

Dale T Miller

List of Publications by Year in descending order

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Version: 2024-02-01

80
papers

15,843
citations

57631

44
h-index

88477

70
g-index

81
all docs

81
docs citations

81
times ranked

8396
citing authors

#	ARTICLE	IF	CITATIONS
1	Norm theory: Comparing reality to its alternatives.. Psychological Review, 1986, 93, 136-153.	2.7	2,588
2	Self-serving biases in the attribution of causality: Fact or fiction?. Psychological Bulletin, 1975, 82, 213-225.	5.5	1,955
3	Just world research and the attribution process: Looking back and ahead.. Psychological Bulletin, 1978, 85, 1030-1051.	5.5	1,089
4	Pluralistic ignorance and alcohol use on campus: Some consequences of misperceiving the social norm.. Journal of Personality and Social Psychology, 1993, 64, 243-256.	2.6	875
5	Moral credentials and the expression of prejudice.. Journal of Personality and Social Psychology, 2001, 81, 33-43.	2.6	806
6	The norm of self-interest.. American Psychologist, 1999, 54, 1053-1060.	3.8	789
7	When small effects are impressive.. Psychological Bulletin, 1992, 112, 160-164.	5.5	775
8	Disrespect and the Experience of Injustice. Annual Review of Psychology, 2001, 52, 527-553.	9.9	625
9	Changing Norms to Change Behavior. Annual Review of Psychology, 2016, 67, 339-361.	9.9	365
10	The disparity between the actual and assumed power of self-interest.. Journal of Personality and Social Psychology, 1998, 74, 53-62.	2.6	326
11	Ego involvement and attributions for success and failure.. Journal of Personality and Social Psychology, 1976, 34, 901-906.	2.6	310
12	Pluralistic ignorance: When similarity is interpreted as dissimilarity.. Journal of Personality and Social Psychology, 1987, 53, 298-305.	2.6	283
13	Psychological Essentialism of Human Categories. Current Directions in Psychological Science, 2007, 16, 202-206.	2.8	270
14	Counterfactual Thinking and Victim Compensation. Personality and Social Psychology Bulletin, 1986, 12, 513-519.	1.9	248
15	Temporal order and the perceived mutability of events: Implications for blame assignment.. Journal of Personality and Social Psychology, 1990, 59, 1111-1118.	2.6	231
16	Pluralistic Ignorance and the Perpetuation of Social Norms by Unwitting Actors. Advances in Experimental Social Psychology, 1996, , 161-209.	2.0	221
17	Psychological License. Advances in Experimental Social Psychology, 2010, 43, 115-155.	2.0	219
18	The norm of self-interest and its effects on social action.. Journal of Personality and Social Psychology, 2001, 81, 5-16.	2.6	191

