Morris B Holbrook

List of Publications by Year in descending order

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28274 5829 28,322 174 55 161 citations h-index g-index papers 191 191 191 9649 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	The Experiential Aspects of Consumption: Consumer Fantasies, Feelings, and Fun. Journal of Consumer Research, 1982, 9, 132.	5.1	5,480
2	The Chain of Effects from Brand Trust and Brand Affect to Brand Performance: The Role of Brand Loyalty. Journal of Marketing, 2001, 65, 81-93.	11.3	4,146
3	Hedonic Consumption: Emerging Concepts, Methods and Propositions. Journal of Marketing, 1982, 46, 92-101.	11.3	3,125
4	Hedonic Consumption: Emerging Concepts, Methods and Propositions. Journal of Marketing, 1982, 46, 92.	11.3	1,587
5	Assessing the Role of Emotions as Mediators of Consumer Responses to Advertising. Journal of Consumer Research, 1987, 14, 404.	5.1	1,230
6	The Nature of Customer Value: An Axiology of Services in the Consumption Experience., 1994,, 21-71.		705
7	Consumption experience, customer value, and subjective personal introspection: An illustrative photographic essay. Journal of Business Research, 2006, 59, 714-725.	10.2	596
8	The Varieties of Consumption Experience: Comparing Two Typologies of Emotion in Consumer Behavior. Journal of Consumer Research, 1986, 13, 394.	5.1	550
9	Nostalgia and Consumption Preferences: Some Emerging Patterns of Consumer Tastes. Journal of Consumer Research, 1993, 20, 245.	5.1	527
10	On the conceptual link between mass customisation and experiential consumption: an explosion of subjectivity. Journal of Consumer Behaviour, 2001, 1, 50-66.	4.2	467
11	Consumer Responses to Advertising: The Effects of Ad Content, Emotions, and Attitude toward the Ad on Viewing Time. Journal of Consumer Research, 1991, 17, 440.	5.1	438
12	Play as a Consumption Experience: The Roles of Emotions, Performance, and Personality in the Enjoyment of Games. Journal of Consumer Research, 1984, 11, 728.	5.1	428
13	Some Exploratory Findings on the Development of Musical Tastes. Journal of Consumer Research, 1989, 16, 119.	5.1	414
14	Aims, Concepts, and Methods for the Representation of Individual Differences in Esthetic Responses to Design Features. Journal of Consumer Research, 1986, 13, 337.	5.1	302
15	The value of value: Further excursions on the meaning and role of customer value. Journal of Consumer Behaviour, 2011, 10, 179-191.	4.2	298
16	The Millennial Consumer in the Texts of Our Times: Experience and Entertainment. Journal of Macromarketing, 2000, 20, 178-192.	2.6	255
17	Popular Appeal Versus Expert Judgments of Motion Pictures. Journal of Consumer Research, 1999, 26, 144-155.	5.1	249
18	Customer value and autoethnography: subjective personal introspection and the meanings of a photograph collection. Journal of Business Research, 2005, 58, 45-61.	10.2	239

#	Article	IF	CITATIONS
19	Feature Interactions in Consumer Judgments of Verbal versus Pictorial Presentations. Journal of Consumer Research, 1981, 8, 103.	5.1	230
20	Nostalgia for early experience as a determinant of consumer preferences. Psychology and Marketing, 2003, 20, 275-302.	8.2	222
21	Beyond Attitude Structure: Toward the Informational Determinants of Attitude. Journal of Marketing Research, 1978, 15, 545-556.	4.8	219
22	The role of actors and actresses in the success of films: how much is a movie star worth?. Journal of Cultural Economics, 1993, 17, 1-27.	2.2	205
23	Beyond Attitude Structure: Toward the Informational Determinants of Attitude. Journal of Marketing Research, 1978, 15, 545.	4.8	200
