

# Ken G Smith

## List of Publications by Year in descending order

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Version: 2024-02-01

41  
papers

9,935  
citations

126907

33  
h-index

276875

41  
g-index

72  
all docs

72  
docs citations

72  
times ranked

6118  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Interplay Between Exploration and Exploitation. <i>Academy of Management Journal</i> , 2006, 49, 693-706.	6.3	2,190
2	Top Management Team Demography and Process: The Role of Social Integration and Communication. <i>Administrative Science Quarterly</i> , 1994, 39, 412.	6.9	1,067
3	Top management team diversity, group process, and strategic consensus. <i>Strategic Management Journal</i> , 1999, 20, 445-465.	7.3	662
4	A Multidimensional Model of Venture Growth. <i>Academy of Management Journal</i> , 2001, 44, 292-303.	6.3	583
5	The age of temporary advantage. <i>Strategic Management Journal</i> , 2010, 31, 1371-1385.	7.3	480
6	Action Characteristics as Predictors of Competitive Responses. <i>Management Science</i> , 1992, 38, 439-455.	4.1	360
7	The impact of market actions on firm reputation. <i>Strategic Management Journal</i> , 2006, 27, 1205-1219.	7.3	322
8	“Austrian” and Industrial Organization Perspectives on Firm-level Competitive Activity and Performance. <i>Organization Science</i> , 1996, 7, 243-254.	4.5	320
9	After the Fall: Reintegrating the Corrupt Organization. <i>Academy of Management Review</i> , 2008, 33, 730-749.	11.7	291
10	Top Management Attention to Innovation: The Role of Search Selection and Intensity in New Product Introductions. <i>Academy of Management Journal</i> , 2013, 56, 893-916.	6.3	280
11	The Red Queen Effect: Competitive Actions And Firm Performance. <i>Academy of Management Journal</i> , 2008, 51, 61-80.	6.3	266
12	Timing, order and durability of new product advantages with imitation. <i>Strategic Management Journal</i> , 2000, 21, 23-30.	7.3	259
13	Environmental variation, strategic change and firm performance: A study of railroad deregulation. <i>Strategic Management Journal</i> , 1987, 8, 363-376.	7.3	251
14	Using Subjective Evaluations of Organizational Performance in Small Business Research. <i>American Journal of Small Business</i> , 1988, 12, 45-54.	1.2	210
15	Ceos On the Edge: Earnings Manipulation and Stock-Based Incentive Misalignment. <i>Academy of Management Journal</i> , 2008, 51, 241-258.	6.3	192
16	Strategy, Size and Performance. <i>Organization Studies</i> , 1989, 10, 63-81.	5.3	184
17	Research notes and communications management and organizational change: A note on the railroad industry. <i>Strategic Management Journal</i> , 1991, 12, 557-562.	7.3	170
18	Organizational Information Processing, Competitive Responses, and Performance in the U.S. Domestic Airline Industry. <i>Academy of Management Journal</i> , 1991, 34, 60-85.	6.3	134

#	ARTICLE	IF	CITATIONS
19	Decision making behavior in smaller entrepreneurial and larger professionally managed firms. <i>Journal of Business Venturing</i> , 1988, 3, 223-232.	6.3	124
20	STRATEGIC GROUPS AND RIVALROUS FIRM BEHAVIOR: TOWARDS A RECONCILIATION. <i>Strategic Management Journal</i> , 1997, 18, 149-157.	7.3	120
21	The Role of Competitive Action in Market Share Erosion and Industry Dethronement: A Study of Industry Leaders and Challengers. <i>Academy of Management Journal</i> , 1999, 42, 372-388.	6.3	101
22	The impact of performance distress on aggressive competitive behavior: a reconciliation of conflicting views. <i>Managerial and Decision Economics</i> , 2002, 23, 301-316.	2.5	97
23	Multimarket Contact and Resource Dissimilarity: A Competitive Dynamics Perspective. <i>Journal of Management</i> , 2000, 26, 1217-1236.	9.3	90
24	CEO demographics and accounting fraud: Who is more likely to rationalize illegal acts?. <i>Strategic Organization</i> , 2011, 9, 259-282.	5.0	88
25	Predictors of response time to competitive strategic actions: Preliminary theory and evidence. <i>Journal of Business Research</i> , 1989, 18, 245-258.	10.2	87
26	The complex search process of invention. <i>Research Policy</i> , 2013, 42, 90-100.	6.4	86
27	Coming Forward: The Effects of Social and Regulatory Forces on the Voluntary Restatement of Earnings Subsequent to Wrongdoing. <i>Organization Science</i> , 2008, 19, 386-403.	4.5	78
28	An entrepreneurial perspective on the firm-environment relationship. <i>Strategic Entrepreneurship Journal</i> , 2007, 1, 329-344.	4.4	68
29	Chief executive leadership style, consensus decision making, and top management team effectiveness. <i>European Journal of Work and Organizational Psychology</i> , 2000, 9, 401-420.	3.7	63
30	A Communication-Information Model of Competitive Response Timing. <i>Journal of Management</i> , 1991, 17, 5-23.	9.3	59
31	King of the hill: Dethroning the industry leader. <i>Academy of Management Perspectives</i> , 2001, 15, 59-70.	6.8	53
32	Environmental Change and Management Staffing: An Empirical Study. <i>Journal of Management</i> , 1991, 17, 735-748.	9.3	51
33	The Management of Resources. <i>Journal of Management</i> , 2013, 39, 928-957.	9.3	45
34	Top management teams and pioneering: a resource-based view. <i>International Journal of Human Resource Management</i> , 1997, 8, 291-306.	5.3	28
35	The Effect of New Product Radicality and Scope on the Extent and Speed of Innovation Diffusion. <i>Journal of Management</i> , 2003, 29, 753-768.	9.3	25
36	An organizational information-processing profile of first movers. <i>Journal of Business Research</i> , 1992, 25, 231-241.	10.2	22

#	ARTICLE	IF	CITATIONS
37	Competitive Dynamics Research. , 2017, , 309-354.		22
38	AN ASSESSMENT OF THE VALIDITY OF COMPETITIVE DYNAMIC RESEARCH.. Proceedings - Academy of Management, 1996, 1996, 61-65.	0.1	8
39	MULTIMARKET CONTACT, RESOURCE HETEROGENEITY, AND RIVALROUS FIRM BEHAVIOR.. Proceedings - Academy of Management, 1997, 1997, 55-59.	0.1	5
40	Environmental Change and Management Staffing: A Reply. Journal of Management, 1993, 19, 889-896.	9.3	3
41	Reflexive and Selective Competitive Behaviorsâ€™Inertia, Imitation, and Interfirm Rivalry. Organization Management Journal, 2016, 13, 72-88.	0.9	2