

# William Lazonick

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10485459/publications.pdf>

Version: 2024-02-01

70  
papers

4,151  
citations

201674

27  
h-index

276875

41  
g-index

79  
all docs

79  
docs citations

79  
times ranked

1326  
citing authors

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | Maximizing shareholder value: a new ideology for corporate governance. <i>Economy and Society</i> , 2000, 29, 13-35.  | 2.4 | 1,490     |
| 2  | US biopharmaceutical finance and the sustainability of the biotech business model. <i>Research Policy</i> , 2011, 40, 1170-1187.  | 6.4 | 195       |
| 3  | Innovative Business Models and Varieties of Capitalism: Financialization of the U.S. Corporation. <i>Business History Review</i> , 2010, 84, 675-702.                     | 0.4 | 158       |
| 4  | Maximizing Shareholder Value: A New Ideology for Corporate Governance. , 2002, , 11-36.   |     | 128       |
| 5  | Finance and industrial development. Part I: the United States and the United Kingdom. <i>Financial History Review</i> , 1997, 4, 7-29.                                    | 0.3 | 106       |
| 6  | US Biopharmaceutical Finance and the Sustainability of the Biotech Business Model. <i>SSRN Electronic Journal</i> , 2011, , .   | 0.4 | 104       |
| 7  | Industrial Organization and Technological Change: The Decline of the British Cotton Industry. <i>Business History Review</i> , 1983, 57, 195-236.                         | 0.4 | 99        |
| 8  | Controlling the Market for Corporate Control: The Historical Significance of Managerial Capitalism. <i>Industrial and Corporate Change</i> , 1992, 1, 445-488.            | 2.8 | 96        |
| 9  | The British Cotton Industry and International Competitive Advantage: The State of the Debates. <i>Business History</i> , 1990, 32, 9-65.                                  | 0.8 | 92        |
| 10 | Dynamic capabilities and sustained innovation: strategic control and financial commitment at Rolls-Royce plc. <i>Industrial and Corporate Change</i> , 2005, 14, 501-542. | 2.8 | 84        |
| 11 | The organization of innovation in a transitional economy: business and government in Chinese electronic publishing. <i>Research Policy</i> , 2001, 30, 55-77.             | 6.4 | 80        |
| 12 | The Chandlerian corporation and the theory of innovative enterprise. <i>Industrial and Corporate Change</i> , 2010, 19, 317-349.  | 2.8 | 75        |
| 13 | Indigenous Innovation and Economic Development: Lessons from China's Leap into the Information Age. <i>Industry and Innovation</i> , 2004, 11, 273-297.                   | 3.1 | 74        |
| 14 | Finance and industrial development: evolution to market control. Part II: Japan and Germany. <i>Financial History Review</i> , 1997, 4, 117-138.                          | 0.3 | 71        |
| 15 | The Theory of the Market Economy and the Social Foundations of Innovative Enterprise. <i>Economic and Industrial Democracy</i> , 2003, 24, 9-44.                          | 1.6 | 65        |
| 16 | Competition, Specialization, and Industrial Decline. <i>Journal of Economic History</i> , 1981, 41, 31-38.  | 1.2 | 60        |
| 17 | Factor Costs and the Diffusion of Ring Spinning in Britain Prior to World War I. <i>Quarterly Journal of Economics</i> , 1981, 96, 89.                                    | 8.6 | 54        |
| 18 | The New Economy Business Model and the Crisis of U.S. Capitalism. <i>Capitalism and Society</i> , 2009, 4, .  | 0.3 | 54        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Karl Marx and Enclosures in England. <i>Review of Radical Political Economics</i> , 1974, 6, 1-59.  | 0.6 | 53        |
| 20 | Organizational Integration and Competitive Advantage: Explaining Strategy and Performance in American Industry. <i>Industrial and Corporate Change</i> , 1995, 4, 229-270.  | 2.8 | 52        |
| 21 | Big business and skill formation in the wealthiest nations: The organizational revolution in the twentieth century. , 1997, , 497-521.  |     | 51        |
| 22 | Financialized Corporations in a National Innovation System: The U.S. Pharmaceutical Industry. <i>International Journal of Political Economy</i> , 2018, 47, 281-316.  | 0.6 | 48        |
| 23 | The Decline of the British Economy: An Institutional Perspective. <i>Journal of Economic History</i> , 1984, 44, 567-583.   | 1.2 | 47        |
| 24 | Innovative Enterprise and Historical Transformation. <i>Enterprise and Society</i> , 2002, 3, 3-47.   | 0.3 | 45        |
| 25 | Apple's changing business model: What should the world's richest company do with all those profits?. <i>Accounting Forum</i> , 2013, 37, 249-267.   | 2.2 | 45        |
| 26 | US Pharma's Financialized Business Model. <i>SSRN Electronic Journal</i> , 0, , .   | 0.4 | 44        |
| 27 | Innovative Enterprise and Historical Transformation. <i>Enterprise and Society</i> , 2002, 3, 3-47.   | 0.3 | 42        |
| 28 | The "Schumpeter effect" in early U.S. manufacturing. <i>Explorations in Economic History</i> , 1985, 22, 53-96.   | 1.7 | 39        |
| 29 | The New Normal is "Maximizing Shareholder Value": Predatory Value Extraction, Slowing Productivity, and the Vanishing American Middle Class. <i>International Journal of Political Economy</i> , 2017, 46, 217-226. | 0.6 | 36        |
| 30 | The explosion of executive pay and the erosion of American prosperity. <i>Entreprises Et Histoire</i> , 2010, n° 57, 141-164.   | 0.1 | 31        |
| 31 | Varieties of Capitalism and Innovative Enterprise. <i>Comparative Social Research</i> , 2007, , 21-69.  | 1.0 | 27        |
| 32 | The Mismeasure of Mammon: Uses and Abuses of Executive Pay Data. <i>SSRN Electronic Journal</i> , 0, , .  | 0.4 | 25        |
| 33 | Innovative Enterprise or Sweatshop Economics?: In Search of Foundations of Economic Analysis. <i>Challenge</i> , 2016, 59, 65-114.  | 0.4 | 20        |
| 34 | Who Invests in the High-Tech Knowledge Base?. <i>SSRN Electronic Journal</i> , 0, , .   | 0.4 | 20        |
| 35 | The Functions of the Stock Market and the Fallacies of Shareholder Value. <i>SSRN Electronic Journal</i> , 0, , .   | 0.4 | 17        |
| 36 | The evolution and allocation of employee stock options: adapting US-style compensation to the Swedish business model. <i>European Management Review</i> , 2006, 3, 156-176.   | 3.7 | 16        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 37 | The Integration of Theory and History. , 1994, , 245-263.   |     | 14        |
| 38 | The Quest for Shareholder Value: Stock Repurchases in the US Economy. Recherches Economiques De Louvain, 2009, Vol. 74, 479-540.  | 0.0 | 13        |
| 39 | When Managerial Capitalism Embraced Shareholder-Value Ideology. International Journal of Political Economy, 2015, 44, 90-99.  | 0.6 | 12        |
| 40 | The Functions of the Stock Market and the Fallacies of Shareholder Value. , 2018, , .   |     | 12        |
| 41 | Innovative Enterprise Solves the Agency Problem: The Theory of the Firm, Financial Flows, and Economic Performance. SSRN Electronic Journal, 2017, , .                                | 0.4 | 11        |
| 42 | Understanding Innovative Enterprise: Toward the Integration of Economic Theory and Business History. , 2003, , 31-61.   |     | 10        |
| 43 | Innovative enterprise and shareholder value. Law and Financial Markets Review, 2014, 8, 52-64.  | 0.1 | 10        |
| 44 | How "Maximizing Shareholder Value" Minimized the Strategic National Stockpile: The \$5.3 Trillion Question for Pandemic Preparedness Raised by the Ventilator Fiasco. , 2020, , 1-64. |     | 10        |
| 45 | Rings and Mules in Britain: Reply. Quarterly Journal of Economics, 1984, 99, 393.   | 8.6 | 9         |
| 46 | How the Disappearance of Unionized Jobs Obliterated an Emergent Black Middle Class. , 2020, , 1-19.   |     | 8         |
| 47 | Is the Most Unproductive Firm the Foundation of the Most Efficient Economy? Penrosian Learning Confronts the Neoclassical Fallacy. , 2020, , 1-33.                                    |     | 8         |
| 48 | The Equal Employment Opportunity Omission. SSRN Electronic Journal, 2016, , .   | 0.4 | 7         |
| 49 | Alfred Chandler's managerial revolution: developing and utilizing productive resources. , 2012, , 3-29.   |     | 6         |
| 50 | The New Economy Business Model and Sustainable Prosperity. SSRN Electronic Journal, 2008, , .   | 0.4 | 5         |
| 51 | Organizational Learning and International Competition: The Skill-Base Hypothesis. , 2002, , 37-77.  |     | 5         |
| 52 | Employment and Earnings of African Americans Fifty Years After: Progress?. , 2020, , 1-49.  |     | 5         |
| 53 | Comments on Gary Pisano: "toward a prescriptive theory of dynamic capabilities", Industrial and Corporate Change, 2018, 27, 1165-1174.  | 2.8 | 4         |
| 54 | How "Maximizing Shareholder Value" Minimized the Strategic National Stockpile: The \$5.3 Trillion Question for Pandemic Preparedness Raised by the Ventilator Fiasco. , 2020, , 1-64. |     | 4         |

