

Pierre Dussauge

List of Publications by Year in descending order

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Version: 2024-02-01

24
papers

2,156
citations

516215

16
h-index

713013

21
g-index

24
all docs

24
docs citations

24
times ranked

1302
citing authors

#	ARTICLE	IF	CITATIONS
1	Learning from competing partners: outcomes and durations of scale and link alliances in Europe, North America and Asia. <i>Strategic Management Journal</i> , 2000, 21, 99-126.	4.7	700
2	Resource redeployment following horizontal acquisitions in Europe and North America, 1988-1992. <i>Strategic Management Journal</i> , 1998, 19, 631-661.	4.7	492
3	Determinants of Success in International Strategic Alliances: Evidence from the Global Aerospace Industry. <i>Journal of International Business Studies</i> , 1995, 26, 505-530.	4.6	166
4	Asymmetric performance: the market share impact of scale and link alliances in the global auto industry. <i>Strategic Management Journal</i> , 2004, 25, 701-711.	4.7	103
5	Network resource stocks and flows: how do alliance portfolios affect the value of new alliance formations?. <i>Strategic Management Journal</i> , 2012, 33, 871-883.	4.7	89
6	Alliances versus acquisitions: choosing the right option. <i>European Management Journal</i> , 2000, 18, 63-69.	3.1	75
7	Value Creation in Alliance Portfolios: The Benefits and Costs of Network Resource Interdependencies. <i>European Management Review</i> , 2011, 8, 47-64.	2.2	67
8	Horizontal alliances as an alternative to autonomous production: product expansion mode choice in the worldwide aircraft industry 1945â€“2000. <i>Strategic Management Journal</i> , 2009, 30, 885-894.	4.7	65
9	Firm nonâ€“market capabilities and the effect of supranational institutional safeguards on the location choice of international investments. <i>Strategic Management Journal</i> , 2018, 39, 2770-2793.	4.7	61
10	Alliances With Competitors: How to Combine and Protect Key Resources?. <i>Creativity and Innovation Management</i> , 2002, 11, 203-223.	1.9	55
11	Anticipating the Evolutions and Outcomes of Strategic Alliances between Rival Firms. <i>International Studies of Management and Organization</i> , 1997, 27, 104-126.	0.4	53
12	Disentangling the performance effects of efficiency and bargaining power in horizontal growth strategies: An empirical investigation in the global retail industry. <i>Strategic Management Journal</i> , 2015, 36, 745-757.	4.7	45
13	Governance mode vs. governance fit: Performance implications of <i>makeâ€“orâ€“ally</i> choices for product innovation in the worldwide aircraft industry, 1942â€“2000. <i>Strategic Management Journal</i> , 2014, 35, 1386-1397.	4.7	37
14	The Expansion of Emerging Economy Firms into Advanced Markets: The Influence of Intentional Pathâ€“Breaking Change. <i>Global Strategy Journal</i> , 2014, 4, 75-103.	4.4	33
15	How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness. <i>Global Strategy Journal</i> , 2018, 8, 421-446.	4.4	29
16	Does preâ€“entry licensing undermine the performance of subsequent independent activities? Evidence from the global aerospace industry, 1944â€“2000. <i>Strategic Management Journal</i> , 2013, 34, 358-372.	4.7	23
17	Learning from competing partners: outcomes and durations of scale and link alliances in Europe, North America and Asia. , 2000, 21, 99.		20
18	Industrial alliances in aerospace and defence: An empirical study of strategic and organizational patterns. <i>Defence Economics</i> , 1993, 4, 45-62.	0.7	15

#	ARTICLE	IF	CITATIONS
19	Patterns of strategic alliances between rival firms. <i>Group Decision and Negotiation</i> , 1995, 4, 429-452.	2.0	14
20	Intellectual property rights, non-market considerations and foreign R&D investments. <i>Research Policy</i> , 2022, 51, 104442.	3.3	10
21	Does Expanding through Alliances vs. Mergers and Acquisitions Matter? The Example of the Global Retail Industry. <i>Advances in Mergers and Acquisitions</i> , 2012, , 33-53.	0.8	2
22	Alliance performance and subsequent <scp>makeâ€œorâ€œally</scp> choices: Evidence from the aircraft manufacturing industry. <i>Strategic Management Journal</i> , 2022, 43, 2382-2413.	4.7	2
23	Should I Stay or Should I Go Now?. , 2019, , 423-436.		0
24	Distributive Justice and Joint Venture Termination: A Social Exchange Perspective. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0