

Kfir Eliaz

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10514727/publications.pdf>

Version: 2024-02-01

36
papers

1,176
citations

516710

16
h-index

454955

30
g-index

36
all docs

36
docs citations

36
times ranked

634
citing authors

#	ARTICLE	IF	CITATIONS
1	Contracting with Diversely Naive Agents. Review of Economic Studies, 2006, 73, 689-714.	5.4	226
2	Consideration Sets and Competitive Marketing. Review of Economic Studies, 2011, 78, 235-262.	5.4	159
3	A Simple Model of Search Engine Pricing. Economic Journal, 2011, 121, F329-F339.	3.6	76
4	Reason-based choice: A bargaining rationale for the attraction and compromise effects. Theoretical Economics, 2012, 7, 125-162.	0.8	72
5	Paying for confidence: An experimental study of the demand for non-instrumental information. Games and Economic Behavior, 2010, 70, 304-324.	0.8	68
6	Experimental Testing of Intrinsic Preferences for NonInstrumental Information. American Economic Review, 2007, 97, 166-169.	8.5	56
7	AIDS Policy and Psychology: A Mechanism-Design Approach. RAND Journal of Economics, 2003, 34, 631.	2.3	55
8	A Model of Competing Narratives. American Economic Review, 2020, 110, 3786-3816.	8.5	51
9	Can anticipatory feelings explain anomalous choices of information sources?. Games and Economic Behavior, 2006, 56, 87-104.	0.8	50
10	On the strategic use of attention grabbers. Theoretical Economics, 2011, 6, 127-155.	0.8	47
11	Choice Shifts in Groups: A Decision-Theoretic Basis. American Economic Review, 2006, 96, 1321-1332.	8.5	42
12	Competing for Consumer Inattention. Journal of Political Economy, 2014, 122, 1203-1234.	4.5	40
13	On the Selection of Arbitrators. American Economic Review, 2014, 104, 3434-3458.	8.5	38
14	Choosing the two finalists. Economic Theory, 2011, 46, 211-219.	0.9	37
15	A Mechanism-Design Approach to Speculative Trade. Econometrica, 2007, 75, 875-884.	4.2	28
16	Social aggregators. Social Choice and Welfare, 2004, 22, 317-330.	0.8	22
17	Search Design and Broad Matching. American Economic Review, 2016, 106, 563-586.	8.5	15
18	Reference Dependence and Labor Market Fluctuations. NBER Macroeconomics Annual, 2014, 28, 159-200.	3.8	13

#	ARTICLE	IF	CITATIONS
19	A model of boundedly rational "neuro" agents. <i>Economic Theory</i> , 2014, 57, 515-528.	0.9	10
20	Beyond "Ellison"™s Matrix: New Directions in Behavioral Industrial Organization. <i>Review of Industrial Organization</i> , 2015, 47, 259-272.	0.7	9
21	The Model Selection Curse. <i>American Economic Review Insights</i> , 2019, 1, 127-140.	3.2	9
22	Bargaining over bets. <i>Games and Economic Behavior</i> , 2009, 66, 78-97.	0.8	7
23	Bayesian privacy. <i>Theoretical Economics</i> , 2021, 16, 1557-1603.	0.8	7
24	Information disclosure to Cournot duopolists. <i>Economics Letters</i> , 2015, 126, 167-170.	1.9	6
25	Sending information to interactive receivers playing a generalized prisoners™ dilemma. <i>International Journal of Game Theory</i> , 2014, 43, 245-267.	0.5	5
26	Incentive-compatible advertising on nonretail platforms. <i>RAND Journal of Economics</i> , 2020, 51, 323-345.	2.3	5
27	Strategic interpretations. <i>Journal of Economic Theory</i> , 2021, 192, 105192.	1.1	5
28	On selecting the right agent. <i>Theoretical Economics</i> , 2021, 16, 381-402.	0.8	5
29	Optimal speculative trade among large traders. <i>Review of Economic Design</i> , 2008, 12, 45-74.	0.3	3
30	Managing intrinsic motivation in a long-run relationship. <i>Economics Letters</i> , 2018, 165, 6-9.	1.9	3
31	On incentive-compatible estimators. <i>Games and Economic Behavior</i> , 2022, 132, 204-220.	0.8	3
32	Competing for Consumer Inattention. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	1
33	Persuasion with endogenous misspecified beliefs. <i>European Economic Review</i> , 2021, 134, 103712.	2.3	1
34	Reason-Based Choice: A Bargaining Rationale for the Attraction and Compromise Effects. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
35	Cheating with Models. <i>American Economic Review Insights</i> , 2021, 3, 417-434.	3.2	1
36	Strategic disclosure of feasible options. <i>Games and Economic Behavior</i> , 2015, 91, 145-165.	0.8	0