

# Royston Greenwood

## List of Publications by Year in descending order

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Version: 2024-02-01

84  
papers

19,049  
citations

53794

45  
h-index

66911

78  
g-index

90  
all docs

90  
docs citations

90  
times ranked

7750  
citing authors

#	ARTICLE	IF	CITATIONS
1	Understanding Radical Organizational Change: Bringing Together the Old and the New Institutionalism. Academy of Management Review, 1996, 21, 1022-1054.	11.7	2,021
2	Rhetorical Strategies of Legitimacy. Administrative Science Quarterly, 2005, 50, 35-67.	6.9	1,767
3	Institutional Complexity and Organizational Responses. Academy of Management Annals, 2011, 5, 317-371.	9.6	1,664
4	Institutional Entrepreneurship In Mature Fields: The Big Five Accounting Firms. Academy of Management Journal, 2006, 49, 27-48.	6.3	1,505
5	Institutional Complexity and Organizational Responses. Academy of Management Annals, 2011, 5, 317-371.	9.6	861
6	The Multiplicity of Institutional Logics and the Heterogeneity of Organizational Responses. Organization Science, 2010, 21, 521-539.	4.5	778
7	The Structuring of Organizational Structures. Administrative Science Quarterly, 1980, 25, 1.	6.9	680
8	Digital innovation and transformation: An institutional perspective. Information and Organization, 2018, 28, 52-61.	4.8	637
9	The SAGE Handbook of Organizational Institutionalism. , 2008, , .		578
10	Theorizing Change: The Role of Professional Associations in the Transformation of Institutionalized Fields. Academy of Management Journal, 2002, 45, 58-80.	6.3	555
11	From Practice to Field: A Multilevel Model of Practice-Driven Institutional Change. Academy of Management Journal, 2012, 55, 877-904.	6.3	535
12	Understanding Radical Organizational Change: Bringing together the Old and the New Institutionalism. Academy of Management Review, 1996, 21, 1022.	11.7	495
13	Organizational Design Types, Tracks and the Dynamics of Strategic Change. Organization Studies, 1988, 9, 293-316.	5.3	455
14	Sedimentation and Transformation in Organizational Change: The Case of Canadian Law Firms. Organization Studies, 1996, 17, 623-647.	5.3	442
15	Transnational regulation of professional services: Governance dynamics of field level organizational change. Accounting, Organizations and Society, 2007, 32, 333-362.	2.8	391
16	Reputation, Diversification, and Organizational Explanations of Performance in Professional Service Firms. Organization Science, 2005, 16, 661-673.	4.5	348
17	The SAGE Handbook of Organizational Institutionalism. , 2017, , .		299
18	The Professional Partnership: Relic or Exemplary Form of Governance?. Organization Studies, 2003, 24, 909-933.	5.3	283

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19	Entrepreneurship and the Evolution of Angel Financial Networks. <i>Organization Studies</i> , 2000, 21, 163-192.	5.3	274
20	Integrating Transaction Cost and Institutional Theories: Toward a Constrained-Efficiency Framework for Understanding Organizational Design Adoption. <i>Academy of Management Review</i> , 1997, 22, 346-373.	11.7	250
21	Colonizing Knowledge: Commodification as a Dynamic of Jurisdictional Expansion in Professional Service Firms. <i>Human Relations</i> , 2001, 54, 933-953.	5.4	244
22	Pathways of Institutional Change: An Integrative Review and Research Agenda. <i>Journal of Management</i> , 2017, 43, 1885-1910.	9.3	210
23	Responding to Institutional Complexity: The Role of Identity. <i>Organization Studies</i> , 2014, 35, 7-39.	5.3	206
24	Merging Professional Service Firms. <i>Organization Science</i> , 1994, 5, 239-257.	4.5	203
25	Rethinking Institutions and Organizations. <i>Journal of Management Studies</i> , 2014, 51, 1206-1220.	8.3	194
26	The effect of within-industry diversification on firm performance: synergy creation, multi-market contact and market structuration. <i>Strategic Management Journal</i> , 2004, 25, 1131-1153.	7.3	193
27	Institutions, entrepreneurs, and communities: A special issue on entrepreneurship. <i>Journal of Business Venturing</i> , 2013, 28, 1-9.	6.3	171
28	New to the game and questioning the rules: The experiences and beliefs of founders who start imitative versus innovative firms. <i>Journal of Business Venturing</i> , 2006, 21, 633-663.	6.3	168
29	Organizations and Their Institutional Environments”Bringing Meaning, Values, and Culture Back In: Introduction to the Special Research Forum. <i>Academy of Management Journal</i> , 2010, 53, 1234-1240.	6.3	156
30	VENTURE CAPITALIST RELATIONSHIPS IN THE DEAL STRUCTURING AND POST-INVESTMENT STAGES OF NEW FIRM CREATION. <i>Journal of Management Studies</i> , 1995, 32, 337-357.	8.3	144
31	CHANGE IN AN AUTONOMOUS PROFESSIONAL ORGANIZATION*. <i>Journal of Management Studies</i> , 1991, 28, 375-393.	8.3	137
32	Understanding Strategic Change: the Contribution of Archetypes. <i>Academy of Management Journal</i> , 1993, 36, 1052-1081.	6.3	134
33	How Cinderella Became a Queen. <i>Administrative Science Quarterly</i> , 2016, 61, 507-550.	6.9	122
34	Globalization and nationalism in a multinational accounting firm: The case of opening new markets in Eastern Europe. <i>Accounting, Organizations and Society</i> , 1998, 23, 531-548.	2.8	117
35	The influence of the institutional context on corporate illegality. <i>Accounting, Organizations and Society</i> , 2013, 38, 484-504.	2.8	99
36	Ownership and Performance of Professional Service Firms. <i>Organization Studies</i> , 2007, 28, 219-238.	5.3	92

