

John T Cacioppo

List of Publications by Year in descending order

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355
papers

95,381
citations

553

130
h-index

371

289
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373
all docs

373
docs citations

373
times ranked

54683
citing authors

#	ARTICLE	IF	CITATIONS
1	The need for cognition.. Journal of Personality and Social Psychology, 1982, 42, 116-131.	2.6	3,874
2	Communication and Persuasion. , 1986, , .		3,822
3	The Elaboration Likelihood Model of Persuasion. Advances in Experimental Social Psychology, 1986, , 123-205.	2.0	3,718
4	Central and Peripheral Routes to Advertising Effectiveness: The Moderating Role of Involvement. Journal of Consumer Research, 1983, 10, 135.	3.5	3,360
5	A Short Scale for Measuring Loneliness in Large Surveys. Research on Aging, 2004, 26, 655-672.	0.9	2,782
6	Loneliness Matters: A Theoretical and Empirical Review of Consequences and Mechanisms. Annals of Behavioral Medicine, 2010, 40, 218-227.	1.7	2,627
7	The relationship between social support and physiological processes: A review with emphasis on underlying mechanisms and implications for health.. Psychological Bulletin, 1996, 119, 488-531.	5.5	2,232
8	The Efficient Assessment of Need for Cognition. Journal of Personality Assessment, 1984, 48, 306-307.	1.3	2,155
9	Dispositional differences in cognitive motivation: The life and times of individuals varying in need for cognition.. Psychological Bulletin, 1996, 119, 197-253.	5.5	1,996
10	On seeing human: A three-factor theory of anthropomorphism.. Psychological Review, 2007, 114, 864-886.	2.7	1,986
11	Loneliness as a specific risk factor for depressive symptoms: Cross-sectional and longitudinal analyses.. Psychology and Aging, 2006, 21, 140-151.	1.4	1,601
12	Guidelines for Human Electromyographic Research. Psychophysiology, 1986, 23, 567-589.	1.2	1,482
13	Relationship between attitudes and evaluative space: A critical review, with emphasis on the separability of positive and negative substrates.. Psychological Bulletin, 1994, 115, 401-423.	5.5	1,448
14	Personal involvement as a determinant of argument-based persuasion.. Journal of Personality and Social Psychology, 1981, 41, 847-855.	2.6	1,439
15	Emotional Contagion. Current Directions in Psychological Science, 1993, 2, 96-100.	2.8	1,373
16	The effects of involvement on responses to argument quantity and quality: Central and peripheral routes to persuasion.. Journal of Personality and Social Psychology, 1984, 46, 69-81.	2.6	1,326
17	A Meta-Analysis of Interventions to Reduce Loneliness. Personality and Social Psychology Review, 2011, 15, 219-266.	3.4	1,289
18	Perceived social isolation makes me sad: 5-year cross-lagged analyses of loneliness and depressive symptomatology in the Chicago Health, Aging, and Social Relations Study.. Psychology and Aging, 2010, 25, 453-463.	1.4	1,255

