John A Wagner

List of Publications by Year in descending order

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17 papers	2,575 citations	687363 13 h-index	940533 16 g-index
18 all docs	18 docs citations	18 times ranked	1576 citing authors

#	Article	IF	CITATIONS
1	Percept-percept inflation in microorganizational research: An investigation of prevalence and effect Journal of Applied Psychology, 1994, 79, 67-76.	5.3	1,033
2	Participation's Effects On Performance and Satisfaction: A Reconsideration Of Research Evidence. Academy of Management Review, 1994, 19, 312-330.	11.7	506
3	Individualism-Collectivism: Concept and Measure. Group & Organization Studies, 1986, 11, 280-304.	0.7	293
4	Motive, Opportunity, Choice, and Corporate Illegality. Organization Science, 1997, 8, 624-647.	4. 5	179
5	Structural contingency theory and individual differences: Examination of external and internal person-team fit Journal of Applied Psychology, 2002, 87, 599-606.	5.3	178
6	Participation's Effects on Performance and Satisfaction: A Reconsideration of Research Evidence. Academy of Management Review, 1994, 19, 312.	11.7	154
7	Studies of Individualism-Collectivism: Effects on Cooperation in Groups. Academy of Management Journal, 1995, 38, 152-173.	6.3	50
8	Shared Influence and Organizational Behavior: A Meta-Analysis of Situational Variables Expected to Moderate Participation-Outcome Relationships. Academy of Management Journal, 1987, 30, 524-541.	6. 3	40
9	Quality Circles in the United States: A Conceptual Reevaluation. Journal of Applied Behavioral Science, The, 1985, 21, 155-167.	3.3	38
10	PERCEPT-PERCEPT INFLATION IN MICRO ORGANIZATIONAL RESEARCH: AN INVESTIGATION OF PREVALENCE AND EFFECT Proceedings - Academy of Management, 1993, 1993, 310-314.	0.1	28
11	Individualism–collectivism and team member performance: Another look. Journal of Organizational Behavior, 2012, 33, 946-963.	4.7	25
12	Effects of Participation on Performance and Satisfaction: Additional Meta-Analytic Evidence. Psychological Reports, 1999, 84, 719-725.	1.7	17
13	Utilitarian and ontological variation in individualism-collectivism. Research in Organizational Behavior, 2002, 24, 301-345.	1.2	15
14	The influence of unpublished studies on results of recent meta-analyses: publication bias, the file drawer problem, and implications for the replication crisis. International Journal of Social Research Methodology: Theory and Practice, 2022, 25, 639-644.	4.4	7
15	LEGAL REGULATION AND THE CONSTRAINT OF CONSTITUENT SATISFACTION. Journal of Management Studies, 1987, 24, 189-200.	8.3	6
16	The Large Introductory Class as an Exercise in Organization Design. Journal of Management Education, 1999, 23, 123-142.	1.1	5
17	Significance of the Ontological/Utilitarian Distinction Among Measures of Individualism and Collectivism. Psychological Reports, 0, , 003329412211052.	1.7	1