

Michael Waldman

List of Publications by Year in descending order

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54
papers

3,915
citations

257450

24
h-index

206112

48
g-index

57
all docs

57
docs citations

57
times ranked

1325
citing authors

#	ARTICLE	IF	CITATIONS
1	Limited rationality and the strategic environment: Further evidence from a pricing game. Journal of Behavioral and Experimental Economics, 2021, 90, 101632.	1.2	3
2	Promotion Signaling and Human Capital Investments. American Economic Journal: Microeconomics, 2020, 12, 125-155.	1.2	7
3	Bonuses and Promotion Tournaments: Theory and Evidence. Economic Journal, 2019, 129, 2342-2389.	3.6	17
4	Lateral Moves, Promotions, and Task-Specific Human Capital: Theory and Evidence. Journal of Law, Economics, and Organization, 2019, , .	1.5	3
5	Performance, Career Dynamics, and Span of Control. Journal of Labor Economics, 2019, 37, 1183-1213.	2.8	11
6	Durable Goods Markets and Aftermarkets. , 2018, , 3102-3107.		0
7	Limited rationality and the strategic environment: Further theory and experimental evidence. Games and Economic Behavior, 2017, 106, 188-208.	0.8	15
8	Mergers in durable-goods industries: A re-examination of market power and welfare effects. Research in Economics, 2016, 70, 677-692.	0.8	1
9	The dual avenues of labor market signaling. Labour Economics, 2016, 41, 120-134.	1.7	25
10	An Exploration of the Promotion Signaling Distortion. Journal of Law, Economics, and Organization, 2016, 32, 119-149.	1.5	25
11	The Role and Growth of New-Car Leasing: Theory and Evidence. Journal of Law and Economics, 2014, 57, 665-698.	1.4	9
12	Robert Bork's Contributions to Antitrust Perspectives on Tying Behavior. Journal of Law and Economics, 2014, 57, S121-S144.	1.4	3
13	OPTIMAL COPYRIGHT LENGTH AND EX POST INVESTMENT: A MICKEY MOUSE APPROACH. Economic Inquiry, 2013, 51, 1101-1122.	1.8	3
14	Classic promotion tournaments versus market-based tournaments. International Journal of Industrial Organization, 2013, 31, 198-210.	1.2	67
15	13. Theory and Evidence in Internal Labor Markets. , 2013, , 520-572.		34
16	The Signaling Role of Promotions: Further Theory and Empirical Evidence. Journal of Labor Economics, 2012, 30, 91-147.	2.8	126
17	Upgrades, Switching Costs and the Leverage Theory of Tying. Economic Journal, 2012, 122, 675-706.	3.6	13
18	Competition, Monopoly Maintenance, and Consumer Switching Costs. American Economic Journal: Microeconomics, 2010, 2, 230-255.	1.2	12