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19	Perceived social isolation and cognition. <i>Trends in Cognitive Sciences</i> , 2009, 13, 447-454.	4.0	1,238
20	Negative information weighs more heavily on the brain: The negativity bias in evaluative categorizations.. <i>Journal of Personality and Social Psychology</i> , 1998, 75, 887-900.	2.6	1,221
21	Issue involvement can increase or decrease persuasion by enhancing message-relevant cognitive responses.. <i>Journal of Personality and Social Psychology</i> , 1979, 37, 1915-1926.	2.6	1,137
22	Affective picture processing: The late positive potential is modulated by motivational relevance. <i>Psychophysiology</i> , 2000, 37, 257-261.	1.2	1,094
23	Beyond Bipolar Conceptualizations and Measures: The Case of Attitudes and Evaluative Space. <i>Personality and Social Psychology Review</i> , 1997, 1, 3-25.	3.4	1,030
24	Loneliness, health, and mortality in old age: A national longitudinal study. <i>Social Science and Medicine</i> , 2012, 74, 907-914.	1.8	978
25	EMOTION. <i>Annual Review of Psychology</i> , 1999, 50, 191-214.	9.9	919
26	The affect system has parallel and integrative processing components: Form follows function.. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 839-855.	2.6	887
27	Can people feel happy and sad at the same time?. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 684-696.	2.6	874
28	Mind at ease puts a smile on the face: Psychophysiological evidence that processing facilitation elicits positive affect.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 989-1000.	2.6	835
29	Loneliness and Health: Potential Mechanisms. <i>Psychosomatic Medicine</i> , 2002, 64, 407-417.	1.3	824
30	Loneliness. <i>Perspectives on Psychological Science</i> , 2015, 10, 238-249.	5.2	774
31	Respiratory sinus arrhythmia: Autonomic origins, physiological mechanisms, and psychophysiological implications. <i>Psychophysiology</i> , 1993, 30, 183-196.	1.2	734
32	Rudimentary determinants of attitudes: II. Arm flexion and extension have differential effects on attitudes.. <i>Journal of Personality and Social Psychology</i> , 1993, 65, 5-17.	2.6	695
33	Loneliness within a nomological net: An evolutionary perspective. <i>Journal of Research in Personality</i> , 2006, 40, 1054-1085.	0.9	672
34	Effects of message repetition and position on cognitive response, recall, and persuasion.. <i>Journal of Personality and Social Psychology</i> , 1979, 37, 97-109.	2.6	662
35	Social Relationships and Health: The Toxic Effects of Perceived Social Isolation. <i>Social and Personality Psychology Compass</i> , 2014, 8, 58-72.	2.0	654
36	Effects of positive and negative affect on electromyographic activity over zygomaticus major and corrugator supercilii. <i>Psychophysiology</i> , 2003, 40, 776-785.	1.2	652

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37	Central and peripheral routes to persuasion: An individual difference perspective.. Journal of Personality and Social Psychology, 1986, 51, 1032-1043.	2.6	645
38	Day-to-day dynamics of experience-cortisol associations in a population-based sample of older adults. Proceedings of the National Academy of Sciences of the United States of America, 2006, 103, 17058-17063.	3.3	639
39	Autonomic determinism: The modes of autonomic control, the doctrine of autonomic space, and the laws of autonomic constraint.. Psychological Review, 1991, 98, 459-487.	2.7	636
40	Effects of need for cognition on message evaluation, recall, and persuasion.. Journal of Personality and Social Psychology, 1983, 45, 805-818.	2.6	620
41	The Neuroendocrinology of Social Isolation. Annual Review of Psychology, 2015, 66, 733-767.	9.9	617
42	Alone in the crowd: The structure and spread of loneliness in a large social network.. Journal of Personality and Social Psychology, 2009, 97, 977-991.	2.6	593
43	Inferring psychological significance from physiological signals.. American Psychologist, 1990, 45, 16-28.	3.8	587
44	Electromyographic activity over facial muscle regions can differentiate the valence and intensity of affective reactions.. Journal of Personality and Social Psychology, 1986, 50, 260-268.	2.6	578
45	Social regulation of gene expression in human leukocytes. Genome Biology, 2007, 8, R189.	3.8	568
46	Social Isolation and Health, with an Emphasis on Underlying Mechanisms. Perspectives in Biology and Medicine, 2003, 46, S39-S52.	0.3	549
47	May I have your attention, please: Electrocortical responses to positive and negative stimuli. Neuropsychologia, 2003, 41, 171-183.	0.7	492
48	Loneliness predicts increased blood pressure: 5-year cross-lagged analyses in middle-aged and older adults.. Psychology and Aging, 2010, 25, 132-141.	1.4	491
49	Creating Social Connection Through Inferential Reproduction. Psychological Science, 2008, 19, 114-120.	1.8	487
50	When We Need A Human: Motivational Determinants of Anthropomorphism. Social Cognition, 2008, 26, 143-155.	0.5	486
51	Multilevel integrative analyses of human behavior: Social neuroscience and the complementing nature of social and biological approaches.. Psychological Bulletin, 2000, 126, 829-843.	5.5	462
52	From Social Structural Factors to Perceptions of Relationship Quality and Loneliness: The Chicago Health, Aging, and Social Relations Study. Journals of Gerontology - Series B Psychological Sciences and Social Sciences, 2008, 63, S375-S384.	2.4	460
53	The growing problem of loneliness. Lancet, The, 2018, 391, 426.	6.3	458
54	Loneliness predicts reduced physical activity: Cross-sectional & longitudinal analyses.. Health Psychology, 2009, 28, 354-363.	1.3	455

