

John Van Reenen

List of Publications by Year in descending order

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Version: 2024-02-01

100
papers

25,239
citations

30070

54
h-index

49909

87
g-index

139
all docs

139
docs citations

139
times ranked

10290
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | The Impact of Health Information and Communication Technology on Clinical Quality, Productivity, and Workers. Annual Review of Economics, 2022, 14, 23-46. | 5.5 | 6 |
| 2 | Trade and Management. Review of Economics and Statistics, 2021, 103, 443-460. | 4.3 | 22 |
| 3 | Trapped Factors and China's Impact on Global Growth. Economic Journal, 2021, 131, 156-191. | 3.6 | 13 |
| 4 | A Reply to Campbell and Mau. Review of Economic Studies, 2021, 88, 2560-2563. | 5.4 | 1 |
| 5 | The World Management Survey at 18: lessons and the way forward. Oxford Review of Economic Policy, 2021, 37, 231-258. | 1.9 | 24 |
| 6 | Healthy Business? Managerial Education and Management in Health Care. Review of Economics and Statistics, 2020, 102, 506-517. | 4.3 | 26 |
| 7 | Are Ideas Getting Harder to Find?. American Economic Review, 2020, 110, 1104-1144. | 8.5 | 330 |
| 8 | The Fall of the Labor Share and the Rise of Superstar Firms*. Quarterly Journal of Economics, 2020, 135, 645-709. | 8.6 | 799 |
| 9 | A Toolkit of Policies to Promote Innovation. Journal of Economic Perspectives, 2019, 33, 163-184. | 5.9 | 210 |
| 10 | Hospital Prices Grew Substantially Faster Than Physician Prices For Hospital-Based Care In 2007-14. Health Affairs, 2019, 38, 184-189. | 5.2 | 60 |
| 11 | Joseph Schumpeter Lecture, EEA Annual Congress 2017: Do Tax Cuts Produce more Einsteins? The Impacts of Financial Incentives Versus Exposure to Innovation on the Supply of Inventors. Journal of the European Economic Association, 2019, 17, 651-677. | 3.5 | 15 |
| 12 | What Drives Differences in Management Practices?. American Economic Review, 2019, 109, 1648-1683. | 8.5 | 212 |
| 13 | Variation In Health Spending Growth For The Privately Insured From 2007 To 2014. Health Affairs, 2019, 38, 230-236. | 5.2 | 14 |
| 14 | Have R&D Spillovers Declined in the 21 st Century?. Fiscal Studies, 2019, 40, 561-590. | 1.5 | 20 |
| 15 | Can Helping the Sick Hurt the Able? Incentives, Information and Disruption in a Welfare Reform. Economic Journal, 2019, 129, 3189-3218. | 3.6 | 2 |
| 16 | The economic impact of universities: Evidence from across the globe. Economics of Education Review, 2019, 68, 53-67. | 1.4 | 233 |
| 17 | The Price Ain't Right? Hospital Prices and Health Spending on the Privately Insured*. Quarterly Journal of Economics, 2019, 134, 51-107. | 8.6 | 265 |
| 18 | Some Causal Effects of an Industrial Policy. American Economic Review, 2019, 109, 48-85. | 8.5 | 226 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Who Becomes an Inventor in America? The Importance of Exposure to Innovation*. Quarterly Journal of Economics, 2019, 134, 647-713. | 8.6 | 229 |
| 20 | A toolkit of policies to promote innovation. Voprosy Ākonomiki, 2019, , 5-31. | 1.1 | 8 |
| 21 | Leveraging Monopoly Power by Degrading Interoperability: Theory and Evidence from Computer Markets. Economica, 2018, 85, 873-902. | 1.6 | 3 |
| 22 | Management Practices, Workforce Selection, and Productivity. Journal of Labor Economics, 2018, 36, S371-S409. | 2.8 | 120 |
| 23 | Wage Inequality, Changes In. , 2018, , 14404-14414. | | 0 |
| 24 | Concentrating on the Fall of the Labor Share. American Economic Review, 2017, 107, 180-185. | 8.5 | 331 |
| 25 | The long-term effect of digital innovation on bank performance: An empirical study of SWIFT adoption in financial services. Research Policy, 2017, 46, 984-1004. | 6.4 | 185 |
| 26 | The costs and benefits of leaving the EU: trade effects. Economic Policy, 2017, 32, 651-705. | 2.3 | 191 |
| 27 | Brexit's Long-Run Effects on the U.K. Economy. Brookings Papers on Economic Activity, 2016, 2016, 367-383. | 1.5 | 40 |
| 28 | Spillovers in Space: Does Geography Matter?. Journal of Industrial Economics, 2016, 64, 295-335. | 1.3 | 89 |
| 29 | Incomplete Contracts and the Internal Organization of Firms. , 2016, , 71-99. | | 2 |
| 30 | Carbon Taxes, Path Dependency, and Directed Technical Change: Evidence from the Auto Industry. Journal of Political Economy, 2016, 124, 1-51. | 4.5 | 623 |
| 31 | Firm Size Distortions and the Productivity Distribution: Evidence from France. American Economic Review, 2016, 106, 3439-3479. | 8.5 | 212 |
| 32 | International Data on Measuring Management Practices. American Economic Review, 2016, 106, 152-156. | 8.5 | 41 |
| 33 | Trade Induced Technical Change? The Impact of Chinese Imports on Innovation, IT and Productivity. Review of Economic Studies, 2016, 83, 87-117. | 5.4 | 808 |
| 34 | Do Private Equity Owned Firms Have Better Management Practices?. American Economic Review, 2015, 105, 442-446. | 8.5 | 105 |
| 35 | Does Management Matter in schools?. Economic Journal, 2015, 125, 647-674. | 3.6 | 196 |
| 36 | The Distinct Effects of Information Technology and Communication Technology on Firm Organization. Management Science, 2014, 60, 2859-2885. | 4.1 | 345 |