24	Age, Sex, and Attitude toward the past as Predictors of Consumers' Aesthetic Tastes for Cultural Products. Journal of Marketing Research, 1994, 31, 412.	4.8	199
25	Nostalgic bonding: exploring the role of nostalgia in the consumption experience. Journal of Consumer Behaviour, 2003, 3, 107-127.	4.2	198
26	The role of emotion in advertising. Psychology and Marketing, 1984, 1, 45-64.	8.2	195
27	The Intellectual Structure of Consumer Research: A Bibliometric Study of Author Cocitations in the First 15 Years of the Journal of Consumer Research. Journal of Consumer Research, 1993, 19, 505.	5.1	193
28	Marketing and the Tragedy of the Commons: A Synthesis, Commentary, and Analysis for Action. Journal of Public Policy and Marketing, 1999, 18, 218-229.	3.4	190
29	What is Consumer Research?. Journal of Consumer Research, 1987, 14, 128.	5.1	184
30	Age, Sex, and Attitude toward the past as Predictors of Consumers' Aesthetic Tastes for Cultural Products. Journal of Marketing Research, 1994, 31, 412-422.	4.8	183
31	Market segmentation based on age and attitude toward the past: Concepts, methods, and findings concerning nostalgic influences on customer tastes. Journal of Business Research, 1996, 37, 27-39.	10.2	166
32	The Semiology of Cinematic Consumption: Symbolic Consumer Behavior in Out of Africa. Journal of Consumer Research, 1986, 13, 374.	5.1	156
33	The Formation of Affective Judgments: The Cognitive-Affective Model Versus the Independence Hypothesis. Journal of Consumer Research, 1988, 15, 386.	5.1	142
34	Mirror, Mirror, on the Wall, What's Unfair in the Reflections on Advertising?. Journal of Marketing, 1987, 51, 95-103.	11.3	136
35	Effects of Tempo and Situational Arousal on the Listener's Perceptual and Affective Responses to Music. Psychology of Music, 1990, 18, 150-162.	1.6	133
36	On the Scientific Status of Consumer Research and the Need for an Interpretive Approach to Studying Consumption Behavior. Journal of Consumer Research, 1988, 15, 398.	5.1	117

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#	Article	IF	Citations
37	Developing a typology of affective responses to advertising. Psychology and Marketing, 1990, 7, 11-25.	8.2	116
38	The Conceptualisation and Measurement of Consumer Value in Services. International Journal of Market Research, 2009, 51 , 1 - 17 .	3.8	115
39	Integrating Compositional and Decompositional Analyses to Represent the Intervening Role of Perceptions in Evaluative Judgments. Journal of Marketing Research, 1981, 18, 13-28.	4.8	109
40	Mirror, Mirror, on the Wall, What's Unfair in the Reflections on Advertising?. Journal of Marketing, 1987, 51, 95.	11.3	107
41	The Paradoxical Relationships between Marketing and Vulnerability. Journal of Public Policy and Marketing, 2009, 28, 124-127.	3.4	107
42	A multidimensional service-value scale based on Holbrook's typology of customer value. Journal of Service Management, 2017, 28, 724-762.	7.2	96
43	The Role of Myth in Creative Advertising Design: Theory, Process and Outcome. Journal of Advertising, 2001, 30, 1-25.	6.6	93
44	The Netvertising Image: Netvertising Image Communication Model (NICM) and Construct Definition. Journal of Advertising, 2002, 31, 15-27.	6.6	91
45	Using a Structural Model of Halo Effect to Assess Perceptual Distortion Due to Affective Overtones. Journal of Consumer Research, 1983, 10, 247.	5.1	90
46	Allocating Discretionary Time: Complementarity among Activities. Journal of Consumer Research, 1981, 7, 395.	5.1	81
47	Integrating Compositional and Decompositional Analyses to Represent the Intervening Role of Perceptions in Evaluative Judgments. Journal of Marketing Research, 1981, 18, 13.	4.8	79