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55	Loneliness in everyday life: Cardiovascular activity, psychosocial context, and health behaviors.. Journal of Personality and Social Psychology, 2003, 85, 105-120.	2.6	451
56	Need for Cognition and Advertising: Understanding the Role of Personality Variables in Consumer Behavior. Journal of Consumer Psychology, 1992, 1, 239-260.	3.2	411
57	Social isolation. Annals of the New York Academy of Sciences, 2011, 1231, 17-22.	1.8	394
58	Loneliness is a unique predictor of age-related differences in systolic blood pressure.. Psychology and Aging, 2006, 21, 152-164.	1.4	378
59	Lonely hearts: Psychological perspectives on loneliness. Applied and Preventive Psychology, 1999, 8, 1-22.	0.8	375
60	Objective and perceived neighborhood environment, individual SES and psychosocial factors, and self-rated health: An analysis of older adults in Cook County, Illinois. Social Science and Medicine, 2006, 63, 2575-2590.	1.8	373
61	Autonomic cardiac control. III. Psychological stress and cardiac response in autonomic space as revealed by pharmacological blockades. Psychophysiology, 1994, 31, 599-608.	1.2	372
62	Lonely traits and concomitant physiological processes: the MacArthur social neuroscience studies. International Journal of Psychophysiology, 2000, 35, 143-154.	0.5	372
63	Toward a neurology of loneliness.. Psychological Bulletin, 2014, 140, 1464-1504.	5.5	367
64	Loneliness and Social Internet Use: Pathways to Reconnection in a Digital World?. Perspectives on Psychological Science, 2018, 13, 70-87.	5.2	350
65	Autonomic cardiac control. II. Noninvasive indices and basal response as revealed by autonomic blockades. Psychophysiology, 1994, 31, 586-598.	1.2	346
66	Cardiac psychophysiology and autonomic space in humans: Empirical perspectives and conceptual implications.. Psychological Bulletin, 1993, 114, 296-322.	5.5	340
67	Involvement and persuasion: Tradition versus integration.. Psychological Bulletin, 1990, 107, 367-374.	5.5	339
68	Making sense by making sentient: Effectance motivation increases anthropomorphism.. Journal of Personality and Social Psychology, 2010, 99, 410-435.	2.6	335
69	The Affect System. Current Directions in Psychological Science, 1999, 8, 133-137.	2.8	330
70	Evolutionary mechanisms for loneliness. Cognition and Emotion, 2014, 28, 3-21.	1.2	325
71	Delay in seeking a cancer diagnosis: Delay stages and psychophysiological comparison processes. British Journal of Social Psychology, 1995, 34, 33-52.	1.8	318
72	Loneliness and pathways to disease. Brain, Behavior, and Immunity, 2003, 17, 98-105.	2.0	310