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37	Change as an Underlying Theme in Professional Service Organizations: An Introduction. <i>Organization Studies</i> , 1996, 17, 563-572.	5.3	74
38	Novelty and new firm performance: The case of employment systems in knowledge-intensive service organizations. <i>Journal of Business Venturing</i> , 2009, 24, 338-359.	6.3	72
39	Stigma Beyond Levels: Advancing Research on Stigmatization. <i>Academy of Management Annals</i> , 2021, 15, 188-222.	9.6	68
40	Power and Advantage in Organizations. <i>Organization Studies</i> , 1981, 2, 131-152.	5.3	67
41	Tackling Design Anew:. <i>Academy of Management Perspectives</i> , 2010, 24, 78-88.	6.8	63
42	The Organizational Design of Transnational Professional Service Firms. <i>Organizational Dynamics</i> , 2010, 39, 173-183.	2.6	63
43	From Balancing Missions to Mission Drift: The Role of the Institutional Context, Spaces, and Compartmentalization in the Scaling of Social Enterprises. <i>Business and Society</i> , 2019, 58, 1003-1046.	6.4	62
44	Strategic responses to institutional complexity. <i>Strategic Organization</i> , 2016, 14, 277-286.	5.0	61
45	The Impact of Governmental Policies in Institutional Fields: The Case of Innovation in the Dutch Concrete Industry. <i>Organization Studies</i> , 2007, 28, 515-540.	5.3	53
46	The MNE as a Challenge to Institutional Theory: Key Concepts, Recent Developments and Empirical Evidence. <i>Journal of Management Studies</i> , 2016, 53, 1-11.	8.3	51
47	Bad apples, bad barrels and bad cellars: a "boundaries" perspective on professional misconduct. , 2016, , 141-175.		51
48	Strategic Alliances within a Big-Six Accounting Firm. <i>International Studies of Management and Organization</i> , 1996, 26, 59-79.	0.6	46
49	Creative Chaos versus Munificent Momentum. <i>Journal of Management Inquiry</i> , 1997, 6, 71-78.	3.9	39
50	Regionalizing Healthcare in Alberta: Legislated Change, Uncertainty and Loose Coupling. <i>British Journal of Management</i> , 2003, 14, S15-S30.	5.0	38
51	Organizing Refugee Camps: "Respected Space" and "Listening Posts" <i>Academy of Management Discoveries</i> , 2018, 4, 155-179.	2.9	36
52	Contingency Theory and the Organization of local Authorities. Part I: Differentiation and Integration. <i>Public Administration</i> , 1975, 53, 1-23.	3.5	32
53	From Logic Acceptance to Logic Rejection: The Process of Destabilization in Hybrid Organizations. <i>Organization Science</i> , 2020, 31, 415-438.	4.5	32
54	Introduction to the Journal of Organizational Behavior's special issue on professional service firms: where organization theory and organizational behavior might meet. <i>Journal of Organizational Behavior</i> , 2008, 29, 989-994.	4.7	27