48	Expanding the Ontology and Methodology of Research on the Consumption Experience., 1986,, 213-251.		79
49	An approach to investigating the emotional determinants of consumption durations: Why do people consume what they consume for as long as they consume it?. Journal of Consumer Psychology, 1993, 2, 123-142.	4.5	79
50	Marketing Miseducation and the MBA Mind: Bullshit Happens. Marketing Education Review, 2005, 15, 1-5.	1.3	76
51	The Semiotics of Consumption. , 1993, , .		75
52	Does an absence of brand equity generalize across product classes?. Journal of Business Research, 1995, 34, 125-131.	10.2	74
53	Art versus commerce in the movie industry: a Two-Path Model of Motion-Picture Success. Journal of Cultural Economics, 2008, 32, 87-107.	2.2	70
54	Separating Perceptual Dimensions from Affective Overtones: An Application to Consumer Aesthetics. Journal of Consumer Research, 1979, 5, 272.	5.1	68

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55	Product quality, attributes, and brand name as determinants of price: The case of consumer electronics. Marketing Letters, 1992, 3, 71-83.	2.9	63
56	Using Attribute Ratings for Product Positioning: Some Distinctions among Compositional Approaches. Journal of Marketing Research, 1979, 16, 507-516.	4.8	62
57	Constructing Joint Spaces from Pick-Any Data: A New Tool for Consumer Analysis. Journal of Consumer Research, 1982, 9, 99.	5.1	60
58	Pets and people: Companions in commerce?. Journal of Business Research, 2008, 61, 546-552.	10.2	60
59	Consumption Symbolism and Meaning in Works of Art: A Paradigmatic Case. European Journal of Marketing, 1988, 22, 19-36.	2.9	57
60	Critical periods in the development of men's and women's tastes in personal appearance. Psychology and Marketing, 1993, 10, 549-564.	8.2	53
61	Taste versus the Market: An Extension of Research on the Consumption of Popular Culture. Journal of Consumer Research, 2007, 34, 415-424.	5.1	53
62	The Role of Ordinary Evaluations in the Market for Popular Culture: Do Consumers Have "Good Taste�. Marketing Letters, 2005, 16, 75-86.	2.9	51
63	Conjoint Analysis on Objects with Environmentally Correlated Attributes: The Questionable Importance of Representative Design. Journal of Consumer Research, 1990, 16, 490.	5.1	50
64	Title is missing!. Marketing Letters, 2002, 13, 345-357.	2.9	49
65	A Note on Sadomasochism in the Review Process: I hate when that Happens. Journal of Marketing, 1986, 50, 104-108.	11.3	48
66	Illustrating a dynamic model of the mood-updating process in consumer behavior. Psychology and Marketing, 2000, 17, 165-194.	8.2	48
67	Using Attribute Ratings for Product Positioning: Some Distinctions among Compositional Approaches. Journal of Marketing Research, 1979, 16, 507.	4.8	47
68	Elegy on the death of marketing. European Journal of Marketing, 2002, 36, 706-732.	2.9	43
69	Animal companions, consumption experiences, and the marketing of pets: Transcending boundaries in the animal–human distinction. Journal of Business Research, 2008, 61, 377-381.	10.2	41
70	Using versus Choosing: The Relationship of the Consumption Experience to Reasons for Purchasing. European Journal of Marketing, 1986, 20, 49-62.	2.9	38
71	Consumers' identification and beyond: Attraction, reverence, and escapism in the evaluation of films. Psychology and Marketing, 2010, 27, 821-845.	8.2	37
72	Romanticism, introspection, and the roots of experiential consumption: Morris the Epicurean. Consumption Markets and Culture, 1997, 1, 97-163.	2.1	36

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73	The past, present, and future of consumer research. Marketing Letters, 2020, 31, 137-149.	2.9	36
