

John Van Reenen

List of Publications by Year in descending order

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100
papers

25,239
citations

30070

54
h-index

49909

87
g-index

139
all docs

139
docs citations

139
times ranked

10290
citing authors

#	ARTICLE	IF	CITATIONS
1	Measuring and Explaining Management Practices Across Firms and Countries. Quarterly Journal of Economics, 2007, 122, 1351-1408.	8.6	2,004
2	Innovation and Institutional Ownership. American Economic Review, 2013, 103, 277-304.	8.5	1,386
3	Uncertainty and Investment Dynamics. Review of Economic Studies, 2007, 74, 391-415.	5.4	1,311
4	Market Share, Market Value and Innovation in a Panel of British Manufacturing Firms. Review of Economic Studies, 1999, 66, 529-554.	5.4	1,139
5	Mapping the Two Faces of R&D: Productivity Growth in a Panel of OECD Industries. Review of Economics and Statistics, 2004, 86, 883-895.	4.3	974
6	Why Do Management Practices Differ across Firms and Countries?. Journal of Economic Perspectives, 2010, 24, 203-224.	5.9	945
7	Identifying Technology Spillovers and Product Market Rivalry. Econometrica, 2013, 81, 1347-1393.	4.2	887
8	Trade Induced Technical Change? The Impact of Chinese Imports on Innovation, IT and Productivity. Review of Economic Studies, 2016, 83, 87-117.	5.4	808
9	The Fall of the Labor Share and the Rise of Superstar Firms*. Quarterly Journal of Economics, 2020, 135, 645-709.	8.6	799
10	How effective are fiscal incentives for R&D? A review of the evidence. Research Policy, 2000, 29, 449-469.	6.4	747
11	Carbon Taxes, Path Dependency, and Directed Technical Change: Evidence from the Auto Industry. Journal of Political Economy, 2016, 124, 1-51.	4.5	623
12	The Profitability of Innovating Firms. RAND Journal of Economics, 1993, 24, 198.	2.3	559
13	Do R&D tax credits work? Evidence from a panel of countries 1979â€“1997. Journal of Public Economics, 2002, 85, 1-31.	4.3	547
14	Americans Do IT Better: US Multinationals and the Productivity Miracle. American Economic Review, 2012, 102, 167-201.	8.5	537
15	Has ICT Polarized Skill Demand? Evidence from Eleven Countries over Twenty-Five Years. Review of Economics and Statistics, 2014, 96, 60-77.	4.3	493
16	The Organization of Firms Across Countries*. Quarterly Journal of Economics, 2012, 127, 1663-1705.	8.6	476
17	Dynamic Count Data Models of Technological Innovation. Economic Journal, 1995, 105, 333.	3.6	448
18	Patents, Real Options and Firm Performance. Economic Journal, 2002, 112, C97-C116.	3.6	420

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19	The Returns to Education: Macroeconomics. <i>Journal of Economic Surveys</i> , 2003, 17, 157-200.	6.6	347
20	The Distinct Effects of Information Technology and Communication Technology on Firm Organization. <i>Management Science</i> , 2014, 60, 2859-2885.	4.1	345
21	Concentrating on the Fall of the Labor Share. <i>American Economic Review</i> , 2017, 107, 180-185.	8.5	331
22	Are Ideas Getting Harder to Find?. <i>American Economic Review</i> , 2020, 110, 1104-1144.	8.5	330
23	Management Practices Across Firms and Countries. <i>Academy of Management Perspectives</i> , 2012, 26, 12-33.	6.8	329
24	Evaluating the Employment Impact of a Mandatory Job Search Program. <i>Journal of the European Economic Association</i> , 2004, 2, 569-606.	3.5	322
25	The Impact of Training on Productivity and Wages: Evidence from British Panel Data*. <i>Oxford Bulletin of Economics and Statistics</i> , 2006, 68, 397-421.	1.7	294
26	The Price Ain't Right? Hospital Prices and Health Spending on the Privately Insured*. <i>Quarterly Journal of Economics</i> , 2019, 134, 51-107.	8.6	265
27	How Special Is the Special Relationship? Using the Impact of U.S. R&D Spillovers on U.K. Firms as a Test of Technology Sourcing. <i>American Economic Review</i> , 2006, 96, 1859-1875.	8.5	251
28	The economic impact of universities: Evidence from across the globe. <i>Economics of Education Review</i> , 2019, 68, 53-67.	1.4	233
29	Who Becomes an Inventor in America? The Importance of Exposure to Innovation*. <i>Quarterly Journal of Economics</i> , 2019, 134, 647-713.	8.6	229
30	Some Causal Effects of an Industrial Policy. <i>American Economic Review</i> , 2019, 109, 48-85.	8.5	226
31	Firm Size Distortions and the Productivity Distribution: Evidence from France. <i>American Economic Review</i> , 2016, 106, 3439-3479.	8.5	212
32	What Drives Differences in Management Practices?. <i>American Economic Review</i> , 2019, 109, 1648-1683.	8.5	212
33	A Toolkit of Policies to Promote Innovation. <i>Journal of Economic Perspectives</i> , 2019, 33, 163-184.	5.9	210
34	Does Management Matter in schools?. <i>Economic Journal</i> , 2015, 125, 647-674.	3.6	196
35	The costs and benefits of leaving the EU: trade effects. <i>Economic Policy</i> , 2017, 32, 651-705.	2.3	191
36	Are family-friendly workplace practices a valuable firm resource?. <i>Strategic Management Journal</i> , 2011, 32, 343-367.	7.3	187

