness: Reflections on a Crisis. <i>Academy of Management Perspectives</i> , 1988, 2, 51-60.	4.3	82
210	Building competitive strength in international markets. <i>Long Range Planning</i> , 1987, 20, 115-122.	2.9	13
211	Strategy formulation processes: Differences in perceptions of strength and weaknesses indicators and environmental uncertainty by managerial level. <i>Strategic Management Journal</i> , 1987, 8, 469-485.	4.7	231
212	RELATIONSHIPS AMONG CORPORATE LEVEL DISTINCTIVE COMPETENCIES, DIVERSIFICATION STRATEGY, CORPORATE STRUCTURE AND PERFORMANCE. <i>Journal of Management Studies</i> , 1986, 23, 401-416.	6.0	171
213	A COMPARISON OF SELECTION DECISION MODELS IN MANAGER VERSUS STUDENT SAMPLES. <i>Personnel Psychology</i> , 1986, 39, 599-617.	2.2	85
214	Experimental research on race and sex discrimination: The record and the prospects. <i>Journal of Organizational Behavior</i> , 1986, 7, 215-226.	2.9	10
215	Corporate distinctive competence, strategy, industry and performance. <i>Strategic Management Journal</i> , 1985, 6, 273-293.	4.7	400
216	Strategy, Contextual Factors, and Performance. <i>Human Relations</i> , 1985, 38, 793-812.	3.8	21

#	ARTICLE	IF	CITATIONS
217	Empirical Identification of the Criteria for Effective Affirmative Action Programs. Journal of Applied Behavioral Science, The, 1984, 20, 203-222.	2.0	57
218	CORPORATE DISTINCTIVE COMPETENCE AND PERFORMANCE: EFFECTS OF PERCEIVED ENVIRONMENTAL UNCERTAINTY (PEU), SIZE, AND TECHNOLOGY. Decision Sciences, 1984, 15, 324-349.	3.2	23
219	MEASURING SUBUNIT EFFECTIVENESS. Decision Sciences, 1983, 14, 87-102.	3.2	18
220	Social factors and company location decisions: Technology, quality of life and quality of work life concerns. Journal of Business Ethics, 1983, 2, 89-98.	3.7	0
221	Effects of Age, Race, Sex, and Employment Experience on Students' Perceptions of Job Applications. Perceptual and Motor Skills, 1983, 57, 1127-1134.	0.6	28
222	Functional importance and company performance: Moderating effects of grand strategy and industry type. Strategic Management Journal, 1982, 3, 315-330.	4.7	87
223	Industrial Firms' Grand Strategy and Functional Importance: Moderating Effects of Technology and Uncertainty. Academy of Management Journal, 1982, 25, 265-298.	4.3	52
224	Technology as a Moderator of the Relationship Between Perceived Work Environment and Subunit Effectiveness. Human Relations, 1981, 34, 517-532.	3.8	20
225	The Measurement of Technology Within Organizations. Journal of Management, 1978, 4, 47-67.	6.3	9
226	Influence of sex and scholastic performance on reactions to job applicant resum?s.. Journal of Applied Psychology, 1978, 63, 252-254.	4.2	60
227	An Examination of the Relationship of Boundary Relevance to Hierarchical Level, Perceived Environmental Uncertainty and Role Stress Variables.. Proceedings - Academy of Management, 1978, 1978, 175-179.	0.0	1
228	Organizational Climate as a Predictor of Organizational Practices. Psychological Reports, 1977, 40, 1191-1199.	0.9	6
229	Technology, organizational climate and effectiveness. Journal of Business Research, 1976, 4, 383-399.	5.8	7
230	TECHNOLOGY: AN INTERVENING VARIABLE IN THE RELATIONSHIP BETWEEN ORGANIZATIONAL CLIMATE AND WORK-UNIT EFFECTIVENESS.. Proceedings - Academy of Management, 1975, 1975, 209-211.	0.0	2
231	The Creative Organization: Tomorrow's Survivor. Journal of Creative Behavior, 1975, 9, 283-290.	1.6	16
232	STRATEGIC LEADERSHIP IN GLOBAL BUSINESS ORGANIZATIONS: BUILDING TRUST AND SOCIAL CAPITAL. Advances in Global Leadership, 0, , 9-35.	0.8	16
233	THE STATE OF STRATEGIC MANAGEMENT RESEARCH AND A VISION OF THE FUTURE. Research Methodology in Strategy and Management, 0, , 1-31.	0.3	61
234	Diversification to Achieve Scale and Scope: The Strategic Implications of Resource Management for Value Creation. Advances in Strategic Management, 0, , 549-587.	0.1	20

#	ARTICLE	IF	CITATIONS
235	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society. SSRN Electronic Journal, 0, , .	0.4	12
236	asset orchestration. , 0, , .		0
237	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. , 0, .		182
238	Alliance Management as a Source of Competitive Advantage. , 0, .		38
239	Dynamic Core Competences through Meta-Learning and Strategic Context. , 0, .		10