74	Art versus Commerce as a Macromarketing Theme in Three Films from the Young-Man-with-a-Horn Genre. Journal of Macromarketing, 2005, 25, 22-31.	2.6	35
75	Must we have Muzak wherever we go? A critical consideration of the consumer culture. Consumption Markets and Culture, 2008, 11 , 25 - 43 .	2.1	35
76	Comparing Multiattribute Attitude Models by Optimal Scaling. Journal of Consumer Research, 1977, 4, 165.	5.1	33
77	How Motivation Moderates the Effects of Emotions on the Duration of Consumption. Journal of Business Research, 1998, 42, 241-252.	10.2	33
78	A Note on Sadomasochism in the Review Process: I Hate When That Happens. Journal of Marketing, 1986, 50, 104.	11.3	32
79	Assessing the validity of emotional typologies. Psychology and Marketing, 1989, 6, 97-112.	8.2	29
80	The four faces of commodification in the development of marketing knowledge. Journal of Marketing Management, 1995, 11, 641-654.	2.3	27
81	The Consumption Experience—Something New, Something Old, Something Borrowed, Something Sold: Part 1. Journal of Macromarketing, 2006, 26, 259-266.	2.6	27
82	A comparison of methods for measuring the interletter similarity between capital letters. Perception & Psychophysics, 1975, 17, 532-536.	2.3	26
83	Collective stereographic photo essays: an integrated approach to probing consumption experiences in depth. International Journal of Research in Marketing, 1998, 15, 201-221.	4.2	26
84	Beyond market orientation: A conceptualization of market evolution. Journal of Interactive Marketing, 2000, 14, 50-66.	6.2	26
85	More on Content Analysis in Consumer Research. Journal of Consumer Research, 1977, 4, 176.	5.1	25
86	Romanticism and wanderlust: An effect of personality on consumer preferences. Psychology and Marketing, 1995, 12, 207-222.	8.2	25
87	The Millennial Consumer in the Texts of Our Times: Evangelizing. Journal of Macromarketing, 2001, 21, 181-198.	2.6	25
88	On the Predictive Validity of Joint-Space Models in Consumer Evaluations of New Concepts. Journal of Consumer Research, 1982, 9, 206.	5.1	24
89	The Millennial Consumer in the Texts of Our Times: Exhibitionism. Journal of Macromarketing, 2001, 21, 81-95.	2.6	24
90	Ambi-Diegetic Music in Films as a Product Design and -Placement Strategy: The Sweet Smell of Success. Marketing Theory, 2004, 4, 171-185.	3.1	24

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91	Modeling the appeal of movie features to demographic segments of theatrical demand. Journal of Cultural Economics, 2010, 34, 299-315.	2.2	24
92	Audience Judgments as the Potential Missing Link Between Expert Judgments and Audience Appeal: An Illustration Based on Musical Recordings of "My Funny Valentine". Journal of the Academy of Marketing Science, 2006, 34, 8-18.	11.2	23
93	Perceptual Veridicality in Esthetic Communication: A Model, General Procedure, and Illustration. Communication Research, 1981, 8, 387-424.	5.9	22
94	Nonisomorphism, Shadow Features and Imputed Preferences. Marketing Science, 1985, 4, 215-233.	4.1	22
95	The Three Faces of Elitism: Postmodernism, Political Correctness, and Popular Culture. Journal of Macromarketing, 1995, 15, 128-165.	2.6	22
96	Marketing Education as Bad Medicine for Society: The Gorilla Dances. Journal of Public Policy and Marketing, 2005, 24, 143-145.	3.4	22
97	An Empirical Approach to Representing Patterns of Consumer Tastes, Nostalgia, and Hierarchy in the Market for Cultural Products. Empirical Studies of the Arts, 1995, 13, 55-71.	1.7	21
98	Dialogue on some concepts, definitions and issues pertaining to  consumption experiences'. Marketing Theory, 2013, 13, 323-344.	3.1	21
99	Using connoisseurs to predict mass tastes. Marketing Letters, 1989, 1, 47-54.	2.9	20