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| 37 | The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?. <i>Economic Journal</i> , 2014, 124, 433-452. | 3.6 | 55 |
| 38 | What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies. <i>Journal of Economics and Management Strategy</i> , 2014, 23, 204-224. | 0.8 | 32 |
| 39 | <i>JEEA-FBBVA LECTURE 2013</i>: THE NEW EMPIRICAL ECONOMICS OF MANAGEMENT. <i>Journal of the European Economic Association</i> , 2014, 12, 835-876. | 3.5 | 127 |
| 40 | Bankers and Their Bonuses. <i>Economic Journal</i> , 2014, 124, F1-F21. | 3.6 | 97 |
| 41 | Has ICT Polarized Skill Demand? Evidence from Eleven Countries over Twenty-Five Years. <i>Review of Economics and Statistics</i> , 2014, 96, 60-77. | 4.3 | 493 |
| 42 | Identifying Technology Spillovers and Product Market Rivalry. <i>Econometrica</i> , 2013, 81, 1347-1393. | 4.2 | 887 |
| 43 | A Trapped-Factors Model of Innovation. <i>American Economic Review</i> , 2013, 103, 208-213. | 8.5 | 64 |
| 44 | Innovation and Institutional Ownership. <i>American Economic Review</i> , 2013, 103, 277-304. | 8.5 | 1,386 |
| 45 | Investing for Prosperity: Skills, Infrastructure and Innovation. <i>National Institute Economic Review</i> , 2013, 224, R1-R13. | 0.6 | 7 |
| 46 | Extreme Wage Inequality: Pay at the Very Top. <i>American Economic Review</i> , 2013, 103, 153-157. | 8.5 | 60 |
| 47 | Fiscal Consolidation During a Depression. <i>National Institute Economic Review</i> , 2012, 221, F42-F54. | 0.6 | 20 |
| 48 | Americans Do IT Better: US Multinationals and the Productivity Miracle. <i>American Economic Review</i> , 2012, 102, 167-201. | 8.5 | 537 |
| 49 | Management Practices Across Firms and Countries. <i>Academy of Management Perspectives</i> , 2012, 26, 12-33. | 6.8 | 329 |
| 50 | The land that lean manufacturing forgot?. <i>Economics of Transition</i> , 2012, 20, 593-635. | 0.7 | 44 |
| 51 | The Organization of Firms Across Countries*. <i>Quarterly Journal of Economics</i> , 2012, 127, 1663-1705. | 8.6 | 476 |
| 52 | Privatization and the Decline of Labour's Share: International Evidence from Network Industries. <i>Economica</i> , 2012, 79, 470-492. | 1.6 | 89 |
| 53 | Human Resource Management and Productivity. <i>Handbook of Labour Economics</i> , 2011, , 1697-1767. | 1.8 | 148 |
| 54 | Is distance dying at last? Falling home bias in fixed-effects models of patent citations. <i>Quantitative Economics</i> , 2011, 2, 211-249. | 1.4 | 56 |