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73	Social psychological contributions to the decade of the brain: Doctrine of multilevel analysis.. American Psychologist, 1992, 47, 1019-1028.	3.8	291
74	Brain imaging and cognitive neuroscience: Toward strong inference in attributing function to structure.. American Psychologist, 1996, 51, 13-21.	3.8	286
75	The Anatomy of Loneliness. Current Directions in Psychological Science, 2003, 12, 71-74.	2.8	283
76	Psychosocial and Behavioral Predictors of Inflammation in Middle-Aged and Older Adults: The Chicago Health, Aging, and Social Relations Study. Psychosomatic Medicine, 2006, 68, 376-381.	1.3	281
77	Aging and Loneliness. Current Directions in Psychological Science, 2007, 16, 187-191.	2.8	278
78	Eliciting Affect Using the International Affective Picture System: Trajectories through Evaluative Space. Personality and Social Psychology Bulletin, 1998, 24, 855-879.	1.9	274
79	Social neuroscience: Autonomic, neuroendocrine, and immune responses to stress. Psychophysiology, 1994, 31, 113-128.	1.2	271
80	Transcript origin analysis identifies antigen-presenting cells as primary targets of socially regulated gene expression in leukocytes. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, 3080-3085.	3.3	253
81	In the Eye of the Beholder: Individual Differences in Perceived Social Isolation Predict Regional Brain Activation to Social Stimuli. Journal of Cognitive Neuroscience, 2009, 21, 83-92.	1.1	250
82	How Can I Connect With Thee?: Let Me Count the Ways. Psychological Science, 2005, 16, 798-804.	1.8	248
83	Electrophysiological Evidence of Implicit and Explicit Categorization Processes. Journal of Experimental Social Psychology, 2000, 36, 660-676.	1.3	247
84	Loneliness impairs daytime functioning but not sleep duration.. Health Psychology, 2010, 29, 124-129.	1.3	241
85	Autonomic space and psychophysiological response. Psychophysiology, 1994, 31, 44-61.	1.2	238
86	A Quantitative Meta-Analysis of Functional Imaging Studies of Social Rejection. Scientific Reports, 2013, 3, 2027.	1.6	238
87	Myeloid differentiation architecture of leukocyte transcriptome dynamics in perceived social isolation. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 15142-15147.	3.3	237
88	Cardiac autonomic balance versus cardiac regulatory capacity. Psychophysiology, 2008, 45, 643-652.	1.2	231
89	Anxiety and cardiovascular reactivity: the basal forebrain cholinergic link. Behavioural Brain Research, 1998, 94, 225-248.	1.2	228
90	Effects of rhetorical questions on persuasion: A cognitive response analysis.. Journal of Personality and Social Psychology, 1981, 40, 432-440.	2.6	227

#	ARTICLE	IF	CITATIONS
91	Forewarning, cognitive responding, and resistance to persuasion.. Journal of Personality and Social Psychology, 1977, 35, 645-655.	2.6	226
92	Heterogeneity in Neuroendocrine and Immune Responses to Brief Psychological Stressors as a Function of Autonomic Cardiac Activation. Psychosomatic Medicine, 1995, 57, 154-164.	1.3	221
93	Do Lonely Days Invade the Nights? Potential Social Modulation of Sleep Efficiency. Psychological Science, 2002, 13, 384-387.	1.8	221
94	Do Lonely Days Invade the Nights? Potential Social Modulation of Sleep Efficiency. Psychological Science, 2002, 13, 384-387.	1.8	220
95	Marital Conflict in Older Adults. Psychosomatic Medicine, 1997, 59, 339-349.	1.3	218
96	Self-statements and self-evaluations: A cognitive-response analysis of heterosocial anxiety. Cognitive Therapy and Research, 1979, 3, 249-262.	1.2	214
97	The Agony of Victory and Thrill of Defeat. Mixed Emotional Reactions to Disappointing Wins and Relieving Losses. Psychological Science, 2004, 15, 325-330.	1.8	209
98	Field dependence and attitude change: Source credibility can alter persuasion by affecting message-relevant thinking. Journal of Personality, 1983, 51, 653-666.	1.8	208
99	A neurobehavioral evolutionary perspective on the mechanisms underlying empathy. Progress in Neurobiology, 2012, 98, 38-48.	2.8	206
100	Social Isolation and Health, with an Emphasis on Underlying Mechanisms. Perspectives in Biology and Medicine, 2003, 46, S39-S52.	0.3	205
101	Social Cognition Unbound. Current Directions in Psychological Science, 2010, 19, 58-62.	2.8	203
102	Effects of message Repetition on Argument Processing, Recall, and Persuasion. Basic and Applied Social Psychology, 1989, 10, 3-12.	1.2	202
103	Autonomic, Neuroendocrine, and Immune Responses to Psychological Stress: The Reactivity Hypothesis. Annals of the New York Academy of Sciences, 1998, 840, 664-673.	1.8	202
104	Individual differences in the autonomic origins of heart rate reactivity: The psychometrics of respiratory sinus arrhythmia and prejection period. Psychophysiology, 1994, 31, 412-419.	1.2	201
105	Mapping cognitive structures and processes through verbal content: The thought-listing technique.. Journal of Consulting and Clinical Psychology, 1997, 65, 928-940.	1.6	201
106	Effects of Forwarning of Persuasive Intent and Involvement on Cognitive Responses and Persuasion. Personality and Social Psychology Bulletin, 1979, 5, 173-176.	1.9	199
107	The current status of research on the structure of evaluative space. Biological Psychology, 2010, 84, 422-436.	1.1	193
108	Social isolation and health, with an emphasis on underlying mechanisms. Perspectives in Biology and Medicine, 2003, 46, S39-52.	0.3	190