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37	The long-term effect of digital innovation on bank performance: An empirical study of SWIFT adoption in financial services. <i>Research Policy</i> , 2017, 46, 984-1004.	6.4	185
38	Minimum Wages and Firm Profitability. <i>American Economic Journal: Applied Economics</i> , 2011, 3, 129-151.	2.9	162
39	Chapter 65 Microeconomic Models of Investment and Employment. <i>Handbook of Econometrics</i> , 2007, , 4417-4498.	1.0	160
40	Human Resource Management and Productivity. <i>Handbook of Labour Economics</i> , 2011, , 1697-1767.	1.8	148
41	The evolution of inequality in productivity and wages: panel data evidence. <i>Industrial and Corporate Change</i> , 2010, 19, 1919-1951.	2.8	131
42	JEEA-FBBVA LECTURE 2013: THE NEW EMPIRICAL ECONOMICS OF MANAGEMENT. <i>Journal of the European Economic Association</i> , 2014, 12, 835-876.	3.5	127
43	Management Practices, Workforce Selection, and Productivity. <i>Journal of Labor Economics</i> , 2018, 36, S371-S409.	2.8	120
44	Wage inequality, technology and trade: 21st century evidence. <i>Labour Economics</i> , 2011, 18, 730-741.	1.7	116
45	Does Product Market Competition Lead Firms to Decentralize?. <i>American Economic Review</i> , 2010, 100, 434-438.	8.5	108
46	Do Private Equity Owned Firms Have Better Management Practices?. <i>American Economic Review</i> , 2015, 105, 442-446.	8.5	105
47	Can Pay Regulation Kill? Panel Data Evidence on the Effect of Labor Markets on Hospital Performance. <i>Journal of Political Economy</i> , 2010, 118, 222-273.	4.5	102
48	Bankers and Their Bonuses. <i>Economic Journal</i> , 2014, 124, F1-F21.	3.6	97
49	Privatization and the Decline of Labour's Share: International Evidence from Network Industries. <i>Economica</i> , 2012, 79, 470-492.	1.6	89
50	Spillovers in Space: Does Geography Matter?. <i>Journal of Industrial Economics</i> , 2016, 64, 295-335.	1.3	89
51	Does competition raise productivity through improving management quality?. <i>International Journal of Industrial Organization</i> , 2011, 29, 306-316.	1.2	79
52	Another Nail in the Coffin? Or Can the Trade Based Explanation of Changing Skill Structures Be Resurrected?. <i>Scandinavian Journal of Economics</i> , 1999, 101, 533-554.	1.4	75
53	New Approaches to Surveying Organizations. <i>American Economic Review</i> , 2010, 100, 105-109.	8.5	64
54	A Trapped-Factors Model of Innovation. <i>American Economic Review</i> , 2013, 103, 208-213.	8.5	64

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55	Getting the Unemployed Back to Work: The Role of Targeted Wage Subsidies. <i>International Tax and Public Finance</i> , 1999, 6, 339-360.	1.0	63
56	Extreme Wage Inequality: Pay at the Very Top. <i>American Economic Review</i> , 2013, 103, 153-157.	8.5	60
57	Hospital Prices Grew Substantially Faster Than Physician Prices For Hospital-Based Care In 2007-14. <i>Health Affairs</i> , 2019, 38, 184-189.	5.2	60
58	Recent Advances in the Empirics of Organizational Economics. <i>Annual Review of Economics</i> , 2010, 2, 105-137.	5.5	56
59	Is distance dying at last? Falling home bias in fixed-effects models of patent citations. <i>Quantitative Economics</i> , 2011, 2, 211-249.	1.4	56
60	The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?. <i>Economic Journal</i> , 2014, 124, 433-452.	3.6	55
61	The land that lean manufacturing forgot?. <i>Economics of Transition</i> , 2012, 20, 593-635.	0.7	44
62	International Data on Measuring Management Practices. <i>American Economic Review</i> , 2016, 106, 152-156.	8.5	41
63	Brexit's Long-Run Effects on the U.K. Economy. <i>Brookings Papers on Economic Activity</i> , 2016, 2016, 367-383.	1.5	40
64	Productivity and ICTs: A review of the evidence. , 0, , 100-147.		39
65	Tax Incentives for R&D. <i>Fiscal Studies</i> , 1995, 16, 21-44.	1.5	37
66	Measuring the Cost-Effectiveness of an R&D Tax Credit for the UK. <i>Fiscal Studies</i> , 2001, 22, 375-399.	1.5	37
67	Why has Britain had slower R&D growth?. <i>Research Policy</i> , 1997, 26, 493-507.	6.4	33
68	What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies. <i>Journal of Economics and Management Strategy</i> , 2014, 23, 204-224.	0.8	32
69	Healthy Business? Managerial Education and Management in Health Care. <i>Review of Economics and Statistics</i> , 2020, 102, 506-517.	4.3	26
70	The World Management Survey at 18: lessons and the way forward. <i>Oxford Review of Economic Policy</i> , 2021, 37, 231-258.	1.9	24
71	Trade and Management. <i>Review of Economics and Statistics</i> , 2021, 103, 443-460.	4.3	22
72	What If Congress Doubled R&D Spending on the Physical Sciences?. <i>Innovation Policy and the Economy</i> , 2009, 9, 1-38.	4.7	21

