

Michael Waldman

List of Publications by Year in descending order

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54
papers

3,915
citations

257450

24
h-index

206112

48
g-index

57
all docs

57
docs citations

57
times ranked

1325
citing authors

#	ARTICLE	IF	CITATIONS
1	Job Assignments, Signalling, and Efficiency. RAND Journal of Economics, 1984, 15, 255.	2.3	396
2	A Theory of Wage and Promotion Dynamics Inside Firms. Quarterly Journal of Economics, 1999, 114, 1321-1358.	8.6	335
3	The Strategic Use of Tying to Preserve and Create Market Power in Evolving Industries. RAND Journal of Economics, 2002, 33, 194.	2.3	309
4	Task-Specific Human Capital. American Economic Review, 2004, 94, 203-207.	8.5	278
5	Durable Goods Theory for Real World Markets. Journal of Economic Perspectives, 2003, 17, 131-154.	5.9	236
6	The Effects of Increased Copyright Protection: An Analytic Approach. Journal of Political Economy, 1984, 92, 236-246.	4.5	217
7	Up-or-Out Contracts: A Signaling Perspective. Journal of Labor Economics, 1990, 8, 230-250.	2.8	206
8	Enriching a Theory of Wage and Promotion Dynamics inside Firms. Journal of Labor Economics, 2006, 24, 59-107.	2.8	206
9	A New Perspective on Planned Obsolescence. Quarterly Journal of Economics, 1993, 108, 273-283.	8.6	180
10	The Rotten-Kid Theorem Meets the Samaritan's Dilemma. Quarterly Journal of Economics, 1990, 105, 155.	8.6	178
11	The Signaling Role of Promotions: Further Theory and Empirical Evidence. Journal of Labor Economics, 2012, 30, 91-147.	2.8	126
12	Limited Rationality and Strategic Complements: The Implications for Macroeconomics. Quarterly Journal of Economics, 1989, 104, 463.	8.6	119
13	Worker Allocation, Hierarchies and the Wage Distribution. Review of Economic Studies, 1984, 51, 95.	5.4	103
14	Chapter 36 Careers in organizations: Theory and evidence. Handbook of Labour Economics, 1999, , 2373-2437.	1.8	103
15	Durable Goods Pricing When Quality Matters. The Journal of Business, 1996, 69, 489.	2.1	100
16	Standard promotion practices versus up-or-out contracts. RAND Journal of Economics, 2010, 41, 301-325.	2.3	93
17	Eliminating the Market for Secondhand Goods: An Alternative Explanation for Leasing. Journal of Law and Economics, 1997, 40, 61-92.	1.4	84
18	Classic promotion tournaments versus market-based tournaments. International Journal of Industrial Organization, 2013, 31, 198-210.	1.2	67