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|----|---|-----|-----------|
| 55 | Corporate Governance, Innovative Enterprise and Executive Pay. , 2012, , .  |     | 3         |
| 56 | The Japanese Economy and Corporate Reform: What Path to Sustainable Prosperity?. , 2002, , 226-254.                                     |     | 3         |
| 57 | Labor in the Twenty-First Century: The Top 0.1 percent and the Disappearing Middle-Class. SSRN Electronic Journal, 0, , .               | 0.4 | 3         |
| 58 | Why executive pay matters to innovation and inequality. , 0, , 413-439.   |     | 2         |
| 59 | 5. Innovative Enterprise and the Theory of the Firm. Political Quarterly, 2015, 86, 77-97.  | 0.7 | 2         |
| 60 | Employment Mobility and the Belated Emergence of the Black Middle Class. , 2021, , 1-60.  |     | 2         |
| 61 | Alfred Chandler's Managerial Revolution. , 2013, , .  |     | 1         |
| 62 | Stubborn mules: some comments. Economic History Review, 1987, 40, 80-86.  | 0.9 | 1         |
| 63 | Theory and History in Marxian Economics. , 1987, , 255-312.   |     | 1         |
| 64 | Apple's Changing Business Model: What Should the World's Richest Company Do with All Those Profits?. SSRN Electronic Journal, 2013, , . | 0.4 | 0         |
| 65 | Catching Up and Developing Innovation Capabilities in China's Telecommunication Equipment Industry. , 2016, , 215-239.                  |     | 0         |
| 66 | The Corporation in Economics. , 0, , 64-96.   |     | 0         |
| 67 | Contemporary Capitalism. , 2008, , 1-15.  |     | 0         |
| 68 | Business History. , 2016, , 1-5.  |     | 0         |
| 69 | Business History. , 2018, , 158-162.  |     | 0         |
| 70 | Contemporary Capitalism. , 2018, , 2155-2169.   |     | 0         |