

Barbara Townley

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10607513/publications.pdf>

Version: 2024-02-01

21
papers

3,024
citations

394421

19
h-index

713466

21
g-index

23
all docs

23
docs citations

23
times ranked

1451
citing authors

#	ARTICLE	IF	CITATIONS
1	Business Planning as Pedagogy: Language and Control in a Changing Institutional Field. <i>Administrative Science Quarterly</i> , 1998, 43, 257.	6.9	582
2	FOUCAULT, POWER/KNOWLEDGE, AND ITS RELEVANCE FOR HUMAN RESOURCE MANAGEMENT. <i>Academy of Management Review</i> , 1993, 18, 518-545.	11.7	531
3	The Institutional Logic of Performance Appraisal. <i>Organization Studies</i> , 1997, 18, 261-285.	5.3	299
4	The construction of auditing expertise in measuring government performance. <i>Accounting, Organizations and Society</i> , 2007, 32, 101-129.	2.8	179
5	Managing in the creative industries: Managing the motley crew. <i>Human Relations</i> , 2009, 62, 939-962.	5.4	169
6	PERFORMANCE APPRAISAL AND THE EMERGENCE OF MANAGEMENT*. <i>Journal of Management Studies</i> , 1993, 30, 221-238.	8.3	163
7	In the name of accountability – State auditing, independence and new public management. <i>Accounting, Auditing and Accountability Journal</i> , 2001, 14, 278-310.	4.2	137
8	Managing with Modernity. <i>Organization</i> , 2002, 9, 549-573.	4.8	116
9	'Know Thyself': Self-Awareness, Self-Formation and Managing. <i>Organization</i> , 1995, 2, 271-289.	4.8	102
10	Misfits, Mavericks and Mainstreams: Drivers of Innovation in the Creative Industries. <i>Organization Studies</i> , 2016, 37, 751-768.	5.3	93
11	Practical Reason and Performance Appraisal. <i>Journal of Management Studies</i> , 1999, 36, 287-306.	8.3	74
12	The elephant in the room? Class and creative careers in British advertising agencies. <i>Human Relations</i> , 2009, 62, 1011-1039.	5.4	71
13	Managing By Numbers: Accounting, Personnel Management and the Creation of a Mathesis. <i>Critical Perspectives on Accounting</i> , 1995, 6, 555-575.	4.5	67
14	ACCOUNTING IN DETAIL: ACCOUNTING FOR INDIVIDUAL PERFORMANCE. <i>Critical Perspectives on Accounting</i> , 1996, 7, 565-584.	4.5	55
15	Pot Noodles, Placements and Peer Regard: Creative Career Trajectories and Communities of Practice in the British Advertising Industry. <i>British Journal of Management</i> , 2011, 22, 114-131.	5.0	55
16	Managerial Technologies, Ethics and Managing. <i>Journal of Management Studies</i> , 2004, 41, 425-445.	8.3	44
17	The Politics of Appraisal: Lessons of The Introduction of Appraisal Into Uk Universities. <i>Human Resource Management Journal</i> , 1990, 1, 27-44.	5.7	23
18	Nietzsche, Competencies and Ubermensch: Reflections on Human and Inhuman Resource Management. <i>Organization</i> , 1999, 6, 285-305.	4.8	23

#	ARTICLE	IF	CITATIONS
19	Union Recognition: A Comparative Analysis of the Pros and Cons of a Legal Procedure. <i>British Journal of Industrial Relations</i> , 1987, 25, 177-199.	1.2	5
20	Unsettling issues: valuing public goods and the production of matters of concern. <i>Journal of Cultural Economy</i> , 2016, 9, 121-126.	1.4	4
21	“The Market for Symbolic Goods”™. , 2013, , .		0