100	The Consumption Experienceâ€"Something New, Something Old, Something Borrowed, Something Sold: Part 2. Journal of Macromarketing, 2007, 27, 86-96.	2.6	19
101	Marketing Strategy and the Structure of Aggregate, Segment-specific, and Differential Preferences. Journal of Marketing, 1984, 48, 62-67.	11.3	18
102	The Study of Signs in Consumer Esthetics: An Egocentric Review., 1987,, 73-122.		17
103	Effect of Subjective Interletter Similarity, Perceived Word Similarity, and Contextual Variables on the Recognition of Letter Substitutions in a Proofreading Task. Perceptual and Motor Skills, 1978, 47, 251-258.	1.3	16
104	Personal appearance and consumption in popular culture: A framework for descriptive and prescriptive analysis. Consumption Markets and Culture, 1998, 2, 1-55.	2.1	16
105	Times Square, Disneyphobia, Hegemickey, the Ricky Principle, and the Downside of the Entertainment Economy. Marketing Theory, 2001, 1, 139-163.	3.1	16
106	Reply to Bradshaw, McDonagh, and Marshall: Turn Off the Bubble Machine. Journal of Macromarketing, 2006, 26, 84-87.	2.6	16
107	Decision-Specific Conflict in Organizational Buyer Behavior. Journal of Marketing, 1982, 46, 62-68.	11.3	15
108	Assessing the Real-to-Artificial Generalizability of Multiattribute Attitude Models in Tests of New Product Designs. Journal of Marketing Research, 1988, 25, 25-35.	4.8	15

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109	The Effects of Situation, Sequence, and Features on Perceptual and Affective Responses to Product Designs: The Case of Aesthetic Consumption. Empirical Studies of the Arts, 1992, 10, 19-31.	1.7	15
110	Illustrating a systematic approach to selecting motion pictures for product placements and tie-ins. International Journal of Advertising, 2008, 27, 691-714.	6.7	15
111	Effect of Subjective Verbal Uncertainty on Perception of Typographical Errors in a Proofreading Task. Perceptual and Motor Skills, 1978, 47, 243-250.	1.3	14
112	Using Canonical Correlation to Construct Product Spaces for Objects with Known Feature Structures. Journal of Marketing Research, 1982, 19, 87-98.	4.8	14
113	Stereographic Visual Displays and the Three-Dimensional Communication of Findings in Marketing Research, 1997, 34, 526-536.	4.8	14
114	The Dangers of Educational and Cultural Populism: Three Vignettes on the Problemsâ€of Aesthetic Insensitivity, the Pitfalls of Pandering, and the Virtues of Artistic Integrity. Journal of Consumer Affairs, 1998, 32, 394-423.	2.3	14
115	Market clustering goes graphic: The Weiss trilogy and a proposed extension. Psychology and Marketing, 2001, 18, 67-85.	8.2	14
116	Gratitude in Graduate MBA Attitudes: Re-Examining the Business Week Poll. Journal of Education for Business, 2004, 80, 25-28.	1.6	14
117	The Consumption Experience—Something New, Something Old, Something Borrowed, Something Sold: Part 3. Journal of Macromarketing, 2007, 27, 173-183.	2.6	14
118	Detecting the Differences in Jazz: A Comparison of Methods for Assessing Perceptual Veridicality in Applied Aesthetics. Empirical Studies of the Arts, 1983, 1, 35-53.	1.7	13
119	Reflections on Rocky. Society and Animals, 1996, 4, 147-168.	0.2	13
120	Marketing Applications of Three-Dimensional Stereography. Marketing Letters, 1998, 9, 51-64.	2.9	13
121	Essay on the origins, development and future of the consumption experience as a concept in marketing and consumer research. Qualitative Market Research, 2018, 21, 421-444.	1.5	13
122	Review Section and Communications. Journal of Macromarketing, 1988, 8, 54-59.	2.6	12
123	Playing the Changes on the Jazz Metaphor: An Expanded Conceptualization of Music-, Management-, and Marketing-Related Themes. Foundations and Trends in Marketing, 2007, 2, 185-442.	1.1	12
