Daniel Robey

List of Publications by Year in descending order

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57758 91884 9,501 72 44 69 citations h-index g-index papers 75 75 75 3044 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Information Technology and Organizational Change: Causal Structure in Theory and Research. Management Science, 1988, 34, 583-598.	4.1	1,436
2	Information Technology and the Structuring of Organizations. Information Systems Research, 1991, 2, 143-169.	3.7	816
3	Enacting Integrated Information Technology: A Human Agency Perspective. Organization Science, 2005, 16, 3-18.	4.5	673
4	Learning to Implement Enterprise Systems: An Exploratory Study of the Dialectics of Change. Journal of Management Information Systems, 2002, 19, 17-46.	4.3	609
5	Accounting for the Contradictory Organizational Consequences of Information Technology: Theoretical Directions and Methodological Implications. Information Systems Research, 1999, 10, 167-185.	3.7	523
6	A Social Process Model of User-Analyst Relationships. MIS Quarterly: Management Information Systems, 1992, 16, 249.	4.2	340
7	ORGANIZATIONAL CONTEXT, USER INVOLVEMENT, AND THE USEFULNESS OF INFORMATION SYSTEMS. Decision Sciences, 1986, 17, 329-356.	4.5	322
8	User Involvement in Information System Development: A Conflict Model and Empirical Test. Management Science, 1982, 28, 73-85.	4.1	258
9	Learning failure in information systems development. Information Systems Journal, 1999, 9, 85-101.	6.9	241
10	Information technology and organizational learning: a review and assessment of research. Information and Organization, 2000, 10, 125-155.	1.5	210
11	An investigation of user-led system design: rational and political perspectives. Communications of the ACM, 1984, 27, 1202-1209.	4.5	206
12	Rituals in Information System Design. MIS Quarterly: Management Information Systems, 1984, 8, 5.	4.2	203
13	Turning around Troubled Software Projects: An Exploratory Study of the Deescalation of Commitment to Failing Courses of Action. Journal of Management Information Systems, 1999, 15, 63-87.	4.3	199
14	Group Process and Conflict in System Development. Management Science, 1989, 35, 1172-1191.	4.1	198
15	Perceptions of Conflict and Success in Information Systems Development Projects. Journal of Management Information Systems, 1993, 10, 123-140.	4.3	166
16	Transforming Work Through Information Technology: A Comparative Case Study of Geographic Information Systems in County Government. Information Systems Research, 1996, 7, 93-110.	3.7	164
17	Computer information systems and organization structure. Communications of the ACM, 1981, 24, 679-687.	4.5	130
18	Blowing the whistle on troubled software projects. Communications of the ACM, 2001, 44, 87-93.	4.5	130

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19	An Empirical Taxonomy of Implementation Processes Based on Sequences of Events in Information System Development. Organization Science, 1993, 4, 548-576.	4.5	123
20	The Organizational Validity of Management Information Systems. Human Relations, 1983, 36, 203-225.	5.4	121
21	Sequential patterns in information systems development. ACM Transactions on Information Systems, 1996, 14, 30-63.	4.9	105
22	Human agency in a wireless world: Patterns of technology use in nomadic computing environments. Information and Organization, 2005, 15, 151-180.	4.8	101
23	Measuring Managers' Minds: The Assessment Of Style in Human Information Processing,. Academy of Management Review, 1981, 6, 375-383.	11.7	98
24	Cognitive Style and DSS Design: A Comment on Huber's Paper. Management Science, 1983, 29, 580-582.	4.1	97
25	Cultural analysis of the organizational consequences of information technology. Information and Organization, 1994, 4, 23-37.	1.5	94
26	Minds and Managers: On the Dual Nature Of Human Information Processing And Management [,] . Academy of Management Review, 1981, 6, 187-195.	11.7	93
27	More on myth, magic and metaphor. Information Technology and People, 1999, 12, 192-218.	3.2	93
28	Surviving the paradoxes of virtual teamwork. Information Systems Journal, 2009, 19, 3-30.	6.9	88
29	The relevance of social issues in ubiquitous computing environments. Communications of the ACM, 2002, 45, 88-91.	4.5	84
30	Dialectics of Resilience: A Multi–Level Analysis of a Telehealth Innovation. Journal of Information Technology, 2007, 22, 24-35.	3.9	81
31	Computers and Management Structure: Some Empirical Findings Re-examined. Human Relations, 1977, 30, 963-976.	5.4	76
32	Coping with contradictions in business process reâ€engineering. Information Technology and People, 1996, 9, 40-57.	3.2	75
33	Organizational context, social interpretation, and the implementation and consequences of geographic information systems. Information and Organization, 1996, 6, 255-282.	1.5	74
34	Factors Affecting the Success and Failure of an Information System for Product Quality. Interfaces, 1978, 8, 70-75.	1.5	72
35	Affordance potency: Explaining the actualization of technology affordances. Information and Organization, 2017, 27, 100-115.	4.8	67
36	The organizational and cultural context of systems implementation: Case experience from Latin America. Information and Management, 1989, 17, 229-239.	6.5	66

