

# Joe C Magee

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10511272/publications.pdf>

Version: 2024-02-01

30  
papers

7,351  
citations

304743

22  
h-index

501196

28  
g-index

30  
all docs

30  
docs citations

30  
times ranked

3891  
citing authors

#	ARTICLE	IF	CITATIONS
1	Power and social distance. <i>Current Opinion in Psychology</i> , 2020, 33, 33-37.	4.9	20
2	The Agentic-Communal Model of Advantage and Disadvantage: How Inequality Produces Similarities in the Psychology of Power, Social Class, Gender, and Race. <i>Advances in Experimental Social Psychology</i> , 2018, 58, 71-125.	3.3	59
3	The four horsemen of power at the bargaining table. <i>Journal of Business and Industrial Marketing</i> , 2017, 32, 606-611.	3.0	41
4	Power and perspective-taking: A critical examination. <i>Journal of Experimental Social Psychology</i> , 2016, 67, 91-92.	2.2	34
5	Affective expressions in groups and inferences about members' relational well-being: The effects of socially engaging and disengaging emotions. <i>Cognition and Emotion</i> , 2016, 30, 150-166.	2.0	21
6	Power: Past findings, present considerations, and future directions.. , 2015, , 421-460.		134
7	Not so lonely at the top: The relationship between power and loneliness. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 130, 69-78.	2.5	58
8	The interpersonal nature of power and status. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 152-156.	3.9	29
9	Neural Substrates of Social Status Inference: Roles of Medial Prefrontal Cortex and Superior Temporal Sulcus. <i>Journal of Cognitive Neuroscience</i> , 2014, 26, 1131-1140.	2.3	50
10	A little similarity goes a long way: The effects of peripheral but self-revealing similarities on improving and sustaining interracial relationships.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 81-100.	2.8	42
11	Status and Power: The Principal Inputs to Influence for Public Managers. <i>Public Administration Review</i> , 2014, 74, 307-317.	4.1	24
12	Acceleration With Steering. <i>Social Psychological and Personality Science</i> , 2014, 5, 627-635.	3.9	48
13	The blind leading: Power reduces awareness of constraints. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 579-582.	2.2	53
14	The Social Distance Theory of Power. <i>Personality and Social Psychology Review</i> , 2013, 17, 158-186.	6.0	436
15	Building blocks of bias: Gender composition predicts male and female group members' evaluations of each other and the group. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1209-1212.	2.2	33
16	On the folly of principal's power: Managerial psychology as a cause of bad incentives. <i>Research in Organizational Behavior</i> , 2011, 31, 25-41.	1.2	13
17	Specialization in Relational Reasoning. <i>Social Psychological and Personality Science</i> , 2010, 1, 318-326.	3.9	14
18	Power Differences in the Construal of a Crisis: The Immediate Aftermath of September 11, 2001. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 354-370.	3.0	84

#	ARTICLE	IF	CITATIONS
19	Professed impressions: What people say about others affects onlookers'™ perceptions of speakers'™ power and warmth. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 152-158.	2.2	18
20	Seeing power in action: The roles of deliberation, implementation, and action in inferences of power. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 1-14.	2.2	77
21	How personalized and socialized power motivation facilitate antisocial and prosocial decision-making. <i>Journal of Research in Personality</i> , 2008, 42, 1547-1559.	1.7	85
22	8â€fSocial Hierarchy: The Selfâ€Reinforcing Nature of Power and Status. <i>Academy of Management Annals</i> , 2008, 2, 351-398.	9.6	729
23	Power and the objectification of social targets.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 111-127.	2.8	555
24	Power reduces the press of the situation: Implications for creativity, conformity, and dissonance.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 1450-1466.	2.8	673
25	8â€fSocial Hierarchy: The Selfâ€Reinforcing Nature of Power and Status. <i>Academy of Management Annals</i> , 2008, 2, 351-398.	9.6	1,199
26	Power, Propensity to Negotiate, and Moving First in Competitive Interactions. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 200-212.	3.0	386
27	Emotional Ties That Bind: The Roles of Valence and Consistency of Group Emotion in Inferences of Cohesiveness and Common Fate. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 1703-1715.	3.0	56
28	Power and Perspectives Not Taken. <i>Psychological Science</i> , 2006, 17, 1068-1074.	3.3	969
29	From Power to Action.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 453-466.	2.8	1,360
30	Power, Culture, and Action: Considerations in the Expression and Enactment of Power in East Asian and Western Societies. <i>Research on Managing Groups and Teams</i> , 0, , 53-73.	0.6	51