124	Some reflections on psychoanalytic approaches to marketing and consumer research. Marketing Theory, 2015, 15, 13-16.	3.1	12
125	Representing Patterns of Association Among Leisure Activities: A Comparison of Two Techniques. Journal of Leisure Research, 1980, 12, 242-256.	1.4	11
126	Importance, elicitation order, and expectancy × value. Journal of Business Research, 1982, 10, 309-317.	10.2	11

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127	Marketing Strategy and the Structure of Aggregate, Segment-Specific, and Differential Preferences. Journal of Marketing, 1984, 48, 62.	11.3	11
128	Assessing the Real-to-Artificial Generalizability of Multiattribute Attitude Models in Tests of New Product Designs. Journal of Marketing Research, 1988, 25, 25.	4.8	11
129	Permissible Puffery versus Actionable Warranty in Advertising and Salestalk: An Empirical Investigation. Journal of Public Policy and Marketing, 1993, 12, 216-233.	3.4	11
130	Ambiâ€diegetic Music in the Movies: The Crosby Duets in High Society. Consumption Markets and Culture, 2005, 8, 153-182.	2.1	11
131	Reflections on Jazz and Teaching: Benny and Gene, Woody and We. European Journal of Marketing, 1994, 28, 133-144.	2.9	10
132	Music meanings in movies: The case of the crimeâ€plusâ€jazz genre. Consumption Markets and Culture, 2008, 11, 307-327.	2.1	10
133	JOURNEY TO KROYWEN. , 0, , 231-264.		10
134	An Approach to Investigating the Emotional Determinants of Consumption Durations. Journal of Consumer Psychology, 1993, 2, 123-142.	4.5	10
135	An Updating Model of Salary Adjustments in Major League Baseball: How Much Is a Home Run Worth?. Journal of Sport Management, 1996, 10, 131-148.	1.4	9
136	Reviews and Communications. Journal of Macromarketing, 1997, 17, 96-112.	2.6	9
137	A test of the correspondence between perceptual spaces based on pairwise similarity judgments collected with and without the inclusion of explicit ideal objects Journal of Applied Psychology, 1978, 63, 373-376.	5.3	8
138	Stereo 3D representations in postmodern marketing research. Marketing Intelligence and Planning, 1998, 16, 298-310.	3.5	8
139	Objective Characteristics, Subjective Evaluations, and Possible Distorting Biases in the Business-School Rankings: The Case of U.S. News & Dorld Report. Marketing Education Review, 2007, 17, 1-12.	1.3	8
140	A Dynamic Spatial Analysis of Changes in Aesthetic Responses. Empirical Studies of the Arts, 1986, 4, 47-61.	1.7	7
141	A Stochastic Three-Way Unfolding Model for Asymmetric Binary Data. Applied Psychological Measurement, 1987, 11, 397-418.	1.0	7
142	Reviews and Communications: POSTMODERNISM & Description of Macromarketing, 1993, 13, 69-75.	2.6	7
143	Stereographic Visual Displays and the Three-Dimensional Communication of Findings in Marketing Research. Journal of Marketing Research, 1997, 34, 526.	4.8	7
144	Morris B. Holbrook: an historical autoethnographic subjective personal introspection. Journal of Historical Research in Marketing, 2017, 9, 144-190.	0.4	7

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145	A Subjective Personal Introspective Essay on the Evolution of Business Schools, the Fate of Marketing Education, and Aspirations toward a Great Society. Australasian Marketing Journal, 2018, 26, 70-78.	5.4	7
146	Reinterpretation of Mere Exposure or Exposure of Mere Reinterpretation?. Journal of Consumer Research, 1990, 17, 242.	5.1	7
147	Modeling Decision-Specific Stress: Some Methodological Considerations. Administrative Science Quarterly, 1982, 27, 243.	6.9	6