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19	Suspicion of ulterior motivation and the correspondence bias.. Journal of Personality and Social Psychology, 1990, 58, 753-764.	2.6	184
20	Collective Errors and Errors about the Collective. Personality and Social Psychology Bulletin, 1994, 20, 541-550.	1.9	166
21	Suspicion and Dispositional Inference. Personality and Social Psychology Bulletin, 1993, 19, 501-512.	1.9	163
22	Counterfactual Thinking and Social Perception: Thinking about What Might Have Been. Advances in Experimental Social Psychology, 1990, , 305-331.	2.0	157
23	Socialpsychological Processes Underlying Attitudes toward Legal Punishment. Law and Society Review, 1980, 14, 565.	0.7	149
24	Committing Altruism under the Cloak of Self-Interest: The Exchange Fiction. Journal of Experimental Social Psychology, 2002, 38, 144-151.	1.3	149
25	Self-Blame in Victims of Violence. Journal of Social Issues, 1983, 39, 139-152.	1.9	144
26	Gender gaps: Who needs to be explained?. Journal of Personality and Social Psychology, 1991, 61, 5-12.	2.6	144
27	Essentializing Differences Between Women and Men. Psychological Science, 2006, 17, 129-135.	1.8	141
28	Inferring the popularity of an opinion from its familiarity: A repetitive voice can sound like a chorus.. Journal of Personality and Social Psychology, 2007, 92, 821-833.	2.6	140
29	Particularistic and universalistic evaluation in the social comparison process.. Journal of Personality and Social Psychology, 1988, 55, 908-917.	2.6	137
30	The counterfactual fallacy: Confusing what might have been with what ought to have been. Social Justice Research, 1990, 4, 1-19.	0.6	125
31	The Effects of In-Group versus Out-Group Social Comparison on Self-Esteem in the Context of a Negative Stereotype. Journal of Experimental Social Psychology, 2000, 36, 519-530.	1.3	122
32	Minimal conditions for the creation of a unit relationship: the social bond between birthdaymates. European Journal of Social Psychology, 1998, 28, 475-481.	1.5	121
33	Deserving and the Emergence of Forms of Justice. Advances in Experimental Social Psychology, 1976, 9, 133-162.	2.0	103
34	The Social Psychology of Punishment Reactions. Critical Issues in Social Justice, 1981, , 145-172.	0.2	100
35	Distortion in person perception as a consequence of the need for effective control.. Journal of Personality and Social Psychology, 1978, 36, 598-607.	2.6	89
36	Altruism and threat to a belief in a just world. Journal of Experimental Social Psychology, 1977, 13, 113-124.	1.3	79

#	ARTICLE	IF	CITATIONS
37	The Power of the Myth of Self-Interest. <i>Critical Issues in Social Justice</i> , 1996, , 25-48.	0.2	78
38	When a coincidence is suspicious: The role of mental simulation.. <i>Journal of Personality and Social Psychology</i> , 1989, 57, 581-589.	2.6	76
39	Judgments of Self-Other Similarity. <i>Personality and Social Psychology Bulletin</i> , 1990, 16, 475-484.	1.9	72
40	The Distinctiveness Effect in Social Categorization: You Are What Makes You Unusual. <i>Psychological Science</i> , 1995, 6, 246-249.	1.8	71
41	Inventing racist roads not taken: The licensing effect of immoral counterfactual behaviors.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 916-932.	2.6	67
42	Personal deserving versus justice for others: An exploration of the justice motive. <i>Journal of Experimental Social Psychology</i> , 1977, 13, 1-13.	1.3	63
43	Effects of temporal perspective on the attribution process.. <i>Journal of Personality and Social Psychology</i> , 1980, 39, 532-541.	2.6	48
44	Seeing approach motivation in the avoidance behavior of others: Implications for an understanding of pluralistic ignorance.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1066-1075.	2.6	48
45	The unhealthy road not taken: Licensing indulgence by exaggerating counterfactual sins. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 573-578.	1.3	44
46	Coping strategies and attentional mechanisms in self-imposed and externally imposed delay situations.. <i>Journal of Personality and Social Psychology</i> , 1976, 34, 310-316.	2.6	39
47	Selfishly benevolent or benevolently selfish: When self-interest undermines versus promotes prosocial behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2016, 137, 112-122.	1.4	39
48	Distinguishing between silent and vocal minorities: Not all deviants feel marginal.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 871-882.	2.6	36
49	Expressing deviant opinions: Believing you are in the majority helps. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 740-747.	1.3	36
50	Why not wait?: A cognitive model of self-imposed delay termination.. <i>Journal of Personality and Social Psychology</i> , 1983, 45, 935-942.	2.6	35
51	Children's Reactions to the Perpetrators and Victims of Injustices. <i>Child Development</i> , 1979, 50, 861.	1.7	33
52	Do as I say, not as I've done: Suffering for a misdeed reduces the hypocrisy of advising others against it. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 131, 16-32.	1.4	33
53	Counterfactual Thought, Regret, and Superstition: How to Avoid Kicking Yourself. , 2002, , 367-378.		32
54	How Surveillance Begets Perceptions of Dishonesty: The Case of the Counterfactual Sinner.. <i>Journal of Personality and Social Psychology</i> , 2005, 89, 117-128.	2.6	31