#	ARTICLE	IF	CITATIONS
19	Ex Ante versus Ex Post Optimal Promotion Rules: The Case of Internal Promotion. <i>Economic Inquiry</i> , 2003, 41, 27-41.	1.8	58
20	Autism Prevalence and Precipitation Rates in California, Oregon, and Washington Counties. <i>JAMA Pediatrics</i> , 2008, 162, 1026.	3.0	55
21	The Macroeconomic Effects of False Announcements. <i>Quarterly Journal of Economics</i> , 1990, 105, 1017.	8.6	48
22	Responders Versus Non-Responders: A New Perspective on Heterogeneity. <i>Economic Journal</i> , 1991, 101, 1085.	3.6	38
23	13. Theory and Evidence in Internal Labor Markets. , 2013, , 520-572.		34
24	Why Tie a Product Consumers Do Not Use?. <i>American Economic Journal: Microeconomics</i> , 2010, 2, 85-105.	1.2	32
25	Durable Goods, Monopoly Maintenance, and Time Inconsistency. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 273-302.	0.8	29
26	The dual avenues of labor market signaling. <i>Labour Economics</i> , 2016, 41, 120-134.	1.7	25
27	An Exploration of the Promotion Signaling Distortion. <i>Journal of Law, Economics, and Organization</i> , 2016, 32, 119-149.	1.5	25
28	Leasing, Lemons, and Moral Hazard. <i>Journal of Law and Economics</i> , 2010, 53, 307-328.	1.4	22
29	The role of altruism in economic interaction. <i>Journal of Economic Behavior and Organization</i> , 1993, 21, 1-15.	2.0	19
30	Enriching a Theory of Wage and Promotion Dynamics Inside Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	18
31	Bonuses and Promotion Tournaments: Theory and Evidence. <i>Economic Journal</i> , 2019, 129, 2342-2389.	3.6	17
32	Limited rationality and the strategic environment: Further theory and experimental evidence. <i>Games and Economic Behavior</i> , 2017, 106, 188-208.	0.8	15
33	Upgrades, Switching Costs and the Leverage Theory of Tying. <i>Economic Journal</i> , 2012, 122, 675-706.	3.6	13
34	RATIONAL EXPECTATIONS IN THE AGGREGATE. <i>Economic Inquiry</i> , 1989, 27, 619-636.	1.8	12
35	Competition, Monopoly Maintenance, and Consumer Switching Costs. <i>American Economic Journal: Microeconomics</i> , 2010, 2, 230-255.	1.2	12
36	Performance, Career Dynamics, and Span of Control. <i>Journal of Labor Economics</i> , 2019, 37, 1183-1213.	2.8	11

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37	The Role and Growth of New-Car Leasing: Theory and Evidence. <i>Journal of Law and Economics</i> , 2014, 57, 665-698.	1.4	9
38	THE EMERGENCE OF COPYING TECHNOLOGIES: WHAT HAVE WE LEARNED?. <i>Contemporary Economic Policy</i> , 1987, 5, 34-43.	1.7	8
39	Asymmetric learning and the wage/productivity relationship. <i>Journal of Economic Behavior and Organization</i> , 1996, 31, 419-429.	2.0	8
40	Insurance and Labor Market Contracting: An Analysis of the Capital Market Assumption. <i>Journal of Labor Economics</i> , 1986, 4, 355-375.	2.8	8
41	Promotion Signaling and Human Capital Investments. <i>American Economic Journal: Microeconomics</i> , 2020, 12, 125-155.	1.2	7
42	Standard Promotion Practices versus UP-or-Out Contracts. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	6
43	STRATEGIC COMPLEMENTARITY SLOWS MACROECONOMIC ADJUSTMENT TO TEMPORARY SHOCKS. <i>Economic Inquiry</i> , 1994, 32, 318-329.	1.8	5
44	Competition, Monopoly and Aftermarkets. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	5
45	Information on worker ability. <i>Information Economics and Policy</i> , 1989, 4, 57-80.	3.5	3
46	OPTIMAL COPYRIGHT LENGTH AND EX POST INVESTMENT: A MICKEY MOUSE APPROACH. <i>Economic Inquiry</i> , 2013, 51, 1101-1122.	1.8	3
47	Robert Bork's Contributions to Antitrust Perspectives on Tying Behavior. <i>Journal of Law and Economics</i> , 2014, 57, S121-S144.	1.4	3
48	Lateral Moves, Promotions, and Task-Specific Human Capital: Theory and Evidence. <i>Journal of Law, Economics, and Organization</i> , 2019, , .	1.5	3
49	Limited rationality and the strategic environment: Further evidence from a pricing game. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 90, 101632.	1.2	3
50	Mergers in durable-goods industries: A re-examination of market power and welfare effects. <i>Research in Economics</i> , 2016, 70, 677-692.	0.8	1
51	Durable Goods Markets and Aftermarkets. , 2008, , 1-6.		0
52	Durable Goods Markets and Aftermarkets. , 2018, , 3102-3107.		0
53	Self-Reported Actions, Signaling, and Auditing. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
54	The Organization of Innovation: Property Rights and the Outsourcing Decision. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0