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109	If Attitudes Affect How Stimuli Are Processed, Should They Not Affect the Event-Related Brain Potential?. <i>Psychological Science</i> , 1993, 4, 108-112.	1.8	185
110	Oxytocin increases autonomic cardiac control: Moderation by loneliness. <i>Biological Psychology</i> , 2011, 86, 174-180.	1.1	181
111	Loneliness Is Associated with Sleep Fragmentation in a Communal Society. <i>Sleep</i> , 2011, 34, 1519-1526.	0.6	179
112	Loneliness in the Modern Age: An Evolutionary Theory of Loneliness (ETL). <i>Advances in Experimental Social Psychology</i> , 2018, , 127-197.	2.0	176
113	Marital conflict and endocrine function: Are men really more physiologically affected than women?. <i>Journal of Consulting and Clinical Psychology</i> , 1996, 64, 324-332.	1.6	174
114	Older adults reporting social isolation or loneliness show poorer cognitive function 4â€¦years later. <i>Evidence-based Nursing</i> , 2014, 17, 59-60.	0.1	174
115	The evaluative space grid: A single-item measure of positivity and negativity. <i>Cognition and Emotion</i> , 2009, 23, 453-480.	1.2	173
116	Marital satisfaction and break-ups differ across on-line and off-line meeting venues. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013, 110, 10135-10140.	3.3	170
117	Social neuroscience: Understanding the pieces fosters understanding the whole and vice versa.. <i>American Psychologist</i> , 2002, 57, 819-831.	3.8	168
118	Bridging psychology and biology: the analysis of individuals in groups.. <i>American Psychologist</i> , 2002, 57, 341-351.	3.8	166
119	Effects of social isolation on glucocorticoid regulation in social mammals. <i>Hormones and Behavior</i> , 2012, 62, 314-323.	1.0	161
120	Being bad isn't always good: Affective context moderates the attention bias toward negative information.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 210-220.	2.6	159
121	Genetic and Environmental Contributions to Loneliness in Adults: The Netherlands Twin Register Study. <i>Behavior Genetics</i> , 2005, 35, 745-752.	1.4	157
122	Tracking the Timecourse of Social Perception: The Effects of Racial Cues on Event-Related Brain Potentials. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 1267-1280.	1.9	154
123	Ascending visceral regulation of cortical affective information processing. <i>European Journal of Neuroscience</i> , 2003, 18, 2103-2109.	1.2	150
124	Bioelectrical echoes from evaluative categorizations: I. A late positive brain potential that varies as a function of trait negativity and extremity.. <i>Journal of Personality and Social Psychology</i> , 1994, 67, 115-125.	2.6	148
125	The effects of an acute psychological stressor on cardiovascular, endocrine, and cellular immune response: A prospective study of individuals high and low in heart rate reactivity. <i>Psychophysiology</i> , 1994, 31, 264-271.	1.2	145
126	Social resilience: The value of social fitness with an application to the military.. <i>American Psychologist</i> , 2011, 66, 43-51.	3.8	143