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55	How the Moralization of Issues Grants Social Legitimacy to Act on One's Attitudes. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 690-701.	1.9	31
56	Profit maximization versus disadvantageous inequality: the impact of self-categorization. <i>Journal of Behavioral Decision Making</i> , 2005, 18, 187-198.	1.0	30
57	Behavioral Processes in Long-Lag Intervention Studies. <i>Perspectives on Psychological Science</i> , 2017, 12, 454-467.	5.2	28
58	Why We Reject Innocent Victims. , 2002, , 109-126.		27
59	The role of rewards in externally and self-imposed delay of gratification.. <i>Journal of Personality and Social Psychology</i> , 1976, 33, 594-600.	2.6	26
60	Social norm perception in groups with outliers.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1342-1359.	1.5	26
61	From whom do we learn group norms? Low-ranking group members are perceived as the best sources. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 161, 213-227.	1.4	21
62	The emergence of homegrown stereotypes.. <i>American Psychologist</i> , 2002, 57, 352-359.	3.8	19
63	Just World, Social Responsibility, and Helping Behavior. , 2002, , 189-203.		16
64	Reactions to incongruous negative life events. <i>Social Justice Research</i> , 1994, 7, 29-46.	0.6	15
65	Moral traps: When self-serving attributions backfire in prosocial behavior. <i>Journal of Experimental Social Psychology</i> , 2017, 70, 198-203.	1.3	15
66	Reducing Exposure to Trust-Related Risks to Avoid Self-Blame. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 181-192.	1.9	14
67	Morality and the Development of Conceptions of Justice. <i>Critical Issues in Social Justice</i> , 1981, , 73-89.	0.2	14
68	The norm of self-interest. <i>Research in Ethical Issues in Organizations</i> , 0, , 193-210.	0.1	13
69	The Price of Equality: Suboptimal Resource Allocations across Social Categories. <i>Business Ethics Quarterly</i> , 2010, 20, 75-88.	1.3	12
70	Locus of control and the ability to tolerate gratification delay: When it is better to be an external. <i>Journal of Research in Personality</i> , 1978, 12, 49-56.	0.9	10
71	The Just World and Winston Churchill: An Approach/Avoidance Conflict about Psychological Distance When Harming Victims. , 2002, , 168-186.		9
72	Helping and Rationalization as Alternative Strategies for Restoring the Belief in a Just World: Evidence from Longitudinal Change Analyses. , 2002, , 127-148.		8

#	ARTICLE	IF	CITATIONS
73	Awaking to Discrimination. , 2002, , 382-396.		8
74	The Effect of Own Deservingness and Deservingness of Others on Children's Helping Behavior. Child Development, 1977, 48, 617.	1.7	7
75	Norm Theory: Comparing Reality to Its Alternatives. , 2002, , 348-366.		7
76	Seeing approach motivation in the avoidance behavior of others: implications for an understanding of pluralistic ignorance. Journal of Personality and Social Psychology, 2002, 83, 1066-75.	2.6	7
77	Commentary: Psychologically Naive Assumptions about the Perils of Conflicts of Interest. , 2005, , 126-130.		6
78	Social Categories and Group Preference Disputes: The Aversion to Winner-Take-All Solutions. Group Processes and Intergroup Relations, 2007, 10, 581-593.	2.4	6
79	A dynamic perspective on moral choice: Revisiting moral hypocrisy. Organizational Behavior and Human Decision Processes, 2021, 164, 203-217.	1.4	5
80	The Price of Equality: Suboptimal Resource Allocations Across Social Categories. SSRN Electronic Journal, 0, , .	0.4	1