148	Rereading the encyclopedias of Jazz: Analyses of data on the tastes of readers, critics, and musicians from 1955 to 1970. Popular Music and Society, 1993, 17, 83-104.	0.6	6
149	Market success as a criterion for assessing player contributions in sports businesses via a regression-based approach using adjusted performance measures and quasi-dummy variables. Marketing Letters, 1996, 7, 341-353.	2.9	6
150	Class-Related Distinctions in American Cultural Tastes. Empirical Studies of the Arts, 2004, 22, 91-115.	1.7	6
151	A cinemusicaliterary analysis of the American dream as represented by biographical jazz comedepictions in the golden age of Hollywood biopics: Blow, Horatio, Blow; O, Jakie, O; Go,Tommy, Go; No, Artie, No. Marketing Theory, 2009, 9, 259-313.	3.1	6
152	Is movie success a judgment device? When more is not better. Psychology and Marketing, 2018, 35, 881-890.	8.2	6
153	Estimating temporal trends in preferences measured by graded paired comparisons. Journal of Business Research, 1982, 10, 459-473.	10.2	5
154	A Reexamination of Self-Monitoring and Judgments of Furniture Designs. Home Economics Research Journal, 1990, 19, 6-16.	0.1	5
155	Gratitudes and latitudes in M.B.A. attitudes: Customer orientation and theBusiness Week poll. Marketing Letters, 1993, 4, 267-278.	2.9	5
156	Mrs. Cage. Journal of Marketing, 1996, 60, 139.	11.3	5
157	The Influence of Anxiety: Ephebes, Îpées, Posterity, and Preposterity in the World of Stephen Brown. Journal of Marketing, 2000, 64, 84-86.	11.3	5
158	Remembrance: John A. Howard (1915–1999). Journal of Consumer Research, 2001, 28, 337-338.	5.1	5
159	Five Phases in a Personal Journey through the Troubled Waters of Academic Values in a World of Business: Where's the Beef?. Journal of Public Policy and Marketing, 2007, 26, 135-138.	3.4	5
160	Cinemusical meanings in motion pictures: commerce, art, and Brando loyalty … or … De N Thee. Journal of Consumer Behaviour, 2007, 6, 398-418.	iro ₄ My Go	d, Jo
161	Consuming the Vampire. The American Journal of Semiotics, 2011, 27, 1-45.	0.2	5
162	Role of Subjective Probability in Mediating the Relationship between Word Frequency and Recognition of Error. Perceptual and Motor Skills, 1979, 48, 617-618.	1.3	4

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163	Compromise is so … compromised: Goldilocks, go home. European Business Review, 2008, 20, 570-578.	3.4	4
164	The Greedy Bastard's Guide to Business. Journal of Macromarketing, 2013, 33, 369-385.	2.6	4
165	The convergent validity of dichotic listening and hemispheric priming as methods for studying lateralized differences in affective responses. Marketing Letters, 1990, 1, 199-208.	2.9	3
166	Detecting the Differences, Indeed. Empirical Studies of the Arts, 1994, 12, 59-61.	1.7	3
167	The millennial consumer enters the age of exhibitionism— a bookâ€review essay: Part 1. Consumption Markets and Culture, 2001, 4, 383-437.	2.1	3
168	The Millennial Consumer Enters the Age of Exhibitionismâ€"a Book-review Essay: Part 2. Consumption Markets and Culture, 2002, 5, 113-151.	2.1	3
169	The Eye of the Beholder. Review of Marketing Research, 2005, , 35-100.	0.2	2
170	Commentary: Consumption experiences, customer value, subjective personal introspection, the photographic essay, and semiological/hermeneutic interpretation. Journal of Global Scholars of Marketing Science, 2021, 31, 663-675.	2.0	2
171	When bad things happen to great musicians. Jazz Research Journal, 2007, 1, 99-128.	0.1	2
172	Reviews and Communications. Journal of Macromarketing, 1994, 14, 83-88.	2.6	1
173	Reviews and Communications. Journal of Macromarketing, 1997, 17, 138-143.	2.6	1
174	Reflections on jazz training and marketing education. Marketing Theory, 2016, 16, 429-444.	3.1	1