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127	Loneliness Across Phylogeny and a Call for Comparative Studies and Animal Models. <i>Perspectives on Psychological Science</i> , 2015, 10, 202-212.	5.2	142
128	Neuroticism is associated with larger and more prolonged electrodermal responses to emotionally evocative pictures. <i>Psychophysiology</i> , 2007, 44, 823-826.	1.2	140
129	Attitudes to the Right: Evaluative Processing is Associated with Lateralized Late Positive Event-Related Brain Potentials. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 1205-1219.	1.9	139
130	Rudimentary determinants of attitudes: Classical conditioning is more effective when prior knowledge about the attitude stimulus is low than high. <i>Journal of Experimental Social Psychology</i> , 1992, 28, 207-233.	1.3	137
131	The Influence of Motor Processes on Attitudes Toward Novel Versus Familiar Semantic Stimuli. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 442-447.	1.9	137
132	Whither vagal tone. <i>Biological Psychology</i> , 2007, 74, 295-300.	1.1	136
133	Impedance pneumography: Noise as signal in impedance cardiography. <i>Psychophysiology</i> , 1999, 36, 333-338.	1.2	133
134	Specific forms of facial EMG response index emotions during an interview: From Darwin to the continuous flow hypothesis of affect-laden information processing.. <i>Journal of Personality and Social Psychology</i> , 1988, 54, 592-604.	2.6	132
135	Just because you're imaging the brain doesn't mean you can stop using your head: A primer and set of first principles.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 650-661.	2.6	132
136	A marginal structural model analysis for loneliness: Implications for intervention trials and clinical practice.. <i>Journal of Consulting and Clinical Psychology</i> , 2011, 79, 225-235.	1.6	131
137	A Psychometric Study of Surface Electrode Placements for Facial Electromyographic Recording: I. The Brow and Cheek Muscle Regions. <i>Psychophysiology</i> , 1989, 26, 1-16.	1.2	129
138	Epstein-Barr Virus Antibodies in Whole Blood Spots: A Minimally Invasive Method for Assessing an Aspect of Cell-Mediated Immunity. <i>Psychosomatic Medicine</i> , 2000, 62, 560-568.	1.3	127
139	Measuring the Prevalence of Problematic Respondent Behaviors among MTurk, Campus, and Community Participants. <i>PLoS ONE</i> , 2016, 11, e0157732.	1.1	127
140	The metrics of cardiac chronotropism: Biometric perspectives. <i>Psychophysiology</i> , 1995, 32, 162-171.	1.2	122
141	Marital Stress: Immunologic, Neuroendocrine, and Autonomic Correlates. <i>Annals of the New York Academy of Sciences</i> , 1998, 840, 656-663.	1.8	120
142	Alcohol Affects Emotion Through Cognition. <i>Psychological Science</i> , 2001, 12, 527-531.	1.8	120
143	Stress and the aging immune system. <i>Brain, Behavior, and Immunity</i> , 2004, 18, 114-119.	2.0	119
144	Age-related changes in cardiovascular response as a function of a chronic stressor and social support.. <i>Journal of Personality and Social Psychology</i> , 1992, 63, 839-846.	2.6	118

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145	Learning Where to Look for Danger: Integrating Affective and Spatial Information. Psychological Science, 2002, 13, 449-453.	1.8	118
146	On the Reciprocal Association Between Loneliness and Subjective Well-being. American Journal of Epidemiology, 2012, 176, 777-784.	1.6	118
147	Cognitive dissonance may enhance sympathetic tonus, but attitudes are changed to reduce negative affect rather than arousal. Journal of Experimental Social Psychology, 1990, 26, 289-304.	1.3	112
148	The Interaction of Social and Emotional Processes in the Brain. Journal of Cognitive Neuroscience, 2004, 16, 1818-1829.	1.1	112
149	Attitudes and cognitive response: An electrophysiological approach.. Journal of Personality and Social Psychology, 1979, 37, 2181-2199.	2.6	108
150	Social neuroscience: challenges and opportunities in the study of complex behavior. Annals of the New York Academy of Sciences, 2011, 1224, 162-173.	1.8	108
151	Illusions, arithmetic, and the bidirectional modulation of vagal control of the heart. Biological Psychology, 1996, 44, 1-17.	1.1	107
152	Mucosal Wound Healing. Archives of Surgery, 2006, 141, 1193.	2.3	107
153	Respiratory sinus arrhythmia and diseases of aging: Obesity, diabetes mellitus, and hypertension. Biological Psychology, 2007, 74, 212-223.	1.1	107
154	The Insula and Evaluative Processes. Psychological Science, 2011, 22, 80-86.	1.8	106
155	Relationship between facial expressiveness and sympathetic activation in emotion: A critical review, with emphasis on modeling underlying mechanisms and individual differences.. Journal of Personality and Social Psychology, 1992, 62, 110-128.	2.6	105
156	Time frames and the distinction between affective and cognitive well-being. Journal of Research in Personality, 2012, 46, 431-441.	0.9	102
157	Microexpressive Facial Actions as a Function of Affective Stimuli: Replication and Extension. Personality and Social Psychology Bulletin, 1992, 18, 515-526.	1.9	101
158	Bioelectrical echoes from evaluative categorization: II. A late positive brain potential that varies as a function of attitude registration rather than attitude report.. Journal of Personality and Social Psychology, 1995, 68, 997-1013.	2.6	100
159	Social Neuroscience: Progress and Implications for Mental Health. Perspectives on Psychological Science, 2007, 2, 99-123.	5.2	98
160	Postmenopausal Hormone Replacement. Psychosomatic Medicine, 1998, 60, 17-25.	1.3	96
161	Acute stress evokes selective mobilization of T cells that differ in chemokine receptor expression: a potential pathway linking immunologic reactivity to cardiovascular disease. Brain, Behavior, and Immunity, 2003, 17, 251-259.	2.0	95
162	Electromyograms as measures of extent and affectivity of information processing.. American Psychologist, 1981, 36, 441-456.	3.8	94