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| 55 | Does competition raise productivity through improving management quality?. International Journal of Industrial Organization, 2011, 29, 306-316. | 1.2 | 79 |
| 56 | Wage inequality, technology and trade: 21st century evidence. Labour Economics, 2011, 18, 730-741. | 1.7 | 116 |
| 57 | Are family-friendly workplace practices a valuable firm resource?. Strategic Management Journal, 2011, 32, 343-367. | 7.3 | 187 |
| 58 | Minimum Wages and Firm Profitability. American Economic Journal: Applied Economics, 2011, 3, 129-151. | 2.9 | 162 |
| 59 | Can Pay Regulation Kill? Panel Data Evidence on the Effect of Labor Markets on Hospital Performance. Journal of Political Economy, 2010, 118, 222-273. | 4.5 | 102 |
| 60 | Recent Advances in the Empirics of Organizational Economics. Annual Review of Economics, 2010, 2, 105-137. | 5.5 | 56 |
| 61 | New Approaches to Surveying Organizations. American Economic Review, 2010, 100, 105-109. | 8.5 | 64 |
| 62 | Does Product Market Competition Lead Firms to Decentralize?. American Economic Review, 2010, 100, 434-438. | 8.5 | 108 |
| 63 | Why Do Management Practices Differ across Firms and Countries?. Journal of Economic Perspectives, 2010, 24, 203-224. | 5.9 | 945 |
| 64 | The evolution of inequality in productivity and wages: panel data evidence. Industrial and Corporate Change, 2010, 19, 1919-1951. | 2.8 | 131 |
| 65 | Interoperability and market foreclosure in the European Microsoft case. , 2009, , 50-72. | | 5 |
| 66 | What If Congress Doubled R&D Spending on the Physical Sciences?. Innovation Policy and the Economy, 2009, 9, 1-38. | 4.7 | 21 |
| 67 | Wage Inequality, Changes In. , 2008, , 1-12. | | 13 |
| 68 | Measuring and Explaining Management Practices Across Firms and Countries. Quarterly Journal of Economics, 2007, 122, 1351-1408. | 8.6 | 2,004 |
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| 70 | Uncertainty and Investment Dynamics. Review of Economic Studies, 2007, 74, 391-415. | 5.4 | 1,311 |
| 71 | The Impact of Training on Productivity and Wages: Evidence from British Panel Data*. Oxford Bulletin of Economics and Statistics, 2006, 68, 397-421. | 1.7 | 294 |
| 72 | Have Unions Turned the Corner? New Evidence on Recent Trends in Union Recognition in UK Firms. British Journal of Industrial Relations, 2006, 44, 169-190. | 1.2 | 12 |