#	ARTICLE	IF	CITATIONS
73	Fiscal Consolidation During a Depression. National Institute Economic Review, 2012, 221, F42-F54.	0.6	20
74	Have R&D Spillovers Declined in the 21 st Century?. Fiscal Studies, 2019, 40, 561-590.	1.5	20
75	Regulating Drug Prices: Where Do We Go from Here?. Fiscal Studies, 1998, 19, 321-342.	1.5	16
76	Joseph Schumpeter Lecture, EEA Annual Congress 2017: Do Tax Cuts Produce more Einsteins? The Impacts of Financial Incentives Versus Exposure to Innovation on the Supply of Inventors. Journal of the European Economic Association, 2019, 17, 651-677.	3.5	15
77	Variation In Health Spending Growth For The Privately Insured From 2007 To 2014. Health Affairs, 2019, 38, 230-236.	5.2	14
78	Trapped Factors and China's Impact on Global Growth. Economic Journal, 2021, 131, 156-191.	3.6	13
79	Wage Inequality, Changes In. , 2008, , 1-12.		13
80	Have Unions Turned the Corner? New Evidence on Recent Trends in Union Recognition in UK Firms. British Journal of Industrial Relations, 2006, 44, 169-190.	1.2	12
81	The Growth of Network Computing: Quality-Adjusted Price Changes for Network Servers. Economic Journal, 2006, 116, F29-F44.	3.6	9
82	Active Labor Market Policies and the British New Deal for the Young Unemployed in Context. , 0, , 461-496.		9
83	The New Economy: Reality and Policy. Fiscal Studies, 2001, 22, 307-336.	1.5	8
84	A toolkit of policies to promote innovation. Voprosy Ākonomiki, 2019, , 5-31.	1.1	8
85	Investing for Prosperity: Skills, Infrastructure and Innovation. National Institute Economic Review, 2013, 224, R1-R13.	0.6	7
86	The Impact of Health Information and Communication Technology on Clinical Quality, Productivity, and Workers. Annual Review of Economics, 2022, 14, 23-46.	5.5	6
87	Interoperability and market foreclosure in the European Microsoft case. , 2009, , 50-72.		5
88	Economic issues for the UK biotechnology sector. New Genetics and Society, 2002, 21, 109-130.	1.2	4
89	Management as a Technology?. SSRN Electronic Journal, 0, , .	0.4	4
90	Leveraging Monopoly Power by Degrading Interoperability: Theory and Evidence from Computer Markets. Economica, 2018, 85, 873-902.	1.6	3

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91	Incomplete Contracts and the Internal Organization of Firms. , 2016, , 71-99.		2
92	Can Helping the Sick Hurt the Able? Incentives, Information and Disruption in a Welfare Reform. Economic Journal, 2019, 129, 3189-3218.	3.6	2
93	Ceo Pay and the Rise of Relative Performance Contracts: A Question of Governance?. Journal of the European Economic Association, 0, , .	3.5	2
94	Capacity constraints and irreversible investments: defending against collective dominance in UPM Kymmene/Norske Skog/Haindl. , 0, , 383-410.		1
95	A Reply to Campbell and Mau. Review of Economic Studies, 2021, 88, 2560-2563.	5.4	1
96	Have R&D Spillovers Changed?. SSRN Electronic Journal, 0, , .	0.4	1
97	Productivity and Management Practices. , 0, , 355-400.		0
98	Managing Trade: Evidence From China and the US. SSRN Electronic Journal, 0, , .	0.4	0
99	Healthy Business? Managerial Education and Management in Healthcare. SSRN Electronic Journal, 0, , .	0.4	0
100	Wage Inequality, Changes In. , 2018, , 14404-14414.		0