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163	Better (or worse) for some than others: Individual differences in the positivity offset and negativity bias. <i>Journal of Research in Personality</i> , 2011, 45, 100-111.	0.9	93
164	Addressing Disturbing and Disturbed Consumer Behavior: Is it Necessary to Change the Way We Conduct Behavioral Science?. <i>Journal of Marketing Research</i> , 1996, 33, 1-8.	3.0	91
165	Neuroimaging as a New Tool in the Toolbox of Psychological Science. <i>Current Directions in Psychological Science</i> , 2008, 17, 62-67.	2.8	91
166	Perceived interpersonal synchrony increases empathy: Insights from autism spectrum disorder. <i>Cognition</i> , 2016, 146, 8-15.	1.1	91
167	Semantic, Evaluative, and Self-Referent Processing: Memory, Cognitive Effort, and Somatovisceral Activity. <i>Psychophysiology</i> , 1985, 22, 371-384.	1.2	89
168	Source and message factors in persuasion: A reply to stiff's critique of the elaboration likelihood model. <i>Communication Monographs</i> , 1987, 54, 233-249.	1.9	89
169	Attitudes toward Presidential Candidates and Political Parties: Initial Optimism, Inertial First Impressions, and a Focus on Flaws. <i>American Journal of Political Science</i> , 2001, 45, 930.	2.9	89
170	Loneliness and implicit attention to social threat: A high-performance electrical neuroimaging study. <i>Cognitive Neuroscience</i> , 2016, 7, 138-159.	0.6	89
171	The effects of a salient self-schema on the evaluation of proattitudinal editorials: Top-down versus bottom-up message processing. <i>Journal of Experimental Social Psychology</i> , 1982, 18, 324-338.	1.3	88
172	Physiological differentiation of sensory and cognitive tasks as a function of warning, processing demands, and reported unpleasantness. <i>Biological Psychology</i> , 1978, 6, 181-192.	1.1	87
173	Believers' estimates of God's beliefs are more egocentric than estimates of other people's beliefs. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2009, 106, 21533-21538.	3.3	87
174	Autonomic and neuroendocrine responses to mild psychological stressors: Effects of chronic stress on older women. <i>Annals of Behavioral Medicine</i> , 2000, 22, 140-148.	1.7	86
175	Implicit attention to negative social, in contrast to nonsocial, words in the Stroop task differs between individuals high and low in loneliness: Evidence from event-related brain microstates. <i>Cortex</i> , 2015, 70, 213-233.	1.1	84
176	What underlies medical donor attitudes and behavior?. <i>Health Psychology</i> , 1993, 12, 269-271.	1.3	83
177	Affective picture processing: The late positive potential is modulated by motivational relevance. , 2000, 37, 257.		83
178	Autonomic cardiac control. I. Estimation and validation from pharmacological blockades. <i>Psychophysiology</i> , 1994, 31, 572-585.	1.2	81
179	Selective influences of oxytocin on the evaluative processing of social stimuli. <i>Journal of Psychopharmacology</i> , 2011, 25, 1313-1319.	2.0	80
180	The Genetics of Loneliness. <i>Perspectives on Psychological Science</i> , 2015, 10, 213-226.	5.2	80

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181	Cardiovascular and Immune Responses to Acute Psychological Stress in Young and Old Women. <i>Psychosomatic Medicine</i> , 1998, 60, 290-296.	1.3	79
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