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37	The effect of EDI on market channel relationships in retailing. Information and Management, 1997, 33, 73-86.	6.5	64
38	Software stories: three cultural perspectives on the organizational practices of software development. Information and Organization, 1999, 9, 223-259.	1.5	62
39	Human Information Processing in Information and Decision Support Systems. MIS Quarterly: Management Information Systems, 1982, 6, 61.	4.2	60
40	Measuring Managers' Minds: The Assessment of Style in Human Information Processing. Academy of Management Review, 1981, 6, 375.	11.7	59
41	Explaining Cybermediation: An Organizational Analysis of Electronic Retailing. International Journal of Electronic Commerce, 1999, 3, 47-66.	3.0	58
42	Task design, work values, and worker response: An experimental test. Organizational Behavior and Human Performance, 1974, 12, 264-273.	1.4	53
43	The Persistence of Status Differentials in Computer Conferencing. Human Communication Research, 1994, 20, 443-472.	3.4	53
44	Learning Style and the Efficacy of Computer Training Methods. Perceptual and Motor Skills, 1991, 72, 243-248.	1.3	48
45	Deciding to upgrade packaged software: a comparative case study of motives, contingencies and dependencies. European Journal of Information Systems, 2007, 16, 555-567.	9.2	47
46	Building contextual ambidexterity in a software company to improve firm-level coordination. European Journal of Information Systems, 2011, 20, 674-690.	9.2	47
47	Explaining changes in learning and work practice following the adoption of online learning: a human agency perspective. European Journal of Information Systems, 2008, 17, 79-98.	9.2	45
48	Title is missing!. Information Technology and Management, 2001, 2, 53-70.	2.4	43
49	An Experimental Validation of the Gorry and Scott Morton Framework. MIS Quarterly: Management Information Systems, 1989, 13, 183.	4.2	42
50	Merging the metaphors for organizational improvement: Business process reengineering as a component of organizational learning. Information and Organization, 1995, 5, 23-39.	1.5	34
51	User Response to an Online Information System: A Field Experiment. MIS Quarterly: Management Information Systems, 1986, 10, 29.	4.2	32
52	Bridging social and technical interfaces in organizations: An interpretive analysis of time-space distanciation. Information and Organization, 2008, 18, 177-204.	4.8	30
53	Research Report—Modeling Interpersonal Processes During System Development: Further Thoughts and Suggestions. Information Systems Research, 1994, 5, 439-445.	3.7	29
54	MANAGERIAL DECISION STYLES AND CEREBRAL DOMINANCE: AN EMPIRICAL STUDY [1]. Journal of Management Studies, 1985, 22, 175-192.	8.3	28

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55	Transforming Municipal Governance in Global Context: A Case Study of the Dialectics of Social Change. Journal of Global Information Technology Management, 2001, 4, 19-31.	1.2	28
56	The social shaping of electronic metals exchanges: an institutional theory perspective. Information Technology and People, 2005, 18, 212-229.	3.2	28
57	Managing strategic contradictions in hybrid teams. European Journal of Information Systems, 2007, 16, 460-478.	9.2	28
58	Minds and Managers: On the Dual Nature of Human Information Processing and Management. Academy of Management Review, 1981, 6, 187.	11.7	24
59	An Exploratory Study of the Impacts of Upgrading Packaged Software: A Stakeholder Perspective. Journal of Information Technology, 2011, 26, 153-169.	3.9	17
60	Task Redesign: Individual Moderating and Novelty Effects. Human Relations, 1978, 31, 689-701.	5.4	13
61	How organizations motivate users to participate in support upgrades of customized packaged software. Information and Management, 2011, 48, 328-335.	6.5	13
62	User Attitudes and Management Information System Use. Academy of Management Journal, 1979, 22, 527-538.	6.3	8
63	The Dialectics of Resilience: A Multilevel Analysis of a Telehealth Innovation., 2006,, 339-357.		7
64	Studying Virtual Work in Teams, Organizations and Communities. , 0, , 150-165.		7
65	Déjà Vu or Art Nouveau? A comment on Demetis and Lee's "Crafting theory to satisfy the requirements of systems scienceâ€. Information and Organization, 2016, 26, 127-130.	4.8	6
66	Issues in Cognitive Style Measurement: A Response to Schweiger. Academy of Management Review, 1983, 8, 152.	11.7	4
67	THE IMPACT OF ALTERNATE DECISION TECHNIQUES ON USER BEHAVIOR. Decision Sciences, 1976, 7, 93-105.	4.5	3
68	Understanding organizational behavior in multinational and multicultural settings. Human Resource Management, 1977, 16, 16-23.	5.8	3
69	Perspectives of the user interface. , 1980, , .		1
70	A Cross-Cultural Perspective of Supervisory Values: Comment. Academy of Management Journal, 1972, 15, 367-369.	6.3	1
71	INDIVIDUAL MODERATORS OF THE TASK DESIGN, JOB ATTITUDE RELATIONSHIP: A NOTE ON MEASUREMENT. Journal of Management Studies, 1978, 15, 68-76.	8.3	0
72	DESIGN OF AN M.B.A. SEMINAR ON THE IMPLEMENTATION OF OPERATIONS RESEARCH/MANAGEMENT SCIENCE. Decision Sciences, 1978, 9, 169-173.	4.5	0