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| 73 | The Growth of Network Computing: Quality-Adjusted Price Changes for Network Servers. <i>Economic Journal</i> , 2006, 116, F29-F44. | 3.6 | 9 |
| 74 | How Special Is the Special Relationship? Using the Impact of U.S. R&D Spillovers on U.K. Firms as a Test of Technology Sourcing. <i>American Economic Review</i> , 2006, 96, 1859-1875. | 8.5 | 251 |
| 75 | Evaluating the Employment Impact of a Mandatory Job Search Program. <i>Journal of the European Economic Association</i> , 2004, 2, 569-606. | 3.5 | 322 |
| 76 | Mapping the Two Faces of R&D: Productivity Growth in a Panel of OECD Industries. <i>Review of Economics and Statistics</i> , 2004, 86, 883-895. | 4.3 | 974 |
| 77 | The Returns to Education: Macroeconomics. <i>Journal of Economic Surveys</i> , 2003, 17, 157-200. | 6.6 | 347 |
| 78 | Economic issues for the UK biotechnology sector. <i>New Genetics and Society</i> , 2002, 21, 109-130. | 1.2 | 4 |
| 79 | Do R&D tax credits work? Evidence from a panel of countries 1979-1997. <i>Journal of Public Economics</i> , 2002, 85, 1-31. | 4.3 | 547 |
| 80 | Patents, Real Options and Firm Performance. <i>Economic Journal</i> , 2002, 112, C97-C116. | 3.6 | 420 |
| 81 | The New Economy: Reality and Policy. <i>Fiscal Studies</i> , 2001, 22, 307-336. | 1.5 | 8 |
| 82 | Measuring the Cost-Effectiveness of an R&D Tax Credit for the UK. <i>Fiscal Studies</i> , 2001, 22, 375-399. | 1.5 | 37 |
| 83 | How effective are fiscal incentives for R&D? A review of the evidence. <i>Research Policy</i> , 2000, 29, 449-469. | 6.4 | 747 |
| 84 | Market Share, Market Value and Innovation in a Panel of British Manufacturing Firms. <i>Review of Economic Studies</i> , 1999, 66, 529-554. | 5.4 | 1,139 |
| 85 | Another Nail in the Coffin? Or Can the Trade Based Explanation of Changing Skill Structures Be Resurrected?. <i>Scandinavian Journal of Economics</i> , 1999, 101, 533-554. | 1.4 | 75 |
| 86 | Getting the Unemployed Back to Work: The Role of Targeted Wage Subsidies. <i>International Tax and Public Finance</i> , 1999, 6, 339-360. | 1.0 | 63 |
| 87 | Regulating Drug Prices: Where Do We Go from Here?. <i>Fiscal Studies</i> , 1998, 19, 321-342. | 1.5 | 16 |
| 88 | Why has Britain had slower R&D growth?. <i>Research Policy</i> , 1997, 26, 493-507. | 6.4 | 33 |
| 89 | Tax Incentives for R&D. <i>Fiscal Studies</i> , 1995, 16, 21-44. | 1.5 | 37 |
| 90 | Dynamic Count Data Models of Technological Innovation. <i>Economic Journal</i> , 1995, 105, 333. | 3.6 | 448 |

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| 91 | The Profitability of Innovating Firms. RAND Journal of Economics, 1993, 24, 198. | 2.3 | 559 |
| 92 | Productivity and ICTs: A review of the evidence. , 0, , 100-147. | | 39 |
| 93 | Capacity constraints and irreversible investments: defending against collective dominance in UPM Kymmene/Norske Skog/Haindl. , 0, , 383-410. | | 1 |
| 94 | Productivity and Management Practices. , 0, , 355-400. | | 0 |
| 95 | Management as a Technology?. SSRN Electronic Journal, 0, , . | 0.4 | 4 |
| 96 | Managing Trade: Evidence From China and the US. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 97 | Ceo Pay and the Rise of Relative Performance Contracts: A Question of Governance?. Journal of the European Economic Association, 0, , . | 3.5 | 2 |
| 98 | Active Labor Market Policies and the British New Deal for the Young Unemployed in Context. , 0, , 461-496. | | 9 |
| 99 | Have R&D Spillovers Changed?. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 100 | Healthy Business? Managerial Education and Management in Healthcare. SSRN Electronic Journal, 0, , . | 0.4 | 0 |