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55	An institutional perspective on strategy as practice. , 2015, , 283-300.		27
56	The Politics of the Budgetary Process in English Local Government. Political Studies, 1977, 25, 25-47.	3.0	25
57	CHANGING PATIERNRS OF BUDGETING IN ENGLISH LOCAL GOVERNMENT. Public Administration, 1983, 61, 149-168.	3.5	22
58	From Grace to Violence: Stigmatizing the Medical Profession in China. Academy of Management Journal, 2021, 64, 1842-1872.	6.3	22
59	Contingency Theory and the Organization of Local Authorities: Part II Contingencies and Structure. Public Administration, 1975, 53, 169-194.	3.5	20
60	Incremental Budgeting: Antecedents of Change. Journal of Public Policy, 1984, 4, 277-306.	1.3	19
61	MANAGERIAL STRATEGIES IN LOCAL GOVERNMENT. Public Administration, 1987, 65, 295-312.	3.5	19
62	Newly created firms and informal angel investors: A four-stage model of network development. Venture Capital, 1999, 1, 147-167.	1.6	19
63	Proudly Elitist and Undemocratic? The distributed maintenance of contested practices. Organization Studies, 2021, 42, 7-33.	5.3	19
64	Contingency Theory and Public Bureaucracies. Policy and Politics, 1976, 5, 159-180.	2.4	16
65	The Global Management of Professional Services: The Example of Accounting. , 0, , 265-296.		16
66	Centralization Revisited. Administrative Science Quarterly, 1976, 21, 151.	6.9	14
67	Biggest is Best? Strategic Assumptions and Actions in the Canadian Audit Industry. Canadian Journal of Administrative Sciences, 1993, 10, 308-321.	1.5	14
68	EDITORIAL INTRODUCTION: ORGANIZATIONAL TRANSFORMATIONS. Journal of Management Studies, 1987, 24, 561-564.	8.3	13
69	Institutional Translation Gone Wrong: The Case of<i>Villages for Africa</i>in Rural Tanzania. Academy of Management Journal, 2021, 64, 1497-1526.	6.3	13
70	How Institutions Matter: From the Micro Foundations of Institutional Impacts to the Macro Consequences of Institutional Arrangements. Research in the Sociology of Organizations, 2016, , 1-34.	0.8	12
71	The Dynamics of Community Translation: Danish Health-Care Centres. Research in the Sociology of Organizations, 2011, , 113-142.	0.8	10
72	THE INSTITUTIONAL AND ORGANIZATIONAL CAPABILITIES OF LOCAL GOVERNMENT. Public Administration, 1986, 64, 35-50.	3.5	9

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73	Why Worry? Celebrating and Reformulating “Integrative Institutionalism” Research in the Sociology of Organizations, 2019, , 353-369.	0.8	9
74	The Strategic Positioning of Professional Service Firm Start-Ups: Balance Beguiles but Purism Pays. Research in the Sociology of Organizations, 0, , 45-67.	0.8	7
75	Institutional Arbitrage: How Actors Exploit Institutional Difference. Organization Theory, 2022, 3, 263178772210903.	4.4	7
76	The politics of central-local relations in England and Wales, 1974-81. West European Politics, 1982, 5, 253-269.	4.7	6
77	Institutional Theory Perspective. , 2007, , 11-29.		5
78	The case of disappearing firms: death or deliverance?. Journal of Organizational Behavior, 2006, 27, 101-108.	4.7	4
79	Consequences of organizational misconduct: too much and too little punishment. , 2016, , 370-403.		4
80	25Âyears of the professional partnership (P <sup>2</sup> ) form: time to foreground its social purpose and herald the P <sup>3</sup> ?. Journal of Professions and Organization, 0, , jow009.	1.5	4
81	Managers' reactions to a corporate acquisition: Comment on Fried, Tiegs, Naughton and Ashforth. Journal of Organizational Behavior, 1996, 17, 429-430.	4.7	2
82	The cultural context of status. , 2010, , 155-190.		2
83	Intra-Professional Status, Maintenance Failure, and the Reformation of the Scottish Civil Justice System. Research in the Sociology of Organizations, 2016, , 207-234.	0.8	2
84	Working Together Revisited. Research in Organizational Change and Development, 2016, , 1-17.	0.8	2