#	ARTICLE	IF	CITATIONS
19	Why Tie a Product Consumers Do Not Use?. American Economic Journal: Microeconomics, 2010, 2, 85-105.	1.2	32
20	Leasing, Lemons, and Moral Hazard. Journal of Law and Economics, 2010, 53, 307-328.	1.4	22
21	Standard promotion practices versus up-or-out contracts. RAND Journal of Economics, 2010, 41, 301-325.	2.3	93
22	Autism Prevalence and Precipitation Rates in California, Oregon, and Washington Counties. JAMA Pediatrics, 2008, 162, 1026.	3.0	55
23	Durable Goods Markets and Aftermarkets. , 2008, , 1-6.		0
24	Standard Promotion Practices versus UP-or-Out Contracts. SSRN Electronic Journal, 2006, , .	0.4	6
25	Competition, Monopoly and Aftermarkets. SSRN Electronic Journal, 2006, , .	0.4	5
26	Enriching a Theory of Wage and Promotion Dynamics inside Firms. Journal of Labor Economics, 2006, 24, 59-107.	2.8	206
27	Durable Goods, Monopoly Maintenance, and Time Inconsistency. Journal of Economics and Management Strategy, 2004, 13, 273-302.	0.8	29
28	Task-Specific Human Capital. American Economic Review, 2004, 94, 203-207.	8.5	278
29	Ex Ante versus Ex Post Optimal Promotion Rules: The Case of Internal Promotion. Economic Inquiry, 2003, 41, 27-41.	1.8	58
30	Durable Goods Theory for Real World Markets. Journal of Economic Perspectives, 2003, 17, 131-154.	5.9	236
31	The Strategic Use of Tying to Preserve and Create Market Power in Evolving Industries. RAND Journal of Economics, 2002, 33, 194.	2.3	309
32	A Theory of Wage and Promotion Dynamics Inside Firms. Quarterly Journal of Economics, 1999, 114, 1321-1358.	8.6	335
33	Chapter 36 Careers in organizations: Theory and evidence. Handbook of Labour Economics, 1999, , 2373-2437.	1.8	103
34	Eliminating the Market for Secondhand Goods: An Alternative Explanation for Leasing. Journal of Law and Economics, 1997, 40, 61-92.	1.4	84
35	Asymmetric learning and the wage/productivity relationship. Journal of Economic Behavior and Organization, 1996, 31, 419-429.	2.0	8
36	Durable Goods Pricing When Quality Matters. The Journal of Business, 1996, 69, 489.	2.1	100

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37	STRATEGIC COMPLEMENTARITY SLOWS MACROECONOMIC ADJUSTMENT TO TEMPORARY SHOCKS. Economic Inquiry, 1994, 32, 318-329.	1.8	5
38	A New Perspective on Planned Obsolescence. Quarterly Journal of Economics, 1993, 108, 273-283.	8.6	180
39	The role of altruism in economic interaction. Journal of Economic Behavior and Organization, 1993, 21, 1-15.	2.0	19
40	Responders Versus Non-Responders: A New Perspective on Heterogeneity. Economic Journal, 1991, 101, 1085.	3.6	38
41	Up-or-Out Contracts: A Signaling Perspective. Journal of Labor Economics, 1990, 8, 230-250.	2.8	206
42	The Rotten-Kid Theorem Meets the Samaritan's Dilemma. Quarterly Journal of Economics, 1990, 105, 155.	8.6	178
43	The Macroeconomic Effects of False Announcements. Quarterly Journal of Economics, 1990, 105, 1017.	8.6	48
44	RATIONAL EXPECTATIONS IN THE AGGREGATE. Economic Inquiry, 1989, 27, 619-636.	1.8	12
45	Limited Rationality and Strategic Complements: The Implications for Macroeconomics. Quarterly Journal of Economics, 1989, 104, 463.	8.6	119
46	Information on worker ability. Information Economics and Policy, 1989, 4, 57-80.	3.5	3
47	THE EMERGENCE OF COPYING TECHNOLOGIES: WHAT HAVE WE LEARNED?. Contemporary Economic Policy, 1987, 5, 34-43.	1.7	8
48	Insurance and Labor Market Contracting: An Analysis of the Capital Market Assumption. Journal of Labor Economics, 1986, 4, 355-375.	2.8	8
49	Worker Allocation, Hierarchies and the Wage Distribution. Review of Economic Studies, 1984, 51, 95.	5.4	103
50	Job Assignments, Signalling, and Efficiency. RAND Journal of Economics, 1984, 15, 255.	2.3	396
51	The Effects of Increased Copyright Protection: An Analytic Approach. Journal of Political Economy, 1984, 92, 236-246.	4.5	217
52	Enriching a Theory of Wage and Promotion Dynamics Inside Firms. SSRN Electronic Journal, 0, , .	0.4	18
53	Self-Reported Actions, Signaling, and Auditing. SSRN Electronic Journal, 0, , .	0.4	0
54	The Organization of Innovation: Property Rights and the Outsourcing Decision. SSRN Electronic Journal, 0, , .	0.4	0